

The logo for Citizens Community Bancorp Inc. features a stylized red swoosh that starts below the 'C' in 'Citizens', curves under the word 'Community', and ends above the 'B' in 'Bancorp'.

# Citizens Community Bancorp Inc.

Earnings Release Presentation

***2026 Second Quarter Results***

# Cautionary Statement and Additional Disclosures

## **DATES AND PERIODS PRESENTED**

Unless otherwise noted, “20YY” refers to either the corresponding fiscal year-end date or the corresponding 12-months (i.e., fiscal year) then ended. “MMM-YY” refers to either the corresponding quarter-end date, or the corresponding three-month period then ended.

## **MONETARY AMOUNTS**

Unless otherwise stated, all monetary amounts in this Presentation other than share, per share and capital ratio amounts, are stated in thousands.

## **CAUTIONARY STATEMENT REGARDING FORWARD LOOKING STATEMENTS**

This presentation may contain certain forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, and Section 21E of the Securities Exchange Act of 1934. These statements include, but are not limited to, descriptions of the financial condition, results of operations, asset and credit quality trends, profitability, projected earnings, future plans, strategies and expectations of Citizens Community Bancorp, Inc. (“CZWI” or the “Company”) and its subsidiary, CCFBank National Association (“CCFBank”). The Company intends such forward-looking statements to be covered by the safe harbor provisions for forward-looking statements contained in the Private Securities Litigation Reform Act of 1995 and is including this statement for purposes of complying with those safe harbor provisions. Forward-looking statements, which are based on certain assumptions of the Company, are generally identifiable by use of the words “believe,” “expect,” “estimates,” “intend,” “anticipate,” “estimate,” “project,” “on pace,” “seek,” “target,” “potential,” “focus,” “may,” “preliminary,” “could,” “should” or similar expressions. Similarly, statements that describe the Company’s future plans, objectives or goals are also forward-looking statements. These forward-looking statements express management’s current expectations or forecasts of future events, and by their nature, are subject to risks and uncertainties. Therefore, there are a number of factors that might cause actual results to differ materially from those in such statements. These uncertainties include: conditions in the financial markets and economic conditions generally; the impact of inflation on our business and our customers; geopolitical tensions, including current or anticipated impact of military conflicts; higher lending risks associated with our commercial and agricultural banking activities; future pandemics; cybersecurity risks; adverse impacts on the regional banking industry and the business environment in which the Company and the Bank operate; interest rate risk; lending risk; changes in the fair value or ratings downgrades of our securities; the sufficiency of allowance for credit losses; competitive pressures from others in the financial services industry, including non-depository institutions; disintermediation risk (including the use of emerging financing technologies such as cryptocurrencies); our ability to maintain our reputation; our ability to maintain or increase our market share; our ability to realize the benefits of net deferred tax assets; our ability to obtain needed liquidity; our ability to raise capital needed to fund growth or meet regulatory requirements; our ability to attract and retain key personnel; our ability to keep pace with technological change; prevalence of fraud and other financial crimes; the possibility that our internal controls and procedures could fail or be circumvented; our ability to successfully execute our acquisition growth strategy; risks posed by acquisitions and other expansion opportunities, including difficulties and delays in integrating acquired business operations or fully realizing the cost savings and other benefits; restrictions on our ability to pay dividends; volatility of our stock price (including possible removal from the Russell 3000® Index and related indexes); accounting standards for credit losses; legislative or regulatory changes or actions, or significant litigation, adversely affecting the Company or Bank; public company reporting obligations; changes in federal or state tax laws; and changes in accounting principles, policies or guidelines and their impact on financial performance.

Stockholders, potential investors and other readers are urged to consider these factors carefully in evaluating the forward-looking statements and are cautioned not to place undue reliance on such forward-looking statements. Such uncertainties and other risks that may affect the Company’s performance are discussed further in Part I, Item 1A, “Risk Factors,” in the Company’s Form 10-K, for the year ended December 31, 2025, filed with the Securities and Exchange Commission (“SEC”) on March 5, 2026, and the Company’s subsequent filings with the SEC. The forward-looking statements made herein are only made as of the date of this presentation and the Company undertakes no obligation to publicly update such forward-looking statements to reflect subsequent events or circumstances occurring after the date hereof.

## **NON-GAAP FINANCIAL MEASURES**

These slides contain non-GAAP financial measures. For purposes of Regulation G, a non-GAAP financial measure is a numerical measure of the registrant’s historical or future financial performance, financial position or cash flows that excludes amounts, or is subject to adjustments that have the effect of excluding amounts, that are included in the most directly comparable measure calculated and presented in accordance with GAAP in the statement of income, balance sheet or statement of cash flows (or equivalent statements) of the issuer; or includes amounts, or is subject to adjustments that have the effect of including amounts, that are excluded from the most directly comparable measure so calculated and presented. In this regard, GAAP refers to generally accepted accounting principles in the United States. Non-GAAP financial measures referred to herein include net income as adjusted, diluted EPS as adjusted, ROAA as adjusted, return on average tangible common equity (ROATCE), ROATCE as adjusted, tangible book value, tangible book value per share, efficiency ratio as adjusted and tangible common equity / tangible assets. Reconciliations of all Non-GAAP financial measures used herein to the comparable GAAP financial measures appear in the appendix at the end of this presentation.

## **SOURCE**

Unless otherwise noted, internal Company documents

## Markets

Modest growth markets with diverse industries support steady balance sheet growth

## Returns

EPS expansion, quarterly dividend and stock buybacks

## Balance Sheet

Strong capital ratios, solid liquidity and funding to support organic loan growth

## Asset Quality

Historical charge offs less than 5 bps during the last five years, while maintaining strong ACL reserves

## M & A

Fiduciary duty to enhance shareholder value

## Insider Ownership

Board and Executive Management, including former chairperson, beneficially own 6% of outstanding shares

## Financial Performance

Exceed 1% ROA and 12% ROATCE through modest organic loan and deposit growth and efficiency ratio in the low to mid 60% range

## Capital Management

Maintain TCE>8% to support organic loan growth, quarterly dividend, M&A activity and share buybacks

## Diversification

Consumer deposit to business deposit at approximately 50%-50%, broad industry loan exposure, and granularity of individual loan and deposit accounts

## Credit

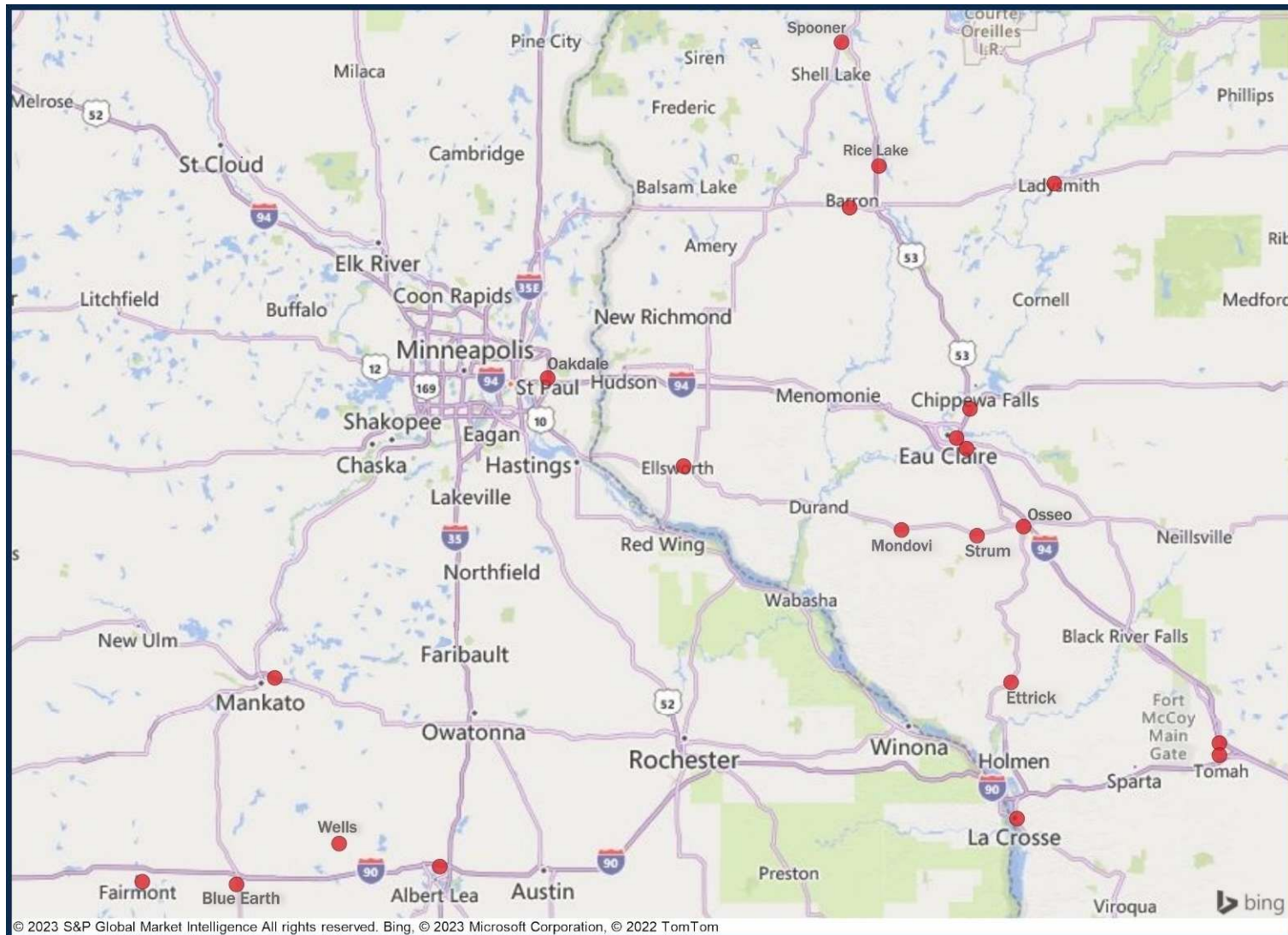
Minimize net charge-offs to less than 5 bps

## Culture

Leadership that engages and empowers colleagues to execute our business strategy with accountability for results

# Operating Market Overview

**CZWI operates in diverse markets within the northwestern region of Wisconsin, metro Twin Cities, and the Mankato, Minnesota MSA**



*CZWI has transformed the Company from a consumer bank to a commercial bank to strengthen the earnings profile and franchise*

2 Central Bank branches  
February 2016  
Deposits: \$27mm  
Northwestern WI



Wells Financial Corp.

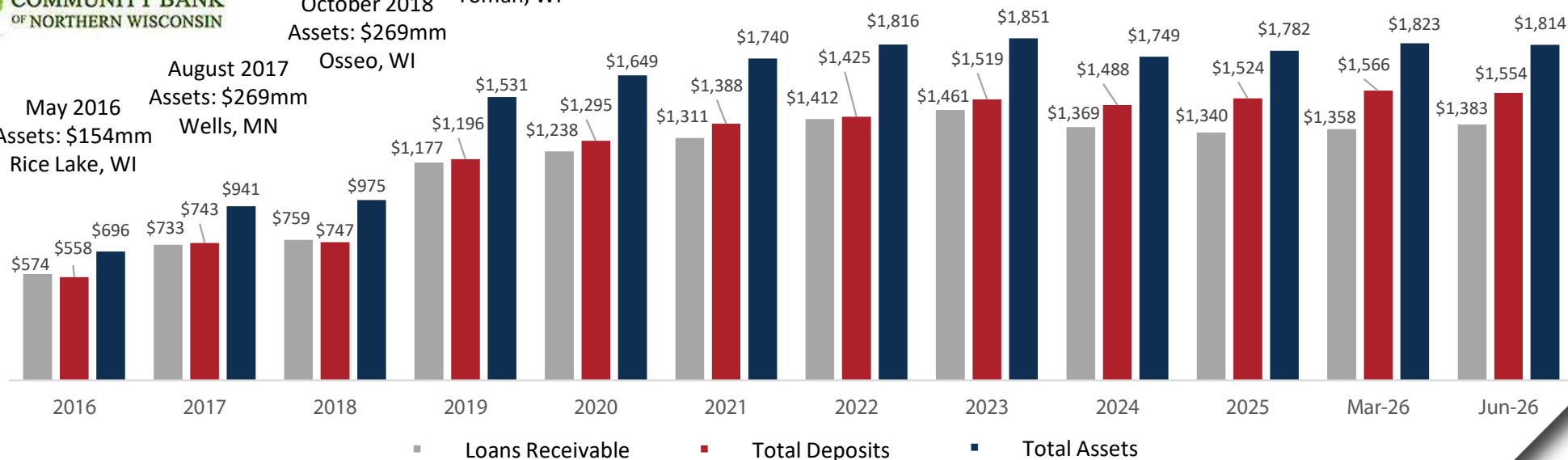
July 2019  
Assets: \$192mm  
Tomah, WI



October 2018  
Assets: \$269mm  
Osseo, WI

August 2017  
Assets: \$269mm  
Wells, MN

May 2016  
Assets: \$154mm  
Rice Lake, WI



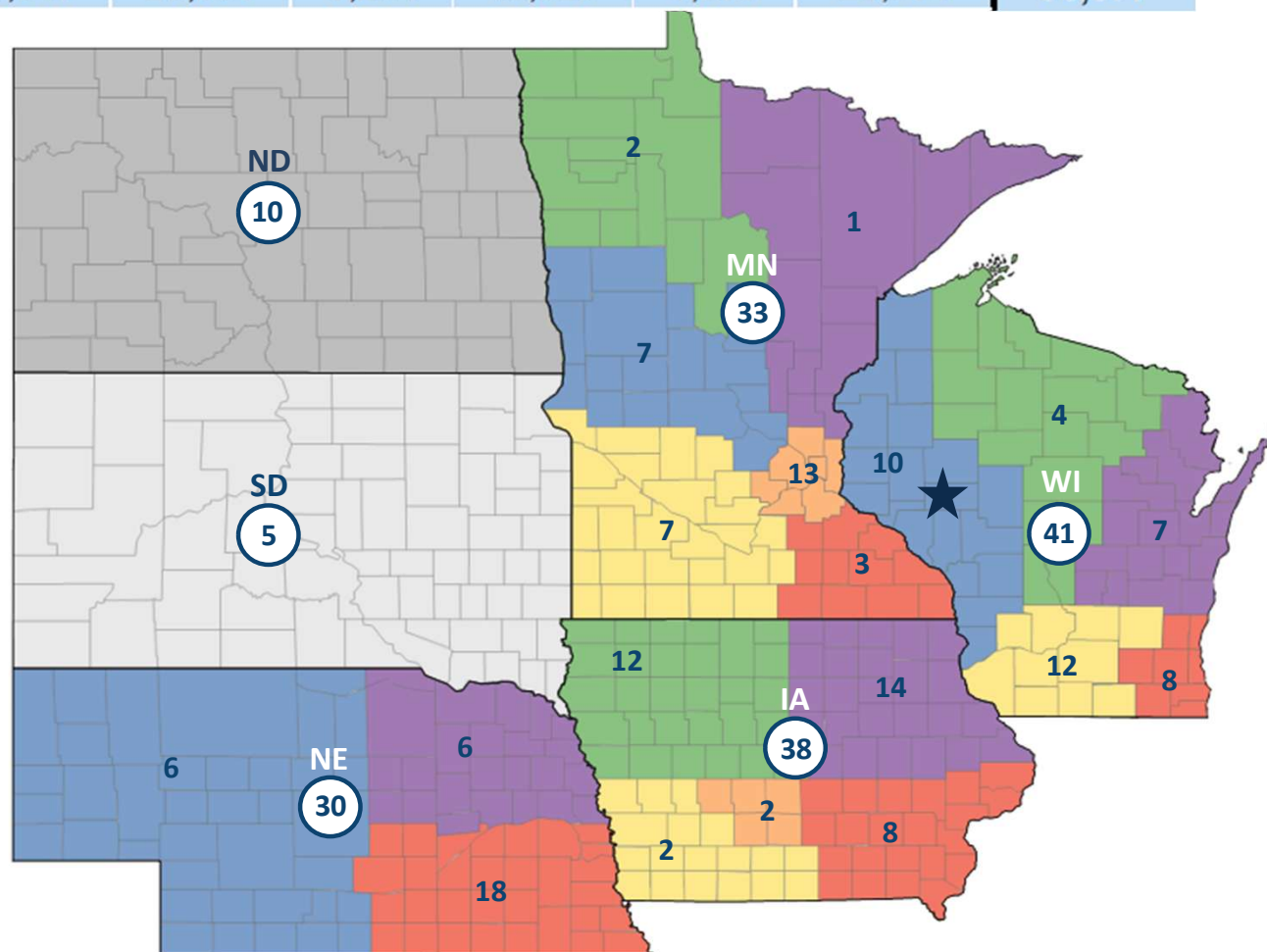


# Merger & Acquisition Opportunity Landscape

| Potential Target Banks | IA        | MN        | ND      | NE        | SD      | WI        | Total      |
|------------------------|-----------|-----------|---------|-----------|---------|-----------|------------|
| # of Institutions      | 38        | 33        | 10      | 30        | 5       | 41        | 157        |
| Total Population       | 3,253,819 | 5,814,567 | 802,867 | 2,018,899 | 932,872 | 5,974,383 | 18,797,407 |
| Total Deposits (\$M)   | 23,347    | 20,596    | 6,244   | 18,626    | 3,099   | 24,764    | 96,677     |

## Significant Growth Opportunities:

- ☐ Attractive demographic trends
- ☐ Low-cost deposit bases
- ☐ Meaningful scale
- ☐ Strategic deployment of liquidity
- ☐ Superior asset quality metrics
- ☐ Desirable operating markets
- ☐ Rich profitability profiles



Citizens Community Bancorp, Inc. (CZWI) headquarters

Note: Includes commercial & savings banks and savings & loan associations with total assets between \$500M and \$1.25B as of MRQ; Excludes mutual banks;

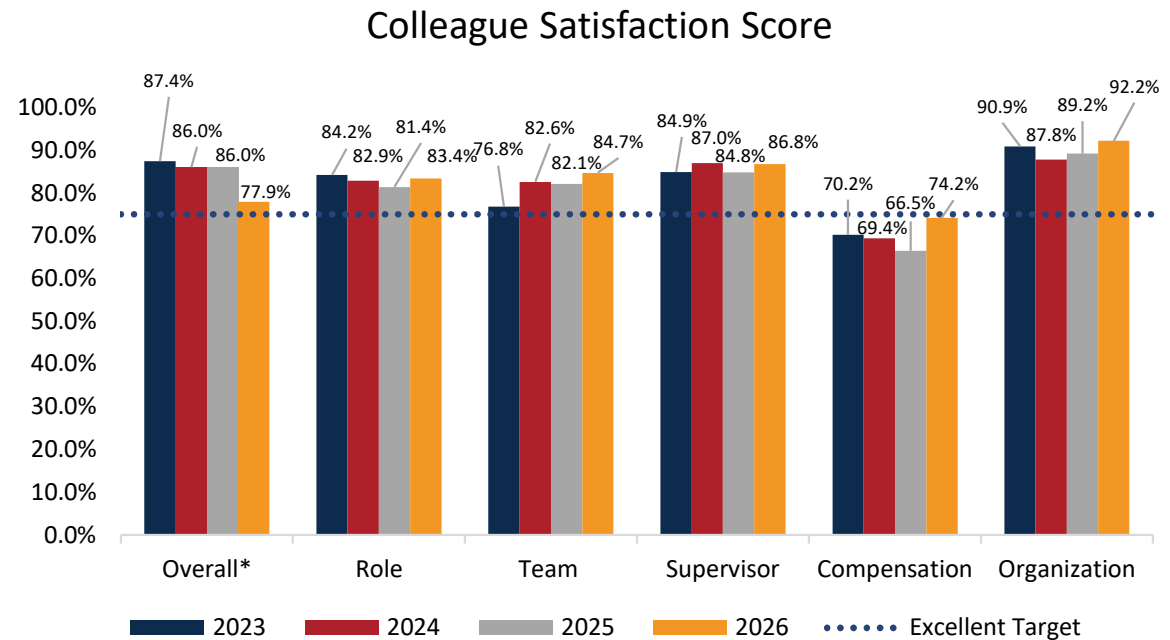
Regulatory financial data as of 12/31/2025

Source: S&P Capital IQ Pro

# Culture and Engagement



|                            | <u>2023</u>  | <u>2024</u>  | <u>2025</u>  | <u>2026</u>  |
|----------------------------|--------------|--------------|--------------|--------------|
| <b>Participation Rate:</b> | <b>84.8%</b> | <b>95.1%</b> | <b>95.0%</b> | <b>94.0%</b> |



\*Vendor method in scoring is the reason for the reduction in "Overall" for 2026



## Pre-Provision Net Revenue (PPNR)

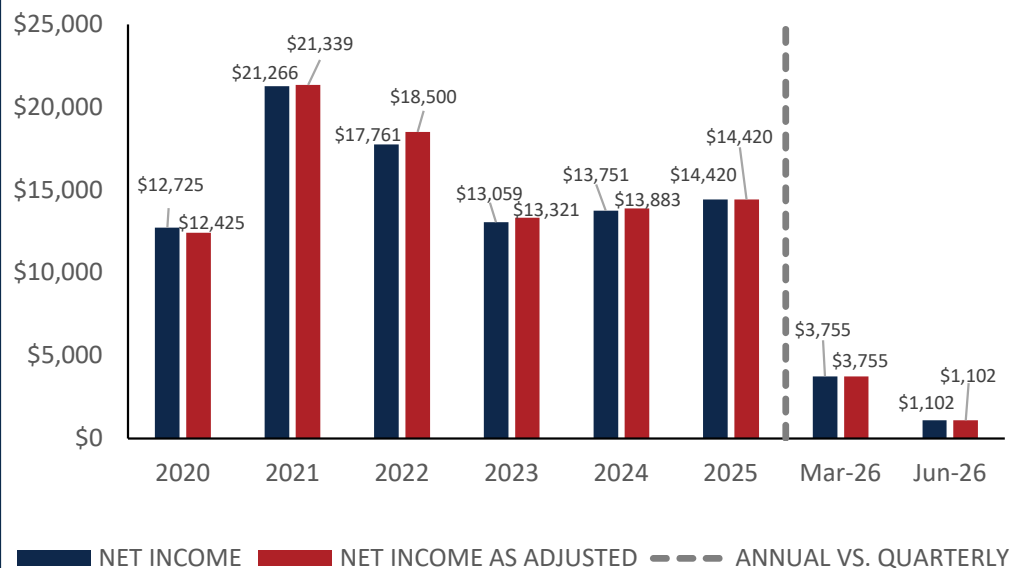
| Pre-Provision Net Revenue (PPNR)              |                 |                 |                 |                 |                 |
|-----------------------------------------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| (\$000)                                       | Quarter Ended   |                 |                 |                 |                 |
|                                               | Jun-26          | Mar-26          | Dec-25          | Sep-25          | Jun-25          |
| Pre-tax income                                | \$ 1,237        | \$ 4,632        | \$ 4,885        | \$ 4,535        | \$ 4,047        |
| Add back provision for credit losses          | 4,325           | 750             | 200             | 650             | 1,350           |
| Subtract provision reversal for credit losses | -               | -               | -               | -               | -               |
| Pre-Provision net revenue                     | <u>\$ 5,562</u> | <u>\$ 5,382</u> | <u>\$ 5,085</u> | <u>\$ 5,185</u> | <u>\$ 5,397</u> |

Pre-Provision Net Revenue (“PPNR”) is defined as net interest income plus total non-interest income minus total non-interest expense. This measure is a non-GAAP financial measure since it excludes the provision for (recovery of) credit losses included in net income. This measure should not be viewed as a substitute for operating results determined in accordance with GAAP.

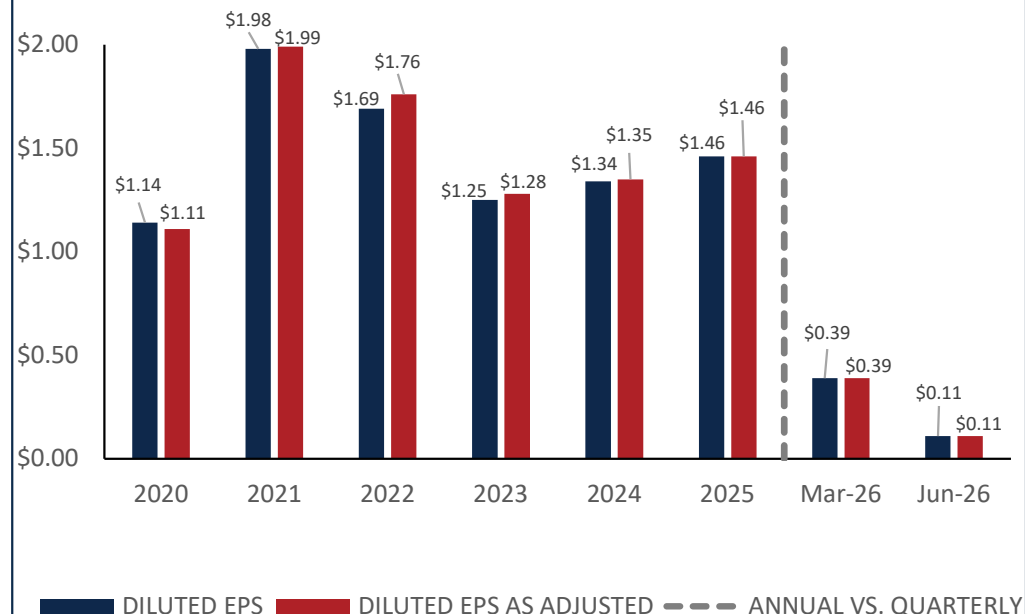
Pre-provision net revenue includes net interest income recognized on the payoff of nonaccrual loans and loans with purchase credit discounts of \$0.3 million and \$1.1 million for the three-month periods ended September 30, 2025, and June 30, 2025, respectively.

## Net Income and Diluted EPS

### NET INCOME

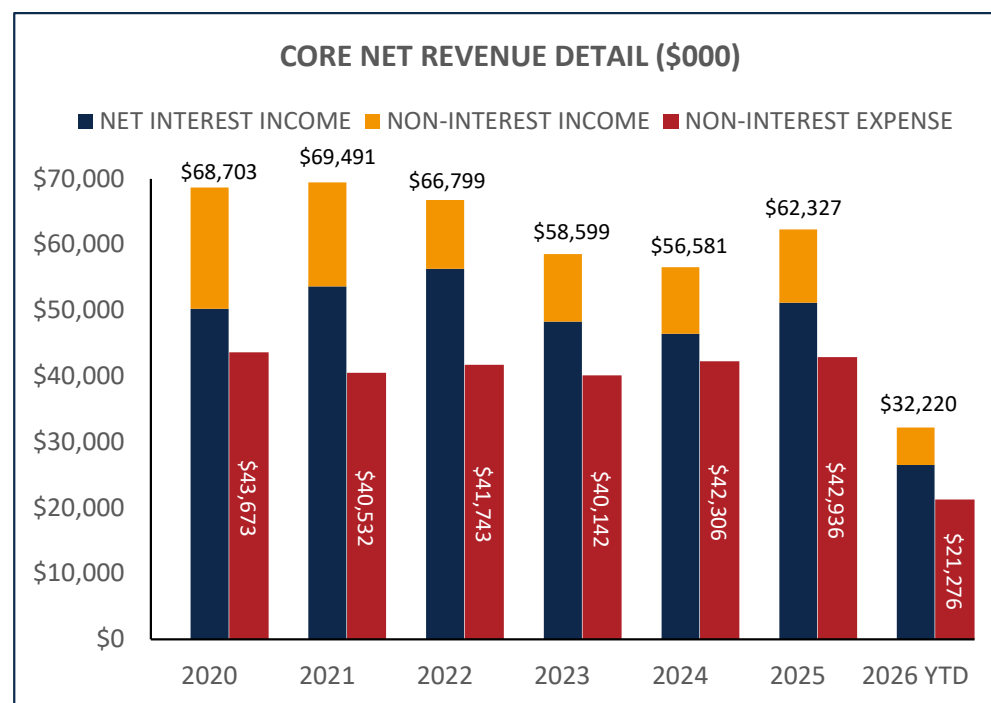
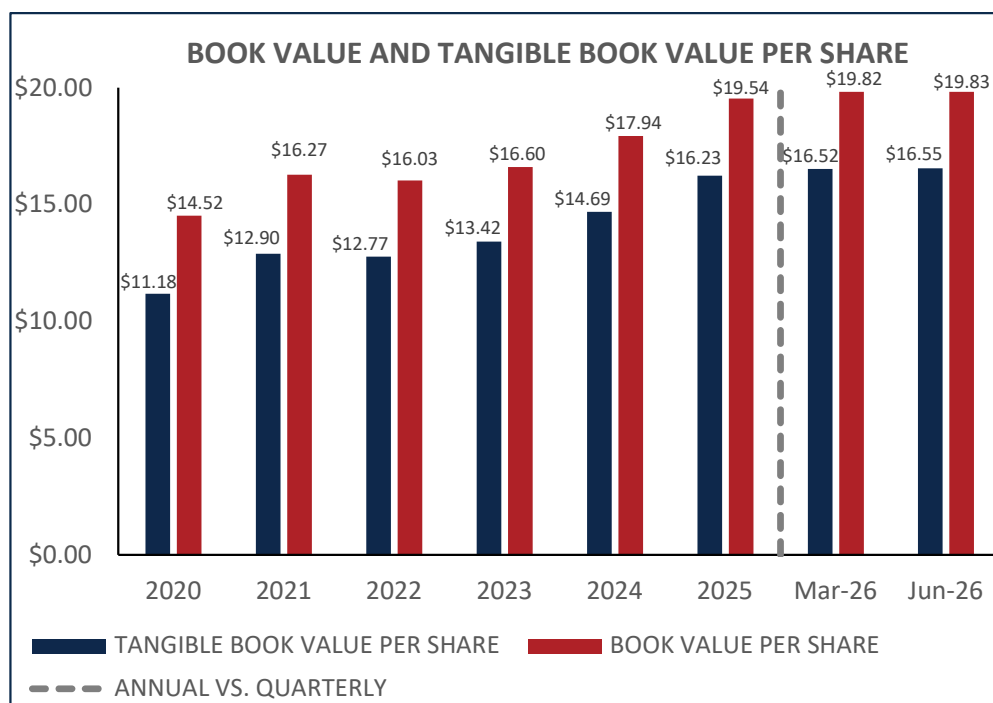


### DILUTED EPS



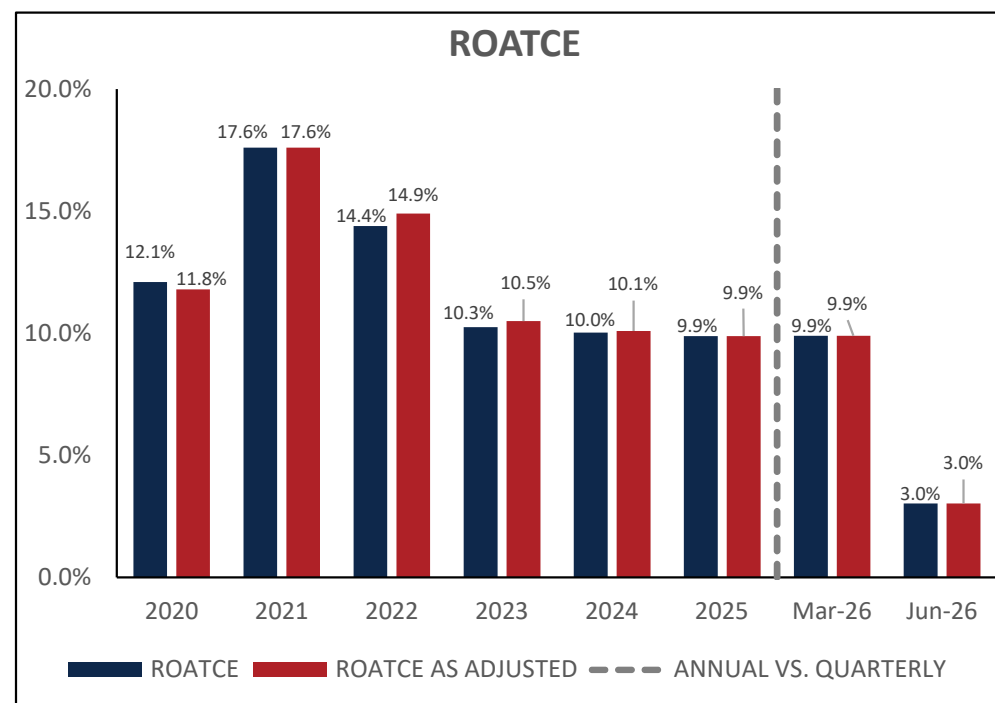
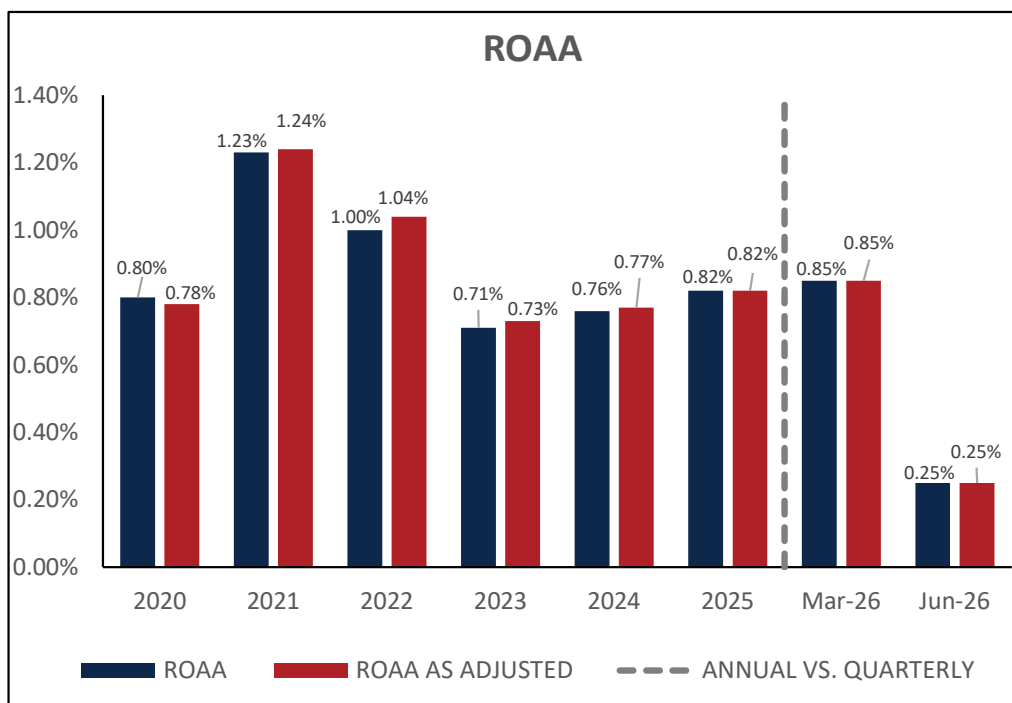
Net Income as Adjusted and Diluted EPS as Adjusted are non-GAAP financial measures, which management believes may be helpful in understanding the Company's results of operations or financial position and comparing results over different periods. Reconciliation of Net Income as Adjusted and Diluted EPS as Adjusted to the comparable GAAP financial measures can be found in the appendix of this presentation. These measures should not be viewed as a substitute for operating results determined in accordance with GAAP.

# Book Value, Tangible Book Value, and Core Net Revenue Detail



Tangible book value per share is a non-GAAP measure, which management believes may be helpful in assessing capital adequacy. The reconciliation of tangible book value per share can be found in the appendix of this presentation. This measure should not be viewed as a substitute for operating results determined in accordance with GAAP.

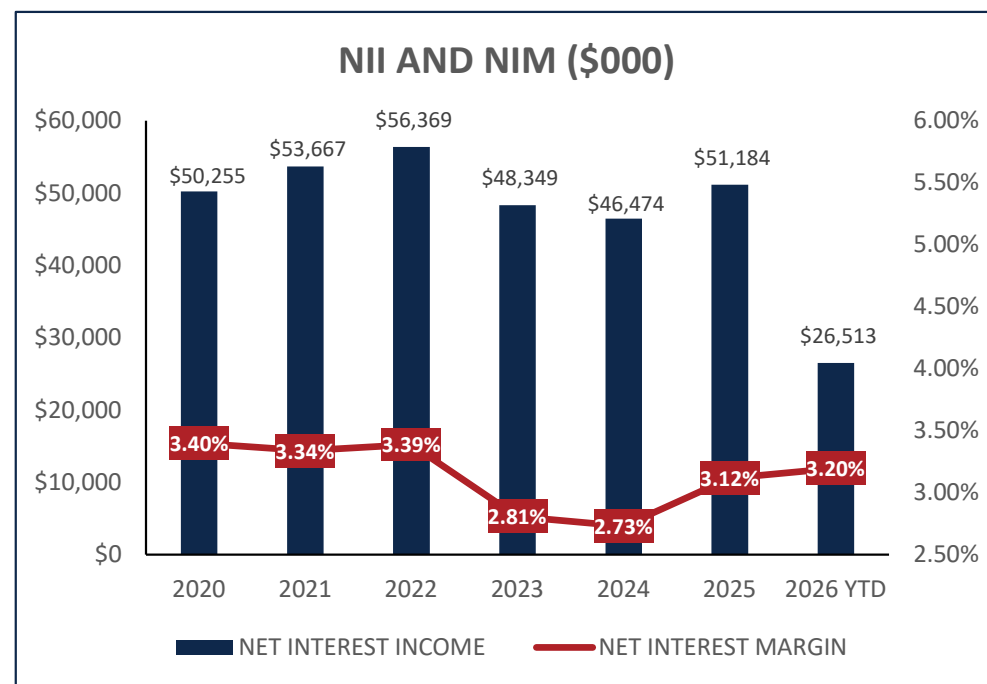
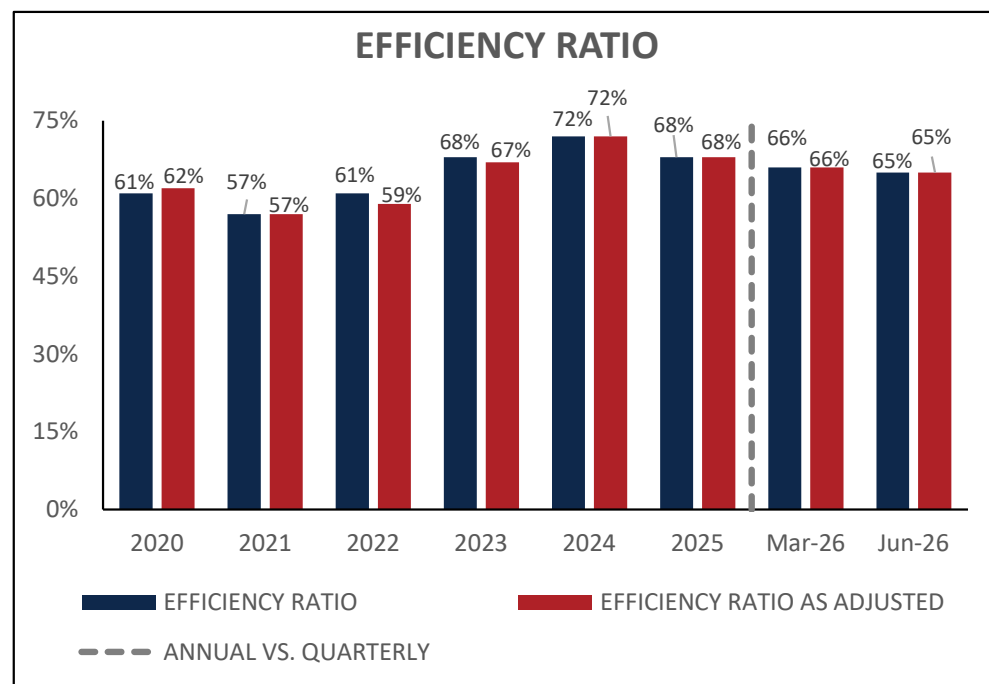
# Return on Average Assets (ROAA) and Return on Average Tangible Common Equity (ROATCE)



Quarterly data is annualized for the quarterly 2026 information.

Return on average assets (ROAA) as adjusted, return on average tangible common equity (ROATCE), and ROATCE as adjusted are non-GAAP measures, which management believes may be helpful in understanding the underlying business performance trends related to average assets and average tangible equity. Reconciliations of ROAA as adjusted, ROTCE, and ROTCE as adjusted can be found in the appendix of this presentation. These measures should not be viewed as substitutes for operating results determined in accordance with GAAP.

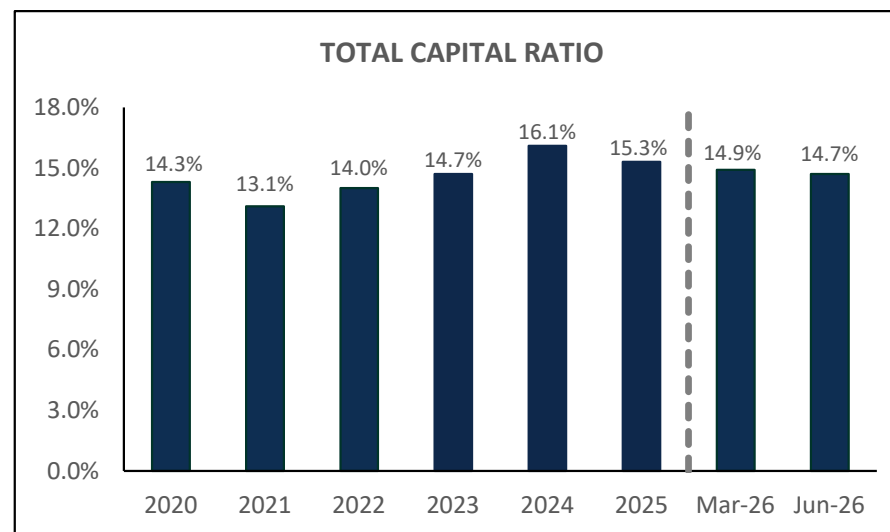
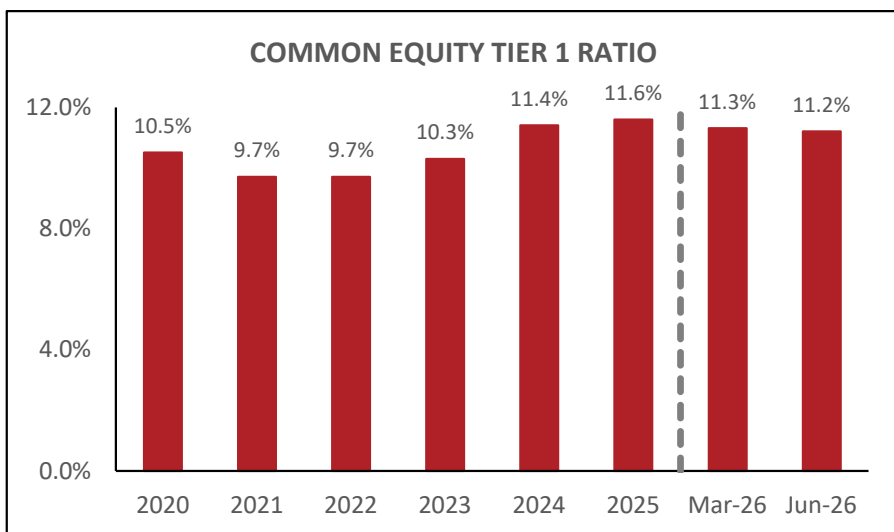
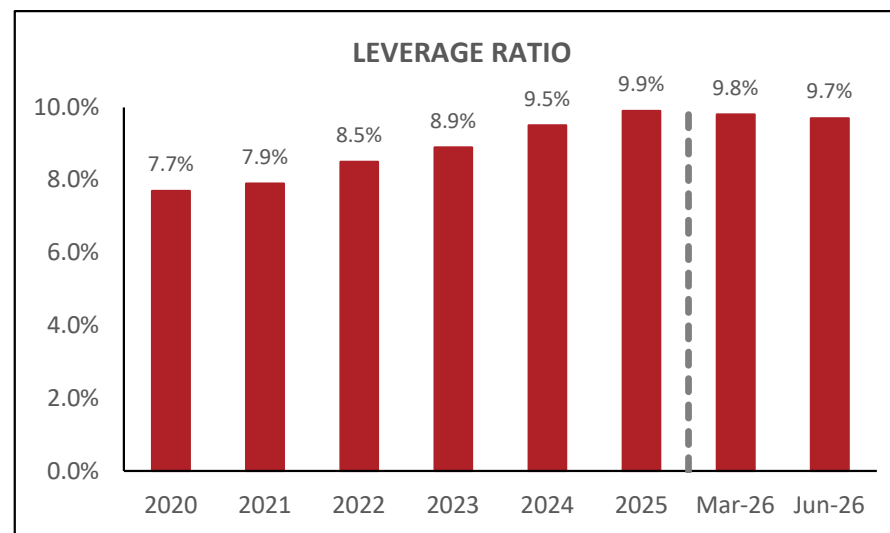
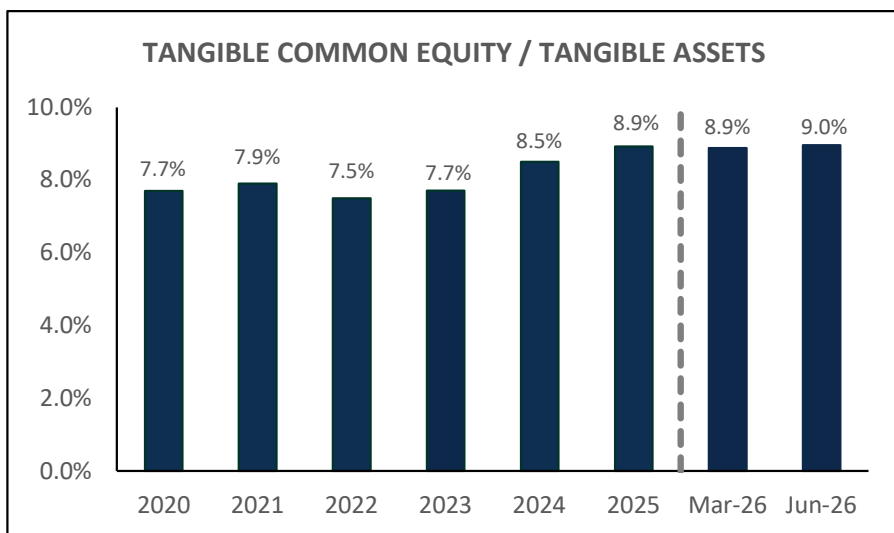
# Efficiency Ratio, Net Interest Income (NII), and Net Interest Margin (NIM)



The efficiency ratio as adjusted is a non-GAAP measure, which management believes may be helpful in understanding the underlying business performance trends related to non-interest expense. A reconciliation of the efficiency ratio as adjusted to its comparable GAAP financial measure can be found in the appendix of this presentation. This measure should not be viewed as a substitute for operating results determined in accordance with GAAP.

# Citizens Community Bancorp, Inc.

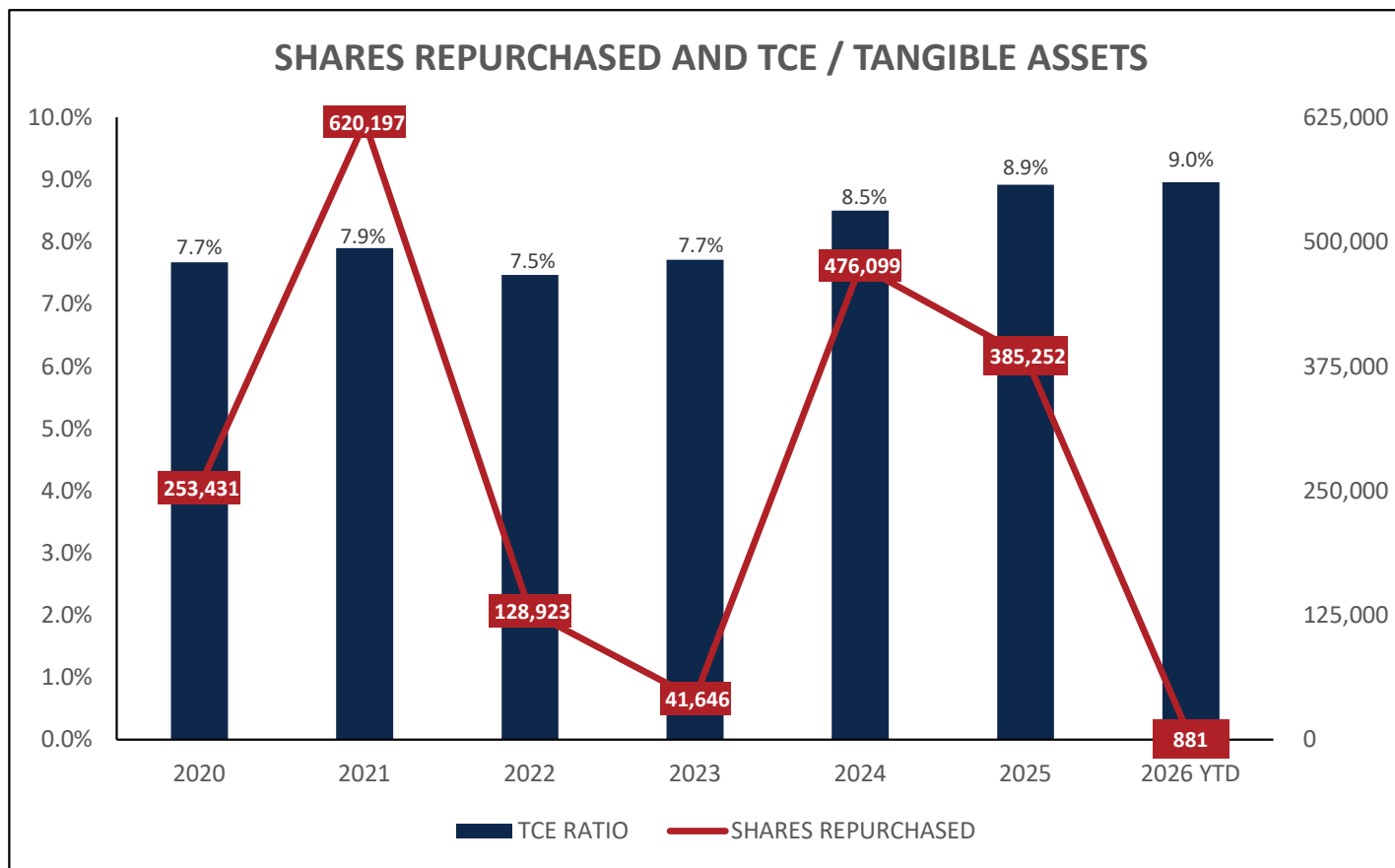
## Capital Ratios



Tangible common equity / tangible assets is a non-GAAP measure, which management believes may be helpful in understanding the underlying business performance trends related to tangible assets and tangible common equity. A reconciliation of tangible common equity / tangible assets to its comparable financial measure can be found in the appendix of the presentation. This measure should not be viewed as a substitute for operating results determined in accordance with GAAP.

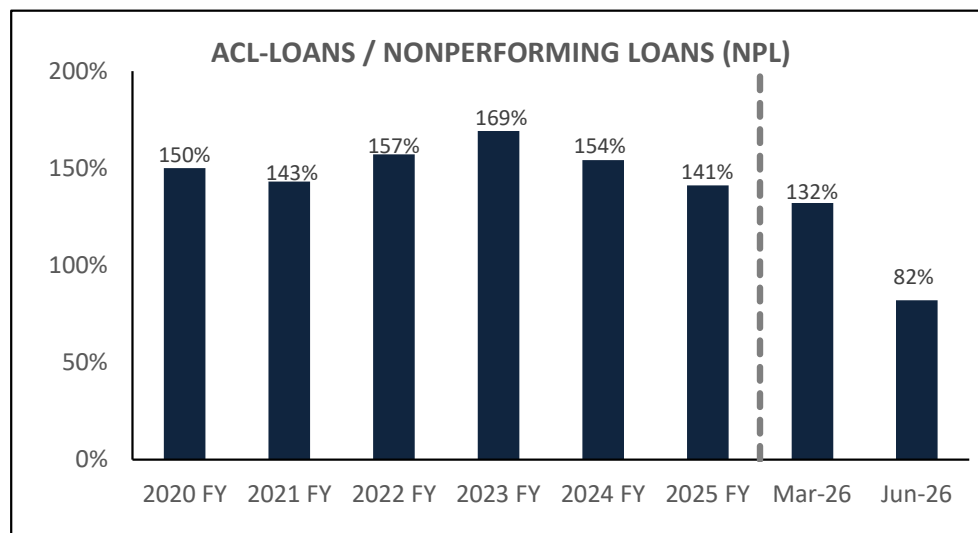
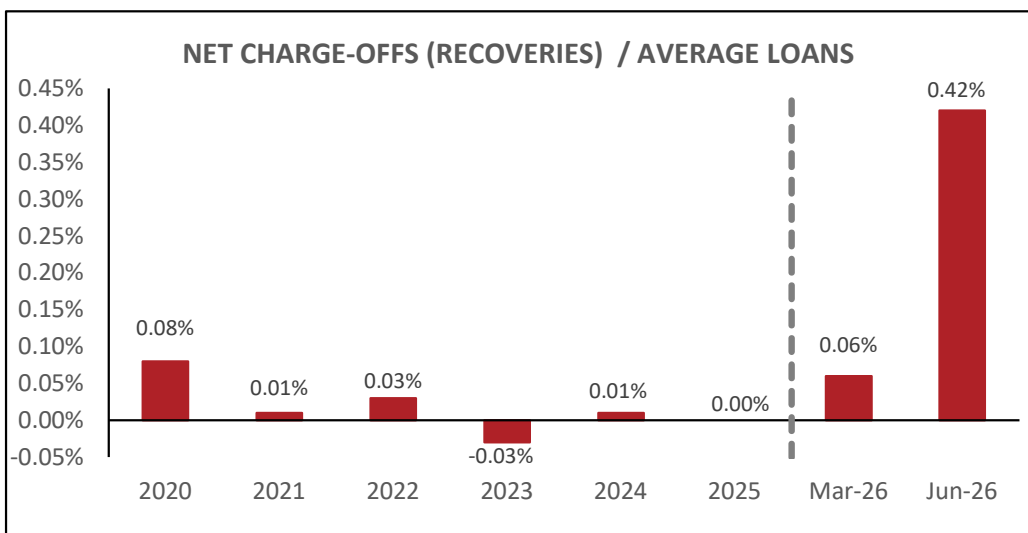
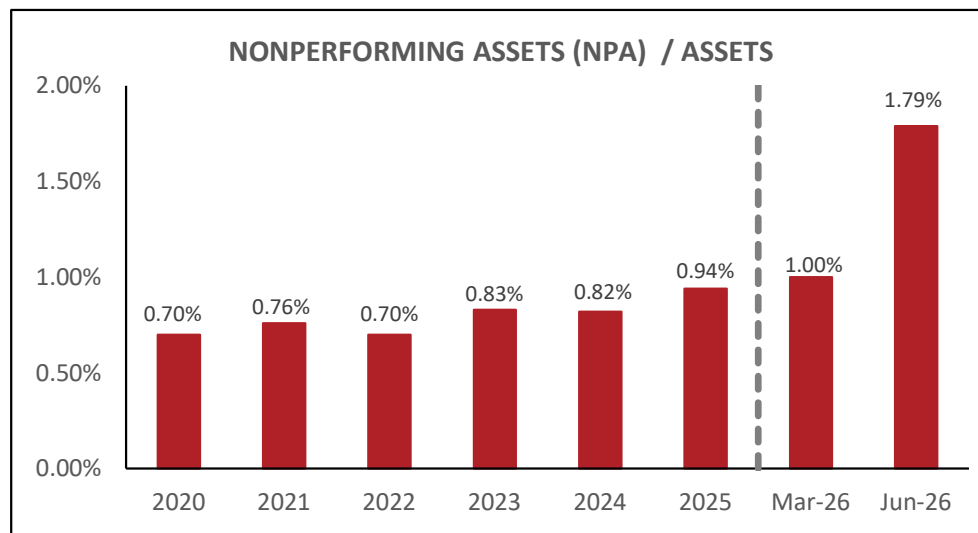
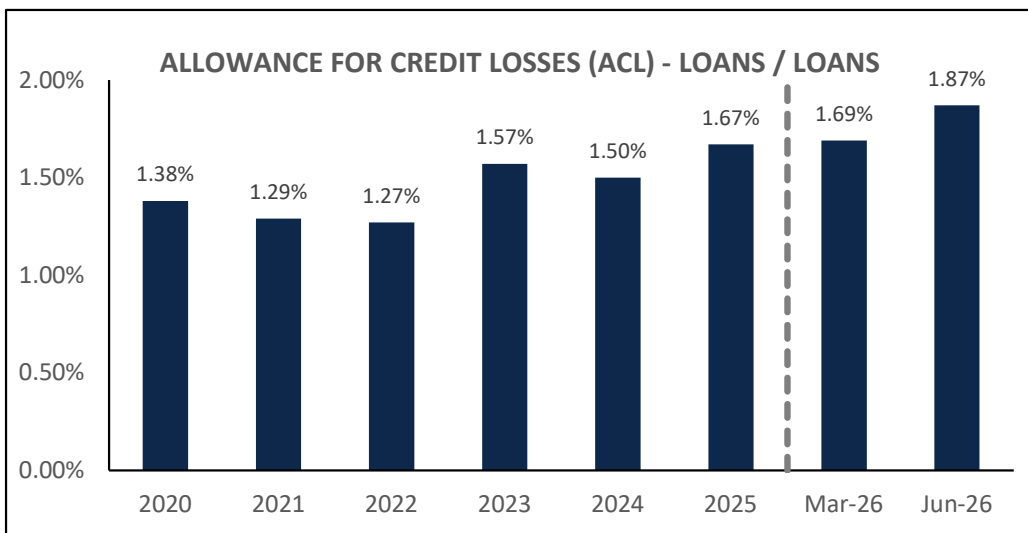


# CZWI Shares Repurchased and Tangible Common Equity (TCE) as a Percent of Tangible Assets (non-GAAP)



Tangible common equity / tangible assets is a non-GAAP measure, which management believes may be helpful in understanding the underlying business performance trends related to tangible assets and tangible common equity. A reconciliation of tangible common equity and tangible assets to its comparable financial measure can be found in the appendix of the presentation. This measure should not be viewed as a substitute for operating results determined in accordance with GAAP.

# Asset Quality

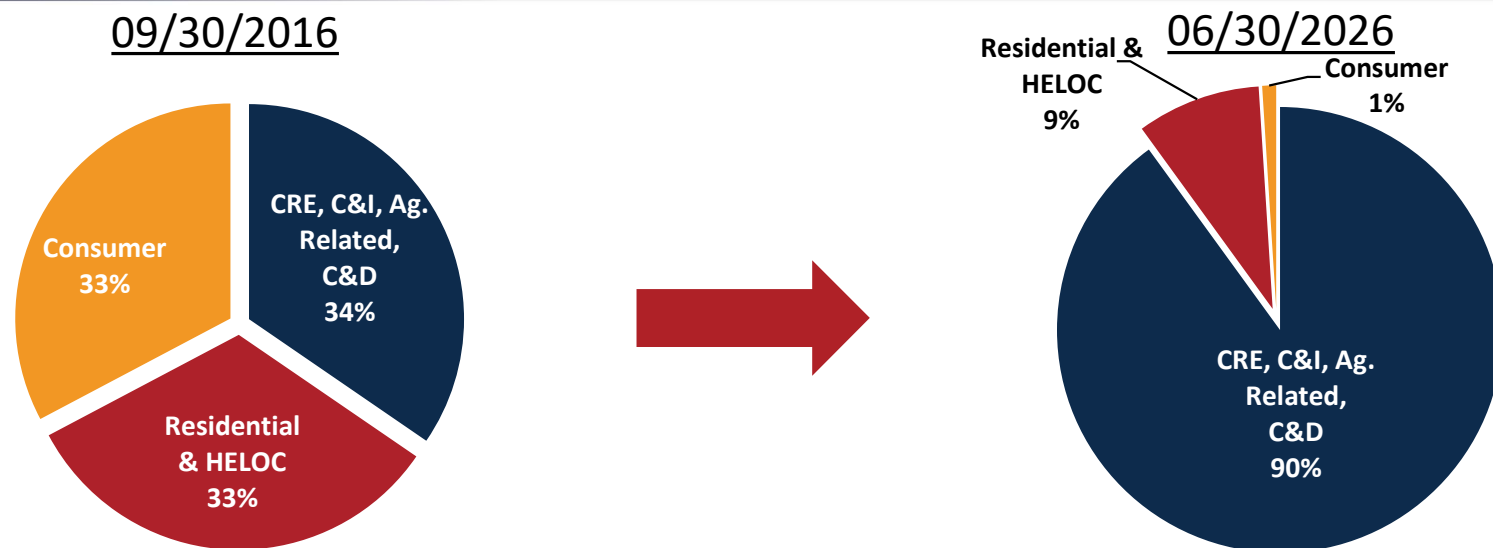


Quarterly data is annualized for the quarterly 2026 information.

# Portfolio Contractual Fixed Rate Repricing

The table below shows the impact of loan, securities, and certificate contractual fixed rate maturing and repricing:

| Portfolio Contractual Fixed Rate Repricing by Future Quarters |         |         |         |         |         |         |
|---------------------------------------------------------------|---------|---------|---------|---------|---------|---------|
| (in millions, except yields)                                  | Q3 2026 | Q4 2026 | Q1 2027 | Q2 2027 | Q3 2027 | Q4 2027 |
| <b>Maturing or Repricing Loans:</b>                           |         |         |         |         |         |         |
| Contractual balance                                           | \$ 93   | \$ 96   | \$ 53   | \$ 67   | \$ 43   | \$ 68   |
| Contractual interest rate                                     | 3.82%   | 3.92%   | 4.13%   | 4.60%   | 4.99%   | 5.33%   |
| <b>Maturing or Repricing Securities:</b>                      |         |         |         |         |         |         |
| Contractual balance                                           | \$ 7    | \$ 3    | \$ 3    | \$ -    | \$ 4    | \$ -    |
| Contractual interest rate                                     | 3.44%   | 3.35%   | 3.31%   | 0.00%   | 5.93%   | 0.00%   |
| <b>Maturing Certificate Accounts:</b>                         |         |         |         |         |         |         |
| Contractual balance                                           | \$ 134  | \$ 98   | \$ 66   | \$ 27   | \$ 12   | \$ -    |
| Contractual interest rate                                     | 3.77%   | 3.70%   | 3.64%   | 3.54%   | 3.57%   | 0.00%   |

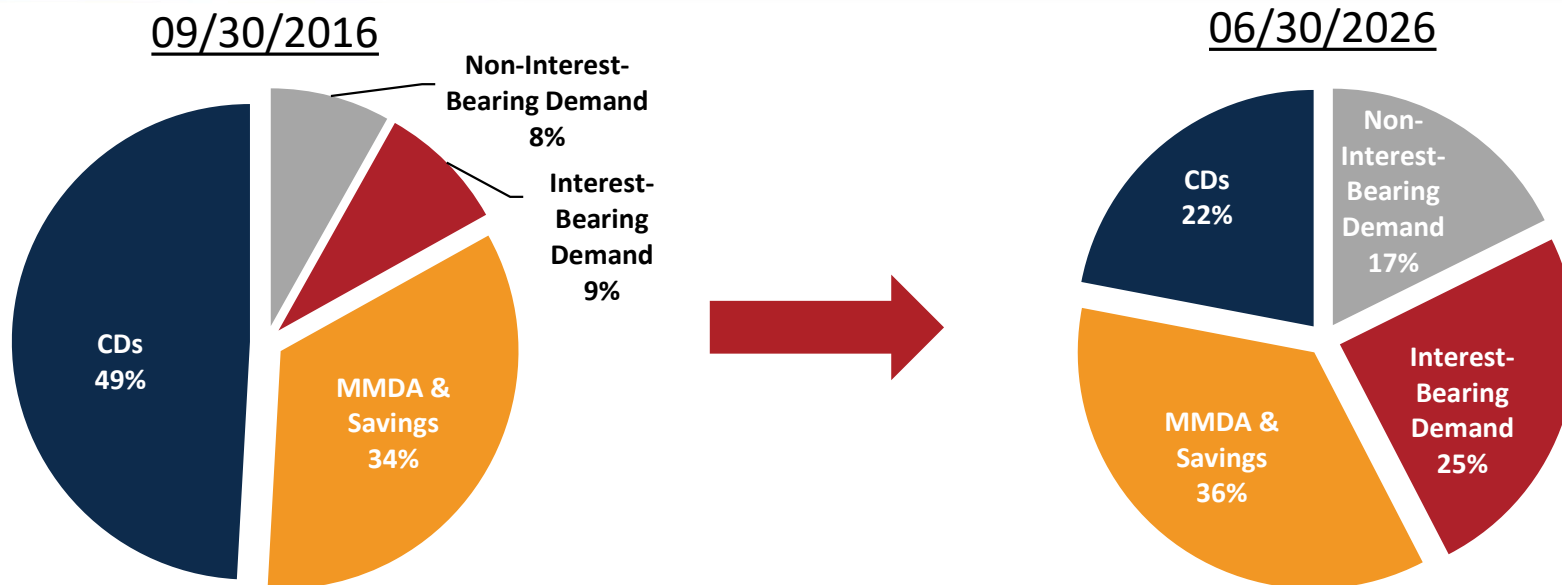


| Loan Portfolio - Quarter Lookback   |                  |                    |                    |                    |                    |                    |                    |                    |                    |
|-------------------------------------|------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|
| (\$000)                             | Sep-16           | Dec-20             | Dec-21             | Dec-22             | Dec-23             | Dec-24             | Dec-25             | Mar-26             | Jun-26             |
| Commercial Real Estate              | \$54,600         | \$425,283          | \$610,214          | \$630,857          | \$653,437          | \$621,251          | \$596,063          | \$606,001          | \$643,368          |
| Housing related CRE                 | \$53,475         | \$204,544          | \$266,600          | \$304,022          | \$325,189          | \$308,572          | \$332,733          | \$333,005          | \$340,904          |
| Commercial & Industrial             | \$31,001         | \$116,553          | \$122,167          | \$136,013          | \$121,666          | \$115,657          | \$105,907          | \$114,379          | \$117,215          |
| Ag. Real Estate / Ag. Operating     | \$42,845         | \$101,580          | \$110,083          | \$116,714          | \$109,041          | \$104,130          | \$102,511          | \$98,738           | \$100,809          |
| Construction & Development          | \$16,580         | \$98,517           | \$79,520           | \$102,492          | \$110,941          | \$78,489           | \$75,767           | \$83,213           | \$56,090           |
| Residential mortgage                | \$187,738        | \$137,646          | \$94,861           | \$108,651          | \$131,901          | \$135,297          | \$123,764          | \$119,137          | \$118,488          |
| Indirect Consumer Installment       | \$168,294        | \$25,851           | \$15,971           | \$10,236           | \$6,535            | \$3,970            | \$2,224            | \$1,902            | \$1,559            |
| Consumer Installment                | \$19,715         | \$13,213           | \$8,874            | \$7,150            | \$6,187            | \$5,012            | \$3,997            | \$4,633            | \$7,267            |
| <b>Gross Loans Ex SBA PPP Loans</b> | <b>\$574,248</b> | <b>\$1,123,187</b> | <b>\$1,308,290</b> | <b>\$1,416,135</b> | <b>\$1,464,897</b> | <b>\$1,372,378</b> | <b>\$1,342,966</b> | <b>\$1,361,008</b> | <b>\$1,385,700</b> |
| SBA PPP Loans                       | \$0              | \$123,702          | \$8,755            | \$0                | \$0                | \$0                | \$0                | \$0                | \$0                |
| <b>Total Gross Loans</b>            | <b>\$574,248</b> | <b>\$1,246,889</b> | <b>\$1,317,045</b> | <b>\$1,416,135</b> | <b>\$1,464,897</b> | <b>\$1,372,378</b> | <b>\$1,342,966</b> | <b>\$1,361,008</b> | <b>\$1,385,700</b> |

Notes:

- (1) Company has no credit card loans.
- (2) Company has one \$5.5 million NDFI loan, which is the senior loan for the Bank Holding Company of an FDIC insured Bank.
- (3) Average loan yield for Q2 2026 was 5.68%

# Deposit Composition

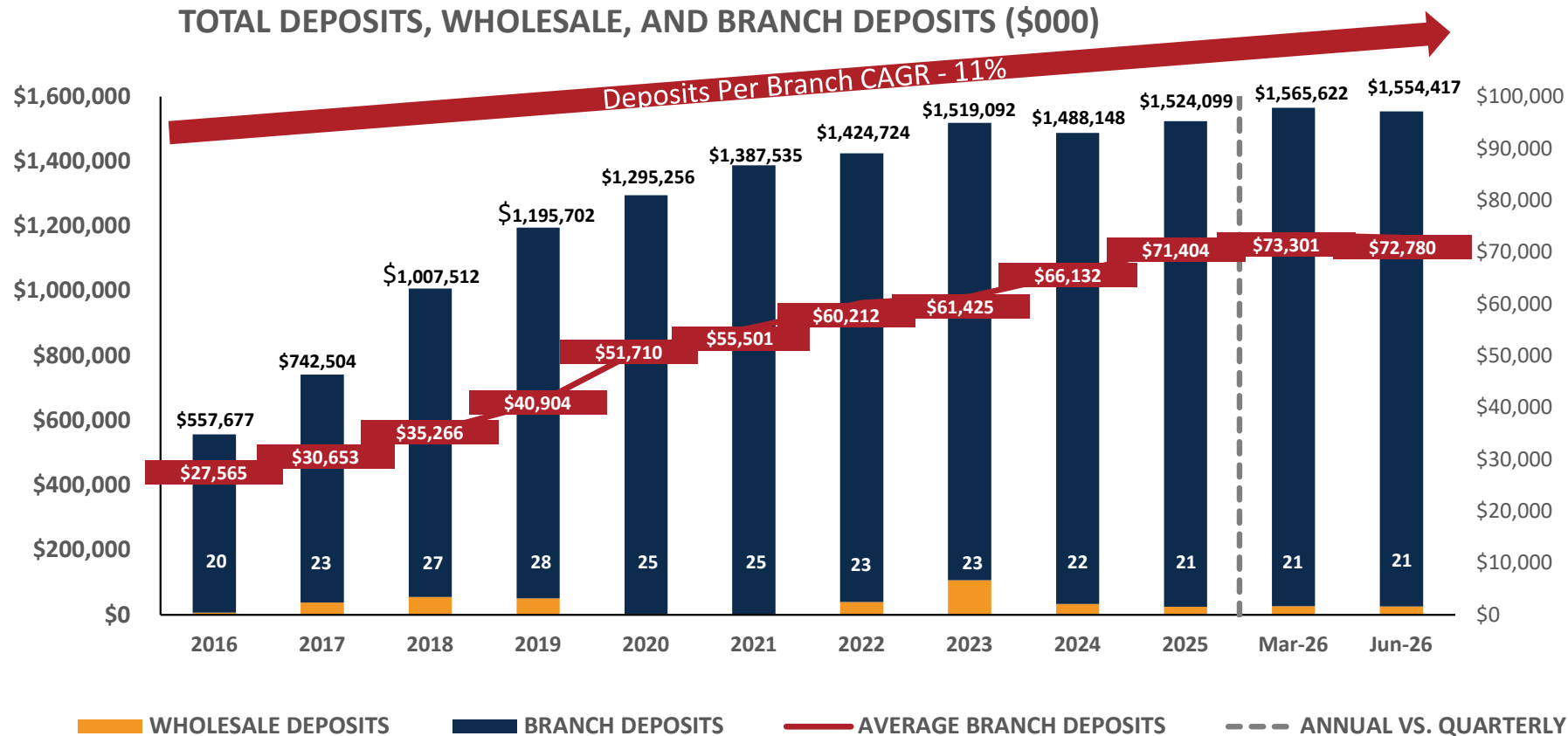


| Deposit Composition - Quarter Lookback |                  |                    |                    |                    |                    |                    |                    |                    |                    |
|----------------------------------------|------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|
| (\$000)                                | Sep-16           | Dec-20             | Dec-21             | Dec-22             | Dec-23             | Dec-24             | Dec-25             | Mar-26             | Jun-26             |
| Non-interest-bearing demand deposits   | \$45,408         | \$238,348          | \$276,631          | \$284,726          | \$265,704          | \$252,656          | \$264,394          | \$271,396          | \$274,822          |
| Interest-bearing demand deposits       | \$48,934         | \$301,764          | \$396,231          | \$371,210          | \$343,276          | \$355,750          | \$367,958          | \$392,684          | \$384,101          |
| Savings accounts                       | \$52,153         | \$196,348          | \$222,674          | \$220,019          | \$176,548          | \$159,821          | \$151,525          | \$152,487          | \$145,390          |
| Money market accounts                  | \$137,234        | \$245,549          | \$288,985          | \$323,435          | \$374,055          | \$369,534          | \$392,900          | \$404,991          | \$408,305          |
| Certificate accounts                   | \$273,948        | \$313,247          | \$203,014          | \$225,334          | \$359,509          | \$350,387          | \$347,322          | \$344,064          | \$341,799          |
| <b>Total Deposits</b>                  | <b>\$557,677</b> | <b>\$1,295,256</b> | <b>\$1,387,535</b> | <b>\$1,424,724</b> | <b>\$1,519,092</b> | <b>\$1,488,148</b> | <b>\$1,524,099</b> | <b>\$1,565,622</b> | <b>\$1,554,417</b> |

**Q2 2026**  
**Cost of Deposits**  
**2.07%**

# Branch Deposit Growth

## TOTAL DEPOSITS, WHOLESALE, AND BRANCH DEPOSITS (\$000)



Includes branch acquisitions and consolidations

White Numbers  
Indicate Branch Count

- The number of branches has increased by one since 2016
  - 17 branches purchased
  - 2 branches opened
  - 18 branches closed, consolidated, or sold

# Appendix

# Net Interest Margin Analysis

|                                              | Quarter ended June 30, 2026 |                                |                           | Quarter ended March 31, 2026 |                                |                           | Quarter ended December 31, 2025 |                                |                           | Quarter ended September 30, 2025 |                                |                           |
|----------------------------------------------|-----------------------------|--------------------------------|---------------------------|------------------------------|--------------------------------|---------------------------|---------------------------------|--------------------------------|---------------------------|----------------------------------|--------------------------------|---------------------------|
| (\$000, except yields and rates)             | Average<br>Balance          | Interest<br>Income/<br>Expense | Average<br>Yield/<br>Rate | Average<br>Balance           | Interest<br>Income/<br>Expense | Average<br>Yield/<br>Rate | Average<br>Balance              | Interest<br>Income/<br>Expense | Average<br>Yield/<br>Rate | Average<br>Balance               | Interest<br>Income/<br>Expense | Average<br>Yield/<br>Rate |
| <b>Average interest earning assets:</b>      |                             |                                |                           |                              |                                |                           |                                 |                                |                           |                                  |                                |                           |
| Cash and cash equivalents                    | \$ 98,575                   | \$ 908                         | 3.69%                     | \$ 105,651                   | \$ 961                         | 3.69%                     | \$ 84,678                       | \$ 842                         | 3.94%                     | \$ 62,395                        | \$ 693                         | 4.41%                     |
| Loans receivable                             | 1,363,849                   | 19,322                         | 5.68%                     | 1,328,448                    | 18,769                         | 5.73%                     | 1,329,456                       | 19,034                         | 5.68%                     | 1,342,635                        | 19,759                         | 5.84%                     |
| Investment securities                        | 209,228                     | 1,650                          | 3.16%                     | 214,412                      | 1,630                          | 3.08%                     | 218,205                         | 1,739                          | 3.16%                     | 220,213                          | 1,738                          | 3.13%                     |
| Non-marketable equity securities, at cost    | 12,491                      | 154                            | 4.95%                     | 12,503                       | 156                            | 5.06%                     | 12,390                          | 156                            | 5.00%                     | 12,373                           | 64                             | 2.05%                     |
| Total interest earning assets                | <u>\$ 1,684,143</u>         | <u>\$ 22,034</u>               | 5.25%                     | <u>\$ 1,661,014</u>          | <u>\$ 21,516</u>               | 5.25%                     | <u>\$ 1,644,729</u>             | <u>\$ 21,771</u>               | 5.25%                     | <u>\$ 1,637,616</u>              | <u>\$ 22,254</u>               | 5.39%                     |
| <b>Average interest-bearing liabilities:</b> |                             |                                |                           |                              |                                |                           |                                 |                                |                           |                                  |                                |                           |
| Total deposits                               | \$ 1,281,098                | \$ 7,819                       | 2.45%                     | \$ 1,267,753                 | \$ 7,791                       | 2.49%                     | \$ 1,233,678                    | \$ 7,998                       | 2.57%                     | \$ 1,233,572                     | \$ 8,220                       | 2.64%                     |
| FHLB Advances & Other Borrowings             | 51,920                      | 711                            | 5.49%                     | 51,824                       | 715                            | 5.60%                     | 50,941                          | 708                            | 5.51%                     | 54,389                           | 820                            | 5.98%                     |
| Total interest bearing liabilities           | <u>\$ 1,333,018</u>         | <u>\$ 8,530</u>                | 2.57%                     | <u>\$ 1,319,577</u>          | <u>\$ 8,506</u>                | 2.61%                     | <u>\$ 1,284,619</u>             | <u>\$ 8,706</u>                | 2.69%                     | <u>\$ 1,287,961</u>              | <u>\$ 9,040</u>                | 2.78%                     |
| Net interest income                          |                             | <u>\$ 13,504</u>               |                           |                              | <u>\$ 13,010</u>               |                           |                                 | <u>\$ 13,065</u>               |                           |                                  | <u>\$ 13,214</u>               |                           |
| <b>Interest Rate Spread</b>                  |                             |                                | <b>2.68%</b>              |                              |                                | <b>2.64%</b>              |                                 |                                | <b>2.56%</b>              |                                  |                                | <b>2.61%</b>              |
| <b>Net interest margin</b>                   |                             |                                | <b>3.22%</b>              |                              |                                | <b>3.18%</b>              |                                 |                                | <b>3.15%</b>              |                                  |                                | <b>3.20%</b>              |



# Interest Rate Risk

| Economic Value of Equity (EVE)                                                |                |                                                                               |                |
|-------------------------------------------------------------------------------|----------------|-------------------------------------------------------------------------------|----------------|
| June 30, 2026                                                                 |                | December 31, 2025                                                             |                |
| Change in Interest Rates In<br>Basis Points ("bp")<br>Rate Shock in Rates (1) | Percent Change | Change in Interest Rates In<br>Basis Points ("bp")<br>Rate Shock in Rates (1) | Percent Change |
| +300 bp                                                                       | 4%             | +300 bp                                                                       | 6%             |
| +200 bp                                                                       | 3%             | +200 bp                                                                       | 4%             |
| +100 bp                                                                       | 1%             | +100 bp                                                                       | 2%             |
| -100 bp                                                                       | -1%            | -100 bp                                                                       | -4%            |
| -200 bp                                                                       | -3%            | -200 bp                                                                       | -8%            |

| Net Interest Income Over One Year Horizon                                     |                |                                                                               |                |
|-------------------------------------------------------------------------------|----------------|-------------------------------------------------------------------------------|----------------|
| June 30, 2026                                                                 |                | December 31, 2025                                                             |                |
| Change in Interest Rates In<br>Basis Points ("bp")<br>Rate Shock in Rates (1) | Percent Change | Change in Interest Rates In<br>Basis Points ("bp")<br>Rate Shock in Rates (1) | Percent Change |
| +300 bp                                                                       | -6%            | +300 bp                                                                       | -4%            |
| +200 bp                                                                       | -4%            | +200 bp                                                                       | -2%            |
| +100 bp                                                                       | -2%            | +100 bp                                                                       | -1%            |
| -100 bp                                                                       | 2%             | -100 bp                                                                       | -1%            |
| -200 bp                                                                       | 3%             | -200 bp                                                                       | -1%            |

(1) Assumes an immediate and parallel shift in the yield curve at all maturities.

Note: The tables above may not be indicative of future results.

# Reconciliation of Non-GAAP Financial Measures

## Reconciliation of GAAP Earnings and Core Earnings (non-GAAP):

|                                                                | 2020       | 2021       | 2022       | 2023       | 2024       | 2025      | Mar-26    | Jun-26    |
|----------------------------------------------------------------|------------|------------|------------|------------|------------|-----------|-----------|-----------|
| GAAP pre-tax earnings                                          | \$ 17,280  | \$ 28,959  | \$ 23,581  | \$ 18,932  | \$ 17,450  | \$ 17,441 | \$ 4,632  | \$ 1,237  |
| Merger related costs (1)                                       | \$ -       | \$ -       | \$ -       | \$ -       | \$ -       | \$ -      | \$ -      | \$ -      |
| Branch closure costs (2)                                       | \$ 165     | \$ -       | \$ 981     | \$ 380     | \$ 168     | \$ -      | \$ -      | \$ -      |
| Settlement proceeds (3)                                        | \$ (131)   | \$ -       | \$ -       | \$ -       | \$ -       | \$ -      | \$ -      | \$ -      |
| FHLB borrowings prepayment fee (4)                             | \$ -       | \$ 102     | \$ -       | \$ -       | \$ -       | \$ -      | \$ -      | \$ -      |
| Net gain on sale of acquired business lines (5)                | \$ (432)   | \$ -       | \$ -       | \$ -       | \$ -       | \$ -      | \$ -      | \$ -      |
| Income before provision for income taxes as adjusted (6)       | \$ 16,882  | \$ 29,061  | \$ 24,562  | \$ 19,312  | \$ 17,618  | \$ 17,441 | \$ 4,632  | \$ 1,237  |
| Provision for income tax on pre-tax earnings as adjusted (7)   | \$ 4,457   | \$ 7,722   | \$ 6,062   | \$ 5,991   | \$ 3,735   | \$ 3,021  | \$ 877    | \$ 135    |
| Total provision for income tax as adjusted                     | \$ 4,457   | \$ 7,722   | \$ 6,062   | \$ 5,991   | \$ 3,735   | \$ 3,021  | \$ 877    | \$ 135    |
| Net income as adjusted (non-GAAP) (6)                          | \$ 12,425  | \$ 21,339  | \$ 18,500  | \$ 13,321  | \$ 13,883  | \$ 14,420 | \$ 3,755  | \$ 1,102  |
| GAAP diluted earnings per share, net of tax                    | \$ 1.14    | \$ 1.98    | \$ 1.69    | \$ 1.25    | \$ 1.34    | \$ 1.46   | \$ 0.39   | \$ 0.11   |
| Merger related costs, net of tax                               | \$ -       | \$ -       | \$ -       | \$ -       | \$ -       | \$ -      | \$ -      | \$ -      |
| Branch related costs, net of tax                               | \$ 0.01    | \$ -       | \$ 0.07    | \$ 0.03    | \$ 0.01    | \$ -      | \$ -      | \$ -      |
| Settlement proceeds                                            | \$ (0.01)  | \$ -       | \$ -       | \$ -       | \$ -       | \$ -      | \$ -      | \$ -      |
| FHLB borrowings prepayment fee                                 | \$ -       | \$ 0.01    | \$ -       | \$ -       | \$ -       | \$ -      | \$ -      | \$ -      |
| Net gain on sale of acquired business lines                    | \$ (0.03)  | \$ -       | \$ -       | \$ -       | \$ -       | \$ -      | \$ -      | \$ -      |
| Diluted earnings per share, as adjusted, net of tax (non-GAAP) | \$ 1.11    | \$ 1.99    | \$ 1.76    | \$ 1.28    | \$ 1.35    | \$ 1.46   | \$ 0.39   | \$ 0.11   |
| Average diluted shares outstanding                             | 11,161,811 | 10,726,539 | 10,513,773 | 10,470,298 | 10,262,710 | 9,906,893 | 9,636,118 | 9,647,111 |

# Reconciliation of Non-GAAP Financial Measures

- (1) All costs incurred are presented as professional fees and other non-interest expense in the consolidated statement of operations and include costs \$0, \$0, \$0, \$0, \$0, \$0, \$0, and \$0 for the three months ended June 30, 2026, and March 31, 2026, and years ended December 31, 2025, December 31, 2024, December 31, 2023, December 31, 2022, December 31, 2021, and December 31, 2020, respectively, which are nondeductible expenses for federal income tax purposes.
- (2) Branch closure costs include severance pay recorded in compensation and benefits, accelerated depreciation expense and lease termination fees included in occupancy, and other costs included in other non-interest expense in the consolidated statement of operations. In addition, other non-interest expense includes costs associated with three branch closures during the quarter ended December 31, 2020, one branch closure in the quarter ended September 30, 2022, two branch closures in the quarter ended December 31, 2022, and one branch office closure in the quarter ended December 31, 2023.
- (3) Settlement proceeds includes litigation income from a JP Morgan Residential Mortgage-Backed Security (RMBS) claim. This JP Morgan RMBS was previously owned by the Bank and sold in 2011.
- (4) The prepayment fee to restructure our FHLB borrowings is included in other non-interest expense in the consolidated statement of operations.
- (5) Net gain on sale of acquired business lines resulted from (a) the sale of Wells Insurance Agency and (b) the termination and sale of the wealth management business line sales contract acquired in a former acquisition.
- (6) Pre-tax net income as adjusted and net income as adjusted are non-GAAP measures that management believes enhances the market's ability to assess the underlying business performance and trends related to core business activities.
- (7) Provision for income tax on pre-tax income as adjusted is calculated at our effective tax rate for each respective period presented.

# Reconciliation of Non-GAAP Financial Measures

## Return on Average Assets (ROAA) as Adjusted

(In thousands except ROAA and ROAA as adjusted)

|                                      | 2020         | 2021         | 2022         | 2023         | 2024         | 2025         | Mar-26       | Jun-26       |
|--------------------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| Net income                           | \$ 12,725    | \$ 21,266    | \$ 17,761    | \$ 13,059    | \$ 13,751    | \$ 14,420    | \$ 3,755     | \$ 1,102     |
| Net income as adjusted               | \$ 12,425    | \$ 21,339    | \$ 18,500    | \$ 13,321    | \$ 13,883    | \$ 14,420    | \$ 3,755     | \$ 1,102     |
| Average assets                       | \$ 1,594,053 | \$ 1,722,483 | \$ 1,775,049 | \$ 1,836,337 | \$ 1,808,256 | \$ 1,749,437 | \$ 1,786,218 | \$ 1,803,346 |
| Return on average assets             | 0.80%        | 1.23%        | 1.00%        | 0.71%        | 0.76%        | 0.82%        | 0.85%        | 0.25%        |
| Return on average assets as adjusted | 0.78%        | 1.24%        | 1.04%        | 0.73%        | 0.77%        | 0.82%        | 0.85%        | 0.25%        |

## Return on Average Tangible Common Equity (ROATCE) as Adjusted

(In thousands except ROATCE and ROATCE as adjusted)

|                                          | 2020       | 2021       | 2022       | 2023       | 2024       | 2025       | Mar-26     | Jun-26     |
|------------------------------------------|------------|------------|------------|------------|------------|------------|------------|------------|
| Common Equity                            | \$ 160,564 | \$ 170,866 | \$ 167,088 | \$ 173,334 | \$ 179,084 | \$ 187,939 | \$ 190,874 | \$ 191,348 |
| Less: Goodwill                           | (31,498)   | (31,498)   | (31,498)   | (31,498)   | (31,498)   | (31,498)   | (31,498)   | (31,498)   |
| Less: Core deposit and other intangibles | (5,494)    | (3,898)    | (2,449)    | (1,694)    | (979)      | (395)      | (282)      | (169)      |
| Tangible common equity (TCE)             | \$ 123,572 | \$ 135,470 | \$ 133,141 | \$ 140,142 | \$ 146,607 | \$ 156,046 | \$ 159,094 | \$ 159,681 |
| Average tangible common equity           | \$ 115,313 | \$ 127,793 | \$ 131,305 | \$ 132,409 | \$ 142,641 | \$ 150,722 | \$ 157,546 | \$ 159,174 |
| Net income                               | \$ 12,725  | \$ 21,266  | \$ 17,761  | \$ 13,059  | \$ 13,751  | \$ 14,420  | \$ 3,755   | \$ 1,102   |
| Intangible amortization, net of tax      | 1,194      | 1,171      | 1,095      | 521        | 563        | 483        | 92         | 101        |
| Tangible net income                      | \$ 13,919  | \$ 22,437  | \$ 18,856  | \$ 13,580  | \$ 14,314  | \$ 14,903  | \$ 3,847   | \$ 1,203   |
| Net income as adjusted                   | \$ 12,425  | \$ 21,339  | \$ 18,500  | \$ 13,321  | \$ 13,883  | \$ 14,420  | \$ 3,755   | \$ 1,102   |
| Intangible amortization, net of tax      | 1,194      | 1,171      | 1,095      | 521        | 563        | 483        | 92         | 101        |
| Tangible net income as adjusted          | \$ 13,619  | \$ 22,510  | \$ 19,595  | \$ 13,842  | \$ 14,446  | \$ 14,903  | \$ 3,847   | \$ 1,203   |
| ROATCE                                   | 12.1%      | 17.6%      | 14.4%      | 10.3%      | 10.0%      | 9.9%       | 9.9%       | 3.0%       |
| ROATCE as adjusted                       | 11.8%      | 17.6%      | 14.9%      | 10.5%      | 10.1%      | 9.9%       | 9.9%       | 3.0%       |

Note: All quarterly period ratios are annualized for net income / net income as adjusted.

# Reconciliation of Non-GAAP Financial Measures

| Efficiency Ratio as Adjusted                                            |              |              |              |              |              |              |              |              |
|-------------------------------------------------------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| (In thousands except Efficiency Ratio and Efficiency Ratio as adjusted) |              |              |              |              |              |              |              |              |
|                                                                         | 2020         | 2021         | 2022         | 2023         | 2024         | 2025         | Mar-26       | Jun-26       |
| Non-interest expense (GAAP)                                             | \$ 43,673    | \$ 40,532    | \$ 41,743    | \$ 40,142    | \$ 42,306    | \$ 42,936    | \$ 10,727    | \$ 10,549    |
| Less amortization of intangibles                                        | (1,622)      | (1,596)      | (1,449)      | (755)        | (715)        | (584)        | (113)        | (113)        |
| Efficiency ratio numerator                                              | 42,051       | 38,936       | 40,294       | 39,387       | 41,591       | 42,352       | 10,614       | 10,436       |
| Merger related costs                                                    | -            | -            | -            | -            | -            | -            | -            | -            |
| Branch closure costs                                                    | (165)        | -            | (981)        | (380)        | (168)        | -            | -            | -            |
| Audit and financial reporting                                           | -            | -            | -            | -            | -            | -            | -            | -            |
| Prepayment fee                                                          | -            | (102)        | -            | -            | -            | -            | -            | -            |
| Efficiency ratio numerator as adjusted                                  | \$ 41,886    | \$ 38,834    | \$ 39,313    | \$ 39,007    | \$ 41,423    | \$ 42,352    | \$ 10,614    | \$ 10,436    |
| Non-interest income                                                     | \$ 18,448    | \$ 15,824    | \$ 10,430    | \$ 10,250    | \$ 10,107    | \$ 11,143    | \$ 3,099     | \$ 2,607     |
| Net interest income                                                     | 50,255       | 53,667       | 56,369       | 48,349       | 46,474       | 51,184       | 13,010       | 13,504       |
| Add back net losses on debt and equity securities                       | -            | -            | -            | -            | (856)        | -            | (59)         | -            |
| Subtract net gains on debt and equity securities                        | 110          | 1,224        | 541          | 459          | -            | 234          | -            | 160          |
| Efficiency ratio denominator (GAAP)                                     | 68,593       | 68,267       | 66,258       | 58,140       | 57,437       | 62,093       | 16,168       | 15,951       |
| Net gain on sale of branch                                              | -            | -            | -            | -            | -            | -            | -            | -            |
| Net gain on sale of acquired business lines                             | (432)        | -            | -            | -            | -            | -            | -            | -            |
| Settlement proceeds                                                     | (131)        | -            | -            | -            | -            | -            | -            | -            |
| Efficiency ratio denominator as adjusted                                | \$ 68,030    | \$ 68,267    | \$ 66,258    | \$ 58,140    | \$ 57,437    | \$ 62,093    | \$ 16,168    | \$ 15,951    |
| Efficiency ratio                                                        | 61%          | 57%          | 61%          | 68%          | 72%          | 68%          | 66%          | 65%          |
| Efficiency ratio as adjusted                                            | 62%          | 57%          | 59%          | 67%          | 72%          | 68%          | 66%          | 65%          |
| Tangible Book Value Per Share (TBVPS) as Adjusted                       |              |              |              |              |              |              |              |              |
| (In thousands except Shares Outstanding, Book Value and TBVPS)          |              |              |              |              |              |              |              |              |
|                                                                         | 2020         | 2021         | 2022         | 2023         | 2024         | 2025         | Mar-26       | Jun-26       |
| Total Stockholders' equity                                              | \$ 160,564   | \$ 170,866   | \$ 167,088   | \$ 173,334   | \$ 179,084   | \$ 187,939   | \$ 190,874   | \$ 191,348   |
| Less: Goodwill                                                          | (31,498)     | (31,498)     | (31,498)     | (31,498)     | (31,498)     | (31,498)     | (31,498)     | (31,498)     |
| Less: Core deposit and intangibles                                      | (5,494)      | (3,898)      | (2,449)      | (1,694)      | (979)        | (395)        | (282)        | (169)        |
| Tangible book value (non-GAAP)                                          | \$ 123,572   | \$ 135,470   | \$ 133,141   | \$ 140,142   | \$ 146,607   | \$ 156,046   | \$ 159,094   | \$ 159,681   |
| Shares outstanding                                                      | 11,056,349   | 10,502,442   | 10,425,119   | 10,440,591   | 9,981,996    | 9,617,245    | 9,628,612    | 9,650,231    |
| Book Value                                                              | \$ 14.52     | \$ 16.27     | \$ 16.03     | \$ 16.60     | \$ 17.94     | \$ 19.54     | \$ 19.82     | \$ 19.83     |
| TBVPS                                                                   | \$ 11.18     | \$ 12.90     | \$ 12.77     | \$ 13.42     | \$ 14.69     | \$ 16.23     | \$ 16.52     | \$ 16.55     |
| Tangible Common Equity / Tangible Assets                                |              |              |              |              |              |              |              |              |
| (In thousands except Tangible Common Equity / Tangible Assets)          |              |              |              |              |              |              |              |              |
|                                                                         | 2020         | 2021         | 2022         | 2023         | 2024         | 2025         | Mar-26       | Jun-26       |
| Total Assets                                                            | \$ 1,649,095 | \$ 1,739,628 | \$ 1,816,367 | \$ 1,851,391 | \$ 1,748,519 | \$ 1,781,755 | \$ 1,822,974 | \$ 1,814,309 |
| Less: Goodwill                                                          | (31,498)     | (31,498)     | (31,498)     | (31,498)     | (31,498)     | (31,498)     | (31,498)     | (31,498)     |
| Less: Core deposit and intangibles                                      | (5,494)      | (3,898)      | (2,449)      | (1,694)      | (979)        | (395)        | (282)        | (169)        |
| Tangible assets (non-GAAP)                                              | \$ 1,612,103 | \$ 1,704,232 | \$ 1,782,420 | \$ 1,818,199 | \$ 1,716,042 | \$ 1,749,862 | \$ 1,791,194 | \$ 1,782,642 |
| Total Stockholders' Equity/Total Assets                                 | 9.7%         | 9.8%         | 9.2%         | 9.4%         | 10.2%        | 10.5%        | 10.5%        | 10.6%        |
| Tangible Common Equity / Tangible Assets                                | 7.7%         | 7.9%         | 7.5%         | 7.7%         | 8.5%         | 8.9%         | 8.9%         | 9.0%         |

Note: All quarterly period ratios are annualized for net income / net income as adjusted

## Market Demographics

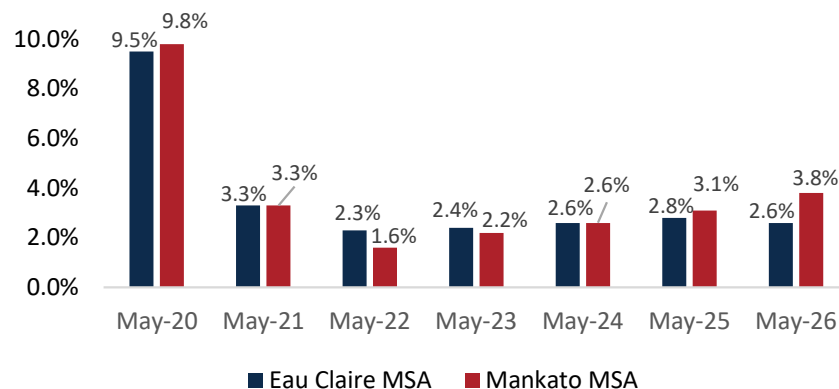
### Eau Claire MSA:

- Features a broad-based, diverse economy, which is driven by commercial, housing, retail and medical industries.

### Mankato MSA:

- The Mankato market also possesses a broad-based, diverse economy, which is driven by manufacturing, agribusiness, health care and education.

### MSA Unemployment Rates



### Eau Claire Area Employers



### Mankato Area Employers





**Stephen M. Bianchi**  
*Chairman of the Board  
President & CEO*

Mr. Stephen M. Bianchi, also known as Steve, has been the Chief Executive Officer and President of Citizens Community Bancorp, Inc. and CCFBank since June 24, 2016. He has been Chairman of Citizens Community Bancorp, Inc. since October 2018 and CCFBank National Association. As a banking veteran with over 40 years of experience, Mr. Bianchi served in several senior management positions at Wells Fargo Bank and with Associated Bank. He served as the Chief Executive Officer at HF Financial Corp. from October 2011 and its President from April 2010 to May 2015. Mr. Bianchi served as the Chief Executive Officer and President of Home Federal Bank, a subsidiary of HF Financial Corp. from August 2012 to May 2015. He served as the Interim Chief Executive Officer and Interim President of HF Financial Corp. from October 2011 until July 2012. Mr. Bianchi served as Senior Vice President at Associated Bank, where he served as Minnesota Regional President and Minnesota Regional Commercial Banking Manager from July 2006 to April 2010. Before that, he served as Twin Cities Business Banking Manager for Wells Fargo Bank, where he held several other management positions over 14 years. He has been a Director of Citizens Community Bancorp, Inc. since May 25, 2017. He has been a Director of CCFBank National Association since June 24, 2016. Mr. Bianchi received his B.S. degree in Finance and M.B.A. from Providence College.



**James S. Broucek**  
*Executive VP, CFO Principal  
Accounting Officer, Treasurer  
& Secretary*

Mr. James S. Broucek, also known as Jim, has been Chief Financial Officer and Principal Accounting Officer at Citizens Community Bancorp, Inc and CCFBank since October 31, 2017. He serves as Executive Vice President, CFO, Treasurer, and Secretary of Citizens Community Bancorp, Inc. and of CCFBank National Association. He served as a Senior Manager of Wipfli LLP ("Wipfli") from December 2013 to October 2017. Before joining Wipfli, Mr. Broucek held several positions with TCF Financial Corporation ("TCF Financial") and its subsidiaries from 1995 to 2013, with his last position being Treasurer of TCF Financial. Prior to joining TCF Financial, Mr. Broucek served as the Controller of Great Lakes Bancorp. Mr. Broucek is a banking veteran with over 40 years of experience. Mr. Broucek holds a B.A. in mathematics and business administration with a concentration in accounting from Hope College.