



# 2019 | REPORT TO SHAREHOLDERS







# NORTHCOAST 99 A GREAT WORKPLACE FOR TOP TALENT

The Commercial & Savings Bank is proud to be recognized by ERC as one of Northeast Ohio's 99 best places for top talent to work! This is the third year CSB has won this award. NorthCoast 99 recognizes great places to work for top performing people that drive results, provide competitive advantages, and allow businesses to innovate and grow. Applicants are evaluated based on policies and practices related to the attraction and retention of top performers as well as data collected from employee surveys.

# **TABLE OF CONTENTS**

2019 Filialiciai filgilligitis
2019 Letter to Shareholders
<b>2019 Financial Review</b>
Report on Management's Assessment of Internal Control Over Financial Reporting 22
Report of Independent Registered Public Accounting Firm
Consolidated Balance Sheets
Consolidated Statements of Income26
Consolidated Statements of Comprehensive Income
Consolidated Statements of Changes in Shareholders' Equity
Consolidated Statements of Cash Flows 28
Notes to Consolidated Financial Statements 30
Officers of The Commercial and Savings Bank60
Shareholders and General Inquiries
Board of Directors
<b>2019 Milestones</b>
Banking Center Information 64



# **OUR MISSION**

Our mission as an independent community bank is to provide high quality financial services through valued employees, thereby meeting the needs of customers and the diverse communities we serve, while generating profit and increasing value for our shareholders.

# **2019 FINANCIAL HIGHLIGHTS**

For the Year Ended December 31	2019	2018	% CHANGE
(Dollars in thousands, except per share data)			
CONSOLIDATED RESULTS			
Net interest income	\$ 28,399	\$ 26,751	6%
Net interest income – fully taxable-equivalent (FTE) basis	28,556	26,913	6
Noninterest income	5,428	4,758	14
Provision for loan losses	1,140	1,316	(13)
Noninterest expense	19,769	18,518	7
Net income	10,414	9,412	11
AT YEAR-END			
Loans, net	\$ 544,616	\$ 543,067	0%
Assets	818,683	731,722	12
Deposits	683,546	606,498	13
Shareholders' equity	85,476	76,536	12
Cash dividends declared	1.08	0.98	10
Book value	31.17	27.91	12
Tangible book value	29.41	26.13	13
Market price	40.97	38.50	6
Basic and diluted earnings per share	3.80	3.43	11
FINANCIAL PERFORMANCE			
Return on average assets	1.36%	1.31%	
Return on average equity	12.77	12.89	
Net interest margin, FTE	3.97	3.98	
Efficiency ratio	58.00	58.14	
CAPITAL RATIOS			
Risk-based capital:			
Common equity tier 1	14.25%	13.43%	
Tier 1	14.25	13.43	
Total	15.50	14.52	
Leverage	9.98	10.07	

# LETTER TO SHAREHOLDERS

## CSB'S VISION IS TO BE A COMPANY OF ENDURING GREATNESS

## THIS REQUIRES AN ONGOING COMMITMENT TO OUR CORE VALUES













PROFIT RESPONSIBILITY

CUSTOMER SERVICE

**EMPLOYEES** 

HONESTY

**ENJOYMENT** 

GROWTH

#### **DEAR FELLOW SHAREHOLDER:**

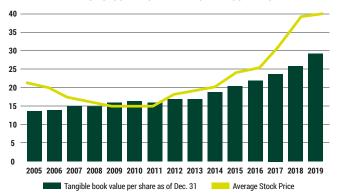
The excellent results of the past year reflect the diligent efforts of the entire CSB team as we strive to build a community bank of enduring greatness. Guided by our mission and core values, we are increasing shareholder value through profit earned by the work of valued employees providing excellent financial products and customer service. We are pleased to provide this report of the past year's results.

Shareholders' equity increased \$9 million or 12% during 2019, with tangible book value per share increasing 13%. Dividends totaled \$1.08 per share, an increase of 10%. Total shareholder return on the Company's stock amounted to 9.3% in 2019 including both market price appreciation and reinvestment of dividends.

At year-end 2019, total return on the Company's stock amounted to 44%, 123%, and 282%, over the past three-year, five-year and ten-year periods, respectively, assuming reinvestment of dividends.

The chart below indicates the growth in CSB's tangible book value per share and average annual market prices over the past 15 years, beginning prior to the Financial Crisis of 2007-08.

#### AVERAGE STOCK PRICE AND TANGIBLE BOOK VALUE



#### **CORE PERFORMANCE**

Average assets, loans, deposits and shareholders' equity reached record highs in 2019, as did revenue and net income, which surpassed \$10 million for the first time in the Bank's history.

2019	Avg Assets	Avg Loans	Avg Deposits	Avg Equity	Net Revenue	Net Income
\$ Million	\$765	\$552	\$636	\$82	\$34.0	\$10.4
One Year % Change	+7%	+3%	+8%	+12%	+7%	+11%
Three Year % Growth	+18%	+23%	+22%	+26%	+27%	+55%

A solid efficiency ratio of 58.0% and continued low net charge-offs totaling just \$30 thousand also contributed to this outstanding performance.

Total assets grew 12% from the prior year-end. Total loan growth was tempered as the year progressed by unusually high commercial loan payoffs and paydowns. Additionally, commercial loan demand was not as robust as the prior two years. The softer demand was partially attributable to slower manufacturing activity from the impact of trade policies and other uncertainties which affected business owners' forward-looking outlook for much of the year. Fixed rate 30-year mortgage rates fell through much of 2019 and ended very near fifty-year lows, fueling one of our best years of mortgage originations in the past decade. All told, gross loan balances finished \$3 million above year end 2018.

Deposit balances increased consistently throughout the year, partly due to business owners' caution about capital spending. Ending deposit balances were 13% above the prior year end.

Full year net interest margin declined from 3.98% to 3.97% in 2019. However, those numbers belie an increasing margin during the first half of the year on the heels of the rising rate environment in 2017-2018, followed by declining margins in the last half of the year as the Fed cut interest rates three times. While we enter 2020 with lower net interest margins, we believe we are properly positioned to remain competitive for growing loans and deposits while maintaining adequate margins.

All of the above operating dynamics resulted in higher pre-tax return on average assets (pre-tax ROA). Our pre-tax ROA has climbed from 1.49% in both 2016 and 2017, to 1.63% in 2018, and 1.69% for 2019.

# LETTER TO SHAREHOLDERS

As we noted in last year's letter, tax reform enacted at the end of 2017 significantly decreased the Company's income tax expense. As a result, our effective income tax rate declined from approximately 31% in 2017 to a little over 19% in 2018 and 2019, increasing the Company's net income by approximately \$1.3 million and \$1.5 million, respectively. The current tax rate provisions are set to extend through tax years ending in 2025.

ROAA (return on average assets after taxes), which we commonly use to measure our overall effectiveness in deploying the Company's assets, amounted to 1.36% in 2019, up from 1.31% in the prior year.

These operating results delivered solid value for our shareholders, as depicted below:

Return on Average Equity

13.6%
Return on Average Tangible Equity

+11.7% Book Value per share growth +12.6% Tangible BV per share growth

Financial metrics only partially indicate the Company's condition, effectiveness in serving customers, and ability to successfully execute within its markets and industry. In the coming paragraphs we highlight important aspects of our business, major influences on banking, and our strategies and initiatives.

# THE MARKET AND BANKING DYNAMICS

We start by recognizing the importance of the geographic area we serve. One key factor in the well-being of a community bank is the economic health of its region and we are blessed to serve an area with a relatively stable economy. Our sixteen locations are located within Holmes, Wayne, Tuscarawas, and Stark counties in northeast Ohio. Over 80% of our deposit and loan accounts originate within this geography, and the remainder are generally located in adjacent counties or tied to customers based inside this area. The market area has a stable population of about 600,000 people, low to moderate unemployment, diverse manufacturing and service sectors, and a reliable employment base. Good school systems, institutions of higher learning, and reliable hospital systems provide strong resources in the communities. The overall local economy has been steadily expanding over the past ten years at a modest to moderate pace. We will continue to actively participate in supporting those organizations and initiatives that are vital to maintaining the social and economic well-being of the local communities we serve.

In a broader context, the U.S. economy emerged from the severe recession of 2007-2009 and began what has become the longest and slowest-paced economic expansion in the nation's history. For the past ten years, inflation has remained remarkably tame, unemployment has dropped to a fifty-year low, and most household balance sheets have been repaired from the damage done in the late 2000's. The entire period has been marked by very low interest rates – something that has proven both blessing and curse depending on whether one is borrowing or saving. Other notable economic developments of the past decade that aren't so grand include a widening wealth gap and a diminishing middle class with fewer skilled jobs.

The banking industry has been changing rather significantly during these past ten years. First, the sheer change in numbers tells a story. There were 8,012 FDIC-insured banks in January 2010 but more than one-third of those banks are now gone. Almost 5% disappeared in 2019 alone, and the pace of consolidation has been increasing. On the brighter side, the current banking industry appears relatively strong. Bank equity levels average 11%, only 1% of banks are classified as problem institutions, corporate income tax rates are one-third lower than they were for most of the decade, and the regulatory and political environments are less burdensome than they were ten years ago. As the number of banks diminishes, the average asset size of banks has been increasing. It takes more than just ambition to be a strong bank these days. As more and more banks realize the road ahead will be challenging for them, we will continue to seek out potential institutions to become part of our bank's guest and commitment to enduring greatness.

Secondly, sources of bank competition are also growing. Non-bank lenders such as private equity (PE) funds and other private credit sources are a significant and growing factor in the changing landscape of finance. These entities are largely unencumbered by traditional bank regulation, and their growth has been fueled by high levels of liquidity available at low costs.

There are approximately 3,000 U.S. PE funds that own all or a majority of about 7,500 companies, and minority

stakes in perhaps another 7,000 companies. By comparison, only about 4,300 publicly-traded companies remain in the United States. PE firms have approximately \$1.5 trillion in liquidity at their disposal to invest in additional companies. As long as liquidity continues to be readily available at low cost, PE firms and private lenders will compete to buy out and/or lend to companies and borrowers where funding has traditionally been provided by banks.

Other significant sources of competition include mortgage companies that originate loans to sell to the secondary market, and direct internet lenders reaching small businesses and individuals, often at higher costs or more stringent overall requirements than banks. Community banks can compete effectively against these new and growing forms of competition. Doing so requires talented and aligned team members who are dedicated to building customer loyalty through direct relationships, strong technology platforms, and excellence in both products and services. The CSB team is dedicated to all of the above.

Digital technology has been a third major dynamic ushering in sweeping changes in banking over the past ten years. In 2010, the iPhone was little more than two years old. In 2019, 96% of U.S. adults owned a cellular phone, 81% owned smartphones, and mobile banking was one of the three most-used apps by U.S. adults (behind social media and weather apps). In fact, more than 70% of banking customers now use some form of online banking, with more than 40% using mobile banking. Completing a financial transaction via a mobile app has proven compelling for its quickness and convenience, whether using mobile deposit, transferring money, paying by mobile wallet, or simply checking the balance in one's account. In many respects, the bank is becoming something people carry with them.

# LETTER TO SHAREHOLDERS

Fundamentally, banking is becoming more and more a technology pursuit. Consumers, businesses, and organizations alike are all seeking frictionless, reliable and secure financial services available where and when the customer wants them. Over time, financial services will become more and more embedded in a wide manner of digital devices, and most banking activities will not be done at a bank or ATM.

To support banking transactions, whether in-person or by digital means, data must be rapidly gathered, analyzed and protected, while moving high volumes of currency safely and accurately. This requires significant investment and competencies in data management, which we are wholly committed to.

During 2019, we completed a major two-year restructuring of our Information Technology (I.T.) infrastructure. We now have multiple off-site backups for our data systems, with the ability to fully restore I.T. operations within minutes in the event of system failure. The new infrastructure provides built-in scalability and is a key tactical accomplishment for both security and future growth of the Company. Similarly, we have added to our I.T. staff, and will continue to do so, as we move at the pace of business and digital change and innovation while protecting our customers' financial assets. Finally, our Digital Transformation team is actively at work not only assuring that we have digital products, services and competencies required to assure high performance today, but also helping to create the bigger and better CSB of tomorrow.

#### **FACILITIES AND MARKET EXPANSION**

All of the above notwithstanding, banking centers are not going away anytime in the foreseeable future. Physical facilities provide brand recognition, presence in local areas, and most importantly, human resources to meet the banking needs of business and consumer customers alike. We continue to invest in upgrading our facilities and to add banking centers where business opportunities warrant.

In June 2019, we opened our newly constructed banking center in downtown Wooster. We have had a brick and mortar presence in Wooster since 2005 and two banking centers there for the past eight years. The positive response to our committed investment in the new location in downtown Wooster has been remarkable from customers and the community at large.

Likewise, in November 2019, we signed a lease to open a banking center in Bolivar, in northern Tuscarawas County adjacent to I-77. Our newest location is in a building that has been a bank branch for over 30 years, but was vacated by the prior tenant.

We refurbished the interior, much to the delight of local residents, and opened in January 2020. The Bolivar/Zoar community has one other bank branch and a combined population of 5,000 residents. We expect the Bolivar location to deepen our penetration and allow us to better serve the communities in northern Tuscarawas and southern Stark counties.

We expect to continue to grow our market share organically through the continued delivery of excellence in banking. At the same time, we are well-positioned to consider appropriate expansion opportunities through merger and acquisition activity within or adjacent to our four-county primary market area. No matter how we grow, our commitment is to endure as a great independent community bank, serving and rewarding local shareholders, customers, communities and employees.

#### **EMPLOYEES**

CSB's outstanding team of 190 dedicated employees deserves recognition for the significant accomplishments of not just the past year, but throughout this past decade of significant change. CSB has been recognized as one of the 99 best places for top talent to work in northeast Ohio in each of the past three years, and we continue to invite top talent to join this strong and dedicated team. We firmly believe the commitment and dedication of this highly capable team will continue to take us to new heights in this fast-changing industry.

# *"Great Workplace* for Top Talent"

#### A SPECIAL WORD OF APPRECIATION

Director Tom Lang will be retiring as of this year's annual meeting, concluding 27 years of distinguished service on the board of directors. Please note the inset honoring Director Lang on page 62 of this report.

Finally, we are continually grateful for each shareholder invested in CSB. Shareholder capital literally provides the foundation needed for us to be a great bank. We realize we earn your trust by investing capital wisely and returning good value in the form of dividends and long-term share appreciation. We thank you for your continued investment in CSB Bancorp, Inc. and The Commercial and Savings Bank.



EDDIE STEINER

President and
Chief Executive Officer



ROBERT "ROC" BAKER
Chairman of the
Board of Directors

#### **INTRODUCTION**

CSB Bancorp, Inc. (the "Company" or "CSB") was incorporated under the laws of the State of Ohio in 1991 and is a registered financial holding company. The Company's wholly owned subsidiaries are The Commercial and Savings Bank (the "Bank") and CSB Investment Services, LLC. The Bank is chartered under the laws of the State of Ohio and was organized in 1879. The Bank is a member of the Federal Reserve System, with deposits insured by the Federal Deposit Insurance Corporation, and its primary regulators are the Ohio Division of Financial Institutions and the Federal Reserve Board.

The Company, through the Bank, provides retail and commercial banking services to its customers including checking and savings accounts, time deposits, cash management, personal loans, commercial loans, real estate mortgage loans, installment loans, IRAs, night depository facilities, and trust and brokerage services. Its customers are located primarily in Holmes, Stark, Tuscarawas, Wayne, and portions of surrounding counties in Ohio.

Economic activity in the Company's market area continues to expand at a modest pace after strengthening in a few sectors and somewhat waning in sectors affected by the trade tariffs with China. The expansion has been most prevalent across various professional and non-professional service sectors while stabilizing in small and mid-sized manufacturing. Reported unemployment levels at December 2019 ranged from 2.8% to 4.4% in the four primary counties served by the Company. These levels decreased slightly from December 2018. Labor markets continued hiring at a firmer pace during the year. Wages increased moderately during 2019 for most entry level jobs and to a lesser extent for middle-skills jobs in certain sectors. The local housing market continues to improve with supply still relatively tight. Elevated costs of building materials have contributed to increased construction costs. Consumer confidence in the economy has been a primary driver for housing demand and higher consumer spending.

#### FORWARD-LOOKING STATEMENTS

Certain statements contained in Management's Discussion and Analysis of Financial Condition and Results of Operations are not related to historical results, but are forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. These statements involve a number of risks and uncertainties. Any forward-looking statements made by the Company herein and in future reports and statements are not guarantees of future performance. Actual results may differ materially from those in forward-looking statements because of various risk factors as discussed in this annual report and the Company's Annual Report on Form 10-K. The Company does not undertake, and specifically disclaims, any obligation to publicly release the result of any revisions to any forward-looking statements to reflect the occurrence of unanticipated events or circumstances after the date of such statements.



## **BUD STEBBINS** Senior Vice President Senior Loan Officer

**EDDIE STEINER**President
Chief Executive Officer

ANDREA MILEY
Senior Vice President
Senior Risk Officer

## **SELECTED FINANCIAL DATA**

The following table sets forth certain selected consolidated financial information:

(Dollars in thousands, except share data)		2019		2018		2017		2016		2015
Statements of income:										
Total interest income Total interest expense Net interest income Provision for loan losses	\$	32,461 4,062 28,399 1,140	\$	29,637 2,886 26,751 1,316	\$	26,440 1,988 24,452 1,145	\$	23,632 1,473 22,159 493	\$	21,997 1,567 20,430 389
Net interest income after provision for loan losses Noninterest income Noninterest expense Income before income taxes Income tax provision	_	27,259 5,428 19,769 12,918 2,504	_	25,435 4,758 18,518 11,675 2,263	_	23,307 4,340 17,316 10,331 3,230	_	21,666 4,296 16,255 9,707 2,969	_	20,041 4,424 15,796 8,669 2,647
Net income	\$	10,414	\$	9,412	\$	7,101	\$	6,738	\$	6,022
Per share of common stock: Basic earnings per share	\$	3.80	\$	3.43	\$	2.59	\$	2.46	\$	2.20
Diluted earnings per share Dividends Book value Average basic common shares outstanding Average diluted common shares outstanding		3.80 1.08 31.17 2,742,296 2,742,296		3.43 0.98 27.91 2,742,242 2,742,242		2.59 0.84 25.72 2,742,242 2,742,242		2.46 0.78 23.85 2,742,028 2,742,028		2.20 0.76 22.35 2,739,470 2,742,108
Year-end balances:										
Loans, net Securities Total assets Deposits Borrowings Shareholders' equity	\$	544,616 130,721 818,683 683,546 45,219 85,476	\$	543,067 110,913 731,722 606,498 45,940 76,536	\$	511,226 128,124 707,063 583,259 50,889 70,532	\$	470,158 132,372 669,978 540,785 61,127 65,415	\$	418,209 166,402 650,314 525,042 62,063 61,266
Average balances:										
Loans, net Securities Total assets Deposits Borrowings Shareholders' equity	\$	545,483 112,290 765,722 636,441 44,478 81,548	\$	529,522 118,511 716,243 589,646 51,014 73,002	\$	491,258 131,512 692,859 553,228 68,255 68,738	\$	443,862 147,649 651,318 519,941 64,528 64,524	\$	407,517 151,181 633,298 505,913 65,515 59,799
Select ratios:										
Net interest margin, tax equivalent basis Return on average total assets Return on average shareholders' equity		3.97% 1.36 12.77		3.98% 1.31 12.89		3.80% 1.02 10.33		3.67% 1.03 10.44		3.48% 0.95 10.07
Average shareholders' equity as a percent of average total assets		10.65		10.19		9.92		9.91		9.44
Net loan charge-offs as a percent of average loans		0.01		0.19		0.17		(0.03)		0.03
Allowance for loan losses as a percent of loans at year-end		1.27		1.08		1.08		1.11		1.10
Shareholders' equity as a percent of total year-end assets		10.44		10.46		9.98		9.76		9.42
Dividend payout ratio		28.42		28.57		32.45		31.71		34.55

#### **RESULTS OF OPERATIONS**

#### **Net Income**

CSB's 2019 net income was \$10.4 million compared to \$9.4 million for 2018, an increase of 11%. Total revenue, net interest income plus noninterest income, increased 7% over the prior year to a total of \$33.8 million. The provision for loan losses declined \$176 thousand over the prior year. Expense increases include noninterest expenses of \$1.3 million and an increase in the provision for income tax of \$241 thousand over the prior year due to an increase in taxable income. Basic and diluted earnings per share were \$3.80, up 11% from the prior year. The return on average assets was 1.36% in 2019 compared to 1.31% in 2018 and return on average equity was 12.77% in 2019 compared to 12.89% in 2018.

Net income for 2018 was \$9.4 million while basic and diluted earnings per share were \$3.43 as compared to \$7.1 million, or \$2.59 per share, for the year ended December 31, 2017. Net income increased 33% during 2018 as compared to 2017 due primarily to a \$2.3 million increase in total net interest income which was partially offset by increases of \$171 thousand in the provision for loan losses, and \$1.2 million in noninterest expenses. Federal income taxes decreased \$967 thousand in 2018 due to a decrease in the statutory rate. Return on average assets was 1.31% in 2018 compared to 1.02% in 2017, and return on average shareholders' equity was 12.89% in 2018 as compared to 10.33% in 2017.

#### **Net Interest Income**

(Dollars in thousands)	2019	2018	2017
Net interest income	\$ 28,399	\$ 26,751	\$ 24,452
Taxable equivalent <sup>1</sup>	157	162	381
Net interest income, fully taxable equivalent	\$ 28,556	\$ 26,913	\$ 24,833
Net interest margin	3.95%	3.96%	3.74%
Taxable equivalent adjustment <sup>1</sup>	0.02	0.02	0.06
Net interest margin-taxable equivalent	3.97%	3.98%	3.80%

<sup>&</sup>lt;sup>1</sup>Taxable equivalent adjustments have been computed assuming a 21% tax rate in 2019 and 2018 and a 34% tax rate in 2017.

Net interest income is the largest source of the Company's revenue and consists of the difference between interest income generated on earning assets and interest expense incurred on liabilities (deposits, short-term and long-term borrowings). Volumes, interest rates, composition of interest-earning assets, and interest-bearing liabilities affect net interest income.

Net interest income increased \$1.6 million, or 6%, in 2019 compared to 2018 primarily due to an increase of 28 basis points in the average rate earned on loans as well as a 3% increase in average loan balances. The net interest margin decreased to 3.97% from 3.98% in 2018.

Net interest income increased \$2.3 million, or 9%, in 2018 compared to 2017 primarily due to a 8% increase in average loan balances and an increase of 25 basis points in the average rate earned on loans. The net interest margin increased to 3.98% from 3.80% in 2017.

Interest income increased \$2.8 million, or 10%, in 2019 compared to 2018 with a \$2.3 million increase in loan interest income resulting primarily from an increase in loan interest yield. Following a period of rising interest rates in 2018, the prime rate remained stable until August 2019 and then was lowered three times by 25 basis points during the third and fourth quarters of 2019.

Interest income increased \$3.2 million, or 12%, in 2018 compared to 2017 due to a \$38 million increase in average loan balances augmented with an increase in loan interest rates. Following a period of low interest rates, the prime rate increased four times by 25 basis points during 2018.

Interest expense increased \$1.2 million, or 41%, in 2019 as compared to 2018 due to rate increases of 23 basis points on deposits and 1 basis point on other borrowed funds. Balances of all deposit types increased in the year as competitive market interest rates rose.

Interest expense increased \$898 thousand, or 45%, in 2018 as compared to 2017. After a period of low interest rates, many banks were loaned up with depositors demanding more yield as rates began to rise after December 2017.

The following table provides detailed analysis of changes in average balances, yield, and net interest income:

#### **AVERAGE BALANCE SHEETS AND NET INTEREST MARGIN ANALYSIS**

		2019			2018			2017	
(Dollars in thousands)	Average Balance <sup>1</sup>	Interest	Average Rate <sup>2</sup>	Average Balance <sup>1</sup>	Interest	Average Rate <sup>2</sup>	Average Balance <sup>1</sup>	Interest	Average Rate <sup>2</sup>
Interest-earning assets									
Federal funds sold	\$ 250	\$ 5	2.00%	\$ 530	\$ 10	1.89%	\$ 575	\$ 6	0.96%
Interest-earning deposits	54,573	1,124	2.06	20,927	411	1.96	23,780	283	1.19
Securities:									
Taxable	89,104	2,247	2.52	92,056	2,371	2.58	99,981	2,374	2.37
Tax exempt <sup>4</sup>	23,186	674	2.91	26,455	771	2.91	31,531	1,030	3.27
Loans <sup>3, 4</sup>	552,014	28,568	5.18	535,506	26,236	4.90	497,048	23,128	4.65
Total interest-earning assets	719,127	32,618	4.54%	675,474	29,799	4.41%	652,915	26,821	4.11%
Noninterest-earning assets									
Cash and due from banks	15,864			14,485			14,677		
Bank premises and									
equipment, net	11,297			9,537			8,817		
Other assets	25,965			22,731			22,240		
Allowance for loan losses	(6,531)			(5,984)	)		(5,790)		
Total assets	\$ 765,722			\$ <u>716,243</u>			\$_692,859		
Interest-bearing liabilities									
Demand deposits	\$ 135,313	593	0.44%	\$ 117,879	351	0.30%	\$ 101,081	129	0.13%
Savings deposits	189,520	915	0.48	180,718	661	0.37	170,694	302	0.18
Time deposits	123,694	2,101	1.70	115,610	1,360	1.18	111,650	913	0.82
Borrowed funds	44,478	453	1.02	51,014	514	1.01	68,255	644	0.94
Total interest-bearing liabilities	493,005	4,062	0.82%	465,221	2,886	0.62%	451,680	1,988	0.44%
Noninterest-bearing liabilities and shareholders' equity									
Demand deposits	187,914			175,439			169,803		
Other liabilities	3,255			2,581			2,638		
Shareholders' equity	81,548			73,002			68,738		
Total liabilities and equity	\$ 765,722			\$ 716,243			\$ 692,859		
Net interest income <sup>4</sup>		\$ 28,556			\$ <u>26,913</u>			\$ 24,833	
Net interest margin			3.97%			3.98%			3.80%
Net interest spread			3.72%			3.79%			3.67%

<sup>&</sup>lt;sup>1</sup>Average balances have been computed on an average daily basis.

10

<sup>&</sup>lt;sup>2</sup>Average rates have been computed based on the amortized cost of the corresponding asset or liability.

<sup>&</sup>lt;sup>3</sup>Average loan balances include nonaccrual loans.

<sup>&</sup>lt;sup>4</sup>Interest income is shown on a fully tax-equivalent basis.

The following table compares the impact of changes in average rates and changes in average volumes on net interest income:

#### RATE/VOLUME ANALYSIS OF CHANGES IN INCOME AND EXPENSE<sup>1</sup>

2019 v. 2018 2018 v. 2017

Net Increase

(Dollars in thousands)	Net Increase (Decrease)	Volume	Rate	Net Increase (Decrease)	Volume	Rate
Increase (decrease) in interest income:						
Federal funds	\$ (5)	\$ (6)	\$ 1	\$ 4	\$ (1)	\$ 5
Interest-earning deposits	713	693	20	128	(56)	184
Securities:						
Taxable	(124)	(74)	(50)	(3)	(204)	201
Tax exempt	(97)	(95)	(2)	(259)	(148)	(111)
Loans	2,332	854	1,478	3,108	1,883	1,225
Total interest income change	2,819	1,372	1,447	2,978	1,474	1,504
Increase (decrease) in interest expense:						
Demand deposits	242	76	166	222	50	172
Savings deposits	254	42	212	359	37	322
Time deposits	741	137	604	447	47	400
Other borrowed funds	(61)	(67)	6	(130)	(174)	44
Total interest expense change	1,176	188	988	898	(40)	938
Net interest income change	\$ 1,643	\$ 1,184	\$ 459	\$_2,080	\$ 1,514	\$ 566

<sup>1</sup>Changes attributable to both volume and rate, which cannot be segregated, have been allocated based on the absolute value of the change due to volume and the change due to rate.

#### **Provision For Loan Losses**

The provision for loan losses is determined by management as the amount required to bring the allowance for loan losses to a level considered appropriate to absorb probable future net charge-offs inherent in the loan portfolio as of period end. The provision for loan losses was \$1.1 million in 2019, \$1.3 million in 2018, and \$1.1 million in 2017. A lower provision expense in 2019 resulted from a year of lower loan losses following 2018 and 2017 which reflected increased loan volumes in the loan portfolio and higher loan losses. Nonperforming loans increased from 2018 to 2019. See "Financial Condition – Allowance for Loan Losses" for additional discussion and information relative to the provision for loan losses.

#### **Noninterest Income**

#### **YEAR ENDED DECEMBER 31**

		Change from 2018			Change fi	rom 2017	017	
(Dollars in thousands)	2019	Amount	%	2018	Amount	%	2017	
Service charges on deposit accounts	\$ 1,252	\$ 70	5.9%	\$ 1,182	\$ 49	4.3%	\$ 1,133	
Trust services	899	36	4.2	863	176	25.6	687	
Debit card interchange fees	1,481	165	12.5	1,316	123	10.3	1,193	
Gain on sale of loans, including MSRs	462	155	50.5	307	11	3.7	296	
Earnings on bank-owned life insurance	446	110	32.7	336	(21)	(5.9)	357	
Unrealized gain (loss) on equity securities	9	15	N.M.	(6)	(6)	_	_	
Other	879	119	15.7	760	86	11.9	674	
Total noninterest income	\$ 5,428	\$ 670	14.1%	\$ 4,758	\$ 418	9.6%	\$ 4,340	

Noninterest income increased \$670 thousand, or 14%, in 2019 compared to the same period in 2018. Gains on sales of mortgage loans including mortgage servicing rights ("MSRs") increased 51% due to increasing sales of real estate mortgage loans with low fixed rate thirty-year maturities into the secondary market. The Bank sold \$20 million in mortgage loans in 2019 as compared to the sale of \$11 million of loans in 2018. Service charges on deposits, which are primarily customer overdraft fees, increased 6% in 2019. Debit card interchange fees increased 13% in 2019 compared to 2018 due to volume increases. Earnings on bank owned life insurance increased \$110 thousand with the addition of \$5 million in policy values in 2019. Trust and brokerage service revenue increased 4%.

Noninterest income increased \$418 thousand, or 10%, in 2018 compared to the same period in 2017. Trust and brokerage service fees increased 26% reflecting a normalization of the departments. Debit card interchange fees increased 10% in 2018 compared to 2017 due to increased volume. Service charges on deposits, which are primarily customer overdraft fees, increased 4% in 2018. Gains on sales of mortgage loans including MSRs increased 4% as customers opted into thirty year fixed rate mortgages that continue to have low historical rates. The Bank originated and sold \$11 million in mortgage loans in 2018 and 2017.

#### **Noninterest Expenses**

#### **YEAR ENDED DECEMBER 31**

		Change fro	m 2018		Change from 2017			
(Dollars in thousands)	2019	Amount	%	2018	Amount	%	2017	
Salaries and employee benefits	\$ 11,663	\$ 768	7.0%	\$ 10,895	\$ 886	8.9%	\$ 10,009	
Occupancy expense	832	(1)	(0.1)	833	(36)	(4.1)	869	
Equipment expense	571	(26)	(4.4)	597	(68)	(10.2)	665	
Professional and director fees	1,332	303	29.4	1,029	66	6.9	963	
Financial institutions tax	612	48	8.5	564	41	7.8	523	
Marketing and public relations	535	27	5.3	508	107	26.7	401	
Software expense	938	45	5.0	893	14	1.6	879	
Debit card expense	554	17	3.2	537	2	0.4	535	
Telecommunications expense	384	123	47.1	261	13	3.7	248	
FDIC insurance	98	(178)	(64.5)	276	51	22.7	225	
Amortization of intangible assets	63	(38)	(37.6)	101	(15)	(12.9)	116	
Other	\$ 2,187	163	8.1	2,024	141	7.5	1,883	
Total noninterest expenses	19,769	\$ 1,251	6.8%	\$ 18,518	\$ 1,202	6.9%	\$ 17,316	

Noninterest expense increased \$1.3 million, or 7%, in 2019 compared to 2018. Salaries and employee benefits increased \$768 thousand due to base compensation increasing \$495 thousand as a result of additional full-time employees and annual adjustments. Increases in 2019 include retirement benefits and incentive compensation of \$230 thousand, medical and dental expense rising \$30 thousand, and employment taxes rising \$37 thousand. The capitalization of employee costs of loan originations contributed to a decrease in salary expense of \$33 thousand. Professional and director fees increased \$303 thousand primarily due to an increase of \$166 thousand in fees to improve the network infrastructure and increased legal and collection fees of \$81 thousand. Telecommunications expense increased \$123 thousand in 2019 over 2018 with additional back-up redundancy added to the core systems. Debit card expense increased \$17 thousand in 2019. An increase in the Ohio financial institutions tax was recognized as capital increased. Equipment expense decreased \$26 thousand in 2019, as compared to 2018, due to a decline in depreciation expense of \$28 thousand. The FDIC insurance assessment decreased \$178 thousand, or 65%, as small bank "credits" will be applied by the FDIC for four quarters starting in September 2019 so long as the FDIC's Reserve Ratio is above 1.35%. Occupancy expense was stable. Other expenses increased \$163 thousand including an increase of \$68 thousand in check fraud losses, and \$22 thousand in paper and printing costs.

Noninterest expense increased \$1.2 million, or 7%, in 2018 compared to 2017. Salaries and employee benefits increased \$886 thousand due to base compensation increasing \$579 thousand in 2018 as a result of additional full time employees and annual adjustments. The capitalization of employee costs of loan originations contributed to an increase in salary expense of \$75 thousand. Following the Tax Cuts and Jobs Act ("TCJA"), the 401k plan match was increased with 2018 expense rising \$202 thousand. Marketing and public relations expense increased \$107 thousand, or 27%, primarily due to increased expenses related to brand recognition and community support in the Company's footprint in 2018. An increase in the Ohio financial institutions tax was recognized as capital increased. Equipment expense decreased \$68 thousand in 2018, as compared to 2017. The FDIC insurance assessment increased \$51 thousand, or 23%, due to increased assets. Occupancy expense decreased primarily with a reduction of branch facility costs, which included the construction of a branch office that had combined two leased branches in the same city.

#### **Income Taxes**

The provision for income taxes amounted to \$2.5 million in 2019, \$2.3 million in 2018, and \$3.2 million in 2017. The increase in 2019 resulted from an increase in income. The decrease in 2018 resulted from the TCJA reducing the corporate statutory tax rate from 34% to 21%. The effective tax rate in 2019 and 2018 approximates 19%. The provision increase in 2017 included the TCJA income tax increase adjustment of \$101 thousand resulting from the write down of a deferred tax asset of \$109 thousand related to unrealized losses on securities, as the valuation rate on this future tax deduction was reduced from 34% to 21% in accordance with the TCJA.

#### **FINANCIAL CONDITION**

Total assets of the Company were \$819 million at December 31, 2019, compared to \$732 million at December 31, 2018, representing an increase of \$87 million, or 12%. Net loans increased \$2 million, or less than 1%, while investment securities increased \$20 million, or 18%, and total cash and cash equivalents increased \$56 million. Deposits increased \$77 million and short-term borrowings increased \$1 million, while other borrowings from the Federal Home Loan Bank ("FHLB") decreased by \$2 million, or 26%.

#### Securities

Total investment securities increased \$20 million, or 18%, to \$131 million at year-end 2019. CSB's portfolio is primarily comprised of agency mortgage-backed securities, obligations of state and political subdivisions, other government agencies' debt, and corporate bonds. Restricted securities consist primarily of FHLB stock.

The Company has no exposure to government-sponsored enterprise preferred stocks, collateralized debt obligations, or trust preferred securities. The Company's municipal bond portfolio consists of tax-exempt general obligation and revenue bonds. As of December 31, 2019, 96% of such bonds held an S&P or Moody's investment grade rating and 4%, were non-rated. The municipal portfolio includes a broad spectrum of counties, towns, universities, and school districts with 82% of the portfolio originating in Ohio, and 18% in Pennsylvania. Gross unrealized security losses within the portfolio were less than 1% of total securities at December 31, 2019, reflecting interest rate fluctuations, not credit downgrades.

One of the primary functions of the securities portfolio is to provide a source of liquidity and it is structured such that maturities and cash flows provide a portion of the Company's liquidity needs and asset/liability management requirements.

#### Loans

Total loans increased \$3 million, or less than 1%, during 2019 with increases in commercial real estate and 1-4 family residential real estate. Volume increases were recognized as follows: commercial real estate loan increased \$13 million, or 7%, and residential real estate loans increased \$7 million, or 4%. Interest rates decreased during the third and fourth quarters of 2019, however, there was a slowing of commercial loan growth as business loan prepayments accelerated with increased competition from private lenders and several loan participations were repurchased by the originating banks.

The Company originated \$47 million and \$29 million of portfolio mortgage loans, which were predominately variable rate, in 2019 and 2018, respectively. Attractive interest rates in the secondary market also continued to drive consumer demand for longer-term 1-4 family fixed rate residential mortgages as the Company sold \$20 million of originated mortgages into the secondary market in 2019 as compared to \$11 million in 2018. Demand for home equity loans improved in 2019, with balances increasing \$2 million. Installment lending declined slightly with consumer loans decreasing from a slowdown in the origination of RV finance loans.

Management anticipates the Company's local service areas will continue to exhibit modest economic growth in line with the past three years. Commercial and commercial real estate loans, in aggregate, comprise approximately 61% and 60% of the total loan portfolio at year-end 2019 and 2018, respectively. Residential real estate loans increased to 32% in 2019 from 30% of the total loan portfolio. Construction and land development loans decreased to 4% of the portfolio as loans transferred to the commercial real estate portfolio for permanent financing. The Company is well within the respective regulatory guidelines for investment in construction, development, and investment property loans that are not owner occupied.

Most of the Company's lending activity is with customers primarily located within Holmes, Stark, Tuscarawas, and Wayne counties in Ohio. Credit concentrations, including commitments, as determined using North American Industry Classification Codes (NAICS), to the four largest industries compared to total loans at December 31, 2019, included \$48 million, or 9%, of total loans to lessors of non-residential buildings or dwellings; \$32 million, or 6%, of total loans to borrowers in the hotel, motel, and lodging business; \$30 million, or 5%, of total loans to logging, sawmills, and timber tract operations; and \$29 million, or 5%, of total loans to assisted living facilities for the elderly. These loans are generally secured by real property and equipment, with repayment expected from operational cash flow. Credit evaluation is based on a review of cash flow coverage of principal, interest payments, and the adequacy of the collateral received.

#### Nonperforming Assets, Impaired Loans, and Loans Past Due 90 Days or More

Nonperforming assets consist of nonaccrual loans, loans past due 90 days and still accruing, and other real estate acquired through or in lieu of foreclosure. Other impaired loans include certain loans that are internally classified as substandard or doubtful. Loans are placed on nonaccrual status when they become past due 90 days or more, or when mortgage loans are past due as to principal and interest 120 days or more, unless they are both well secured and in the process of collection.

The increase in nonperforming loans year-over-year is primarily due to a single \$1.7 million commercial facility. Approximately \$1.1 million of the nonperforming loan total is guaranteed by either the USDA or the SBA.

NONPERFORMING ASSETS	DECEN	1BER 31
(Dollars in thousands)	2019	2018
Nonaccrual loans		
Commercial	\$ 1,325	\$ 157
Commercial real estate	2,405	2,131
Residential real estate	521	807
Consumer	47	60
Loans past due 90 days or more and still accruing		
Commercial	67	_
Residential real estate	174	174
Total nonperforming loans	4,539	3,329
Other real estate owned	99	99
Other repossessed assets	20	
Total nonperforming assets	\$ 4,658	\$ 3,428
Nonperforming assets as a percentage of loans plus other real estate and repossessed assets	0.84%	0.61%

#### **Allowance for Loan Losses**

The allowance for loan losses is maintained at a level considered by management to be adequate to cover loan losses that are currently anticipated based on past loss experience, general economic conditions, changes in mix and size of the loan portfolio, information about specific borrower situations, and other factors and estimates which are subject to change over time. Management periodically reviews selected large loans, delinquent and other problem loans, and selected other loans. Collectability of these loans is evaluated by considering the current financial position and performance of the borrower, estimated market value of the collateral, the Company's collateral position in relationship to other creditors, guarantees, and other potential sources of repayment. Management forms judgments, which are in part subjective, as to the probability of loss and the amount of loss on these loans as well as other loans taken together. The Company's Allowance for Loan Losses Policy includes, among other items, provisions for classified loans, and a provision for the remainder of the portfolio based on historical data, including past charge-offs.

ALLOWANCE FOR LOAN LOSSES	FOR THE	YEAR ENDED
(Dollars in thousands)	2019	2018
Beginning balance of allowance for loan losses	\$ 5,907	\$ 5,604
Provision for loan losses	1,140	1,316
Charge-offs:		
Commercial	47	823
Commercial real estate	_	103
Residential real estate & home equity	_	37
Consumer	211	119
Total charge-offs	258	1,082
Recoveries:		
Commercial	175	61
Commercial real estate	1	1
Residential real estate & home equity	7	3
Consumer	45	4
Total recoveries	228	69
Net charge-offs	30	1,013
Ending balance of allowance for loan losses	\$	\$ 5,907
Net charge-offs as a percentage of average total loans	0.01%	0.19%
Allowance for loan losses as a percentage of total loans	1.27	1.08
Allowance for loan losses to total nonperforming loans	1.55x	1.77x
Components of the allowance for loan losses:		
General reserves	\$ 6,983	\$ 5,806
Specific reserve allocations	34	101
Total allowance for loan losses	\$ 7,017	\$ 5,907

The allowance for loan losses totaled \$7.0 million, or 1.27%, of total loans at year-end 2019 as compared to \$5.9 million, or 1.08%, of total loans at year-end 2018. The Bank had net charge-offs of \$30 thousand for 2019 as compared to net charge-offs of \$1 million in 2018.

The Company maintains an internal watch list on which it places loans where management's analysis of the borrower's operating results and financial condition indicates the borrower's cash flows are inadequate to meet its debt service requirements and loans where there exists an increased risk that such a shortfall may occur. Nonperforming loans, which consist of loans past due 90 days or more and nonaccrual loans, aggregated \$4.5 million, or 0.82%, of loans at year-end 2019 as compared to \$3.3 million, or 0.61% of loans at year-end 2018. Impaired loans were \$6.1 million at year-end 2019 as compared to \$3.9 million at year-end 2018. Management has assigned loss allocations to absorb the estimated losses on impaired loans. These allocations are included in the total allowance for loan losses balance.

#### **Other Assets**

Net premises and equipment increased \$2 million to \$12 million at year-end 2019 with the construction completion of an owned branch facility in 2019 replacing a leased facility. Total bank-owned life insurance increased from \$14 million at year-end 2018 to \$19 million at year-end 2019 as additional policies were purchased totaling \$5 million along with \$446 thousand of increases in the cash surrender value. Other real estate owned at December 31, 2019 and 2018 was \$99 thousand. The Company recognized a net deferred tax asset of \$126 thousand in December 31, 2019 as compared to \$446 thousand at December 31, 2018.

#### **Deposits**

The Company's deposits are obtained primarily from individuals and businesses located in its market area. For deposits, the Company must compete with products offered by other financial institutions, as well as alternative investment options. Demand and savings deposits increased for the year ended 2019, due to focused retail and business banking strategies to obtain more account relationships as well as customers reflecting their preference for shorter maturities. Customers with larger deposit balances of greater than \$250 thousand are seeking additional rate on their balances with the increase in market rates during the year.

	Decen	Change from 2018		
(Dollars in thousands)	2019	2018	Amount	%
Noninterest-bearing demand	\$ 197,780	\$ 185,871	\$ 11,909	6.4%
Interest-bearing demand	161,838	120,424	41,414	34.4
Traditional savings	120,035	113,814	6,221	5.5
Money market savings	76,332	69,898	6,434	9.2
Time deposits in excess of \$250,000	23,034	17,951	5,083	28.3
Other time deposits	_104,527	98,540	5,987	6.1
Total deposits	\$ 683,546	\$ 606,498	\$ 77,048	12.7%

#### **Other Funding Sources**

The Company obtains additional funds through securities sold under repurchase agreements, overnight borrowings from the FHLB or other financial institutions, and advances from the FHLB. Short-term borrowings, consisting of securities sold under repurchase agreements, increased \$1 million. Other borrowings, consisting of FHLB advances, decreased \$2 million as the result of maturities and principal repayments. All FHLB borrowings at December 31, 2019 have long term maturities with monthly amortizing payments.

#### **CAPITAL RESOURCES**

Total shareholders' equity increased to \$85.5 million in December 31, 2019, as compared to \$76.5 million at December 31, 2018. This increase was primarily due to \$10.4 million of net income which was partially offset by the payment of \$3.0 million of cash dividends in 2019. The Board of Directors approved a Stock Repurchase Program on July 7, 2005 that allowed the repurchase of up to 10% of the Company's then-outstanding common shares. Repurchased shares are to be held as treasury stock and are available for general corporate purposes. At December 31, 2019, approximately 41 thousand shares could still be repurchased under the current authorized program. No shares were repurchased in 2019 or 2018.

Effective January 1, 2015, the Federal Reserve adopted final rules implementing Basel III and regulatory capital changes required by the Dodd-Frank Act. The rules apply to both the Company and the Bank. The rules established minimum risk-based and leverage capital requirements for all banking organizations. The rules include: (a) a common equity tier 1 capital ratio of at least 4.5%, (b) a tier 1 capital ratio of at least 6.0%, (c) a minimum total capital ratio of at least 8.0%, and (d) a minimum leverage ratio of 4%. Under the guidelines, capital is compared to the relative risk related to the balance sheet. To derive the risk included in the balance sheet, one of several risk weights is applied to different balance sheet and off-balance sheet assets primarily based on the relative credit risk of the counterparty. The capital amounts and classifications are also subject to qualitative judgments by the regulators about components, risk weightings, and other factors. The rules also place restrictions on the payment of capital distributions, including dividends, and certain discretionary bonus payments to executive officers if the company does not hold a capital conservation buffer of greater than 2.5% composed of common equity tier 1 capital above its minimum risk-based capital requirements. The regulatory capital conservation buffer on January 1, 2020, is 2.5%. The Company and Bank's actual and required capital amounts are disclosed in Note 13 to the consolidated financial statements.

Dividends paid by the Bank to CSB are the primary source of funds available to the Company for payment of dividends to shareholders and for other working capital needs. The payment of dividends by the Bank to the Company is subject to restrictions by regulatory authorities, which generally limit dividends to current year net income and the prior two years net retained earnings, as defined by regulation. In addition, dividend payments generally cannot reduce regulatory capital levels below the minimum regulatory guidelines discussed above.

#### LIQUIDITY

(Dollars in millions)  Cash and cash equivalents	Decem		
	2019	2018	Change from 2018
	\$ 102	\$ 46	\$ 56
Unused lines of credit	97	89	8
Unpledged securities at fair market value	61	39	22
	\$ _260	\$ 174	\$ 86
Net deposits and short-term liabilities	\$ 673	\$ 599	\$ 74
Liquidity ratio	38.6%	29.1%	
Minimum board approved liquidity ratio	20.0%	20.0%	

Liquidity refers to the Company's ability to generate sufficient cash to fund current loan demand, meet deposit withdrawals, pay operating expenses, and meet other obligations. Liquidity is monitored by CSB's Asset Liability Committee. The Company was within all Board-approved limits at December 31, 2019 and 2018. Additional sources of liquidity include net income, loan repayments, the availability of borrowings, and adjustments of interest rates to attract deposit accounts.

As summarized in the Consolidated Statements of Cash Flows, the most significant investing activities for the Company in 2019 included net loan originations of \$3 million and securities purchases of \$46 million, offset by maturities and repayment of securities totaling \$27 million. The Company's financing activities included a \$77 million increase in deposits, \$3 million in cash dividends paid, and a \$2 million net decrease in FHLB advances.

#### **QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

The most significant market risk the Company is exposed to is interest rate risk. The business of the Company and the composition of its balance sheet consist of investments in interest-earning assets (primarily loans and securities), which are funded by interest-bearing liabilities (deposits and borrowings). These financial instruments have varying levels of sensitivity to changes in the market rates of interest, resulting in market risk. None of the Company's financial instruments are held for trading purposes.

The Board of Directors establishes policies and operating limits with respect to interest rate risk. The Company manages interest rate risk regularly through its Asset Liability Committee. The Committee meets periodically to review various asset and liability management information including, but not limited to, the Company's liquidity position, projected sources and uses of funds, interest rate risk position, and economic conditions.

Interest rate risk is monitored primarily through the use of an earnings simulation model. The model is highly dependent on various assumptions, which change regularly as the balance sheet and market interest rates change. The earnings simulation model projects changes in net interest income resulting from the effect of changes in interest rates. The analysis is performed quarterly over a twenty-four month horizon. The analysis includes two balance sheet models, one based on a static balance sheet and one on a dynamic balance sheet with projected growth in assets and liabilities. This analysis is performed by estimating the expected cash flows of the Company's financial instruments using interest rates in effect at year-end 2019 and 2018. Interest rate risk policy limits are tested by measuring the anticipated change in net interest income over a two year period. The tests assume a quarterly ramped 100, 200, 300, and 400 basis point increase and a 100 and 200 basis point decreases in 2019 and 2018 in market interest rates as compared to a stable rate environment or base model. The following table reflects the change to interest income for the first twelve-month period of the twenty-four month horizon.

### **Net Interest Income at Risk**

### **December 31, 2019**

	Change In Interest Rates (Basis Points)	Net Interest Income	Dollar Change	Percentage Change	Board Policy Limits
(Dollars in thousands)	+ 400	\$ 30,266	\$ 1,481	5.1%	± 25%
	+ 300	29,958	1,173	4.1	± 15
	+ 200	29,599	814	2.8	± 10
	+ 100	29,208	423	1.5	± 5
	0	28,785	_	_	
	- 100	27,955	(830)	(2.9)	± 5
	- 200	26,767	(2,018)	(7.0)	± 10
		Dec	ember 31, 2018	3	
	+ 400	\$ 30,114	\$ 931	3.2%	± 25%
	+ 300	29,922	739	2.5	± 15
	+ 200	29,701	518	1.8	± 10
	+ 100	29,436	253	0.9	± 5
	0	29,183	_	_	
	- 100	28,831	(352)	(1.2)	± 5
	- 200	27,880	(1,303)	(4.5)	± 10

Management reviews Net Interest Income at Risk with the Board on a periodic basis. The Company was within all Board-approved limits at December 31, 2019 and 2018.

## **Economic Value of Equity at Risk**

### **December 31, 2019**

Change In Interest Rates (Basis Points)	Percentage Change	Board Policy Limits
+ 400	30.9%	± 35%
+ 300	25.5	± 30
+ 200	18.8	± 20
+ 100	10.5	± 15
- 100	(14.2)	± 15
- 200	(32.8)	± 20
	December 31, 2018	
+ 400	22.8%	± 35%
+ 300	18.6	± 30
+ 200	13.7	± 20
+ 100	7.4	± 15
- 100	(9.7)	± 15
- 200	(20.9)	± 20

The economic value of equity is calculated by subjecting the period-end balance sheet to changes in interest rates and measuring the impact of the changes on the values of the assets and liabilities. Hypothetical changes in interest rates are then applied to the financial instruments. Then the cash flows and fair values are again estimated using these hypothetical rates. For the net interest income estimates, the hypothetical rates are applied to the financial instruments based on the assumed cash flows.

Management periodically measures and reviews the economic value of equity at risk with the Board. At December 31, 2019, the market value of equity as a percent of the base in a 400 basis point rising rate environment indicates increases of 30.9% and 22.8% as of December 31, 2019 and 2018, respectively. Due to the amount of overnight cash held at December 31, 2019 and 2018, the Company was outside of the Board-approved 20% limit for a 200 basis point decrease in interest rates.

#### SIGNIFICANT ASSUMPTIONS AND OTHER CONSIDERATIONS

The above analysis is based on numerous assumptions, including relative levels of market interest rates, loan prepayments, and reactions of depositors to changes in interest rates and this should not be relied upon as being indicative of actual results. Further, the analysis does not contemplate all actions the Company may undertake in response to changes in interest rates.

U.S. Treasury securities, obligations of U.S. Government corporations and agencies, obligations of states and political subdivisions will generally repay at their stated maturity or if callable prior to their final maturity date. Mortgage-backed security payments increase when interest rates are low and decrease when interest rates rise. Most of the Company's loans permit the borrower to prepay the principal balance prior to maturity without penalty. The likelihood of prepayment depends on a number of factors: current interest rate and interest rate index (if any) on the loan, the financial ability of the borrower to refinance, the economic benefit to be obtained from refinancing, availability of refinancing at attractive terms, as well as economic conditions in specific geographic areas, which affect the sales and price levels of residential and commercial property. In a changing interest rate environment, prepayments may increase or decrease on fixed and adjustable rate loans depending on the current relative levels and expectations of future short-term and long-term interest rates. Prepayments on adjustable rate loans generally increase when long-term interest rates fall or are at historically low levels relative to short-term interest rates, thus making fixed rate loans more desirable. While savings and checking deposits generally may be withdrawn upon the customer's request without prior notice, a continuing relationship with customers resulting in future deposits and withdrawals is generally predictable, leading to a dependable and uninterrupted source of funds. Time deposits generally have early withdrawal penalties, which discourage customer withdrawal prior to maturity. Short-term borrowings have fixed maturities. Certain advances from the FHLB carry prepayment penalties and are expected to be repaid in accordance with their contractual terms.

#### **FAIR VALUE MEASUREMENTS**

The Company discloses the estimated fair value of its financial instruments at December 31, 2019 and 2018 in Note 16 to the consolidated financial statements.

# OFF-BALANCE SHEET ARRANGEMENTS, CONTRACTUAL OBLIGATIONS, AND CONTINGENT LIABILITIES AND COMMITMENTS

The following table summarizes the Company's loan commitments, including letters of credit, as of December 31, 2019:

# Amount of Commitment to Expire Per Period Vars in thousands) Total Less than 1 to 3 3 to 5

(Dollars in thousands)  Type of Commitment	Total Amount	Less than 1 year	1 to 3 Years	3 to 5 Years	Over 5 Years
Commercial lines of credit	\$ 113,478	\$ 104,178	\$ 9,253	\$ 47	\$ -
Real estate lines of credit	60,621	2,628	6,382	6,958	44,653
Construction	23,761	7,701	16,060	_	_
Consumer lines of credit	384	384	_	_	_
Credit cards lines of credit	5,274	5,274	_	_	_
Overdraft privilege	7,061	7,061	_	_	_
Commercial real estate loan commitments	_	_	_	_	_
Letters of credit	741	640	71	30	
Total commitments	\$ 211,320	\$ 127,866	\$ 31,766	\$_7,035	\$ 44,653

All lines of credit represent either fee-paid or legally binding loan commitments for the loan categories noted. Letters of credit are also included in the amounts noted in the table since the Company requires that each letter of credit be supported by a loan agreement. The commercial and consumer lines represent both unsecured and secured obligations. The real estate lines are secured by mortgages on residential property. It is anticipated that a significant portion of these lines will expire without being drawn upon.

The following table summarizes the Company's other contractual obligations, exclusive of interest, as of December 31, 2019:

<b>Payment</b>	Due by	y Period
----------------	--------	----------

(Dollars in thousands)  Contractual Obligations	Total Amount	Less than 1 year	1 to 3 Years	3 to 5 Years	Over 5 Years
Total time deposits	\$ 127,561	\$ 63,354	\$ 57,292	\$ 6,915	\$ -
Short-term borrowings	38,889	38,889	_	_	_
Other borrowings	6,330	1,665	2,204	1,195	1,266
Operating leases	574	75	183	195	121
Total obligations	\$ 173,354	\$ 103,983	\$ 59,679	\$ 8,305	\$ 1,387

The other borrowings noted in the preceding table represent borrowings from the FHLB. The notes require payment of interest on a monthly basis with principal due in monthly installments. The obligations bear stated fixed interest rates and stipulate a prepayment penalty if the note's interest rate exceeds the current market rate for similar borrowings at the time of repayment. As the notes mature, the Company evaluates the liquidity and interest rate circumstances, at that time, to determine whether to pay off or renew the note. The evaluation process typically includes: the strength of current and projected customer loan demand, the Company's federal funds sold or purchased position, projected cash flows from maturing investment securities, the current and projected market interest rate environment, local and national economic conditions, and customer demand for the Company's deposit product offerings.

#### **CRITICAL ACCOUNTING POLICIES**

The Company's consolidated financial statements are prepared in accordance with U.S. generally accepted accounting principles and follow general practices within the commercial banking industry. Application of these principles requires management to make estimates, assumptions, and judgments that affect the amounts reported in the financial statements. These estimates, assumptions, and judgments are based upon the information available as of the date of the financial statements.

The most significant accounting policies followed by the Company are presented in the Summary of Significant Accounting Policies. These policies, along with the other disclosures presented in the Notes to Consolidated Financial Statements and the 2018 Financial Review, provide information about how significant assets and liabilities are valued in the financial statements and how those values are determined. Management has identified the other-than-temporary impairment of securities, allowance for loan losses, goodwill, and the fair value of financial instruments as the accounting areas that require the most subjective and complex estimates, assumptions and judgments and, as such, could be the most subject to revision as new information becomes available.

Securities are evaluated periodically to determine whether a decline in their value is other-than-temporary. Management utilizes criteria such as the magnitude and duration of the decline, in addition to the reasons underlying the decline, to determine whether the loss in value is other-than-temporary. The term "other-than-temporary" is not intended to indicate that the decline is permanent, but indicates that the prospect for a near-term recovery of value is not necessarily favorable, or that there is a lack of evidence to support a realizable value equal to or greater than the carrying value of the investment. Once a decline in value is determined to be other-than-temporary, the value of the security is reduced and a corresponding charge to earnings is recognized.

As previously noted in the section entitled Allowance for Loan Losses, management performs an analysis to assess the adequacy of its allowance for loan losses. This analysis encompasses a variety of factors including: the potential loss exposure for individually reviewed loans, the historical loss experience, the volume of nonperforming loans (i.e., loans in nonaccrual status or past due 90 days or more), the volume of loans past due, any significant changes in lending or loan review staff, an evaluation of current and future local and national economic conditions, any significant changes in the volume or mix of loans within each category, a review of the significant concentrations of credit, and any legal, competitive, or regulatory concerns.

The Company accounts for business combinations using the acquisition method of accounting. Goodwill and intangible assets with indefinite useful lives are not amortized. Intangible assets with finite useful lives, consisting of core deposit intangibles, are amortized using accelerated methods over their estimated weighted-average useful lives, approximating ten years. Additional information is presented in Note 6, Core Deposit Intangible Assets.

The Company groups financial assets and financial liabilities measured at fair value in three levels based on the markets in which the assets and liabilities are traded and the reliability of the assumptions used to determine fair value. Level I valuations are obtained from readily available pricing sources for market transactions involving identical assets or liabilities. Level II valuations are for instruments that trade in less active dealer or broker markets and incorporate values obtained for identical or comparable instruments. Level III valuations are derived from other valuation methodologies, including discounted cash flow models and similar techniques, and not based on market exchange, dealer, or broker traded transactions. Level III valuations incorporate certain assumptions and projections in determining the fair value assigned to each instrument.

#### **IMPACT OF INFLATION AND CHANGING PRICES**

The consolidated financial statements and related data presented herein have been prepared in accordance with U.S. generally accepted accounting principles, requiring measurement of financial position, and results of operations primarily in terms of historical dollars without considering changes in the relative purchasing power of money over time due to inflation. Most assets and liabilities of the Company are monetary in nature. Therefore, interest rates have a more significant impact on the Company's performance than the effects of general levels of inflation. Interest rates do not necessarily move in the same direction or magnitude as prices of goods and services. The liquidity, maturity structure, and quality of the Company's assets and liabilities are critical to maintenance of acceptable performance levels.

#### **COMMON STOCK AND SHAREHOLDER INFORMATION**

Common shares of the Company are not traded on an established market. Shares are traded on the OTC market through broker/ dealers under the symbol "CSBB" and through private transactions. The table below represents the range of high and low prices paid for transactions known to the Company. Management does not have knowledge of prices paid on all transactions. Because of the lack of an established market, these prices may not reflect the prices at which stock would trade in an active market. These quotations reflect interdealer prices, without mark-up, mark-down, or commission and may not represent actual transactions. The table specifies cash dividends declared by the Company to its shareholders during 2019 and 2018. No assurances can be given that future dividends will be declared, or if declared, what the amount of any such dividends will be. Additional information concerning restrictions over the payment of dividends is included in Note 13 of the consolidated financial statements.

### **Quarterly Common Stock Price and Dividend Data**

Quarter Ended	High	Low	Dividends Declared Per Share	Dividends Declared
March 31, 2019	\$ 39.70	\$ 37.50	\$ 0.26	\$ 713,011
June 30, 2019	42.14	38.75	0.26	713,011
September 30, 2019	41.67	38.67	0.28	767,858
December 31, 2019	41.25	38.67	0.28	767,858
March 31, 2018	\$ 36.50	\$ 32.55	\$ <sup>=</sup> 0.24	\$ 658,138
June 30, 2018	44.00	35.90	0.24	658,138
September 30, 2018	44.99	38.98	0.24	658,138
December 31, 2018	41.50	38.50	0.26	712,983

As of December 31, 2019, the Company had 1,153 shareholders of record and 2,742,350 outstanding shares of common stock.

## REPORT ON MANAGEMENT'S ASSESSMENT OF INTERNAL CONTROL OVER FINANCIAL REPORTING

The management of CSB Bancorp, Inc. is responsible for establishing and maintaining adequate internal control over financial reporting as defined in Rules 13a-15(f) and 15d-15(f) of the Securities Exchange Act of 1934, as amended. The Company's internal control over financial reporting is designed to provide reasonable assurance that our published financial statements are fairly presented, in all material respects, in conformity with generally accepted accounting principles.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

Management conducted the required assessment of the effectiveness of the Company's internal control over financial reporting as of December 31, 2019. Management's assessment did not identify any material weaknesses in the Company's internal control over financial reporting. In making this assessment, management used the criteria set forth by the Committee of Sponsoring Organizations of the Treadway Commission (COSO) in the 2013 Internal Control-Integrated Framework. Based upon this assessment, management believes that the Company's internal control over financial reporting is effective as of December 31, 2019.

The Company's internal control over financial reporting as of December 31, 2019 has been audited by S.R. Snodgrass, P.C. an independent registered public accounting firm, as stated in their report appearing on the next page.

Eddie L. Steiner

President,

Chief Executive Officer

Eddu L Stuner

Paula J. Meiler

Senior Vice President. Chief Financial Officer

## REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM



To the Shareholders and the Board of Directors of CSB Bancorp, Inc.

#### **Opinion on Internal Control over Financial Reporting**

We have audited CSB Bancorp, Inc. and subsidiaries' (the "Company") internal control over financial reporting as of December 31, 2019, based on criteria established in *Internal Control – Integrated Framework*, issued by the Committee of Sponsoring Organizations of the Treadway Commission in 2013. In our opinion, the Company maintained, in all material respects, effective internal control over financial reporting as of December 31, 2019, based on criteria established in *Internal Control – Integrated Framework*, issued by the Committee of Sponsoring Organizations of the Treadway Commission in 2013.

We have also audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States) (PCAOB), the consolidated balance sheets of the Company as of December 31, 2019 and 2018; the related consolidated statements of income, comprehensive income, changes in shareholders' equity, and cash flows for each of the three years in the period ended December 31, 2019, of the Company; and our report dated March 3, 2020, expressed an unqualified opinion.

#### **Basis for Opinion**

The Company's management is responsible for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting in the accompanying Report on Management's Assessment of Internal Control over Financial Reporting. Our responsibility is to express an opinion on the Company's internal control over financial reporting based on our audit. We are a public accounting firm registered with the PCAOB and are required to be independent, with respect to the Company, in accordance with U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB.

We conducted our audit in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. Our audit also included performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

#### **Definition and Limitations of Internal Control over Financial Reporting**

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements, for external purposes, in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions or that the degree of compliance with the policies or procedures may deteriorate.

Cranberry Township, Pennsylvania

A.R. Snodgrass, P.C.

March 3, 2020

## REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM



To the Shareholders and the Board of Directors of CSB Bancorp, Inc.

#### **Opinion on the Financial Statements**

We have audited the accompanying consolidated balance sheets of CSB Bancorp, Inc. and subsidiaries (the "Company") as of December 31, 2019 and 2018; the related consolidated statements of income, comprehensive income, changes in shareholders' equity, and cash flows for each of the three years in the period ended December 31, 2019; and the related notes to the consolidated financial statements (collectively, the financial statements). In our opinion, the financial statements present fairly, in all material respects, the financial position of the Company as of December 31, 2019 and 2018, and the results of its operations and its cash flows for each of the three years in the period ended December 31, 2019, in conformity with accounting principles generally accepted in the United States of America.

We have also audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States) (PCAOB), the Company's internal control over financial reporting as of December 31, 2019, based on criteria established in *Internal Control – Integrated Framework*, issued by the Committee of Sponsoring Organizations of the Treadway Commission in 2013, and our report dated March 3, 2020, expressed an unqualified opinion on the effectiveness of the Company's internal control over financial reporting.

#### **Basis for Opinion**

These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on the Company's financial statements based on our audits. We are a public accounting firm registered with the PCAOB and are required to be independent with respect to the Company in accordance with U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB.

We conducted our audits in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement, whether due to error or fraud. Our audits included performing procedures to assess the risks of material misstatement of the financial statements, whether due to error or fraud, and performing procedures that respond to those risks.

Such procedures included examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements. Our audits also included evaluating the accounting principles used and significant estimates made by management, as well as evaluating the overall presentation of the financial statements. We believe that our audits provide a reasonable basis for our opinion.

We have served as the Company's auditor since 2005.

Cranberry Township, Pennsylvania

A.R. Anolgun, P.C.

March 3, 2020

## **CONSOLIDATED BALANCE SHEETS**

December 31, 2019 and 2018

(Dollars in thousands, except share data)	2019	2018
ASSETS		
Cash and cash equivalents		
Cash and due from banks	\$ 17,648	\$ 23,214
Interest-earning deposits in other banks	84,369	22,350
Total cash and cash equivalents	102,017	45,564
Securities		
Available-for-sale, at fair value	112,146	85,528
Held-to-maturity; fair value of \$13,950 in 2019 and \$20,118 in 2018	13,869	20,688
Equity securities	92	83
Restricted stock, at cost	4,614	4,614
Total securities	130,721	110,913
Loans held for sale	622	108
Loans		548,974
Less allowance for loan losses	551,633 7,017	5,907
Net loans	544,616	543,067
	12,040	9,961
Premises and equipment, net  Core deposit intangible	12,040	9,961
Goodwill	4,728	4,728
Bank-owned life insurance	18,894	13,554
Accrued interest receivable and other assets	4,941	3,660
TOTAL ASSETS	\$ 818,683	\$ 731,722
	· <u></u>	· <u></u>
LIABILITIES AND SHAREHOLDERS' EQUITY		
LIABILITIES		
Deposits		
Noninterest-bearing	\$ 197,780	\$ 185,871
Interest-bearing	485,766	420,627
Total deposits	683,546	606,498
Short-term borrowings	38,889	37,415
Other borrowings	6,330	8,525
Accrued interest payable and other liabilities	4,442	2,748
Total liabilities	733,207	655,186
SHAREHOLDERS' EQUITY		
Common stock, \$6.25 par value. Authorized 9,000,000 shares; issued 2,980,602 shares; and outstanding 2,742,350 shares in 2019 and 2,742,242 in 2018	10.500	10.500
Additional paid-in capital	18,629 9,815	18,629 9,815
Retained earnings	61,740	54,288
Treasury stock at cost: 238,252 shares in 2019 and 238,360 in 2018	(4,780)	(4,784)
Accumulated other comprehensive income (loss)	(4,780) 72	(1,412)
Total shareholders' equity	85,476	76,536
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY		
IOINL LIADILITIES AIND SHAREHULDERS EQUITY	\$ 818,683	\$ _731,722

These consolidated financial statements should be read in connection with the accompanying summary of significant accounting policies and notes to the consolidated financial statements.

## **CONSOLIDATED STATEMENTS OF INCOME**

(Dollars in thousands, except per share data)	2019	2018	2017
INTEREST AND DIVIDEND INCOME			
Loans, including fees	\$ 28,553	\$ 26,237	\$ 23,097
Taxable securities	2,247	2,371	2,374
Nontaxable securities	532	608	680
Other	1,129	421	289
Total interest and dividend income	32,461	29,637	26,440
INTEREST EXPENSE			
Deposits	3,609	2,372	1,344
Short-term borrowings	317	333	149
Other borrowings	136	181	495
Total interest expense	4,062	2,886	1,988
NET INTEREST INCOME	28,399	26,751	24,452
PROVISION FOR LOAN LOSSES	1,140	1,316	1,145
Net interest income, after provision for loan losses	27,259	25,435	23,307
NONINTEREST INCOME			
Service charges on deposit accounts	1,252	1,182	1,133
Trust services	899	863	687
Debit card interchange fees	1,481	1,316	1,193
Gain on sale of loans, net	462	307	296
Earnings on bank owned life insurance	446	336	357
Unrealized gain (loss) on equity securities	9	(6)	_
Other income	879	760	674
Total noninterest income	5,428	4,758	4,340
NONINTEREST EXPENSES			
Salaries and employee benefits	11,663	10,895	10,009
Occupancy expense	832	833	869
Equipment expense	571	597	665
Professional and director fees	1,332	1,029	963
Financial institutions and franchise tax	612	564	523
Marketing and public relations	535	508	401
Software expense	938	893	879
Debit card expense	554	537	535
Amortization of intangible assets	63	101	116
FDIC insurance expense	98	276	225
Other expenses	2,571	2,285	2,131
Total noninterest expenses	19,769	18,518	17,316
INCOME BEFORE INCOME TAXES	12,918	11,675	10,331
FEDERAL INCOME TAX PROVISION	2,504	2,263	3,230
NET INCOME	\$ 10,414	\$ 9,412	\$ 7,101
EARNING PER SHARE		- 3,112	
Basic and diluted	\$3.80	\$3.43	\$2.59

## **CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME**

Years Ended December 31, 2019, 2018, and 2017

(Dollars in thousands)	2019	2018	2017
Net income	\$ 10,414	\$_9,412	\$ 7,101
Other comprehensive income (loss)			
Unrealized gains (losses) arising during the period	1,803	(989)	376
Amounts reclassified from accumulated other comprehensive income, held-to-maturity	75	78	108
Income tax effect at 21% in 2019 and 2018, 34% in 2017	(394)	191	(164)
Other comprehensive income (loss)	1,484	(720)	320
Total comprehensive income	\$ 11,898	\$ 8,692	\$ 7,421

# CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY

(Dollars in thousands)	Common Stock	Additional Paid-In Capital	Retained Earnings	Treasury Stock	Accumulated Other Comprehensive Loss	Total
BALANCE AT DECEMBER 31, 2016	\$ 18,629	\$ 9,815	\$ 42,629	\$ (4,784)	\$ (874)	\$ 65,415
Net income	Ψ 10,025 —	φ <i>5,</i> 010	7,101	ψ ( <del>1</del> ,701)	<del>-</del>	7,101
Reclassification of tax effect from AOCI to retained earnings	_	_	109	_	(109)	_
Other comprehensive income	_	_	_	_	320	320
Cash dividends declared, \$0.84 per share			(2,304)			(2,304)
BALANCE AT DECEMBER 31, 2017  Net income Other comprehensive income Cumulative effect adjustment equity securities, related to ASU 2016-01  Cash dividends declared, \$0.98 per share	\$ 18,629 - - - -	\$ 9,815 - - - -	\$ 47,535 9,412 - 29 (2,688)	\$ (4,784) - - - -	\$ (663) - (720) (29)	\$ 70,532 9,412 (720) — (2,688)
BALANCE AT DECEMBER 31, 2018  Net income Other comprehensive income Issuance of 108 treasury shares Cash dividends declared, \$1.08 per share	\$ 18,629 - - - -	\$ 9,815 - - - -	\$ 54,288 10,414 — — — —(2,962)	\$ (4,784) - - 4 —	\$ (1,412) - 1,484 - —	\$ 76,536 10,414 1,484 4 (2,962)
BALANCE AT DECEMBER 31, 2019	\$ 18,629	\$_9,815	\$_61,740	\$_(4,780)	\$72	\$ 85,476

## **CONSOLIDATED STATEMENTS OF CASH FLOWS**

(Dollars in thousands)	2019	2018	2017
CASH FLOWS FROM OPERATING ACTIVITIES			
Net income	\$ 10,414	\$ 9,412	\$ 7,101
Adjustments to reconcile net income to net cash provided by operating activities:			
Depreciation and amortization of premises, equipment and software	745	799	865
Deferred income taxes	66	93	(167)
Provision for loan losses	1,140	1,316	1,145
Gain on sale of loans, net	(462)	(307)	(296)
Gain on sale of other real estate	_	(10)	_
Security amortization, net of accretion	478	480	556
Secondary market loan sale proceeds	19,671	10,749	10,790
Originations of secondary market loans held-for-sale	(19,820)	(10,356)	(10,793)
Earnings on bank-owned life insurance	(446)	(336)	(357)
Effects of changes in operating assets and liabilities:			
Net deferred loan (fees) costs	46	(22)	(57)
Accrued interest receivable	(60)	(36)	(135)
Accrued interest payable	39	(2)	14
Other assets and liabilities	87	508	289
Net cash provided by operating activities	\$ 11,898	\$ 12,288	\$ 8,955
CASH FLOWS FROM INVESTING ACTIVITIES			
Securities:			
Proceeds from repayments, available-for-sale	\$ 20,597	\$ 15,713	\$ 19,019
Proceeds from repayments, held-to-maturity	6,861	7,137	2,885
Purchases, available-for-sale	(45,858)	(5,007)	(13,028)
Purchases, held-to-maturity	_	(2,029)	(4,700)
Purchase of bank-owned life insurance	(4,894)	_	_
Loan originations, net of repayments	(2,734)	(33,253)	(42,156)
Proceeds from sale of other real estate		30	_
Property, equipment, and software acquisitions	(2,786)	(1,337)	(1,325)
Net cash used in investing activities	\$ (28,814)	\$ (18,746)	\$ (39,305)

## **CONSOLIDATED STATEMENTS OF CASH FLOWS**

(Dollars in thousands)	2019	2018	2017
CASH FLOWS FROM FINANCING ACTIVITIES			
Net change in deposits	\$ 77,048	\$ 23,239	\$ 42,474
Net change in short-term borrowings	1,474	(2,065)	(9,262)
Proceeds from other borrowings	_	_	10,000
Repayment of other borrowings	(2,195)	(2,884)	(10,976)
Cash dividends paid	(2,962)	(2,688)	(2,304)
Issuance of treasury stock	4		
Net cash provided by financing activities	\$ 73,369	\$_15,602	\$ 29,932
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS	56,453	9,144	(418)
CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR	45,564	36,420	36,838
CASH AND CASH EQUIVALENTS AT END OF YEAR	\$ <u>102,017</u>	\$ <u>45,564</u>	\$36,420
SUPPLEMENTAL DISCLOSURES			
Cash paid during the year for:			
Interest	\$ 4,023	\$ 2,888	\$ 1,973
Income taxes	4,725	2,375	3,320
Noncash investing activities:			
Transfer of loans to other real estate owned	_	119	_
Purchase of bank-owned life insurance	_	_	2,500
Lease adoption:			
Right of use lease asset	477	_	_
Lease liability	469	_	_

#### **NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

CSB Bancorp, Inc. (the "Company" or "CSB") was incorporated in 1991 in the State of Ohio, and is a registered bank holding company. The Company's wholly-owned subsidiaries are The Commercial and Savings Bank of Millersburg, Ohio (the "Bank") and CSB Investment Services, LLC. The Company, through its subsidiaries, operates in one industry segment; the commercial banking industry.

The Bank, an Ohio-chartered bank organized in 1879, provides financial services through its sixteen Banking Centers located in Holmes, Stark, Tuscarawas and Wayne counties. These communities are the source of a substantial majority of the Bank's deposit, loan, and trust activities. The majority of the Bank's income is derived from commercial and retail lending activities, and investments in securities. Its primary deposit products are checking, savings, and term certificate accounts. Its primary lending products are residential real estate, commercial real estate, commercial, and installment loans. Substantially, all loans are secured by specific items of collateral including business assets, consumer assets, and real estate. Commercial loans are expected to be repaid with cash flow from business operations. Real estate loans are secured by both residential and commercial real estate.

Significant accounting policies followed by the Company are presented below:

#### **USE OF ESTIMATES IN PREPARING FINANCIAL STATEMENTS**

In preparing the Consolidated Financial Statements, in conformity with accounting principles generally accepted in the United States of America, management makes estimates and assumptions that affect the reported amounts of assets and liabilities as of the date of the Consolidated Balance Sheets and reported amounts of revenues and expenses during each reporting period. Actual results could differ from those estimates. The most significant estimates susceptible to change in the near term relate to management's determination of the allowance for loan losses and the fair value of financial instruments.

#### PRINCIPLES OF CONSOLIDATION

The Consolidated Financial Statements include the accounts of the Company and its wholly-owned subsidiaries. All significant inter-company balances and transactions have been eliminated in consolidation.

The Bank has a trust department and the assets held by the Bank in fiduciary or agency capacities for its customers are not included in the Consolidated Balance Sheets as such items are not assets of the Bank.

#### **CASH AND CASH EQUIVALENTS**

For purposes of the Consolidated Statements of Cash Flows, cash, and cash equivalents include cash on hand amounts due from banks which mature overnight or within ninety days.

#### **CASH RESERVE REQUIREMENTS**

The Bank generally is required by the Federal Reserve to maintain reserves consisting of cash on hand and noninterest-earning balances on deposit with the Federal Reserve Bank. The required reserve balances were \$919 thousand and \$846 thousand as of December 31, 2019 and 2018, respectively.

#### **SECURITIES**

At the time of purchase all debt securities are evaluated and designated as available-for-sale or held-to-maturity. Securities designated as available-for-sale are carried at fair value with unrealized gains and losses on such securities, net of applicable income taxes, recognized as other comprehensive income or loss. Held-to-maturity securities are carried at their fair value on the date of transfer or at amortized cost if security purchases are designated as held-to-maturity. At December 31, 2019, 11% of the total investment portfolio was classified as held-to-maturity. Equity securities are held at fair value. Holding gains and losses are recorded in income. Dividends on equity securities are recognized as income when earned.

The amortized cost of debt securities is adjusted for the accretion of discounts to maturity and the amortization of premiums to the earlier of a bond's call date or maturity based on the interest method. Such amortization and accretion is included in interest and dividends on securities.

Gains and losses on sales of securities are accounted for on a trade date basis, using the specific identification method, and are included in noninterest income. Securities are periodically reviewed for other-than-temporary impairment based upon a number of factors, including, but not limited to: the length of time and extent to which the market value has been less than cost, the financial condition of the underlying issuer, the receipt of principal and interest according to the contractual terms, the ability of the issuer to meet contractual obligations, the likelihood of the security's ability to recover any decline in its market value and management's intent, and ability to hold the security for a period of time sufficient to allow for a recovery in market value. Among the factors that are considered in determining management's intent and ability to hold the security is a review of the Company's capital adequacy, interest rate risk position, and liquidity. The assessment of a security's ability to recover any decline in market value, the ability of the issuer to meet contractual obligations, and management's intent and ability to hold the security requires considerable judgment. A decline in value that is considered to be other-than-temporary is recorded as a loss within noninterest income in the Consolidated Statements of Income.

## NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Investments in FHLB and Federal Reserve Bank stock are classified as restricted stock, carried at cost, and evaluated for impairment. The Bank is required to maintain an investment in common stock of the FHLB and Federal Reserve Bank because the Bank is a member of the FHLB and the Federal Reserve System.

#### **LOANS**

Loans that management has the intent and ability to hold for the foreseeable future, until maturity, or pay-off, generally are stated at their outstanding principal amount, adjusted for charge-offs, the allowance for loan losses, and any deferred loan fees or costs on originated loans. Interest is accrued based upon the daily outstanding principal balance. Loan origination fees and certain direct origination costs are capitalized and recognized as an adjustment of the yield over the life of the related loan.

Interest income is not reported when full repayment is in doubt, typically when the loan is impaired or payments are past due over 90 days. All interest accrued but not collected for loans that are placed on nonaccrual or charged-off is reversed against interest income. The interest on these loans is accounted for on the cash-basis or cost-recovery method, until qualifying for return to accrual. Loans are returned to accrual status when all the principal and interest amounts contractually due are brought current and future payments are reasonably assured.

At origination, a determination is made whether a loan will be held in the Bank's portfolio or is intended for sale in the secondary market. Mortgage loans held for sale are recorded at the lower of the aggregate cost or fair value. Generally these loans are held for sale for less than three days. The Bank recognizes gains and losses on sales of the loans held for sale when the sale is completed.

#### **ALLOWANCE FOR LOAN LOSSES**

The allowance for loan losses is established as losses are estimated to have occurred through a provision for loan losses charged to income. Loan losses are charged against the allowance when management believes the uncollectibility of a loan balance is confirmed. Subsequent recoveries, if any, are credited to the allowance.

The allowance for loan losses is evaluated on a regular basis by management and is based upon management's periodic review of the collectability of the loans in light of historical experience, the nature and volume of the loan portfolio, adverse situations that may affect borrowers' ability to repay, estimated value of any underlying collateral, and prevailing economic conditions. This evaluation is inherently subjective as it requires estimates that are susceptible to significant revision as more information becomes available.

A loan is considered impaired when, based on current information and events, it is probable that the Company will be unable to collect the scheduled payments of principal or interest when due according to the contractual terms of the loan agreement. Factors considered by management in determining impairment include payment status, collateral value and the probability of collecting scheduled principal and interest payments when due. Loans that experience insignificant payment delays and payment shortfalls generally are not classified as impaired. Management determines the significance of payment delays and payment shortfalls on a case-by-case basis, taking into consideration all of the circumstances surrounding the loan and the borrower, including the length of the delay, the reasons for the delay, the borrower's prior payment record and the amount of the shortfall in relation to the principal and interest owed. Impairment is measured on a loan-by-loan basis for commercial, commercial real estate, construction loans, and troubled debt restructurings by either the present value of expected future cash flows discounted at the loan's effective interest rate, the loan's obtainable market price, or the fair value of the collateral if the loan is collateral dependent.

Large groups of smaller balance homogeneous loans are collectively evaluated for impairment. Accordingly, the Company does not separately identify individual residential real estate or consumer loans for impairment disclosures.

#### **OTHER REAL ESTATE OWNED**

Other real estate acquired through or in lieu of foreclosure is initially recorded at fair value, less estimated costs to sell, and any loan balance in excess of fair value is charged to the allowance for loan losses. Subsequent valuations are periodically performed and write-downs are included in noninterest expenses, as well as expenses related to maintenance of the properties. Gains or losses upon sale are recorded through noninterest income. Other real estate owned amounted to \$99 thousand at December 31, 2019 and 2018, respectively.

#### PREMISES AND EQUIPMENT

Premises and equipment are stated at cost, less accumulated depreciation, and amortization. Land is carried at cost. Depreciation and amortization is determined based on the estimated useful lives of the individual assets (typically 20 to 40 years for buildings and 3 to 10 years for equipment) and is computed using the straight-line method. Leasehold improvements are amortized over the useful life of the asset, or lease term, whichever is shorter. Expenses for maintenance and repairs are charged against income as incurred. Costs of major additions and improvements are capitalized.

## NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### **GOODWILL AND CORE DEPOSIT INTANGIBLE ASSETS**

Goodwill is not amortized, but is tested for impairment at least annually in the fourth quarter or more frequently if indicators of impairment are present. The evaluation for impairment involves comparing the current fair value of the reporting unit to its carrying value, including goodwill. If the current fair value of a reporting unit exceeds its carrying value, no additional testing is required and an impairment loss is not recorded. The Company uses market capitalization and multiples of tangible book value methods to determine the estimated current fair value of its reporting unit. Based on this analysis no impairment was recorded in 2019 or 2018.

The core deposit intangible assets are assigned useful lives, which are amortized on an accelerated basis over their weighted average lives. The Company periodically reviews the intangible asset for impairment as events or changes in circumstances indicate that the carrying amount of such assets may not be recoverable.

#### MORTGAGE SERVICING RIGHTS

Mortgage servicing rights ("MSRs") represent the right to service loans for third party investors. MSRs are recognized as a separate asset upon the sale of mortgage loans to a third party investor with the servicing rights retained by the Company. Originated MSRs are recorded at allocated fair value at the time of the sale of the loans to the third party investor. MSRs are amortized in proportion to and over the estimated period of net servicing income. MSRs are carried at amortized cost, less a valuation allowance for impairment, if any. MSRs are evaluated on a discounted earnings basis to determine the present value of future earnings of the underlying serviced mortgages. All assumptions are reviewed annually, or more frequently if necessary, adjusted to reflect current, and anticipated market conditions.

#### **BANK-OWNED LIFE INSURANCE**

The cash surrender value of bank-owned life insurance policies is included as an asset on the Consolidated Balance Sheets and any increases in the cash surrender value are recorded as noninterest income on the Consolidated Statements of Income. In the event of the death of an individual insured under these policies, the Company would receive a death benefit, which would be recorded as noninterest income.

#### REPURCHASE AGREEMENTS

Substantially all securities sold under repurchase agreements represent amounts advanced by various customers. Securities owned by the Bank are pledged to secure those obligations. Repurchase agreements are not deposits and are not covered by federal deposit insurance.

#### **ADVERTISING COSTS**

All advertising costs are expensed as incurred. Advertising expenses amounted to \$223 thousand, \$215 thousand, and \$168 thousand for the years ended 2019, 2018, and 2017, respectively.

### **FEDERAL INCOME TAXES**

The Company and its subsidiaries file a consolidated tax return. Deferred income taxes are provided on temporary differences between financial statement and income tax reporting. Temporary differences are differences between the amounts of assets and liabilities reported for financial statement purposes and their respective tax bases. Deferred tax assets are recognized for temporary differences that will be deductible in future years' tax returns and for operating loss and tax credit carry forwards. Deferred tax assets are reduced by a valuation allowance if it is deemed more likely than not that some or all of the deferred tax assets will not be realized. Deferred tax liabilities are recognized for temporary differences that will be taxable in future years' tax returns.

The Bank, domiciled in Ohio, is not currently subject to state and local income taxes.

#### **COMPREHENSIVE INCOME**

The Company includes recognized revenue, expenses, gains, and losses in net income. Although certain changes in assets and liabilities, such as unrealized gains and losses on available-for-sale securities, are reported as a separate component of the equity section of the Consolidated Balance Sheets, these items along with net income are components of comprehensive income.

#### TRANSFERS OF FINANCIAL ASSETS

Transfers of financial assets are accounted for as sales when control over the assets has been surrendered. Control over transferred assets is deemed to be surrendered when (1) the assets have been isolated from the Company, (2) the transferee obtains the right (free of conditions that constrain it from taking advantage of that right) to pledge or exchange the transferred assets, and (3) the Company does not maintain effective control over the transferred assets through an agreement to repurchase them before their maturity.

## NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### **PER SHARE DATA**

Earnings per share is computed based on the weighted average number of shares of common stock outstanding during each year. The company currently maintains a simple capital structure, thus, there are no dilutive effects on earnings per share.

The weighted average number of common shares outstanding for earnings per share computations was as follows:

	2019	2018	2017
Weighted average common shares	2,980,602	2,980,602	2,980,602
Average treasury shares	(238,306)	(238,360)	(238,360)
Total weighted average common shares outstanding basic and diluted	2,742,296	2,742,242	2,742,242

Dividends per share are based on the number of shares outstanding at the declaration date.

#### RECENTLY ISSUED ACCOUNTING PRONOUNCEMENTS

#### **ADOPTION OF NEW ACCOUNTING PRONOUNCEMENTS**

**ASU 2016-02 – Leases.** This Update and all subsequent ASU's that modified Topic 842 set forth a new lease accounting model for lessors and lessees. For lessees, virtually all leases will be required to be recognized on the balance sheet by recording a right-of-use asset and lease liability. Subsequent accounting for leases varies depending on whether the lease is an operating lease or a finance lease. The accounting provided by a lessor is largely unchanged from that applied under the existing guidance. The ASU requires additional qualitative and quantitative disclosures with the objective of enabling users of financial statements to assess the amount, timing, and uncertainty of cash flows arising from leases.

The Update and its related amendments were adopted as of January 1, 2019, which resulted in the recognition of operating right-of-use assets totaling \$477 thousand and operating lease liabilities totaling \$469 thousand. The Company elected to adopt the transition relief provisions from ASU 2018-11 and recorded the impact of adoption as of January 1, 2019, without restating any prior-year amounts or disclosures. The Company has presented the necessary disclosures in Note 5.

#### RECENTLY ISSUED ACCOUNTING PRONOUNCEMENTS

ASU 2016-13 – Financial Instruments – Credit Losses. The Update and all subsequent ASU's that modified Topic 326, requires that financial assets be presented at the net amount expected to be collected (i.e. net of expected credit losses), eliminating the probable recognition threshold for credit losses on financial assets measured at amortized cost. The measurement of expected credit losses should be based on relevant information about past events, including historical experience, current conditions, and reasonable and supportable forecasts that affect the collectability of the reported amount. We expect the Update will result in an increase in the allowance for credit losses for the estimated life of the financial asset, including an estimate for debt securities. The amount of any increase will be impacted by the portfolio composition and quality at the adoption date, as well as economic conditions and forecasts at that time. A cumulative-effect adjustment to retained earnings is required as of the beginning of the year of adoption. The Company expects to recognize a one-time cumulative effect adjustment to the allowance for loan losses, but cannot yet determine the magnitude of any such one-time adjustment or the overall impact of the new guidance on the consolidated financial statements. In November 2019, the FASB deferred the effective date for ASC 326, Financial Instruments – Credit Losses, for smaller reporting companies to fiscal years beginning after December 15, 2022, including interim periods within those fiscal years. The Company qualifies as a smaller reporting company and does not expect to early adopt these ASU's.

**ASU 2017-04 - Simplifying the Test for Goodwill Impairment.** The Update, and all subsequent ASU's, simplifies the goodwill impairment test. Under the new guidance, Step 2 of the goodwill impairment process that requires an entity to determine the implied fair value of its goodwill by assigning fair value to all its assets and liabilities is eliminated. Instead, the entity should recognize an impairment charge for the amount by which the carrying amount exceeds the reporting unit's fair value. An entity still has the option to perform the qualitative assessment for a reporting unit to determine if the quantitative impairment test is necessary. The new guidance is effective for annual and interim goodwill tests performed in fiscal years beginning after December 15, 2019. Early adoption is permitted. In November 2019, the FASB deferred the effective date for ASC 350, Intangibles — Goodwill and Other, for smaller reporting companies to fiscal years beginning after December 15, 2022, and interim periods within those fiscal years. This Update is not expected to have a material impact on the Company's financial statements.

ASU 2018-13 - Fair Value Measurement - Changes the Disclosure Requirements for Fair Value Measurements. The Update removes the requirement to disclose the amount of and reasons for transfers between Level I and Level II of the fair value hierarchy; the policy for timing of transfers between levels; and the valuation processes for Level III fair value measurements. The Update requires disclosure of changes in unrealized gains and losses for the period included in other comprehensive income (loss) for recurring Level III fair value measurements held at the end of the reporting period and the range and weighted average of significant unobservable inputs used to develop Level III fair value measurements. This Update is effective for all entities for fiscal years, and interim periods within those fiscal years, beginning after December 15, 2019. This Update is not expected to have a significant impact on the Company's financial statements.

## NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

ASU 2018-15 - Intangibles - Goodwill and Other - Internal-Use Software. This Update addresses customers' accounting for implementation costs incurred in a cloud computing arrangement that is a service contract and also adds certain disclosure requirements related to implementation costs incurred for internal-use software and cloud computing arrangements. The amendment aligns the requirements for capitalizing implementation costs incurred in a hosting arrangement that is a service contract with the requirements for capitalizing implementation costs incurred to develop or obtain internal-use software (and hosting arrangements that include an internal-use software license). This Update is effective for public business entities for fiscal years beginning after December 15, 2019, and interim periods within those fiscal years, with early adoption permitted. The amendments in this Update can be applied either retrospectively or prospectively to all implementation costs incurred after the date of adoption. In November 2019, the FASB deferred the effective date for ASC 350, Intangibles – Goodwill and Other, for smaller reporting companies to fiscal years beginning after December 15, 2022, and interim periods within those fiscal years. This Update is not expected to have a significant impact on the Company's financial statements.

**ASU 2019-01 - Leases: Codification Improvements.** This Update addresses issues lessors sometimes encounter. Specifically addressed in this Update were issues related to 1) determining the fair value of the underlying asset by the lessor that are not manufacturers or dealers (generally financial institutions and captive finance companies, and 2) lessors that are depository and lending institutions should classify principal and payments received under sales-type and direct financing leases within investing activities in the cash flow statement. The ASU also exempts both lessees and lessors from having to provide the interim disclosures required by ASC 250-10-50-3 in the fiscal year in which a company adopts the new leases standard. The amendments addressing the two lessor accounting issues are effective for public business entities for fiscal years beginning after December 15, 2019, and interim periods within those fiscal years. This Update is not expected to have a significant impact on the Company's financial statements.

**ASU 2019-12 - Income Taxes.** This update simplifies the accounting for income taxes, changes the accounting for certain tax transactions, and makes minor improvements to the codification. This Update provides a policy election to not allocate consolidated income taxes when a member of a consolidated tax return is not subject to income tax and provides guidance to evaluate whether a step-up in tax basis of goodwill relates to a business combination in which book goodwill was recognized as a separate transaction. The Update also changes current guidance for making an intra-period allocation, if there is a loss in continuing operations and gains outside of continuing operations; determining when a deferred tax liability is recognized after an investor in a foreign entity transitions to or from the equity method of accounting; accounting for tax law changes and year-to-date losses in interim periods; and determining how to apply the income tax guidance to franchise taxes that are partially based on income. For public business entities, the amendments in this Update are effective for fiscal years and interim periods within those fiscal years, beginning after December 15, 2020. This update is not expected to have a significant impact on the Company's financial statements.

#### **RECLASSIFICATION OF COMPARATIVE AMOUNTS**

Certain comparative amounts from the prior years have been reclassified to conform to current year classifications. Such classifications had no effect on net income or shareholders' equity.

## **NOTE 2 - SECURITIES**

Securities consisted of the following at December 31:

(Dollars in thousands)	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
	0031	Odilis	LUGGEG	Value
2019 Available-for-sale				
U.S. Treasury security	\$ 998	\$ 1	\$ -	\$ 999
U.S. Government agencies	5,500	Ş I	Ş 4	Ş 999 5,496
Mortgage-backed securities	5,500		4	5,490
of government agencies	75,676	326	145	75,857
Asset-backed securities	,			,
of government agencies	934	_	17	917
State and political subdivisions	21,161	351	1	21,511
Corporate bonds	7,605	23	262	7,366
Total available-for-sale	111,874	701	429	112,146
Held-to-maturity				
U.S. Government agencies	4,999	_	6	4,993
Mortgage-backed securities	0.070	1.40	5.0	0.057
of government agencies	8,870	143	56	8,957
Total held-to-maturity	13,869	143	62	13,950
Equity securities	53	39	_	92
Restricted stock	4,614			4,614
Total securities	\$130,410	\$883	\$491	\$_130,802
2018				
Available-for-sale				
U.S. Treasury security	\$ 997	\$ -	\$ 1	\$ 996
U.S. Government agencies	7,350	_	180	7,170
Mortgage-backed securities				
of government agencies	45,744	41	884	44,901
Asset-backed securities of government agencies	1,040	_	16	1,024
State and political subdivisions	23,282	49	206	23,125
Corporate bonds	8,646	_	334	8,312
Total available-for-sale	87,059	90	1,621	85,528
Held-to-maturity				
U.S. Government agencies	9,482	6	390	9,098
Mortgage-backed securities	5,402	O	330	9,090
of government agencies	11,206	28	214	11,020
Total held-to-maturity	20,688	34	604	20,118
Equity securities	53	30	_	83
Restricted stock	4,614	_	_	4,614
Total securities	\$112,414	\$154	\$ 2,225	\$ 110,343

## **NOTE 2 - SECURITIES (CONTINUED)**

The amortized cost and fair value of debt securities at December 31, 2019, by contractual maturity, are shown below. Actual maturities may differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without call or prepayment penalties.

(Dollars in thousands)	Amortized Cost	Fair Value
Available-for-sale		
Due in one year or less	\$ 4,723	\$ 4,723
Due after one through five years	16,247	16,385
Due after five through ten years	19,458	19,537
Due after ten years	71,446	71,501
Total debt securities available-for-sale	\$	\$ 112,146
Held-to-maturity		
Due after one through five years	\$ 3,000	\$ 2,997
Due after ten years	10,869	10,953
Total debt securities held-to-maturity	\$13,869	\$13,950

Securities with a carrying value of approximately \$80.3 million and \$83.4 million were pledged at December 31, 2019 and 2018 respectively, to secure public deposits, as well as other deposits and borrowings as required or permitted by law.

Restricted stock primarily consists of investments in FHLB and Federal Reserve Bank stock. The Bank's investment in FHLB stock amounted to \$4.1 million at December 31, 2019 and 2018, respectively. Federal Reserve Bank stock was \$471 thousand at December 31, 2019 and 2018.

There were no sales of securities in 2019, 2018, or 2017.

## **NOTE 2 - SECURITIES (CONTINUED)**

The following table presents gross unrealized losses, fair value of securities, aggregated by investment category, and length of time that individual securities have been in a continuous unrealized loss position, at December 31:

	Less Than 12 Months		12 Months	Or More	Total		
(Dollars in thousands)	Gross Unrealized Losses	Fair Value	Gross Unrealized Losses	Fair Value	Gross Unrealized Losses	Fair Value	
2019							
Available-for-sale							
U.S. Government agencies	\$ -	\$ -	\$ 4	\$ 3,496	\$ 4	\$ 3,496	
Mortgage-backed securities of government agencies	74	22,702	71	8,924	145	31,626	
Asset-backed securities of government agencies	_	_	17	917	17	917	
State and political subdivisions	_	_	1	653	1	653	
Corporate bonds	_	_	262	3,712	262	3,712	
Held-to-maturity							
U.S. Government agencies	_	_	6	4,993	6	4,993	
Mortgage-backed securities of government agencies	_	_	56	3,009	56	3,009	
Total temporarily impaired securities	\$74	\$22,702	\$417	\$_25,704	\$491	\$_48,406	
2018							
Available-for-sale							
U.S. Treasury security	\$ 1	\$ 996	\$ -	\$ -	\$ 1	\$ 996	
U.S. Government agencies	_	_	180	7,170	180	7,170	
Mortgage-backed securities of government agencies	33	4,206	851	35,188	884	39,394	
Asset-backed securities of government agencies	16	1,024	_	_	16	1,024	
State and political subdivisions	9	3,326	197	8,626	206	1,024	
Corporate bonds	131	5,014	203	3,298	334	8,312	
Held-to-maturity	101	0,011	200	0,230		0,012	
U.S. Government agencies	_	_	390	8,609	390	8,609	
Mortgage-backed securities of government agencies	72	3,404	142	3,360	214	6,764	
Total temporarily impaired securities	\$ 262	\$ 17,970	\$1,963	\$ 66,251	\$_2,225	\$ 84,221	

There were 41 securities in an unrealized loss position at December 31, 2019, twenty-seven (27) of which were in a continuous loss position for twelve or more months. At least quarterly, the Company conducts a comprehensive security-level impairment assessment. The assessments are based on the nature of the securities, the extent and duration of the securities, the extent and duration of the loss, and management's intent to sell or if it is more likely than not that management will be required to sell a security before recovery of its amortized cost basis, which may be maturity. Management believes the Company will fully recover the cost of these securities and it does not intend to sell these securities and likely will not be required to sell them before the anticipated recovery of the remaining amortized cost basis, which may be maturity. As a result, management concluded that these securities were not other-than-temporarily impaired at December 31, 2019.

#### **NOTE 3 - LOANS**

Loans consisted of the following at December 31:

(Dollars in thousands)	2019	2018
Commercial	\$ 137,114	\$ 146,875
Commercial real estate	196,748	183,605
Residential real estate	174,259	167,296
Construction & land development	23,960	31,227
Consumer	19,052	19,402
Total loans before deferred costs	551,133	548,405
Deferred loan costs	500	569
Total loans	\$ 551,633	\$ 548,974

### **Loan Origination/Risk Management**

The Company has certain lending policies and procedures in place that are designed to maximize loan income within an acceptable level of risk. Management reviews and the Board of Directors approves these policies and procedures on a regular basis. A reporting system supplements the review process by providing management with frequent reports related to loan production, loan quality, concentrations of credit, loan delinquencies, and non-performing and potential problem loans. Diversification in the loan portfolio is a means of managing risk associated with fluctuations in economic conditions.

Commercial loans are underwritten after evaluating and understanding the borrower's ability to operate profitably and prudently expand their business. Underwriting standards are designed to promote relationship banking rather than transactional banking. The Company's management examines current and occasionally projected cash flows to determine the ability of the borrower to repay their obligations as agreed. Commercial loans are primarily made based on the identified cash flows of the borrower and secondarily on the underlying collateral provided by the borrower. However, the cash flows of borrowers may not be as expected and the collateral securing these loans may fluctuate in value. Most commercial loans are secured by the assets being financed or other business assets, such as accounts receivable or inventory, and generally incorporate a personal guarantee; however, some short-term loans may be made on an unsecured basis. In the case of loans secured by accounts receivable, the availability of funds for the repayment of these loans may be substantially dependent on the ability of the borrower to collect amounts due from its customers.

Commercial real estate loans are subject to underwriting standards and processes similar to commercial loans, in addition to those of real estate loans. These loans are viewed primarily as cash flow loans and secondarily as loans secured by real estate. Commercial real estate lending typically involves higher loan principal amounts and the repayment of these loans is largely dependent on the successful operation of the property securing the loan or the business conducted on the property securing the loan. Commercial real estate loans may be adversely affected by conditions in the real estate markets or in the general economy. The properties securing the Company's commercial real estate portfolio are diverse in terms of type. This diversity helps reduce the Company's exposure to adverse economic events that affect any single industry. Management monitors and evaluates commercial real estate loans based on collateral, geography, and risk grade criteria.

With respect to loans to developers and builders that are secured by non-owner occupied properties, the Company generally requires the borrower to have had an existing relationship with the Company and have a proven record of success. Construction and land development loans are underwritten utilizing independent appraisal reviews, sensitivity analysis of absorption, lease rates, and financial analysis of developers and property owners. Construction and land development loans are generally based upon estimates of costs and value associated with the completed project. These estimates may be inaccurate. Construction and land development loans often involve the disbursement of substantial funds with repayment substantially dependent on the success of the project. Sources of repayment for these types of loans may be pre-committed permanent loans from approved long-term lenders, sales of developed property, or permanent financing from the Company. These loans are closely monitored by on-site inspections and are considered to have higher risk than other real estate loans due to their ultimate repayment being sensitive to interest rate changes, governmental regulation of real property, general economic conditions, and the availability of long-term financing.

The Company originates consumer loans utilizing a judgmental underwriting process. Policies and procedures are developed and modified, as needed, by management to monitor and manage consumer loan risk. This activity, coupled with relatively small loan amounts that are spread across many individual borrowers, minimizes risk.

The Company engages an independent loan review vendor that reviews and validates the credit risk program on a periodic basis. Results of these reviews are presented to management and the Audit Committee. The loan review process complements and reinforces the risk identification and assessment decisions made by lenders and credit personnel, as well as the Company's policies and procedures.

## **NOTE 3 - LOANS (CONTINUED)**

#### **Concentrations of Credit**

Nearly all of the Company's lending activity occurs within the State of Ohio, including the four counties of Holmes, Stark, Tuscarawas, and Wayne, as well as other markets. The majority of the Company's loan portfolio consists of commercial and industrial and commercial real estate loans. See concentration of credit discussion included in the 2019 Financial Review.

#### **Allowance for Loan Losses**

The following table details activity in the allowance for loan losses by portfolio segment for the years ended December 31, 2019, 2018, and 2017. Allocation of a portion of the allowance to one category of loans does not preclude its availability to absorb losses in other categories.

During 2019, the increase in the provision for loan losses related to commercial loans was primarily related to loans in the sawmill industry that have been affected by tariffs on trade with China along with an increase in loans in the special mention category. The increase in the provision for commercial real estate loans was primarily related to the \$13 million increase in loan volume. The increase in the provision related to consumer loans was due to an increase in losses of loans in this category. The decrease in the provision related to residential real estate loans was primarily related to the decrease in specific allocation amounts related to three mortgage loans.

During 2018, the increase in the provision for loan losses related to commercial loans was predominantly due to the \$5.9 million increase of loans classified as substandard, as well as charge-offs, and loan volume increases. The increase in the provision related to consumer loans was due to an increase in charge-offs and delinquencies. The increase related to commercial real estate loans was primarily related to the \$5 million increase of loans classified as substandard.

During 2017, the increase in the provision for loan losses related to commercial loans was primarily due to the net charge-offs of loans in this category. The increase related to commercial real estate loans was due to the increase of nonperforming loans in this category, as well as the increase in the specific allocation to one commercial real estate loan. The increase in the provision amounts allocated to the remaining loan categories, primarily relate to loan growth.

#### **Summary of Allowance for Loan Losses**

(Dollars in thousands)	Commercial	Commercial Real Estate	Residential Real Estate	Construction & Land Development	Consumer	Unallocated	Total
December 31, 2019							
Beginning balance	\$ 2,178	\$ 1,791	\$ 1,245	\$ 258	\$ 306	\$ 129	\$ 5,907
Provision for loan losses	102	361	(100)	(55)	341	491	1,140
Charge-offs	(47)	_	_	_	(211)		(258)
Recoveries	175	1	7		45		228
Net (charge-offs) recoveries	128	1	7		(166)		(30)
Ending balance	\$_2,408	\$_2,153	\$_1,152	\$203	\$_481	\$_620	\$_7,017
December 31, 2018							
Beginning balance	\$ 1,813	\$ 1,735	\$ 1,273	\$ 237	\$ 175	\$ 371	\$ 5,604
Provision for loan losses	1,127	158	6	21	246	(242)	1,316
Charge-offs	(823)	(103)	(37)	_	(119)		(1,082)
Recoveries	61	1	3		4		69
Net (charge-offs) recoveries	(762)	(102)	(34)		<u>(115</u> )		(1,013)
Ending balance	\$_2,178	\$_1,791	\$ 1,245	\$ 258	\$_306	\$ 129	\$ 5,907
December 31, 2017							
Beginning balance	\$ 2,207	\$ 1,264	\$ 1,189	\$ 178	\$ 141	\$ 312	\$ 5,291
Provision for loan losses	429	471	76	59	51	59	1,145
Charge-offs	(1,184)	_	_	_	(20)		(1,204)
Recoveries	361		8		3		372
Net (charge-offs) recoveries	(823)		8		_(17)		(832)
Ending balance	\$1,813	\$_1,735	\$1,273	\$	\$_175	\$371	\$ 5,604

## **NOTE 3 – LOANS (CONTINUED)**

The following table presents the balance in the allowance for loan losses and the ending loan balances by portfolio segment and impairment method as of December 31:

		Commercial	Residential	Construction & Land			
(Dollars in thousands)	Commercial	Real Estate	Real Estate	Development	Consumer	Unallocated	Total
2019							
Allowance for loan losses:							
Ending allowance balances attributable to loans: Individually evaluated							
for impairment	\$ 16	\$ 17	\$ 1	\$ -	\$ -	\$ -	\$ 34
Collectively evaluated for impairment	2,392	2,136	1,151	203	481	620	6,983
Total ending allowance balance	\$2,408	\$ 2,153	\$1,152	\$203	\$481	\$_620	\$
Loans:							
Loans individually evaluated for impairment	\$ 2,555	\$ 2,637	\$ 853	\$ -	\$ 14		\$ 6,059
Loans collectively evaluated for impairment	_134,559	194,111	173,406	23,960	19,038		545,074
Total ending loans balance	\$ 137,114	\$ 196,748	\$ 174,259	\$23,960	\$ 19,052		\$ 551,133
2018							
Allowance for loan losses:							
Ending allowance balances attributable to loans:							
Individually evaluated for impairment	\$ 36	\$ 64	\$ 1	\$ -	\$ -	\$ -	\$ 101
Collectively evaluated for impairment	2,142	1,727	1,244	258	306	129	5,806
Total ending allowance balance	\$\$	\$1,791	\$1,245	\$258	\$306	\$129	\$5,907
Loans:							
Loans individually evaluated for impairment	\$ 419	\$ 2,403	\$ 1,030	\$ -	\$ -		\$ 3,852
Loans collectively evaluated for impairment	146,456	181,202	166,266	_31,227	19,402		544,553
Total ending loans balance	\$_146,875	\$_183,605	\$ 167,296	\$ 31,227	\$ 19,402		\$_548,405

## **NOTE 3 – LOANS (CONTINUED)**

The following table presents loans individually evaluated for impairment by class of loans as of December 31:

(Dollars in thousands)	Unpaid Principal Balance	Recorded Investment With No Allowance	Recorded Investment With Allowance	Total Recorded Investment <sup>1</sup>	Related Allowance	Average Recorded Investment	Interest Income Recognized
2019							
Commercial	\$ 2,982	\$ 2,541	\$ 16	\$ 2,557	\$ 16	\$ 2,054	\$ 68
Commercial real estate	2,952	2,471	176	2,647	17	2,517	11
Residential real estate	1,024	457	396	853	1	1,093	54
Consumer	14	14		14		12	1
Total impaired loans	\$6,972	\$_5,483	\$588	\$6,071	\$34	\$_5,676	\$134
2018							
Commercial	\$ 815	\$ 383	\$ 36	\$ 419	\$ 36	\$ 1,511	\$ 37
Commercial real estate	2,616	1,976	433	2,409	64	3,531	19
Residential real estate	1,190	763	269	1,032	1	1,327	57
Total impaired loans	\$4,621	\$3,122	\$738	\$3,860	\$	\$6,369	\$113
2017							
Commercial	\$ 3,352	\$ 1,329	\$ 399	\$ 1,728	\$ 74	\$ 2,884	\$ 52
Commercial real estate	4,826	3,117	1,566	4,683	151	3,213	14
Residential real estate	1,654	1,119	352	1,471	19	1,476	57
Total impaired loans	\$ 9,832	\$_5,565	\$	\$ 7,882	\$ 244	\$ 7,573	\$123

<sup>&</sup>lt;sup>1</sup>Includes principal, accrued interest, unearned fees, and origination costs.

## **NOTE 3 – LOANS (CONTINUED)**

The following table presents the aging of past due and nonaccrual loans by class of loans as of December 31:

(Dollars in thousands)	Current	30-59 D Past D		90 Days + Past Due	Nonaccrual	Total Past Due and Nonaccrual	Total Loans
2019							
Commercial	\$ 135,707	\$ 1	5 \$ -	\$ 67	\$ 1,325	\$ 1,407	\$ 137,114
Commercial real estate	194,157	18	86 –	_	2,405	2,591	196,748
Residential real estate	173,023	26	54 277	174	521	1,236	174,259
Construction & land development	23,960			_	_	_	23,960
Consumer	18,640	36	55		47	412	19,052
Total loans	\$_545,487	\$83	\$ 277	\$241	\$_4,298	\$5,646	\$_551,133
2018							
Commercial	\$ 146,431	\$ 25	53 \$ 34	\$ -	\$ 157	\$ 444	\$ 146,875
Commercial real estate	181,388	8	86 –	_	2,131	2,217	183,605
Residential real estate	165,837	26	55 213	174	807	1,459	167,296
Construction & land development	31,169		58 –	_	_	58	31,227
Consumer	18,965	29			60	437	19,402
Total loans	\$_543,790	\$95	<u>333</u> \$ <u>333</u>	\$ 174	\$ 3,155	\$_4,615	\$ 548,405

#### **Troubled Debt Restructurings**

The Company had troubled debt restructurings ("TDRs") of \$2.5 million as of December 31, 2019, with \$18 thousand of specific reserves allocated to customers whose loan terms have been modified in TDRs. The increase in 2019 TDRs resulted primarily from an active line of credit that was designated as a TDR in a prior year. As of December 31, 2018, the Company had TDRs of \$1.5 million, with \$17 thousand of specific reserves allocated. At December 31, 2019, \$2.2 million of the loans classified as TDRs were performing in accordance with their modified terms. The remaining \$254 thousand were classified as nonaccrual.

Loan modifications that are considered TDRs completed during the year ended December 31 were as follows:

(Dollars in thousands)	Number Of Loans Restructured	Pre-Modification Recorded Investment	Post-Modification Recorded Investment	
2019				
Consumer	_1	\$17	\$ 17	
Total restructured loans	1	\$17	\$17	
2018				
Commercial	1	\$ 200	\$ 200	
Residential real estate	_ 2	27	27	
Total restructured loans	3	\$227	\$ <u>227</u>	
2017				
Commercial	2	\$ 150	\$ 150	
Commercial real estate	4	288	288	
Residential real estate	2	52	52	
Total restructured loans	8	\$ 490	\$ 490	

## **NOTE 3 – LOANS (CONTINUED)**

The loans restructured were modified by changing the monthly payment to interest only and extending the maturity dates. No principal reductions were made. There was one loan in the amount of \$200 thousand restructured in 2018 that has subsequently defaulted in 2019. None of the loans restructured in 2017 subsequently defaulted in 2018.

#### **Real Estate Loans in Foreclosure**

Other real estate owned amounted to one property at \$99 thousand as of December 31, 2019 and 2018. Mortgage loans in the process of foreclosure were \$50 thousand at December 31, 2019, and \$57 thousand at December 31, 2018.

### **Credit Quality Indicators**

The Company categorizes commercial and commercial real estate loans into risk categories based on relevant information about the ability of borrowers to service their debt such as: current financial information, historical payment experience, credit documentation, public information, and current economic trends, among other factors. The Company analyzes commercial and commercial real estate loans individually by classifying the loans as to credit risk. This analysis includes commercial loans with an outstanding balance greater than \$300 thousand. This analysis is performed on an annual basis.

The Company uses the following definitions for risk ratings:

**Pass.** Loans classified as pass (Cash Secured, Exceptional, Acceptable, Monitor, or Pass Watch) may exhibit a wide array of characteristics but at a minimum represent an acceptable risk to the Bank. Borrowers in this rating may have leveraged but acceptable balance sheet positions, satisfactory asset quality, stable to favorable sales and earnings trends, acceptable liquidity, and adequate cash flow. Loans are considered fully collectible and require an average amount of administration. While generally adhering to credit policy, these loans may exhibit occasional exceptions that do not result in undue risk to the Bank. Borrowers are generally capable of absorbing setbacks, financial and otherwise, without the threat of failure.

**Special Mention.** Loans classified as special mention have a material weakness that deserves management's close attention. If left uncorrected, these weaknesses may result in deterioration of the repayment prospects for the loan or of the Bank's credit position at some future date.

**Substandard.** Loans classified as substandard are inadequately protected by the current net worth and paying capacity of the obligor or of the collateral pledged, if any. Loans so classified have a well-defined weakness or weaknesses that jeopardize the liquidation of the debt. They are characterized by the distinct possibility that the Bank will sustain some loss if the deficiencies are not corrected.

**Doubtful.** Loans classified as doubtful have all the weaknesses inherent in those classified as substandard, with the added characteristic that the weaknesses make collection or liquidation in full, on the basis of currently existing facts, conditions, values, highly guestionable, and improbable.

Loans not meeting the criteria above that are analyzed individually as part of the above described process are considered to be pass rated loans. Loans listed as not rated are either less than \$300 thousand or are included in groups of homogeneous loans. Based on the most recent analysis performed, the risk category of loans by class was as follows at December 31:

		Special			Not	
(Dollars in thousands)	Pass	Mention	Substandard	Doubtful	Rated	Total
2019						
Commercial	\$ 110,731	\$ 15,040	\$ 10,295	\$ -	\$ 1,048	\$ 137,114
Commercial real estate	174,045	11,546	9,994	_	1,163	196,748
Residential real estate	183	_	237	_	173,839	174,259
Construction & land development	19,423	104	_	_	4,433	23,960
Consumer	_	_	73	_	18,979	19,052
Total	\$_304,382	\$_26,690	\$_20,599	\$	\$ 199,462	\$_551,133
2018						
Commercial	\$ 125,840	\$ 5,383	\$ 14,775	\$ -	\$ 877	\$ 146,875
Commercial real estate	163,261	5,582	13,578	_	1,184	183,605
Residential real estate	194	_	637	_	166,465	167,296
Construction & land development	27,540	_	_	_	3,687	31,227
Consumer			60		19,342	19,402
Total	\$ 316,835	\$ 10,965	\$ 29,050	\$	\$ 191,555	\$ 548,405

## **NOTE 3 – LOANS (CONTINUED)**

Nonperforming loans include loans past due 90 days and greater and loans on nonaccrual of interest status that have not been risk rated. The following table presents loans that are not rated, by class of loans as of December 31:

(Dollars in thousands)	Performing	Nonperforming	Total
2019			
Commercial	\$ 1,048	\$ -	\$ 1,048
Commercial real estate	1,163	_	1,163
Residential real estate	173,407	432	173,839
Construction & land development	4,433	_	4,433
Consumer	18,979	_	18,979
Total	\$_199,030	\$ 432	\$ 199,462
2018			
Commercial	\$ 877	\$ -	\$ 877
Commercial real estate	1,184	-	1,184
Residential real estate	166,122	343	166,465
Construction & land development	3,687	_	3,687
Consumer	19,342	_	19,342
Total	\$ 191,212	\$ 343	\$ 191,555

#### **Mortgage Servicing Rights**

For the years ended December 31, 2019 and 2018, the Company had outstanding MSRs of \$328 thousand and \$281 thousand, respectively. No valuation allowance was recorded at December 31, 2019 or 2018, as the fair value of the MSRs exceeded their carrying value. On December 31, 2019, the Company had \$75.9 million residential mortgage loans with servicing retained as compared to \$66.8 million with servicing retained at December 31, 2018.

Total loans serviced for others approximated \$97.7 million and \$92.3 million at December 31, 2019 and 2018, respectively.

#### **NOTE 4 - PREMISES AND EQUIPMENT**

Premises and equipment consisted of the following at December 31:

(Dollars in thousands)	2019	2018	
Land and improvements	\$ 2,384	\$ 2,384	
Buildings and improvements	12,869	11,058	
Furniture and equipment	6,448	6,265	
Leasehold improvements	296	309	
	21,997	20,016	
Accumulated depreciation	9,957	10,055	
Premises and equipment, net	\$_12,040	\$9,961	

Depreciation expense amounted to \$562 thousand, \$598 thousand, and \$652 thousand for the years ended December 31, 2019, 2018, and 2017, respectively.

#### **NOTE 5 - LEASES**

Operating leases in which the Company is the lessee are recorded as operating lease Right of Use ("ROU") assets and operating lease liabilities, included in other assets and other liabilities, respectively, on the consolidated balance sheets. The Company does not currently have any finance leases. Operating lease ROU assets represent the right to use an underlying asset during the lease term and operating lease liabilities represent the obligation to make lease payments arising from the lease. The Company elected to adopt the transition method, which uses a modified retrospective transition approach. ROU assets and operating lease liabilities are recognized as of the date of adoption based on the present value of the remaining lease payments using a discount rate that represents the Company's incremental borrowing rate at the date of initial application.

Operating lease expense, which is comprised of amortization of the ROU asset and the implicit interest accreted on the operating lease liability, is recognized on a straight-line basis over the lease term, and is recorded in occupancy and equipment expense in the consolidated statements of income and other comprehensive income. The leases relate to bank branches with remaining lease terms of generally 7 to 8 years. Certain lease arrangements contain extension options which are typically 5 years at the then fair market rental rates. As these extension options are generally considered reasonably certain of exercise, they are included in the lease term.

As of December 31, 2019, operating lease ROU assets were \$583 thousand, and liabilities were \$574 thousand. At December 31, 2019, CSB recognized \$71 thousand in operating lease cost.

The following table summarizes other information related to our operating leases:

#### **December 31, 2019**

Weighted-average remaining lease term – operating leases in years	6.1	
Weighted-average discount rate – operating leases	3.15%	

The following table presents aggregate lease maturities and obligations as of December 31, 2019:

(Dollars in thousands)

December 31, 2019		
2020	\$ 93	
2021	105	
2022	105	
2023	105	
2024	105	
2025 and thereafter	126	
Total lease payments	639	
Less: interest	65	
Present value of lease liabilities	\$574	
Present value of lease liabilities	\$	574

### **NOTE 6 - CORE DEPOSIT INTANGIBLE ASSETS**

#### **Core Deposit Intangible**

No additional core deposit intangible was recorded in 2019, 2018, or 2017. The core deposit intangible asset will be amortized over an estimated life of ten years. Amortization expense related to the core deposit intangible asset totaled \$63 thousand, \$101 thousand, and \$116 thousand in 2019, 2018, and 2017, respectively. The following table shows the core deposit intangible and the related accumulated amortization as of December 31:

(Dollars in thousands)	2019	2018	2017
Gross carrying amount	\$ 1,251	\$ 1,251	\$ 1,251
Accumulated amortization	(1,147)	(1,084)	(983)
Net carrying amount	\$104	\$167	\$268

The estimated aggregate future amortization expense for the core deposit assets remaining as of December 31, 2019 was as follows:

(Dollars in thousands)	Core Deposit Amortization
2020	\$ 60
2021	44
	\$ 104

#### **NOTE 7 - INTEREST-BEARING DEPOSITS**

Interest-bearing deposits at December 31 were as follows:

(Dollars in thousands)	2019	2018
Demand	\$ 161,838	\$ 120,424
Savings	196,367	183,712
Time deposits:		
In excess of \$250,000	23,034	17,951
Other	104,527	98,540
Total interest-bearing deposits	\$ 485,766	\$ 420,627

At December 31, 2019, stated maturities of time deposits were as follows:

(Dollars in thousands)		
2020	\$ 63,354	
2021	40,334	
2022	16,958	
2023	5,983	
2023 2024 <b>Total</b>	932	
Total	\$ 127,561	

#### **NOTE 8 - BORROWINGS**

#### **Short-term borrowings**

Short-term borrowings include overnight repurchase agreements, federal funds purchased, and short-term advances through the FHLB. The outstanding balances and related information for short-term borrowings are summarized as follows:

(Dollars in thousands)	2019	2018
Balance at year-end	\$ 38,889	\$ 37,415
Average balance outstanding	37,258	41,334
Maximum month-end balance	38,889	44,155
Weighted-average rate at year-end	0.51%	1.01%
Weighted-average rate during the year	0.85	0.81

Average balances outstanding during the year represent daily average balances; average interest rates represent interest expenses divided by the related average balances.

The following table provides additional detail regarding repurchase agreements accounted for as secured borrowings:

## Remaining Contractual Maturity Overnight and Continuous

	<b>3</b> · · · · · · · · · · · · · · · · · · ·	
(Dollars in thousands)	December 31, 2019	December 31, 2018
Securities of U.S. Government agencies and mortgage-backed		A 07.574
securities of government agencies pledged, fair value	\$ 39,058	\$ 37,574
Repurchase agreements	38,889	37,415

### Other borrowings

The following table sets forth information concerning other borrowings:

	Maturity	y Range	Weighted Average Interest	Stated I Rate F		At Dece	ember 31,
(Dollars in thousands)	From	То	Rate	From	To	2019	2018
Fixed-rate amortizing	4/1/24	6/1/37	1.88%	1.16%	2.01%	\$ 6,330	\$ 8,525

Maturities of other borrowings at December 31, 2019, are summarized as follows for the years ended December 31:

(Dollars in thousands)	Amount	Weighted Average Rate
2020	\$ 1,665	1.84%
2021	1,258	1.85
2022	946	1.86
2023	707	1.87
2024 and beyond	1,754	1.94
	\$ 6,330	1.88%

Monthly principal and interest payments, as well as 10% – 20% principal curtailments on the borrowings' anniversary dates are due on the fixed-rate amortizing borrowings. FHLB borrowings are secured by a blanket collateral agreement. At December 31, 2019 the Company had the capacity to borrow an additional \$96.6 million from the FHLB.

#### **NOTE 9 - INCOME TAXES**

The provision for income taxes consisted of the following for the years ended December 31:

(Dollars in thousands)	2019	2018	2017
Current	\$ 2,438	\$ 2,170	\$ 3,296
Deferred	66	93	(167)
Change in corporate tax rate			101
Total income tax provision	\$ 2,504	\$2,263	\$3,230

The Tax Cuts and Jobs Act, enacted on December 22, 2017, lowered the federal income tax rate from 34% to 21% effective January 1, 2018. As a result, the carrying value of net deferred tax assets was reduced, which increased income tax expense by \$101 thousand in 2017.

The income tax provision attributable to income from operations differed from the amounts computed by applying the statutory federal income tax rate of 21% in 2019 and 2018 and 34% for 2017 to income before income taxes as follows:

(Dollars in thousands)	2019	2018	2017
Expected provision using statutory federal income tax rate	\$ 2,713	\$ 2,452	\$ 3,513
Effect of bond and loan tax-exempt income	(124)	(128)	(251)
Interest expense associated with carrying certain tax exempt bonds and loans	5	5	6
Bank-owned life insurance income	(94)	(71)	(121)
Other	4	5	83
Total income tax provision	\$2,504	\$2,263	\$_3,230

The tax effects of temporary differences that give rise to deferred tax assets and deferred tax liabilities at December 31 were as follows:

(Dollars in thousands)	2019	2018	
Allowance for loan losses	\$ 1,571	\$ 1,338	
Unrealized loss on securities	_	367	
Other	10	30	
Deferred tax assets	1,581	1,735	
Premises and equipment	(370)	(311)	
Federal Home Loan Bank stock dividends	(376)	(376)	
Deferred loan fees	(241)	(240)	
Prepaid expenses	(111)	(76)	
Unrealized gain on securities	(19)	_	
Other	(338)	(286)	
Deferred tax liabilities	(1,455)	(1,289)	
Net deferred tax asset	\$ 126	\$ 446	

There is currently no liability for uncertain tax positions and no known unrecognized tax benefits. The Company recognizes, when applicable, interest and penalties related to unrecognized tax benefits in the provision for income taxes in the Consolidated Statements of Income. With few exceptions, the Company is no longer subject to U.S. federal, state, or local income tax examinations by tax authorities for years prior to 2016.

#### **NOTE 10 - EMPLOYEE BENEFITS**

The Company sponsors a contributory 401(k) profit-sharing plan (the "Plan") covering substantially all employees who meet certain age and service requirements. The Plan permits investment in the Company's common stock subject to various limitations and provides for discretionary profit sharing and matching contributions. The discretionary profit-sharing contribution is determined annually by the Board of Directors and amounted to 3% in 2019, 2018, and 2017 of each eligible participant's compensation. Beginning in 2018, the Plan provided for a 100% Company match up to a maximum of 4% of eligible compensation. The Company auto enrolls all eligible new hires into the Plan. For 2017, the Plan provided for a 50% Company match of participant contributions up to a maximum of 2% of each participant's annual compensation. Expense under the Plan amounted to approximately \$679 thousand, \$565 thousand, and \$363 thousand for 2019, 2018, and 2017, respectively.

#### NOTE 11 - FINANCIAL INSTRUMENTS WITH OFF-BALANCE SHEET RISK

The Bank is party to financial instruments with off-balance sheet risk in the normal course of business to meet the financing needs of its customers. These financial instruments are primarily loan commitments to extend credit and letters of credit. These instruments involve, to varying degrees, elements of credit risk in excess of the amounts recognized in the Consolidated Balance Sheets. The contract amount of these instruments reflects the extent of involvement the Bank has in these financial instruments. The Bank's exposure to credit loss in the event of the nonperformance by the other party to the financial instruments for loan commitments to extend credit and letters of credit is represented by the contractual amounts of these instruments. The Bank uses the same credit policies in making loan commitments as it does for on-balance sheet loans.

The following financial instruments whose contract amount represents credit risk were outstanding at December 31:

(Dollars in thousands)	2019	2018
Commitments to extend credit	\$ 210,579	\$ 172,257
Letters of credit	741	1,045

Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Consumer commitments generally have fixed expiration dates and commercial commitments are generally due on demand and may require payment of a fee. Since many of the commitments are expected to expire without being drawn upon, the total commitment amount does not necessarily represent future cash requirements. The Company evaluates each customer's credit worthiness on a case-by-case basis. The amount of collateral, obtained if deemed necessary by the Company upon extension of credit, is based on management's credit evaluation of the customer. Collateral held varies but may include residential real estate, accounts receivable, recognized inventory, property, plant and equipment, and income-producing commercial properties.

Letters of credit are written conditional commitments issued by the Company to guarantee the performance of a customer to a third party and are reviewed for renewal at expiration. The credit risk involved in issuing letters of credit is essentially the same as that involved in extending loans to customers. The Company requires collateral supporting these commitments when deemed appropriate.

#### **NOTE 12 - RELATED-PARTY TRANSACTIONS**

In the ordinary course of business, loans are made by the Bank to executive officers, directors, and their related business interests consistent with Federal Reserve Regulation O.

The following is an analysis of activity of related-party loans for the years ended December 31:

(Dollars in thousands)	2019	2018	
Balance at beginning of year	\$ 1,130	\$ 505	
New loans and advances	102	114	
Repayments, including loans sold	217	203	
Changes in related parties <sup>1</sup>	(142)	714	
Balance at end of year	\$873	\$1,130	

<sup>1</sup>The adjustment made in 2019 relates to the retirement of a director and 2018 relates to the retirement of a director and the addition of two new directors.

Deposits from executive officers, directors, and their related business interests at December 31, 2019 and 2018 were approximately \$2.2 million and \$2.3 million.

#### **NOTE 13 – REGULATORY MATTERS**

The Company (on a consolidated basis) and Bank are subject to various regulatory capital requirements administered by the federal and state banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory and possibly additional discretionary actions by regulators that, if undertaken, could have a direct material effect on the Company's and Bank's financial performance. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Company and Bank must meet specific capital guidelines that involve quantitative measures of the assets, liabilities, and certain off-balance-sheet items as calculated under regulatory accounting practices. The capital amounts and classification are also subject to qualitative judgments by the regulators about components, risk weightings, and other factors.

Quantitative measures established by regulation to ensure capital adequacy require the Company and Bank to maintain minimum amounts and ratios (set forth in the following table) of total capital, tier 1 capital and common equity tier 1 capital (as defined in the regulations) to risk-weighted assets (as defined), and of tier 1 capital to average assets (as defined). Management believes as of December 31, 2019 and 2018, the Company and Bank met or exceeded all capital adequacy requirements to which they are subject.

As of December 31, 2019, the most recent notification from federal and state banking agencies categorized the Bank as "well capitalized" under the regulatory framework for prompt corrective action. To be categorized as "well capitalized" an institution must maintain minimum total risk-based, tier 1 risk-based, common equity tier 1, and tier 1 leverage ratios as set forth in the following tables. There are no known conditions or events since that notification that Management believes have changed the Bank's category.

## **NOTE 13 - REGULATORY MATTERS (CONTINUED)**

The actual capital amounts and ratios of the Company and Bank as of December 31 are presented in the following tables:

	Actual		Minimum Required For Capital Adequacy Purposes		Minimum Required To Be Well Capitalized Under Prompt Corrective Action	
(Dollars in thousands)	Amount	Ratio	Amount	Ratio	Amount	Ratio
2019						
Total capital to risk-weighted assets						
Consolidated	\$ 87,598	15.5%	\$ 45,226	8.0%	\$ 56,532	10.0%
Bank	86,544		45,209	8.0	56,511	10.0
Tier 1 capital to risk-weighted assets	, -		,			
Consolidated	80,573	14.3	33,919	6.0	45,226	8.0
Bank	79,519		33,907	6.0	45,209	8.0
Common equity tier 1 capital to risk-weighted assets	-,-		,		,	
Consolidated	80,573	14.3	25,439	4.5	36,746	6.5
Bank	79,519		25,430	4.5	36,732	6.5
Tier 1 capital to average assets	•		·		·	
Consolidated	80,573	10.0	32,296	4.0	40,370	5.0
Bank	79,519	9.9	32,288	4.0	40,359	5.0
2018						
Total capital to risk-weighted assets						
Consolidated	\$ 78,968	14.5%	\$ 43,500	8.0%	\$ 54,375	10.0%
Bank	77,854	14.3	43,488	8.0	54,361	10.0
Tier 1 capital to risk-weighted assets						
Consolidated	73,053	13.4	32,625	6.0	43,500	8.0
Bank	71,939	13.2	32,616	6.0	43,488	8.0
Common equity tier 1 capital to risk-weighted assets						
Consolidated	73,053	13.4	24,469	4.5	35,344	6.5
Bank	71,939	13.2	24,462	4.5	35,334	6.5
Tier 1 capital to average assets						
Consolidated	73,053	10.1	29,031	4.0	36,288	5.0
Bank	71,939	9.9	29,025	4.0	36,281	5.0

The Company's primary source of funds with which to pay dividends, are dividends received from the Bank. The payment of dividends by the Bank to the Company is subject to restrictions by its regulatory agencies. These restrictions generally limit dividends to current year net income and prior two-years' net retained earnings. Also, dividends may not reduce capital levels below the minimum regulatory requirements disclosed in the prior table. Under these provisions, at January 1, 2020, the Bank could dividend \$14.3 million to the Company. The Company does not anticipate the financial need to obtain regulatory approval to pay dividends. Federal law prevents the Company from borrowing from the Bank unless loans are secured by specific obligations. Further, such secured loans are limited to an amount not exceeding ten percent of the Bank's common stock and capital surplus.

## **NOTE 14 - CONDENSED PARENT COMPANY FINANCIAL INFORMATION**

A summary of condensed financial information of the parent company as of December 31, 2019 and 2018, and for each of the three years in the period ended December 31, 2019 follows:

(Dollars in thousands)	2019	2018	
CONDENSED BALANCE SHEETS			
ASSETS			
Cash deposited with subsidiary bank	\$ 871	\$ 969	
Investment in subsidiary bank	84,422	75,422	
Securities available-for-sale	92	83	
Other assets	142	144	
TOTAL ASSETS	\$_85,527	\$76,618	
LIABILITIES AND SHAREHOLDERS' EQUITY			
Total liabilities	\$ 51	\$ 82	
Total shareholders' equity	85,476	76,536	
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	\$85,527	\$76,618	
(Dollars in thousands)	2019	2018	2017
(Dollars in thousands)  CONDENSED STATEMENTS OF COMPREHENSIVE INCO		2018	2017
<u>,                                      </u>		<b>2018</b> \$ 2	<b>2017</b> \$ 2
CONDENSED STATEMENTS OF COMPREHENSIVE INCO	DME		
CONDENSED STATEMENTS OF COMPREHENSIVE INCO	<b>DME</b> \$ 3	\$ 2	\$ 2
CONDENSED STATEMENTS OF COMPREHENSIVE INCO Interest on securities Dividends from subsidiary	\$ 3 3,170	\$ 2 2,865	\$ 2
CONDENSED STATEMENTS OF COMPREHENSIVE INCO Interest on securities Dividends from subsidiary Unrealized gain (loss) on equity securities Total income	\$ 3 3,170 9	\$ 2 2,865 (6)	\$ 2 2,600 —
CONDENSED STATEMENTS OF COMPREHENSIVE INCO Interest on securities Dividends from subsidiary Unrealized gain (loss) on equity securities Total income Operating expenses	\$ 3 3,170 - 9 3,182	\$ 2 2,865 (6) 2,861	\$ 2 2,600 ——— 2,602
CONDENSED STATEMENTS OF COMPREHENSIVE INCO Interest on securities Dividends from subsidiary Unrealized gain (loss) on equity securities Total income	\$ 3 3,170 - 9 3,182	\$ 2 2,865 (6) 2,861	\$ 2 2,600 ——— 2,602
CONDENSED STATEMENTS OF COMPREHENSIVE INCO Interest on securities Dividends from subsidiary Unrealized gain (loss) on equity securities Total income Operating expenses Income before taxes and undistributed equity	\$ 3 3,170 9 3,182 357	\$ 2 2,865 (6) 2,861 357	\$ 2 2,600 ———————————————————————————————————
CONDENSED STATEMENTS OF COMPREHENSIVE INCO Interest on securities Dividends from subsidiary Unrealized gain (loss) on equity securities Total income Operating expenses Income before taxes and undistributed equity income of subsidiary	\$ 3 3,170 9 3,182 357 2,825	\$ 2 2,865 (6) 2,861 357 2,504	\$ 2 2,600 ———————————————————————————————————
CONDENSED STATEMENTS OF COMPREHENSIVE INCO Interest on securities Dividends from subsidiary Unrealized gain (loss) on equity securities Total income Operating expenses Income before taxes and undistributed equity income of subsidiary Income tax benefit	\$ 3 3,170 9 3,182 357 2,825 (73)	\$ 2 2,865 (6) 2,861 357 2,504 (76)	\$ 2 2,600 ———————————————————————————————————

## NOTE 14 - CONDENSED PARENT COMPANY FINANCIAL INFORMATION (CONTINUED)

(Dollars in thousands)	2019	2018	2017
CONDENSED STATEMENTS OF CASH FLOWS			
Cash flows from operating activities:			
Net income	\$10,414	\$ 9,412	\$ 7,101
Adjustments to reconcile net income to cash provided by operations:			
Equity earnings in subsidiary, net of dividends	(7,516)	(6,832)	(4,724)
Change in other assets, liabilities	(38)	70	13
Net cash provided by operating activities	2,860	2,650	2,390
Cash flows from financing activities:			
Cash dividends paid	(2,962)	(2,688)	(2,304)
Cash received from issuance of treasury shares	4	_	_
Net cash used in financing activities	(2,958)	(2,688)	(2,304)
Increase (decrease) in cash	(98)	(38)	86
Cash at beginning of year	969	1,007	921
Cash at end of year	\$871	\$969	\$_1,007

#### **NOTE 15 – FAIR VALUE MEASUREMENTS**

The Company provides disclosures about assets and liabilities carried at fair value. The framework provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities and lowest priority to unobservable inputs. The three broad levels of the fair value hierarchy are described below:

- Level I: Inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets that the Company has the ability to access.
- Level II: Inputs to the valuation methodology include quoted prices for similar assets or liabilities in active markets; quoted prices for identical or similar assets or liabilities in inactive markets; inputs other than quoted prices that are observable for the asset or liability; inputs that are derived principally from or corroborated by observable market data by or other means including certified appraisals. If the asset or liability has a specified (contractual) term, the Level II input must be observable for substantially the full term of the asset or liability.
- Level III: Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

## **NOTE 15 – FAIR VALUE MEASUREMENTS (CONTINUED)**

The following table presents the assets reported on the consolidated statements of financial condition at their fair value on a recurring basis as of December 31, 2019 and December 31, 2018, by level within the fair value hierarchy. No liabilities were carried at fair value. As required by the accounting standards, financial assets and liabilities are classified in their entirety based on the lowest level of input that is significant to the fair value measurement. Equity securities and U.S. Treasury Notes are valued at the closing price reported on the active market on which the individual securities are traded. Obligations of U.S. government corporations and agencies, mortgage-backed securities, asset-backed securities, obligations of states, and political subdivisions are valued at observable market data for similar assets.

(Dollars in thousands)	Level I	Level II	Level III	Total
Assets:		December 3	31, 2019	
Securities available-for-sale				
U.S. Treasury security	\$ 999	\$ -	\$ -	\$ 999
U.S. Government agencies	_	5,496	_	5,496
Mortgage-backed securities of government agencies	_	75,857	_	75,857
Asset-backed securities of government agencies	_	917	_	917
State and political subdivisions	_	21,511	_	21,511
Corporate bonds		7,366		7,366
Total available-for-sale securities	\$ 999	\$_111,147	\$	\$ 112,146
Equity securities	\$ 46	\$	\$ 46	\$ 92
Assets:		December :	31, 2018	
Securities available-for-sale				
U.S. Treasury security	\$ 996	\$ -	\$ -	\$ 996
U.S. Government agencies	_	7,170	_	7,170
Mortgage-backed securities of government agencies	_	44,901	_	44,901
Asset-backed securities of government agencies	_	1,024	_	1,024
State and political subdivisions	_	23,125	_	23,125
Corporate bonds		8,312		8,312
Total available-for-sale securities	\$ 996	\$ 84,532	\$	\$ 85,528
Equity securities	\$ 37	\$	\$ 46	\$ 83

## **NOTE 15 - FAIR VALUE MEASUREMENTS (CONTINUED)**

The following table presents the assets measured on a nonrecurring basis on the consolidated balance sheets at their fair value as of December 31, 2019 and December 31, 2018, by level within the fair value hierarchy. Impaired loans that are collateral dependent are written down to fair value through the establishment of specific reserves. Techniques used to value the collateral securing the impaired loans include: quoted market prices for identical assets classified as Level I inputs; observable inputs, employed by certified appraisers, for similar assets classified as Level II inputs. In cases where valuation techniques included inputs that are unobservable and are based on estimates and assumptions developed by management based on the best information available under each circumstance, the asset valuation is classified as Level III inputs.

(Dollars in thousands)	Level I	Level II	Level III	To	otal
Assets measured on a nonrecurring basis		Decemb	er 31, 2019		
Impaired loans	\$ -	\$ -	\$ 553	\$	553
Other real estate owned	_	_	99		99
Assets measured on a nonrecurring basis		Decemb	er 31, 2018		
Impaired loans	\$ -	\$ -	\$ 636	\$	636
Other real estate owned	_	_	99		99

The following table presents additional quantitative information about assets measured at fair value on a nonrecurring basis and for which the Company has utilized Level III inputs to determine fair value:

#### **Quantitative Information about Level III Fair Value Measurements**

(Dollars in thousands)	Value imate	Valuation Techniques	Unobservable Input	Range (Weighted Average)
			December 31, 2019	
Impaired loans	\$ 553	Discounted cash flow	Remaining term Discount rate	3.9 yrs to 26.9 yrs / (16 yrs) 3.5% to 6.0% / (5.3%)
Other real estate owned	99	Appraisal of collateral <sup>1</sup>	Appraisal adjustments <sup>2</sup> Liquidation expense <sup>2</sup>	-33% -10%
			December 31, 2018	
Impaired loans	\$ 636	Discounted cash flow	Remaining term Discount rate	1.2 yrs to 26.5 yrs / (10.9 yrs) 5.1% to 7.5% / (5.9%)
Other real estate owned	99	Appraisal of collateral <sup>1</sup>	Appraisal adjustments <sup>2</sup> Liquidation expense <sup>2</sup>	-33% -10%

<sup>&</sup>lt;sup>1</sup> Fair value is generally determined through independent appraisals of the underlying collateral, which generally include various inputs which are not identifiable.

<sup>&</sup>lt;sup>2</sup> Appraisals may be adjusted by management for qualitative factors such as estimated liquidation expenses. The range of liquidation expenses and other appraisal adjustments are presented as a percent of the appraisal.

### **NOTE 16 - FAIR VALUES OF FINANCIAL INSTRUMENTS**

The estimated fair values of recognized financial instruments as of December 31 were as follows:

			2019		
(Dollars in thousands)	Carrying Value	Level I	Level II	Level III	Total Fair Value
Financial assets	Value	Level	2CVCI II	Level III	- Tuluc
Cash and cash equivalents	\$ 102,017	\$ 102,017	\$ -	\$ -	\$ 102,017
Securities available-for-sale	112,146	999	111,147	_	112,146
Securities held-to-maturity	13,869	_	13,950	_	13,950
Equity securities	92	46	-	46	92
Restricted stock	4,614	N/A	N/A	N/A	N/A
Loans held for sale	622	622	_	_	622
Net loans	544,616	-	_	542,981	542,981
Bank-owned life insurance	18,894	18,894	_	-	18,894
Accrued interest receivable	1,641	1,641	_	_	1,641
Mortgage servicing rights	328	_	_	328	328
Financial liabilities	020			020	020
Deposits	\$ 683,546	\$ 555,985	\$ -	\$ 127,440	\$ 683,425
Short-term borrowings	38,889	38,889	_	<del>-</del>	38,889
Other borrowings	6,330	_	_	6,273	6,273
Accrued interest payable	127	127	_	_	127
, ,					
			2018		
	Carrying	1 11	1 111	1 1 111	Total Fair
(Dollars in thousands)	Value	Level I	Level II	Level III	Value
Financial assets					
Cash and cash equivalents	\$ 45,564	\$ 45,564	\$ -	\$ -	\$ 45,564
Securities available-for-sale	85,528	996	84,532	_	85,528
Securities held-to-maturity	20,688	_	20,118	_	20,118
Equity securities	83	37	_	46	83
Restricted stock	4,614	N/A	N/A	N/A	N/A
Loans held for sale	108	108	_	_	108
Net loans	543,067	_	_	543,076	543,076
Bank-owned life insurance	13,554	13,554	_	_	13,554
Accrued interest receivable	1,581	1,581	_	_	1,581
Mortgage servicing rights	281	_	_	281	281
Financial liabilities					
Deposits	\$ 606,498	\$ 490,007	\$ -	\$ 114,434	\$ 604,441
Short-term borrowings	37,415	37,415	_	_	37,415
Other borrowings	8,525	_	_	8,251	8,251
A command intercet marriable	00	00			00

For purposes of the above disclosures of estimated fair value, the following assumptions are used:

88

Cash and cash equivalents; Loans held for sale; Accrued interest receivable; Short-term borrowings, and Accrued interest payable

The fair value of the above instruments is considered to be carrying value, classified as Level I in the fair value hierarchy.

88

88

Accrued interest payable

### **NOTE 16 - FAIR VALUES OF FINANCIAL INSTRUMENTS (CONTINUED)**

#### **Securities**

The fair value of securities available-for-sale and securities held-to-maturity, which are measured on a recurring basis, are determined primarily by obtaining quoted prices on nationally recognized securities exchanges or matrix pricing, which is a mathematical technique used widely in the industry to value debt securities without relying exclusively on quoted prices for the specific securities but rather by relying on securities' relationship to other similar securities. Classified as Level I or Level II in the fair value hierarchy.

Equity securities with a readily determinable value are classified as Level I and equity securities without a readily determinable value are classified as Level III. The following table presents the carry amount of equity securities without readily determinable fair values, the cumulative amount of impairment, and the cumulative amount of observable price changes for orderly transactions for the identical or a similar investment of the same issuer. There have been no known transactions for the equity securities in 2019.

(Dollars in thousands)	December 31, 2019 Life-to-Date	December 31, 2018 Life-to-Date	
Amortized cost	\$ 44	\$ 44	
Impairment	_	_	
Observable price changes	2	2	
Carrying value	\$46	\$ 46	

#### **Net loans**

Effective first quarter 2018 the fair value of loans were determined using an exit price methodology as prescribed by ASU 2016-01. The exit price estimation of fair value is based on the future value of expected cash flows. The projected cash flows are based on the contractual terms of the loans, adjusted for prepayments and use of a current market rate based on the relative credit risk of the loan. In addition, an incremental liquidity discount is applied.

#### **Bank-owned life insurance**

The carrying amount of bank-owned life insurance is based on the cash surrender value of the policies and is a reasonable estimate of fair value. classified as Level I.

#### **Restricted stock**

Restricted stock includes FHLB Stock and Federal Reserve Bank Stock. It is not practicable to determine the fair value of regulatory equity securities due to restrictions placed on their transferability.

#### Mortgage servicing rights

The fair value of mortgage servicing rights is based on a valuation model that calculates the present value of estimated net servicing income. The valuation model incorporates discounted cash flow and repayment assumptions based on management's best judgment, classified as Level III.

#### **Deposits**

The fair value of certificates of deposit is based on the discounted value of contractual cash flows. The discount rates are estimated using market rates currently offered for similar instruments with similar remaining maturities, resulting in a Level III classification. Demand, savings, and money market deposit accounts are valued at the amount payable on demand as of quarter end, resulting in a Level I classification.

#### Other borrowings

The fair value of FHLB advances are estimated using a discounted cash flow analysis based on the current borrowing rates for similar types of borrowings, resulting in a Level III classification.

The Company also had unrecognized financial instruments at December 31, 2019 and 2018. These financial instruments relate to commitments to extend credit and letters of credit. The aggregate contract amount of such financial instruments was approximately \$211.3 million at December 31, 2019 and \$173.3 million at December 31, 2018. Such amounts are also considered to be the estimated fair values.

## **NOTE 16 - FAIR VALUES OF FINANCIAL INSTRUMENTS (CONTINUED)**

The fair value estimates of financial instruments are made at a specific point in time based on relevant market information. These estimates do not reflect any premium or discount that could result from offering for sale at one time the entire holdings of a particular financial instrument over the value of anticipated future business and the value of assets and liabilities that are not considered financial instruments. Since no ready market exists for a significant portion of the financial instruments, fair value estimates are largely based on judgments after considering such factors as future expected credit losses, current economic conditions, risk characteristics of various financial instruments, and other factors. These estimates are subjective in nature, involve uncertainties and matters of significant judgment and therefore, cannot be determined with precision. Changes in assumptions could significantly affect these estimates.

#### NOTE 17 - ACCUMULATED OTHER COMPREHENSIVE INCOME

The following table presents the changes in accumulated other comprehensive income (loss) by component net of tax for the years ended December 31, 2019, 2018, and 2017:

**Affected Line** 

(Dollars in thousands)	Pretax	Tax Effect	After-Tax	Item In The Consolidated Statements Of Income
Balance as of December 31, 2018	\$ (1,786)	\$ 374	\$ (1,412)	
Unrealized holding gain on available-for-sale securities arising during the period	1,803	(378)	1,425	
Amortization of held-to-maturity discount resulting from transfer	75	(16)	59	
Total other comprehensive income (loss)	1,878	(394)	1,484	
BALANCE AS OF DECEMBER 31, 2019	\$92	\$(20)	\$72	
Balance as of December 31, 2017	\$ (839)	\$ 176	\$ (663)	
Unrealized holding loss on available-for-sale securities arising during the period	(989)	208	(781)	
Amortization of held-to-maturity discount resulting from transfer	78	(17)	61	
Total other comprehensive income (loss)	(911)	191	(720)	
Reclassify equity AOCI gain to retained earnings	(36)	7	(29)	
BALANCE AS OF DECEMBER 31, 2018	\$(1,786)	\$374	\$(1,412)	
Balance as of December 31, 2016	\$ (1,323)	\$ 449	\$ (874)	
Unrealized holding gain on available-for-sale securities arising during the period	376	(128)	248	
Amortization of held-to-maturity discount resulting from transfer	108	(36)	72	
Total other comprehensive income (loss)	484	(164)	320	
Deferred tax reclassification from retained earnings		(109)	(109)	(a)
Total other comprehensive income (loss) after reclassification	484	(273)	211	
BALANCE AS OF DECEMBER 31, 2017	\$(839)	\$176	\$(663)	

<sup>(</sup>a) Federal income tax provision.

#### **NOTE 18 - CONTINGENT LIABILITIES**

In the normal course of business, the Company is subject to pending and threatened legal actions. Although, the Company is not able to predict the outcome of such actions, after reviewing pending and threatened actions, management believes that the outcome of any or all such actions will not have a material adverse effect on the results of operations or shareholders' equity of the Company.

The Company has an employment agreement with an officer. Upon the occurrence of certain types of termination of employment, the Company may be required to make specified severance payments if termination occurs within a specified period of time, generally two years from the date of the agreement, or pursuant to certain change in control transactions.

## **NOTE 19 – QUARTERLY FINANCIAL DATA (UNAUDITED)**

The following is a summary of selected quarterly financial data (unaudited) for the years ended December 31:

(Dollars in thousands, except per share data)	Interest Income	Net Interest Income	Net Income	Basic Earnings Per Share	Diluted Earnings Per Share
2019					
First quarter	\$ 7,968	\$ 7,011	\$ 2,540	\$ 0.93	\$ 0.93
Second quarter	8,121	7,071	2,586	0.94	0.94
Third quarter	8,262	7,188	2,695	0.98	0.98
Fourth quarter	8,110	7,129	2,593	0.95	0.95
2018					
First quarter	\$ 6,949	\$ 6,389	\$ 2,164	\$ 0.79	\$ 0.79
Second quarter	7,344	6,652	2,324	0.85	0.85
Third quarter	7,572	6,801	2,432	0.88	0.88
Fourth quarter	7,772	6,909	2,492	0.91	0.91
2017					
First quarter	\$ 6,247	\$ 5,862	\$ 1,730	\$ 0.63	\$ 0.63
Second quarter	6,413	5,950	1,726	0.63	0.63
Third quarter	6,766	6,204	1,866	0.68	0.68
Fourth quarter	7,014	6,436	1,779	0.65	0.65

## OFFICERS OF THE COMMERCIAL AND SAVINGS BANK

**JEFF M. AGNES** 

Officer,

Systems Administrator

**PAMELA S. BASINGER** 

Vice President, Financial Officer

**DEBORAH S. BERNER** 

Vice President, Retail Services Manager

**LES A. BERTSCHY** 

Assistant Vice President, Banking Center Manager

**SARAH BIRCHFIELD** 

Vice President, Business Relationship Manager

PAMELA L. BROMUND

Assistant Vice President, Loan Operations Supervisor

**WENDY D. BROWN** 

Assistant Vice President, Project Manager

**STACY BUCKLEW** 

Officer.

Banking Center Manager

**C. DAWN BUTLER** 

Vice President, Regional Bank Manager

**BEVERLY A. CARR** 

Officer,

Bank Operations Manager

**COLBY M. CHAMBERLIN** 

Vice President, Commercial Lender

**PEGGY L. CONN** 

Corporate Secretary

**JENNIFER L. DEAM** 

Officer,

Electronic Services Manager

**CHRISTOPHER J. DELATORE** 

Vice President, Commercial Lender

**DAVID J. DOLAN** 

Vice President, Retail Lending Manager

**LORI S. FRANTZ** 

Assistant Vice President, Banking Center Manager **BRETT A. GALLION** 

Senior Vice President, Chief Operations Officer, Chief Information Officer

**CARRIE A. GERBER** 

Credit Officer

**ERIC S. GERBER** 

Vice President, Commercial Lender

**RYAN A. GROSSCHMIDT** 

Officer.

Banking Center Manager

**AMI K. HAMMOND** 

Assistant Vice President, Banking Center Manager

MARC R. HARVEY

Vice President, Organizational Development

**JACKIE S. HAZEL** 

Vice President, Trust Operations

**BENJAMIN J. HERSHBERGER** 

Assistant Vice President, Banking Center Manager

**MARIE HULL-GREEN** 

Vice President, Trust Officer

**RANDALL S. JANSON** 

Assistant Vice President, Banking Center Manager

**JULIE A. JONES** 

Vice President, Director Of Human Resources

STEPHEN G. KARAPASHA

Compliance Officer

STEPHEN K. KILPATRICK

First Vice President, Senior Credit Officer

**GINA K. MARSHALL** 

Officer,

Customer Service Center Manager

**BROC A. MARTIN** 

Officer, BSA & AML, Compliance Analyst

**KEVIN J. MCALLISTER** 

Vice President,

Director of Wealth Management

**ROBYN E. MCCLINTOCK** 

Vice President, Regional Bank Manager

**MICHAEL V. MCKELVEY** 

Assistant Vice President, Banking Center Manager

**PAULA J. MEILER** 

Senior Vice President, Chief Financial Officer

**ANDREA R. MILEY** 

Senior Vice President, Senior Risk Officer

**EDWARD J. MILLER** 

Vice President, Operation Services Manager, Security

**KERRY J. MILLER** 

Banking Center Manager, Market Development Officer

**MOLLY M. MOHR** 

Assistant Vice President, Banking Center Manager

**DANIEL L. MUSE** 

Operations Officer

JASON O. MYERS

Vice President, Trust Officer

**TODD R. NICOLAS** 

Vice President, Commercial Lender

**SHAWN E. OSWALD** 

Vice President, Information Security Officer, OFAC Officer

**AMY R. PATTERSON** 

Assistant Vice President, Manager of Mortgage & Consumer Loan Services

**MELANIE S. RABER** 

Officer.

Commercial Loan Documentation Supervisor

**KATHY M. RINGWALT** 

Officer,

Mortgage Underwriter

**A. CLAY SINNETT** 

Assistant Vice President, Commercial Lender HARLAND L. STEBBINS III

Senior Vice President, Senior Loan Officer

**CHERYL J. STEINER** 

Assistant Vice President, Investment Representative

**EDDIE L. STEINER** 

Chairman, President,

Chief Executive Officer

**STEVEN J. STIFFLER** 

Vice President, Commercial Lender

**ERIC D. STROUSE** 

Vice President, Commercial Lender

**ELAINE A. TEDROW** 

Assistant Vice President, Banking Center Manager

**WILLIAM R. TINLIN** 

Vice President, Recovery, Right To Financial Privacy Officer

**JEANETTE M. TROYER** 

Assistant Vice President, Banking Center Manager

**ASHLEY E. VAUGHN** 

Vice President, Marketing, Cash Management, CBA Officer

ALICIA R. WALLACE

Vice President, Commercial Lender

**BARRY WATTS** 

Vice President, Information Systems Director

MICHAEL D. WORKMAN

Vice President, Mortgage Loan Officer, Small Business Lender

**CRYSTAL R. YODER** 

Operations Officer

## SHAREHOLDERS AND GENERAL INQUIRIES

#### **CORPORATE OFFICE**

If you have questions regarding your CSB Bancorp, Inc. stock, please contact:

#### **COMPUTERSHARE**

Shareholder Services 462 South Fourth Street, Suite 1600

Louisville, Kentucky 40202 800.368.5948

www.computershare.com/investor

#### **PEGGY L. CONN**

Corporate Secretary CSB Bancorp, Inc.

91 North Clay Street P.O. Box 232 Millersburg, Ohio 44654 330.674.9015 800.654.9015 If you are interested in purchasing shares of CSB Bancorp, Inc., you may contact your local broker or one of the following:

#### **CHERYL J. STEINER**

Assistant Vice President, Investment Representative 330.674.2397 Direct 330.763.2853 cheryl.steiner@ceterais.com





#### **BOENNING & SCATTERGOOD, INC.**

80 East Rich Street, Suite 220 Columbus, Ohio 43215 800.334.7481

CSB Bancorp, Inc. is required to file an annual report on Form 10-K annually with the Securities and Exchange Commission. A copy of our Annual Report on Form 10-K is available on our website after it is filed with the SEC. Copies of the Form 10-K Annual Report and the Company's quarterly reports will be furnished, free of charge, to shareholders by written request to:

#### **PAULA J. MEILER**

Chief Financial Officer CSB Bancorp, Inc. 91 North Clay Street P.O. Box 232 Millersburg, Ohio 44654 330.674.9015 800.654 9015

#### **LEGAL COUNSEL**

Vorys, Sater, Seymour and Pease LLP 52 East Gay Street P.O. Box 1008 Columbus. Ohio 43216

Stock Listing Common Symbol:

**CSBB** 

The annual meeting of shareholders is scheduled to be held on:

Wednesday, April 29, 2020 at 7:00 p.m. at the Carlisle Inn in Walnut Creek, Ohio

## **UPCOMING RETIREMENT**



# HONORING J. THOMAS LANG FOR 27 YEARS OF DEDICATED SERVICE

Director J. Thomas Lang is retiring from the boards of CSB Bancorp, Inc. and The Commercial and Savings Bank of Millersburg effective with the annual meeting on April 29, 2020. Tom has served the on the Board of Directors for 27 years.

His attributes, skills, and qualifications, developed through his agricultural ownership experience in the local business market, have allowed him to provide continued agricultural, business, and leadership expertise to the Board. We are thankful and grateful to Director Lang for his many contributions, and we wish him the absolute best as he enjoys retirement.

## **BOARD OF DIRECTORS**



Back Row:

#### **JULIAN L. COBLENTZ**

Chief Operating Officer, VP of Distribution, VP of Business Development, Coblentz Distributing, Inc.

Front Row:

#### **EDDIE L. STEINER**

President, Chief Executive Officer, CSB Bancorp, Inc., The Commercial & Savings Bank

#### **CHERYL M. KIRKBRIDE**

Partner, Kropf Wagner Law Firm, LLP

#### J. THOMAS LANG

Veterinarian, Dairy Farmer, Spring Hill Farms, Inc.

#### **VIKKI G. BRIGGS**

Applied Methods and Research Experience (AMRE) Program Coordinator, College of Wooster

#### JEFFERY A. ROBB, SR.

CEO, Robb Companies, Inc. Robbco Marine/Ohio Yamaha

## ROBERT K. BAKER

Bakerwell Companies Chairman, CSB Bancorp, Inc.





## **>>**

# DOWNTOWN WOOSTER BANKING CENTER OPENING

On Tuesday, June 4, CSB's new, full-service banking center at 350 East Liberty Street opened in Wooster. This banking center offers all the services our customers expect including day-to-day banking center transactions, home lending, personal loans, business loans, and trust and brokerage services by appointment. Conveniently located in downtown Wooster, the new location offers a new banking experience with a modern layout optimized for smooth and efficient interactions and an industrial look to match the trend in the surrounding area businesses. The new location allows us to provide drive-thru service at both of our Wooster locations and room to grow. You can see additional photos from the grand opening at www.csb1.com/csb-wooster-downtown.



# CSB OPENS NEW BANKING CENTER IN BOLIVAR

We opened the doors to a new full-service banking center located at 11113 Fairoaks Road NE, Bolivar on January 21, 2020. Conveniently located along State Route 212, the new banking center is well positioned to serve consumer and business customers in the greater Bolivar area and expands CSB's presence in Tuscarawas County. Our Bolivar local experts look forward to providing Noticeably Different service to all customers, and the office also offers mortgage, commercial lending, trust, and brokerage services by appointment. For more information about the new banking center, please visit www.csb1.com/csb-bolivar-open.

## SHAPING A FUTURE BUILT ON STRONG FOUNDATIONS





## BANKING CENTER INFORMATION

## **CSB CORPORATE HEADQUARTERS**

91 North Clay Street, P.O. Box 232, Millersburg, OH 44654





