Jefferies IT Services Summit

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Kevin Berryman
President and CFO



Caesar Nieves
Senior Vice President and General Manager, Cyber & Intelligence



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Senior Vice President, Investor Relations, FP&A and Treasury

Jacobs

Challenging today.
Reinventing tomorrow.

Jacobs: Challenging today, reinventing tomorrow

Compelling investment thesis with strong track record of execution

- Global infrastructure modernization, advanced facilities and national security
- End-to-end sustainable solutions embedded throughout global offerings
- Effectively deploying capital to maximize long-term value for shareholders
- Q2 net revenue increased 7% y/y and adjusted EBITDA up 27%
- Q2 backlog increased $2.3B to $25.6B, up 10% y/y
- PA Consulting Q2 revenue growth of 28% year-over-year
- Increasing FY21 adjusted EBITDA and adjusted EPS outlook

Jacobs

People & Places Solutions

Critical Mission Solutions

PA Consulting

Resilient environments

Environmental stewardship and climate change are the defining issues of our time.

Scientific discovery

We solve some of the most complex challenges of exploration — both in space and closer to home.

Thriving cities

Prosperous communities. Healthy cities. A brighter future. By working together we build a better future.

Mission critical outcomes

For the first time in history, security and defense threats have no borders.

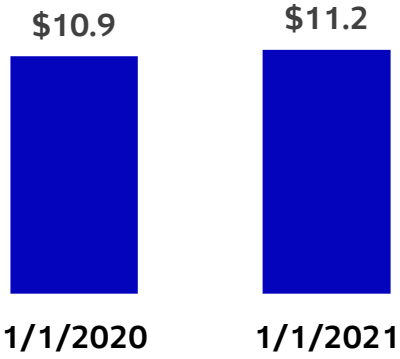
Cutting-edge manufacturing

Rapidly evolving, complex facilities require fast-paced, innovative solutions.

Operational advancement

It is one thing to dream up new solutions. At Jacobs, we also deliver them.

Net Revenue TTM As Reported
($ in Billions)



Backlog As Reported
($ in Billions)



Jacobs' Transformation Journey

2015 - 2016

Fix and Focus

- New management team joins Jacobs
- Developed strategy aligned to secular growth opportunities
- Re-vamped and formalized new, disciplined M&A process
- Restructured around global Lines of Business to drive accountability
- Instituted culture of inspirational leadership and inclusion

2017 - 2020

Inspiration, Innovation & Inclusion

- Transitioned to solutions-based company
- Divested energy, chemical and resources business
- Acquired CH2M to accelerate growth in high value infrastructure
- Acquired leading edge cyber, analytics and national security capabilities
- Launched new Jacobs brand
- Leveraged strong culture to successfully transform Jacobs

Future

A Company like no other

- Foundation of extremely efficient, competitive businesses
- Global, premier high-end solutions provider
- Strong, global client relationships
- Dynamic inclusive and diverse culture
- Above market multi-year double digit growth
- Value-creating capital deployment

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Cyber & Intelligence



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Investment Highlights

Addressable market

$740B DEFENSE

$85B INTELLIGENCE

$627B FEDERAL CIVILIAN

$19B CYBERSECURITY

*President FY21 Budget Request

MISSION CRITICAL FOCUS

Growth-Oriented Strategic M&A: *Capabilities, Customers, Contract Vehicles, Past Performance, People*

2014 — Expands capabilities within the **Intelligence Community**

2016 — Adds **Cyber** capabilities within the **Intelligence Community**

2017
- Expands **cyber, data analytics, and application development** capabilities.
- Presence within the **Federal Civilian Market**

2019 — Expands **ISR, advanced engineering** and technology solutions in the key growth areas of **intelligence, cyber and counterterrorism.**

2020 — Broadens and deepens our **cyber, analytics, DevSecOps, All Source Intelligence and Digital services** in the **Intelligence Community** and **Combatant Commands**

People and Culture Drive Our Success

Accelerated organic investments

Ginkgo+ Powered by Jacobs

Web-based Cyber Learning Management Environment

KeyProtect Powered by Jacobs

NIAP approved Data At Rest encryption module for Samsung mobile devices

Software Factory Powered by Jacobs

Increase digital proficiencies across multi and joint all domain environments

- Inclusive & Diverse Workforce
- Top Industry Leaders
- Experienced Leadership Team

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Who We Are

Our combined **Cyber & Intelligence** footprint allows us to become true enablers for delivering the next generation solutions into **Multi-Domain and Joint All-Domain** operations for mission-critical clients.

Key Capabilities

PREPARING
your people, processes, and technologies to withstand adversary advances and remain ready throughout the contested domains.

DELIVERING
proactive and reactive mission-tailored operations.

PROVIDING
data-centric solutions that create key insights and transform data into actionable intelligence.

Differentiated Solutions

- Advisory & Consulting
- Audit & Assessment
- Cyber Training
- Digital Services

- Offensive Operations
- Defensive Operations
- Security Operations
- Information Operations

- AI & Machine Learning
- All Source Intelligence
- Data Science
- Insights

Supporting Multi & Joint All-Domain Operations


Land


Air


Sea


Cyber


Space

By the Numbers

3500+
Cyber & Intelligence Professionals

90%
Cleared Personnel

150+
Active Projects

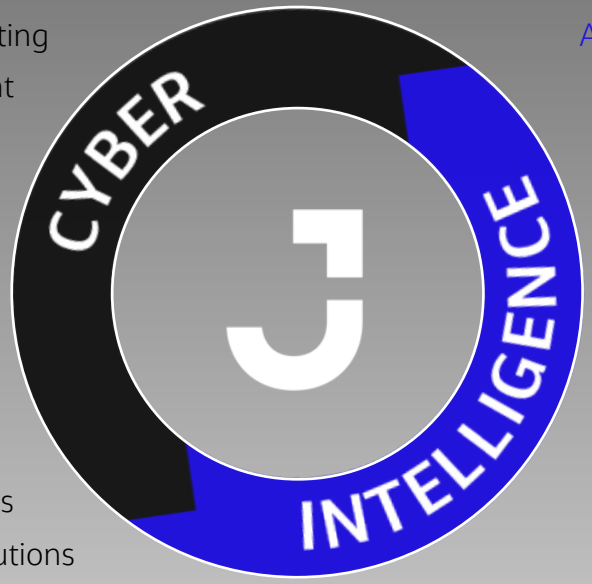
30+
Locations

Capabilities for Mission-Critical Environments

Cyber

Focused on an information environment that includes assets such as networks, technology, infrastructure and data

- Advisory & Consulting
- Identity Management
- Audit & Assessment
- Cyber Training
- Offensive Cyber Operations
- Defensive Cyber Operations
- Security Operations
- Information Operations
- Biometrics
- AI & Advanced Analytics
- Machine Learning & Big Data Solutions
- Digital Services



Intelligence

Focused on all-source intelligence, counterterrorism, space resiliency, and open source & social media analysis

- All-Source Intelligence
- Intelligence Analysis
- Counterterrorism
- Space Intelligence & Resiliency
- IC Data Services
- SIGNALS Intelligence
- Classified Enterprise IT Infrastructure
- Secure Communications
- Open Source & Social Media Analysis
- Space Counter-Space

Supporting Key Missions

- Counterterrorism / Counterinsurgency
- Space / Counterspace
- Watchlisting / Threat Detection
- Counterintelligence
- Counter Proliferation
- Defensive & Offensive Cyber Operations
- Insider Threat
- Indications & Warnings (I&W)

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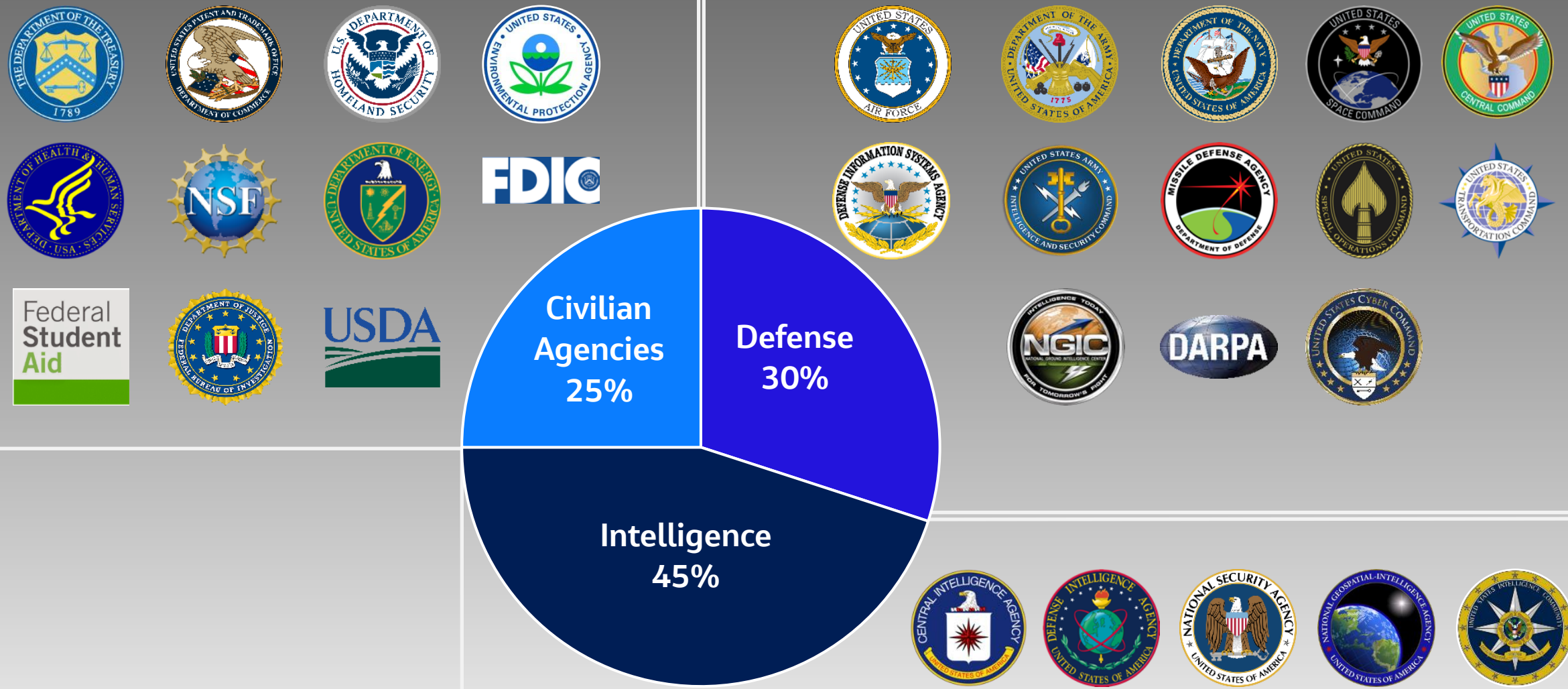
Key Customers We Support



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Intelligence Community (IC) is 45% of our business



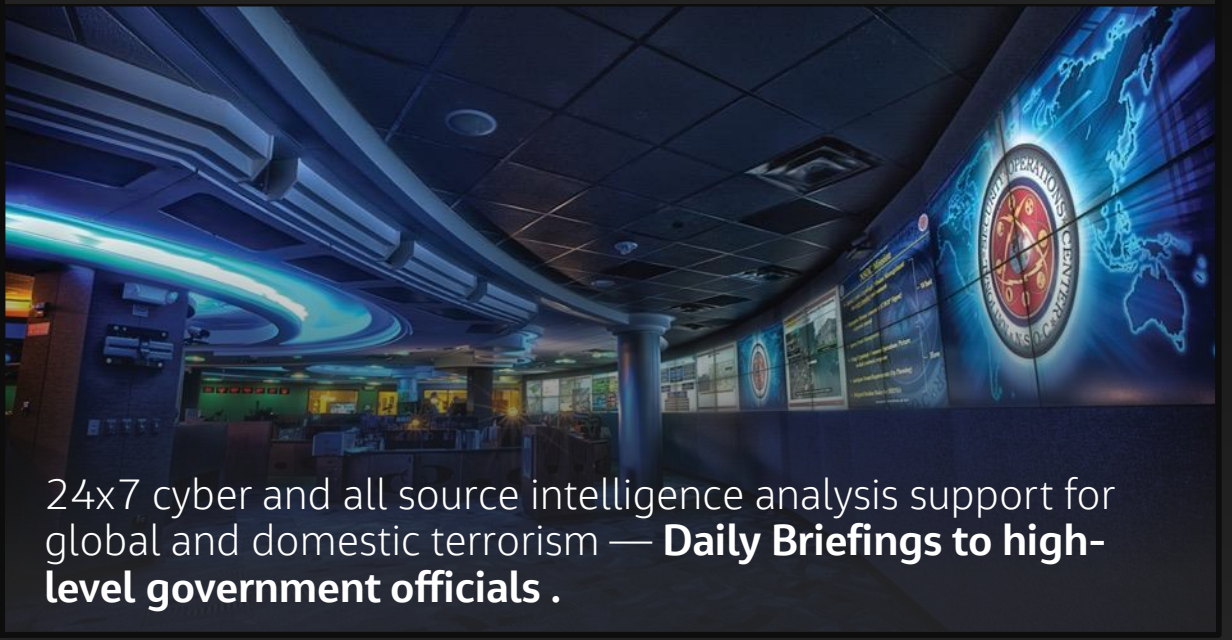
Cyber Threat hunting for over 250+ systems and 24x7 continuous monitoring to protect and defend the Enterprise Networks and stand-alone systems from malicious attacks.



Offensive and Defensive **training for over 1,000** government personnel annually — **the Navy Seal training for Cyber — 60% fail the first time!**



Cyber, network design, engineering, operations, and maintenance solutions for **one of the world's largest, most complex, and highly-secured network enterprises supporting over 800 locations globally**



24x7 cyber and all source intelligence analysis support for global and domestic terrorism — **Daily Briefings to high-level government officials .**

Department of Defense (DoD) is 30% of our business



24x7 Joint Intelligence Operations Center support for **missile warning, geolocation and navigation, target identification** and tracking of adversarial activities leveraging critical sensor & platform data to create **AI/ML models used for threat intelligence**.

Cyber crime training for over 2,600 government personnel annually. Courses include **incident response, forensic analysis, network traffic collection.**





All-source research and analysis of **biometric collection & exploitation supporting watchlisting**, counterintelligence, targeting, and human intelligence operations



24x7 Joint Intelligence Operations Center support for **intelligence, surveillance and reconnaissance** across an Area of Responsibility of **20 nations – Southwest Asia**

Federal Civilian is 25% of our business



Design, develop, deploy, and maintain IT systems in support of the **nation's watchlisting effort known as Terrorist Screening Database** commonly referred to as the **"Watchlist"**

Cyber support services protecting **$1.5 trillion loan portfolios and 150M Americans PII, 13M students** globally and 6500+ post secondary institutions - - **over 1B events annually (500K daily)**

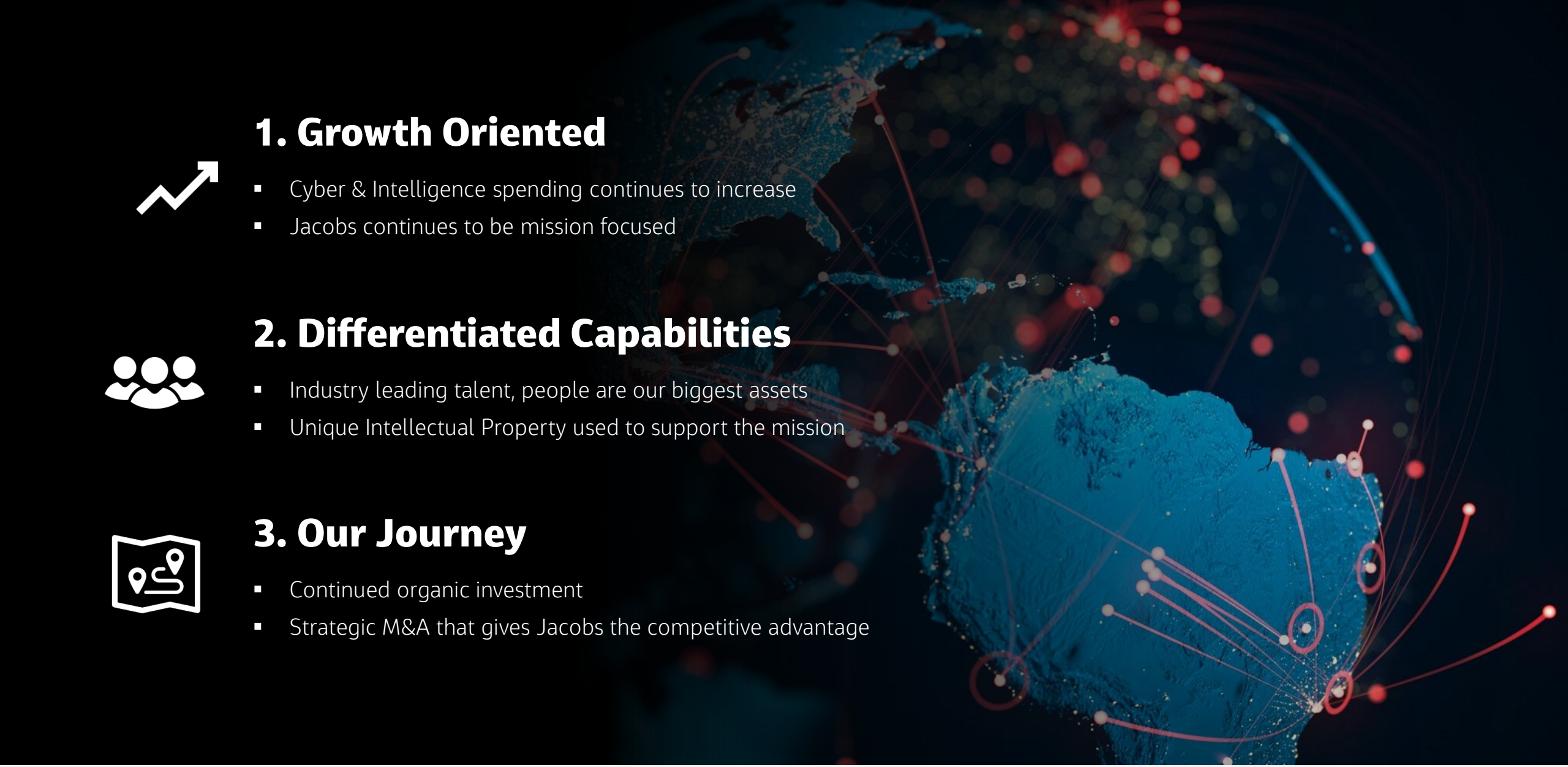




Cyber support for over **10 million US Patents** award and over 600k submitted worldwide each year. **12,000 end users in over 83 locations.**



24x7 **cyber analytic and mission support**, analyze data feeds and connect information **across the counterterrorism community**



1. Growth Oriented

- Cyber & Intelligence spending continues to increase
- Jacobs continues to be mission focused

2. Differentiated Capabilities

- Industry leading talent, people are our biggest assets
- Unique Intellectual Property used to support the mission

3. Our Journey

- Continued organic investment
- Strategic M&A that gives Jacobs the competitive advantage