

Fiscal Year 2016 – 1st Quarter

Earnings Conference Call

February 3rd, 2016



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Forward-Looking Statement Disclaimer

Statements included in this presentation that are not based on historical fact are forward-looking statements. Although such statements are based on management's current estimates and expectations, and currently available competitive, financial and economic data, forward-looking statements are inherently uncertain and you should not place undue reliance on such statements as actual results may differ materially. We caution the reader that there are a variety of risks, uncertainties and other factors that could cause actual results to differ materially from what is contained, projected or implied by our forward-looking statements. For a description of some of the risks, uncertainties and other factors that may occur that could cause actual results to differ from our forward-looking statements see our most recent earnings release and Quarterly Report on Form 10-Q as well as our Annual Report on Form 10-K for the period ended October 2, 2015, and in particular the discussions contained in Item 1 - Business, Item 1A - Risk Factors, Item 3 - Legal Proceedings, and Item 7 - Management's Discussion and Analysis of Financial Condition and Results of Operations, as well as the Company's other filings with the Securities and Exchange Commission. We also caution the readers of this presentation that we do not undertake to update any forward-looking statements made herein.

Outline

- Business Review
 - Q1 Highlights
 - Business & End-markets Update
- Financial Review
 - Key Financial Metrics
 - Restructuring & Capital Allocation
- Next Steps
 - Sales Excellence
 - Project Delivery Excellence
- Closing Comments



FY16Q1 Highlights *

- Beyond Zero – Safety Excellence
- Revenues of **\$2.85 Billion**
- Backlog of **\$18.2 Billion**, Down 3% From FY15Q4
- Significant G&A Cost Reduction, Down 13% From FY15Q1
- Improved Execution of Business Operations
- EPS of **\$0.78**, Meeting Expectations
- Strong Balance Sheet

* Financials reflect adjusted figures
GAAP reconciliation tables provided at end of presentation

Strong Cost Control Mitigating
Challenging Market Conditions

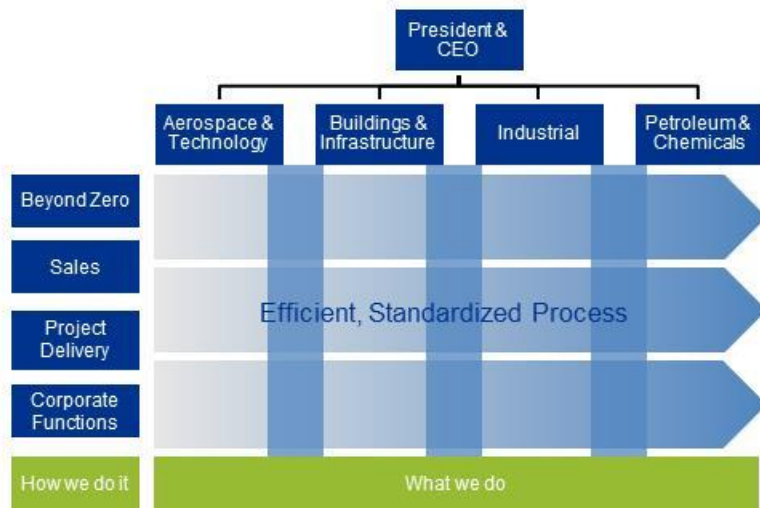


Business Update

- Successful Restructuring & Realignment
- New Lines of Business (LOB) Set Foundation for Our Future
- Priorities
 - Continued Cost Efficiency Efforts
 - Project Delivery
 - Winning Business
 - Leadership Accountability
 - Strategic Review
- Strategy Development
 - Portfolio & Economics Review
 - Targeted Growth Opportunities
 - Analyst Day in FY16Q4

Positioning For Growth

Our Structure



Petroleum & Chemicals

Oil and Gas – Challenged

- Significant Negative Impact on Capex from Falling Oil Price
- Strong Position in Resilient Middle East Market
- Focus on Sustaining Capital Projects

Refining – Steady

- Independent Refiners Increasing Market Share
- Continued Focus on Efficiency, Carbon Credits, Safety & Compliance
- Capital Project Opportunities in Developing Countries

Petrochemicals – Steady

- Strong Pipeline
- Europe Opportunities Driven by Competitive Naphtha
- Diversifying into Specialty Chemicals

Recent Major Awards

- BASF Global EPCM Partnership
- Nippon Shokubai EPCM Contract (Superabsorbent Polymer Plant)
- EPCM Contract for a Major Oil Company in the Middle East

Uncertain Market Outlook

Backlog

6.5

6.2

FY15Q4

FY16Q1

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Industrial

Life Sciences – Robust

- Notable Increases in PharmaBio Capex, Especially in Biologics
- Industry Consolidation Creating Opportunities
- Strong Project Pipeline Globally

Specialty Chemicals & Manufacturing - Steady

- Domestic Pulp & Paper Flat, but Growth Internationally
- Expanding Consumer Goods Business Through Key Alliances
- Increasing Opportunities for Technology Leveraged Projects

Mining & Minerals – Weak

- Global Surplus of Commodities Driving Reduced Investment
- Well Positioned for the Few Key Mining Prospects
- Steady Pace of Spending in Fertilizer Minerals and Derivatives

Recent Major Awards

- Biogen EPCM Contract (Manufacturing Facility in Switzerland)
- Alcoa of Australia Sustaining Capital Projects Contract

Life Sciences Driving Backlog



Buildings & Infrastructure

Buildings - Steady

- Increase in U.S. and U.K. State/Local Public Buildings Activities
- Strong Opportunities Globally in Healthcare, Airports and Education
- Mission Critical Investments Remain Strong

Infrastructure - Strong

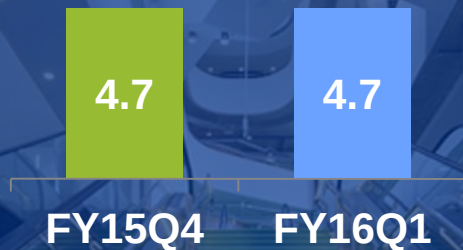
- Transportation Markets Growing in the U.S., U.K. & Middle East
- Rail & Highways Strong Globally
- Growing Opportunities in the Middle East, Australia & N.Z.

Recent Major Awards

- U.K. Network Rail Lean Consulting Services Contract
- Confidential Major U.S. Military Program
- Confidential Architectural/Engineering Design on a Major Airport-Transportation Program in Europe

Growth Opportunities Globally

Backlog



Aerospace & Technology

Building Momentum

- \$250M+ of Contracts Awarded in FY16Q1 Not Yet in Backlog
- Stability of Government Funding with Near-Term Certainty
- Strengthening Position in Military Range O&M Market
- Continued Growth Opportunities in Intelligence & Cybersecurity
- Strong Pipeline in Advanced Facility Business
- Emerging Coal Combustion Residuals Market
- Nuclear Sector Remains Solid in U.S. and U.K.
- Good Balance Between Long-Term Government Projects and Higher Margin Discrete Project Work

Recent Major Awards

- NASA Facilities Support Services Contract for Ames Research Center
- NASA Engineering Services & Skills Augmentation Contract for Marshall Space Flight Center
- EPCM New Spent Nuclear Handling Facility - Idaho National Laboratory

Growing Intelligence & Cyber Opportunities

Backlog



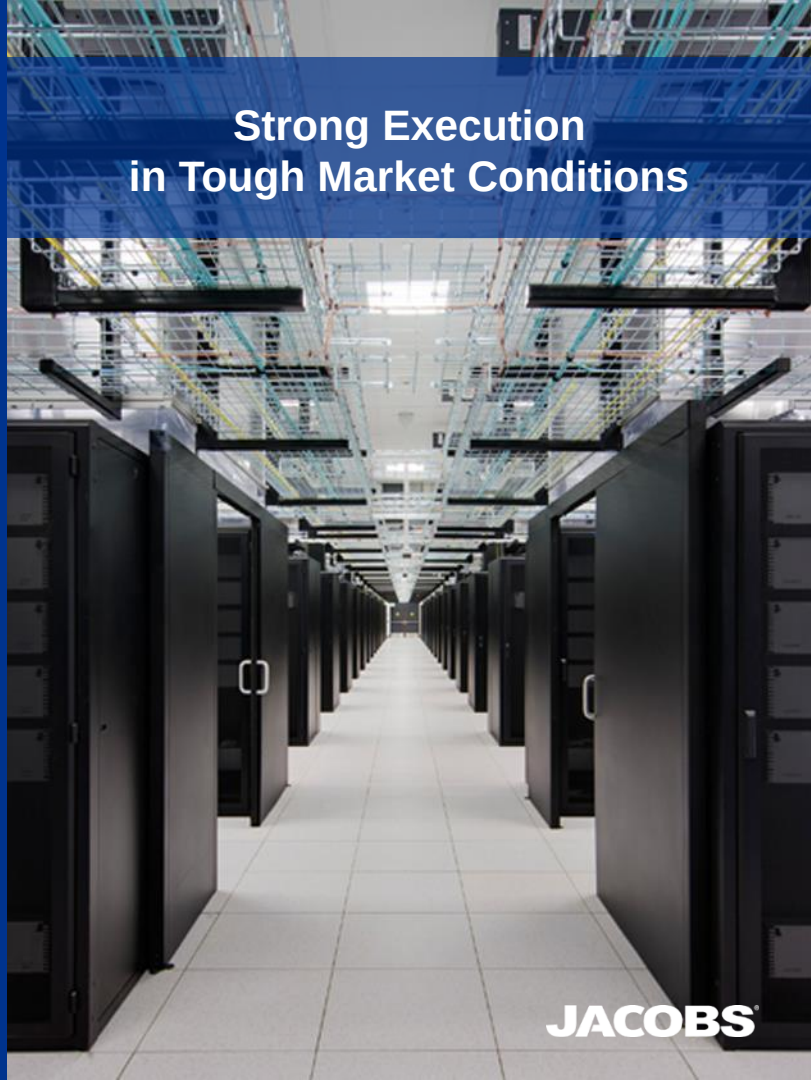
Financial Review



Key Adjusted Financial Metrics *

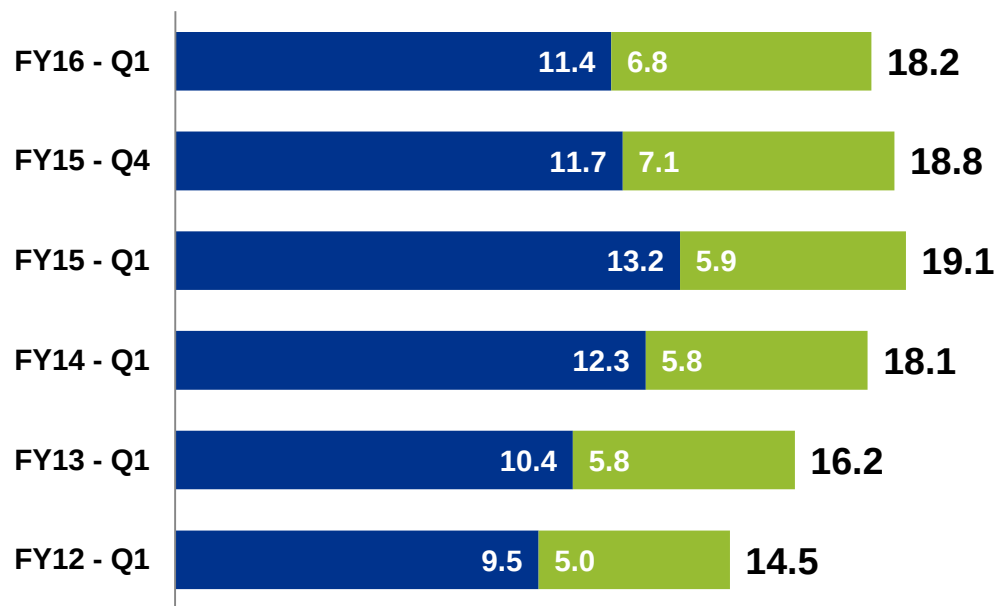
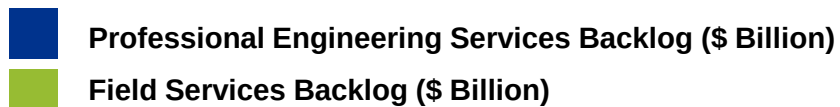
- Revenues of **\$2.85 Billion**
- Gross Margin of **\$441 Million**
- G&A Reduced by **\$48 Million** From FY15Q1
- Operating Profit of **\$128 Million**
- Backlog of **\$18.2 Billion**
- Book-to-Bill for Trailing Twelve of **0.92**
- Balance Sheet
 - Operational Working Capital of **\$886 Million**
 - Cash of **\$444 Million**
 - Net Debt of **\$181 Million**
 - Repurchase of **1 Million** Shares during FY16Q1

* GAAP reconciliation tables provided at end of presentation

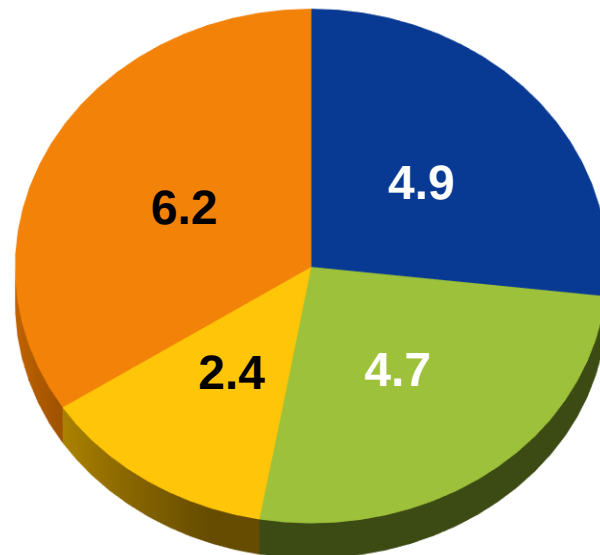


Strong Execution
in Tough Market Conditions

Backlog



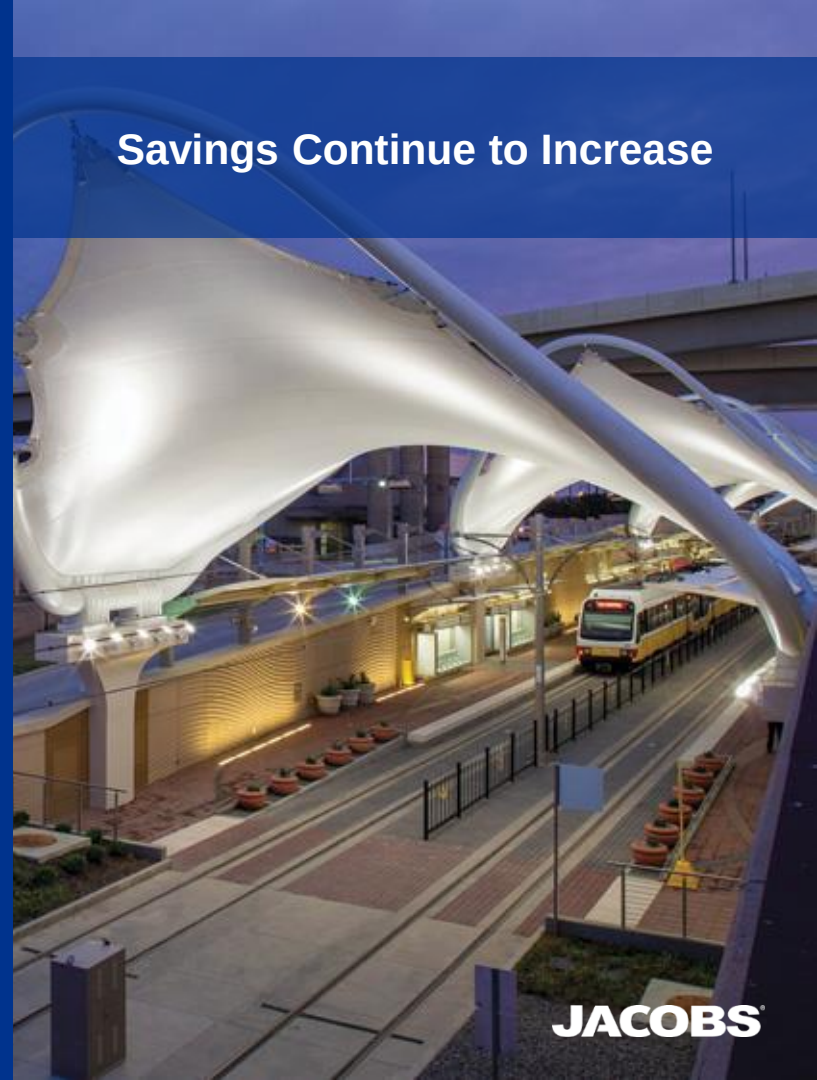
Backlog Impacted by FX and Oil & Gas / Mining Headwinds



Restructuring Update

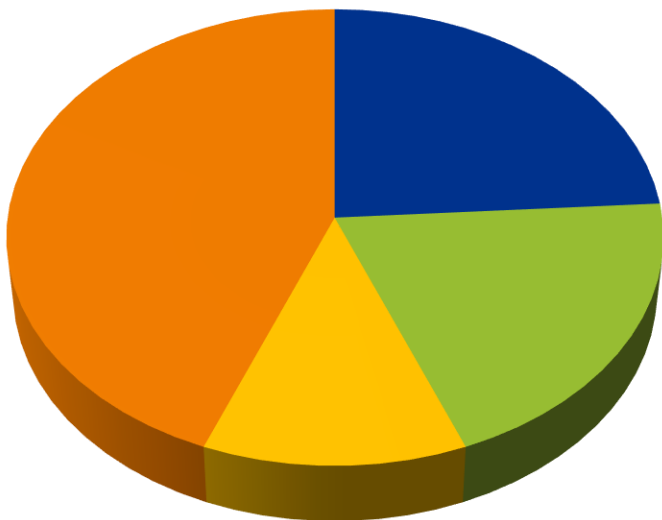
- Formal Restructuring Announced in July, 2015
- Momentum Continues to Accelerate
 - Current Revised Cost Approaching **\$250 Million**
 - Annualized Savings Estimate Revised to **\$180 - \$200 Million**
 - Headcount Reduction of 3,500
 - 70+ Offices Impacted
 - Cash Portion of Cost / Savings Represent 55% / 85% Respectively
- Reinvesting in Business to Drive Accountability

Savings Continue to Increase

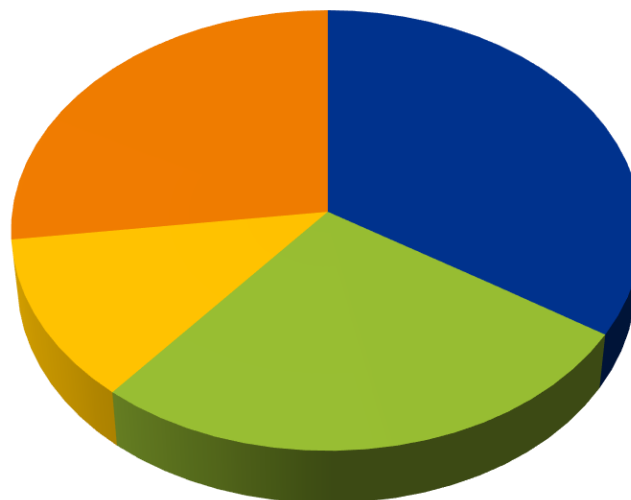


End-Market Diversity

Revenues



Operating Profit



- Aerospace & Technology
- Buildings & Infrastructure
- Industrial (Incl. Life Sci.)
- Petroleum & Chemicals

Capital Allocation

- **\$422 Million** Spent During FY15 on Previous Share Buy-Back Program
- New **\$500 Million** Share Buy-Back Over Next 3 Years
- Reflects Confidence in Long-Term Value Creation
- Balanced Deployment for Profitable Growth & Shareholder Value
- Enhanced Working Capital – A/R Focus to Improve Cash Flow
- New Strategy Review, When Combined with Strong Cash Flow, Supportive of Developing Pivot Towards Value-Added Growth

Strong Cash Flow Provides
Financial Stability & Flexibility



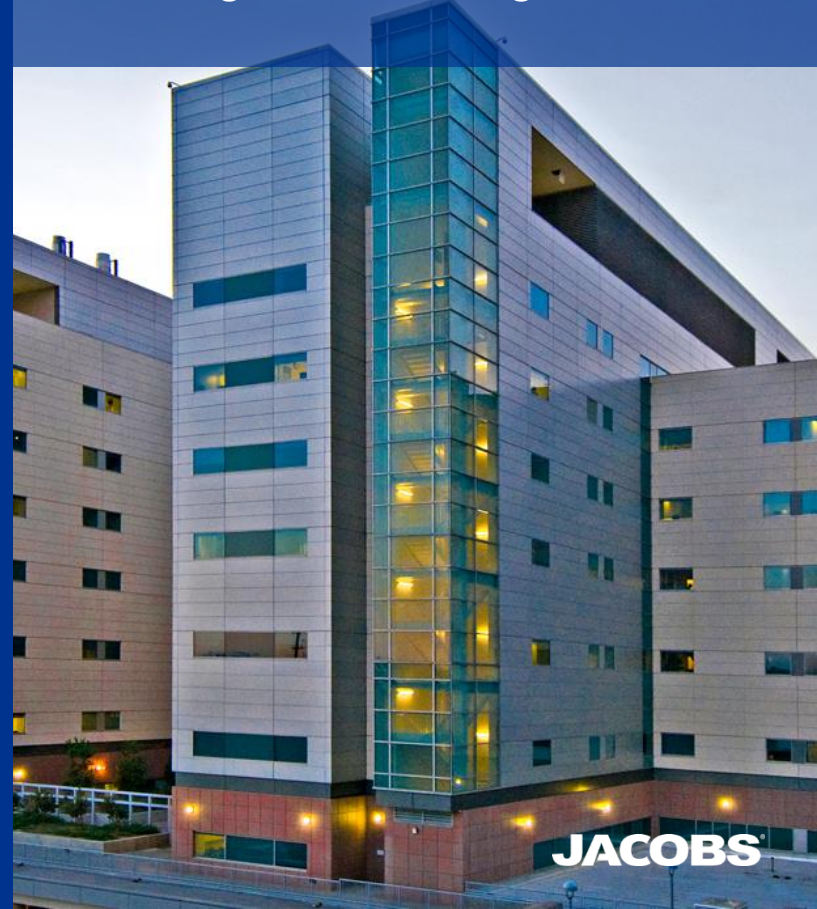
Next Steps



Sales Excellence

- Integrated Sales in Lines of Business (LOB)
- Established Sales Center of Excellence
 - Strategy & Branding
 - Performance & Innovation
 - Business Intelligence & Enabling Technology
 - Talent Engine
- Early Results
 - Alignment of Sales & Operations Teams
 - Total Business Ownership within LOB
 - Genuine Buy-in Globally

Taking Sales to a Higher Level



Project Delivery Excellence

- Driving Change
 - Greater Client Value
 - Reduce Jacobs Operating Cost
- Immediate Impact
 - Clearer Accountability
 - Best Practice Compliance
 - Noticeable Performance Improvement
- Strategic Initiatives
 - Modernize/Standardize Tools
 - Simplify Procedures
 - Further Strengthen Project Management Skills

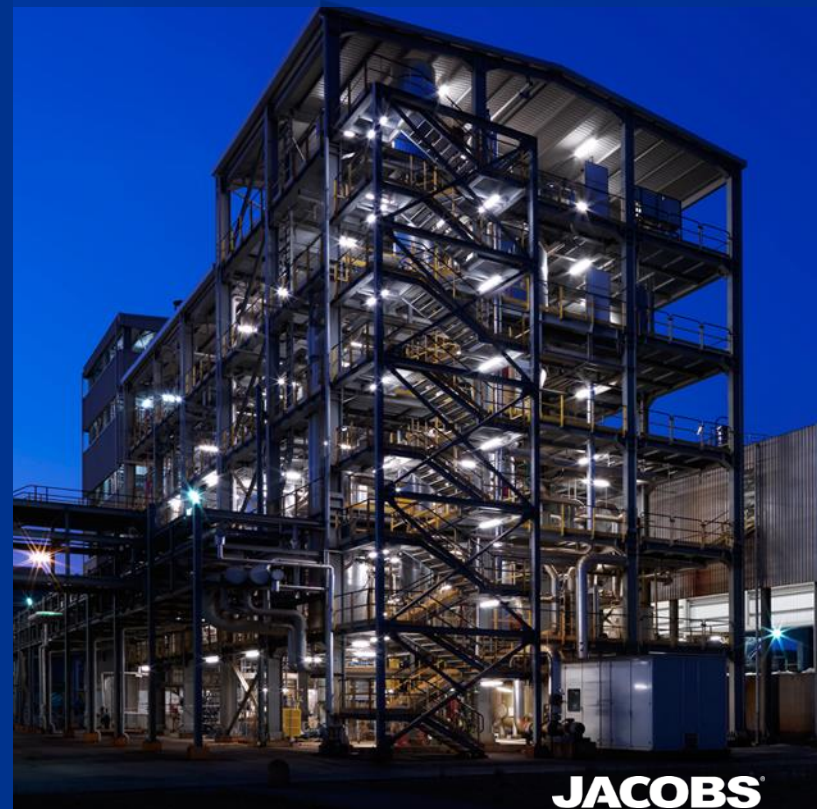
Quality and Performance
That Deliver Value



Summary

- FY16 Outlook
 - Newly Established Business Structure
 - Closer Alignment with Global Customers
 - Confirming FY2016 Adjusted EPS Guidance of \$2.80 to \$3.30
- Jacobs is Strong
 - Diverse End-Markets, Customers, & Geography
 - Smart Use of Cash
 - Investing in Systems, Tools, & People
- Strategic Review Progressing

Strong Focus on Execution & Growth



Thank You!

Non-US GAAP Financial Measures

The following table reconciles, for Q1FY16, net earnings attributable to Jacobs, diluted EPS, Selling General & Administrative expenses, and Operating Profit determined on the basis of U.S. GAAP to their respective “adjusted” (i.e., non-GAAP) amounts. The adjustment relates to the 2015 Restructuring. Although the following table presents certain non-GAAP information, it is presented because management believes it provides a better view to our investors of the Company’s results of operations and operating trends.

	Net Earnings Attributable to Jacobs	Selling, General and Administrative	Operating Profit
For the Q1 FY2016 - US GAAP	\$ 46,514	\$ 381,024	\$ 59,450
Effects of Restructurings	48,136	(68,383)	68,383
For the Q1 FY2016 - adjusted	\$ 94,650	\$ 312,641	\$ 127,833
Diluted earnings per share:			
US GAAP	\$ 0.38		
Effects of Restructurings	0.40		
Adjusted	\$ 0.78		