



INTERNATIONAL

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Indosat Expands Partnership with CSG to Consolidate Wholesale Operations

Top Indonesian Provider Selects CSG's Intuitive, Automated Solutions across Its Enterprise

ENGLEWOOD, Colo.--(BUSINESS WIRE)-- [Indosat](#), one of Indonesia's largest telecommunication network and services providers, and [CSG International, Inc. \(NASDAQ: CSGS\)](#), a global provider of interactive transaction-driven solutions and services, today announced that Indosat has expanded its strategic partnership with CSG to include comprehensive wholesale services.

Indosat has been a valued CSG client for nearly 15 years. Under the terms of the new agreement, CSG will enable Indosat to consolidate wholesale business and settlement operations using [CSG Interconnect](#) and [CSG Route](#). The new solution will become Indosat's convergent settlement platform for fixed, international direct dial (IDD), cellular, and content offerings.

"We actively seek partners that can reduce our operational overhead, streamline our business operations, and allow us to adapt quickly to the changes and challenges associated with growth in the digital economy," said Fadzri Sentosa, Director and Chief Wholesale & Enterprise Officer at Indosat. "CSG Interconnect supports our wholesale transformation program with pre-packaged integration into our existing systems, which allows us to continue to offer the next-generation of wholesale products and services our valued customers expect. We hope this partnership will support us to deliver the best experience for our customers."

CSG solutions will enable the automation of rate sheets to eliminate data entry discrepancies, reconcile invoices and event detail records, boost revenue assurance, and support off-the-shelf integration to Indosat's existing financial systems.

"CSG has long differentiated itself in wholesale billing solutions, and the automated features of CSG Interconnect address the holistic billing requirements that our clients increasingly require," said Ian Watterson, managing director and vice president of Asia-Pacific for CSG. "We offer solutions that provide innovative revenue-sharing opportunities, enterprise automation capabilities, and seamless processes for increased transaction volumes and greater profitability."

CSG offers comprehensive strategies that reduce operational and network costs using sophisticated and intuitive automated processes to enable traditional service providers to compete in the digital economy—including the prepaid subscribers that comprise more than 90 percent of customers in emerging markets.

About Indosat

Indosat is the leading telecommunication and information operator in Indonesia that provides cellular services, fixed line, data communications and internet (MIDI). In the 1st quarter of 2014, the company has 59.7 million mobile subscribers through a variety of brands, among others; IM3, Mentari and Matrix. Indosat operates international direct dialing (IDD) through the access codes 001, 008 and Flatcall 01016. The company also offers corporate and SME solutions, namely Indosat Business, that are supported by integrated telecommunications networks throughout Indonesia as well as satellite services via satellite Palapa-C2 and Palapa-D. Indosat also has a very broad digital services program including a dedicated digital services unit (www.indosat.com/digital), Indonesia's first innovation competition IWIC, and Indonesia's leading startup incubator Ideabox (www.ideabox.co.id). Indosat is a subsidiary of the Ooredoo Group. Indosat's shares are listed on the Indonesia Stock Exchange (IDX: ISAT). Website: www.indosat.com.

About Ooredoo

Ooredoo is a leading international communications company delivering mobile, fixed, broadband internet and corporate managed services tailored to the needs of consumers and businesses across markets in the Middle East, North Africa and Southeast Asia. As a community-focused company, Ooredoo is guided by its vision of enriching people's lives and its belief that it can stimulate human growth by leveraging communications to help people achieve their full potential. Ooredoo has a presence in markets such as Qatar, Kuwait, Oman, Algeria, Tunisia, Iraq, Palestine, the Maldives, Myanmar and Indonesia. The company was named "Best Mobile Operator of the Year" at the World Communication Awards 2013. The company reported revenues of US\$9.3 billion in 2013 and had a consolidated global customer base of more than 95 million people as of 31 December 2013. Ooredoo's shares are listed on the Qatar Exchange and the Abu Dhabi Securities Exchange. Website: www.ooredoo.com.

About CSG International

[CSG Systems International, Inc. \(NASDAQ:CSGS\)](#) is a market-leading business support solutions and services company serving the majority of the top 100 global communications service providers, including leaders in fixed, mobile, and next-generation networks such as AT&T, Comcast, DISH, Orange, Reliance, SingTel Optus, Telecom New Zealand, Telefonica, Time Warner Cable, T-Mobile, Verizon, Vivo, and Vodafone. With more than 30 years of experience and expertise in voice, video, data, and content services, CSG International offers a broad portfolio of licensed and Software-as-a-Service (SaaS)-based products and solutions that help clients compete more effectively, improve business operations and deliver a more impactful customer experience across a variety of touch points. For more information, visit our website at www.csgi.com.

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