



NEWS RELEASE

ServiceNow powers enterprise-wide productivity and innovation with new generative AI capabilities

2024-05-07

New bring your own (BYO) GenAI model offers greater flexibility to customers' AI-driven transformation

Expansion of Now Assist portfolio with Strategic Portfolio Management helps employees harness customer feedback to drive business impact

New GenAI features, including playbook generation and app generation, empower developers, accelerating rapid, large-scale development

Additional solutions like knowledge article summarization supercharge agent productivity with faster knowledge sharing and content summarization

Now Assist capabilities in ServiceNow's Government Community Cloud (GCC) enable public sector employees to address public needs faster

LAS VEGAS — May 7, 2024 — Knowledge 2024 — Today, at ServiceNow's annual customer and partner event, **Knowledge 2024**, **ServiceNow** (NYSE: NOW), the AI platform for business transformation, announced new **generative AI (GenAI)** capabilities to power enterprise-wide productivity and innovation. New bring your own (BYO) GenAI model offers greater flexibility and choice to customers' AI-driven transformation journeys. ServiceNow is also expanding its Now Assist portfolio with the introduction of **Now Assist for Strategic Portfolio Management (SPM)**, helping employees connect strategic planning to customer feedback to drive business impact. Additional new GenAI features like playbook generation and app generation empower developers, accelerating rapid, large-scale development of low code apps and digital workflows. ServiceNow also introduced solutions such as

knowledge article generation to supercharge agent productivity with faster knowledge sharing and content summarization. ServiceNow is also bringing Now Assist capabilities to ServiceNow's secure Government Community Cloud (GCC), enabling public sector employees to improve customer experiences and address public needs faster and more effectively.

According to **IDC**, enterprises worldwide are expected to spend more than \$40 billion on GenAI in 2024, and more than \$150 billion by 2027 as organizations realize the value of GenAI and implement it across their businesses. ServiceNow is putting AI to work for people across the Now Platform by delivering intelligent self-service for employees and customers, boosting agent and developer productivity, and giving customers actionable insights for an even faster path to success, all on the AI platform for business transformation.

"GenAI is a once-in-a-generation opportunity for the enterprise. However, AI is only as powerful as the platform it's built on. ServiceNow delivers a single, AI platform for business transformation that's made for this moment," said Jon Sigler, senior vice president of Platform and AI at ServiceNow. "We have one of the most ambitious GenAI roadmaps in enterprise software today, and our customers are already seeing significant value from their Now Assist implementations. With our latest Now Assist solutions on the Now Platform, we're helping organizations power enterprise-wide transformation so they can achieve new levels of productivity, innovation, and ultimately, business impact."

The adoption of GenAI has happened at an unprecedented speed across both the consumer and business worlds—and ServiceNow has been a first mover with years of investment in AI technology and talent. The **Now Platform** reaches across departments, securely integrating AI throughout businesses' existing workflows to fundamentally transform how people work. Customers have responded, and Now Assist has become the fastest selling new product in ServiceNow history. ServiceNow has expanded its GenAI strategy, which centers on customer choice and flexibility, to include multimodal models. These models incorporate and process many types of data, such as text, images, audio, and video, so users can benefit from a range of inputs to get better results.

As it continues to scale GenAI across every corner of the enterprise to power smarter, faster, easier ways of working, ServiceNow is also introducing **bring your own (BYO) GenAI model** available in all Now Assist portfolios. BYO GenAI model allows customers to tailor their AI-driven transformation to their unique needs, giving them the choice and flexibility to use either ServiceNow's multimodal model — Now AI, their own LLMs, or general purpose LLMs as they create more intuitive, efficient, and seamless experiences.

For employees: Accelerating strategic decision making and self-service to drive business growth

ServiceNow continues to build on its rapidly expanding Now Assist portfolio, so organizations can harness the

power of Now Assist to drive tangible business outcomes. New Now Assist for Strategic Portfolio Management helps product managers accelerate decision making and grounds strategic planning in their customers' needs, leading to higher customer satisfaction and business growth, while new conversational experience for demand creation helps employees synthesize complex customer demands and prioritize work more effectively.

- Now Assist for SPM supercharges the impact of SPM, helping employees close the gap between insight and business outcome. The new solution uses **GenAI** to enable more strategic decision-making, synthesizing customer feedback and requests all in one place so organizations can respond to evolving needs faster and more effectively.
- Conversational experience for demand creation, available in the new Now Assist for SPM, helps business users create demands faster without having to complete lengthy intake forms. Leveraging natural language to create and modify demands enables accuracy and completeness of data; conversational experience for demand generation alleviates bottlenecks in the prioritization process and helps ensure the right work is prioritized.

For developers and admins: Boosting productivity with app development and automation at scale

ServiceNow is introducing new capabilities to help teams create apps and scale workflows faster on the Now Platform and to boost developer and admin productivity. New prompt management, Service Catalog item generation, playbook generation, and app generation harness the power of GenAI so developers and admins can create catalog items and playbooks and build net-new apps in a fraction of the time.

- Prompt management, available initially in Now Assist for IT Service Management, allows ServiceNow administrators to configure and improve the Now Assist experience for agents with a simple point and click interface—no coding required. Admins can easily extend out-of-the-box prompts with the most important, relevant information based on their specific business context and organization needs, so teams can work more productively and resolve customer issues faster with context-driven, accurate information, boosting customer satisfaction.
- Service Catalog item generation, available in Now Assist for Creator, allows organizations to easily grow their extensive portfolio of business and IT services, ultimately powering faster self-service. The new solution uses GenAI to create catalog items based on natural language, enabling developers to generate a catalog item, including a short description, and a set of questions, all based on text prompts. This eliminates the need to manually create simple catalog items, reducing the backlog on one of the most in-demand requests from the business.
- Playbook generation, available in Now Assist for Creator, accelerates workflow development on the Now Platform by helping process workers, owners, and analysts create purpose-built workflow playbooks swiftly

and at scale. Defining complex, cross-enterprise processes for automation can consume hours of time, but with playbook generation, Now Assist can design playbooks to define consistent, repeatable, and auditable processes for service delivery teams in mere seconds using natural language prompts.

- App generation, available in Now Assist for Creator, rapidly creates business applications in minutes through simple, natural language conversations. App generation asks clarifying questions to reduce the barrier to entry and fully clarify the requirements, generating application components such as tables, user roles, forms, and service catalog items. App generation empowers non-technical business analysts, process owners, and developers to get started building even faster, accelerating onboarding and prototyping of ServiceNow applications for intelligent workflows.

For agents and specialists: Infusing GenAI deeper into enterprise processes to supercharge efficiency

ServiceNow is adding new GenAI features across the Now Platform to boost productivity and knowledge sharing for agents and other specialists by quickly summarizing, distilling, and analyzing information and alerts, and generating content. New knowledge article generation, feedback summarization, and alert group simplification help agents and specialists work smarter not harder, so they can focus on improving customer experiences, more complex problem solving, and driving business outcomes.

- Knowledge article generation, available in Now Assist for IT Service Management, Now Assist for Customer Service Management, and Now Assist for HR Service Delivery, uses GenAI to draft knowledge articles based on incident/case records and work notes, accelerating company-wide information-sharing and boosting incident/case deflection. Simplifying this obligatory, manual process improves both the speed and quality of knowledge distribution and enables a higher degree of self-service, allowing agents to focus on more complex assignments.
- Post call summarization, available initially in Now Assist for Customer Service Management, uses GenAI to summarize voice call transcripts when a call ends, enabling customer support agents to accelerate wrap up time, reduce handle time and have more customer interactions.
- Feedback summarization, available in the new Now Assist for SPM, uses GenAI to analyze and distill customers' comments and requests so product managers can identify and address priorities and pain points faster and more easily. Less time manually synthesizing feedback means more time serving customers' needs, resulting in better business outcomes.
- Alert group simplification, part of Now Assist for ITOM AIOps, harnesses GenAI to intelligently analyze and group alerts so IT teams can problem solve more holistically, strategically, and efficiently. Identifying patterns between incidents can reveal the bigger picture, allowing teams to uncover and address systemic, rather than piecemeal, issues. Alert group simplification allows IT teams to respond both smarter and faster to incidents, with a broader understanding that enables sustainable and proactive IT operations.

Transforming the government employee & customer experience with secure GenAI capabilities in ServiceNow's FedRAMP-Authorized cloud

ServiceNow is also bringing its Now Assist portfolio, powered by a fast, secure, and cost-effective Now AI multimodal model, to the **ServiceNow Government Community Cloud (GCC)**, so governments can harness GenAI to improve mission customer experiences and best serve the public needs.

With Now Assist through GCC, government agencies can use ServiceNow's GenAI capabilities for key use cases like code generation, case summarization, incident summarization, and GenAI-powered search to deliver services quickly and effectively, leverage resources more efficiently, as well as build trust with the public.

GCC is one of ServiceNow's dedicated clouds designed to meet the full spectrum of regulatory, compliance, and security needs for its hundreds of Public Sector customers and is authorized at the FedRAMP High compliance level and at the DoD Impact Level 4.

Driving business impact through GenAI on the Now Platform

ServiceNow has already realized the benefit of its own commitment to GenAI innovation, putting Now Assist to work across more than 20 use cases internally to drive roughly \$10 million in annualized tangible benefits. GenAI is helping save valuable time for ServiceNow employees and customers by boosting self-service, with deflection rates doubling and improving every month. Developers have also seen gains in productivity through Now Assist for Creator code generation, with roughly 50% of automated workflows created using flow generation. Based on data from ServiceNow's internal use cases, if every IT agent around the world using ServiceNow today used Now Assist, the forecasted productivity enhancement would equal 1 billion hours.

As Now Assist continues to transform how we work, ServiceNow is committed to charting the future of impactful, responsible, and secure AI—embracing open-science, open-governance development. Together with Hugging Face, ServiceNow led the creation of the open-source **BigCode** project, which since 2022 has fostered the development of LLMs for code to help ensure responsible sourcing, training, and sharing of AI models. Earlier this year, ServiceNow, in partnership with NVIDIA, Hugging Face, and the Big Code community, released the **StarCoder2** family of LLMs for code generation—prioritizing open-science, open-source, and open governance protocols to build trust, promote accountability, and provide transparency. ServiceNow is also a founding member of the AI Alliance, joining forces with other pioneering organizations to advance the principles of open, safe, and responsible AI globally.

Many of ServiceNow's Now Assist features are powered by a Now AI multimodal model that is fast, cost effective, and secure, powering the best possible GenAI solutions.

What our customer and partner is saying:

Equinix

"Generative AI is catalyzing another wave of digital transformation to transform employee experiences & user productivity," said Milind Wagle, Chief Information Officer, Equinix. "With Now Assist we can prescribe intelligent actions to HR practitioners, scale our business processes, drive self-service employee engagement, while increasing agent productivity by 30%."

Availability

- Generative AI capabilities announced today on the Now Platform are expected to be available on May 9, with the exception of alert group simplification available by the end of Q2. GCC will be available in the second half of 2024 or sooner, pending FedRamp approval.

Additional Information

- Check out ServiceNow's recently published **Responsible AI guidelines**, a practical handbook for human-centered AI.

About ServiceNow

ServiceNow (NYSE: NOW) is putting AI to work for people. We move with the pace of innovation to help customers transform organizations across every industry while upholding a trustworthy, human centered approach to deploying our products and services at scale. Our AI platform for business transformation connects people, processes, data, and devices to increase productivity and maximize business outcomes. For more information, visit: www.servicenow.com.

Forward Looking Statements

This press release contains "forward looking statements" about the expectations, beliefs, plans, and intentions relating to its generative AI innovations announced at Knowledge 2024. Such statements include statements regarding future product capabilities and offerings and expected benefits to ServiceNow. Forward-looking statements are subject to known and unknown risks and uncertainties and are based on potentially inaccurate assumptions that could cause actual results to differ materially from those expected or implied by the forward-looking statements. If any such risks or uncertainties materialize or if any of the assumptions prove incorrect, ServiceNow's results could differ materially from the results expressed or implied by the forward-looking statements made. ServiceNow undertakes no obligation, and does not intend, to update the forward-looking

statements. Factors that may cause actual results to differ materially from those in any forward-looking statements include: (i) delays and unexpected difficulties and expenses in executing the product capabilities and offerings, (ii) changes in the regulatory landscape related to AI and (iii) uncertainty as to whether sales will justify the investments in the product capabilities and offerings. Further information on factors that could affect ServiceNow's financial and other results is included in the filings ServiceNow makes with the Securities and Exchange Commission from time to time.

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