

National Health Investors

Q3 2025 Supplemental



TABLE OF CONTENTS

COMPANY	
COMPANY INFORMATION & LEADERSHIP	02
PORTFOLIO	
PORTFOLIO OVERVIEW	03
REAL ESTATE INVESTMENTS	04
SENIOR HOUSING OPERATING PORTFOLIO	05
OPERATING PARTNERS	06
EBITDARM LEASE COVERAGE & OCCUPANCY	07
PURCHASE OPTIONS & LEASE MATURITIES	08
INVESTMENTS	
INVESTMENT RATIONALE	09
RECENT INVESTMENTS	10
CAPITALIZATION	
CAPITALIZATION OVERVIEW	11
CAPITAL STRUCTURE	12
DEBT MATURITIES	13
SELECT DEBT COVENANTS	14
FINANCIAL	
PERFORMANCE	15
BALANCE SHEETS	16
STATEMENTS OF INCOME	17
FFO & FAD RECONCILIATION	18
ADJUSTED EBITDA RECONCILIATION	19
NOI RECONCILIATIONS	20-21
SHOP RECONCILIATIONS	22
SNF REVENUE BY STATE	23
DEFERRALS & REPAYMENTS	24
GLOSSARY	25-28

FORWARD LOOKING STATEMENTS AND NON-GAAP MEASURES:

This Supplemental Information and other materials we have filed or may file with the Securities and Exchange Commission, as well as information included in oral statements made, or to be made, by our senior management contain certain “forward-looking” statements as that term is defined by the Private Securities Litigation Reform Act of 1995. All statements regarding our expected future financial position, results of operations, cash flows, funds from operations, continued performance improvements, ability to service and refinance our debt obligations, ability to finance growth opportunities, and similar statements including, without limitation, those containing words such as “may,” “should,” “will,” “believes,” “anticipates,” “expects,” “intends,” “estimates,” “plans,” “projects,” “likely,” and other similar expressions are forward-looking statements. Forward-looking statements involve known and unknown risks and uncertainties that may cause our actual results in future periods to differ materially from those projected or contemplated in the forward-looking statements. Such risks and uncertainties include, among other things, the operating success of our tenants, managers and borrowers for collection of our lease and interest income; the success of property development and construction activities; the risk that the cash flows of our tenants, managers and borrowers would be adversely affected by increased liability claims and liability insurance costs; risks related to environmental laws and the costs associated with liabilities related to hazardous substances; risks associated with pandemics, epidemics or outbreaks; the risk of damage from catastrophic weather and other natural or man-made disasters and the physical effects of climate change; our ability to reinvest cash in real estate investments in a timely manner and on acceptable terms; the risk that the illiquidity of real estate investments could impede our ability to respond to adverse changes in the performance of our properties; operational risks with respect to our senior housing operating portfolio structured communities; risks related to our ability to maintain the privacy and security of Company information; disruptions to the management and operations of our business and the uncertainties caused by activist investors; adverse economic effects from international trade disputes (including threatened or implemented tariffs imposed by the U.S. or by foreign countries) or similar events impacting economic activity; our dependence on the ability to continue to qualify for taxation as a real estate investment trust; and other risks which are described under the heading “Risk Factors” in Item 1A in our Form 10-K for the year ended December 31, 2024 and our Form 10-Q for the quarter ended September 30, 2025. In this Supplemental Information, we refer to non-GAAP financial measures. These non-GAAP measures are not prepared in accordance with generally accepted accounting principles. A reconciliation of the non-GAAP financial measures to the most directly comparable GAAP measures is included in this presentation. Throughout this presentation, certain abbreviations and acronyms are used to simplify the format. A list of definitions is provided at the end of this presentation to clarify the meaning of any reference that may be ambiguous. Unless otherwise noted, all amounts are unaudited and are as of or for the quarter ended September 30, 2025.

COVER: PEAR VALLEY SENIOR LIVING IS AN ASSISTED LIVING AND MEMORY CARE COMMUNITY OPERATED BY COMPASS SENIOR LIVING IN CENTRAL POINT, OR.

LEADERSHIP

WE INVEST IN RELATIONSHIPS

NATIONAL HEALTH INVESTORS, INC. (NYSE: NHI), established in 1991 as a Maryland corporation, is a self-managed real estate investment trust ("REIT") specializing in sale-leaseback, joint venture, mortgage and mezzanine financing of need-driven and discretionary senior housing and medical facility investments. We operate through two reportable segments: Real Estate Investments and Senior Housing Operating Portfolio ("SHOP"). Our investments in real estate properties include independent living facilities, assisted living facilities, entrance-fee communities, senior living campuses, skilled nursing facilities and hospitals.



ERIC MENDELSON
President & CEO



KRISTIN S. GAINES
Chief Transaction Officer



KEVIN PASCOE
Chief Investment Officer



JOHN SPAID
Chief Financial Officer



DAVID TRAVIS
Chief Accounting Officer



BETH BLANKENSHIP
SVP, Legal Affairs



GRANT JOHNSTON
SVP, Asset Management

ANALYST COVERAGE

BMO Capital Markets: Juan Sanabria
BofA Global Research: Farrell Granath
Cantor Fitzgerald: Rich Anderson
Deutsche Bank: Omotayo Okusanya
Jefferies: Joe Dickstein
KeyBanc Capital Markets: Austin Wurschmidt
Truist Securities: Michael Lewis
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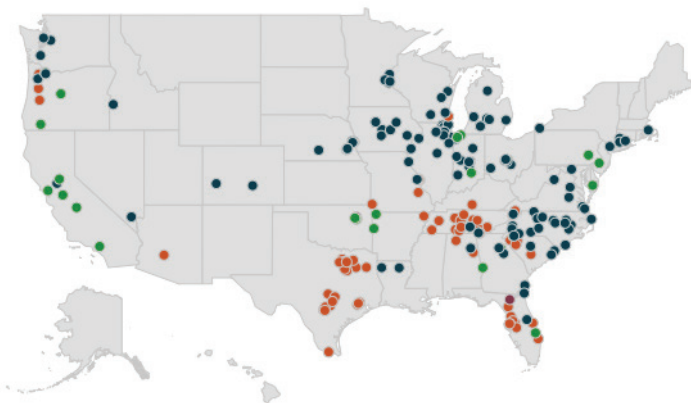
Transfer Agent
Computershare Trust Company, N.A
P.O. Box 43078
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PORTFOLIO OVERVIEW

As of September 30, 2025

- 118 SENIOR HOUSING**
- 68 SKILLED NURSING**
- 2 SPECIALTY HOSPITAL**
- 22 SHOP**



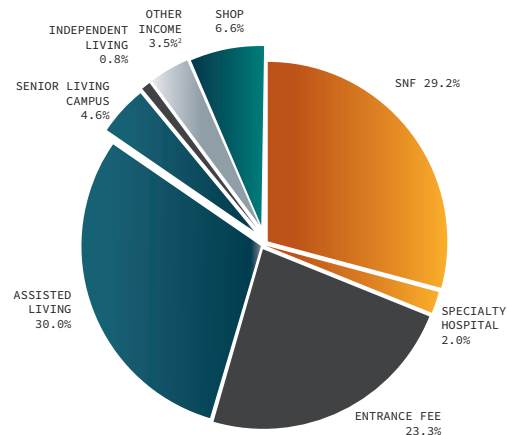
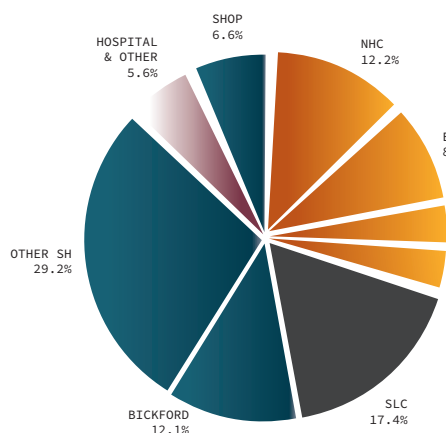
Portfolio (DOLLARS IN THOUSANDS)	Properties	Units	Investment	Adjusted NOI ¹	Annualized	% of Total
Triple Net						
Senior Housing	108	8,893	\$1,949,529	\$47,491	\$165,168	55.3%
Skilled Nursing	65	8,524	557,996	21,379	85,512	28.6%
Specialty Hospital	1	87	42,298	991	3,964	1.3%
Mortgages and Other Notes Receivable						
Senior Housing	10	906	118,836	2,467	9,867	3.3%
Skilled Nursing	3	367	14,741	551	1,691	0.6%
Specialty Hospital	1	36	24,863	530	2,121	0.7%
Other ²			66,172	2,579	10,512	3.5%
Senior Housing Operating	22	2,670	551,840	4,924	19,696	6.6%
Total	210	21,483	\$3,326,275	\$80,911	\$298,531	100.0%

¹ Adjusted segment NOI includes the impact of assets held for sale, disposals, and loan payoffs during the quarter. The annualized impact excludes these items. May not add up due to rounding. See pages 20-21 for reconciliations.

² Other income consists primarily of revenue from non-mortgage notes receivable.

PARTNERS³

ASSET CLASS³



³ Based on annualized adjusted NOI of \$298.5 million for contracts in place on September 30, 2025.

Sr. Hsng. Need-Driven 34.6%
 Sr. Hsng. Discretionary 24.1%
 Other SHOP 3.5%
SNF/Hospital 31.2%
 Other SHOP 6.6%

REAL ESTATE INVESTMENTS NOI

(DOLLARS IN THOUSANDS)

	Properties	Units	QTD NOI	Straight Line Revenue	NOI Less Straight Line Revenue	Non-cash Adjustments	QTD Adjusted NOI	Full Year Impact	Real Estate Investments Annualized Adjusted NOI
Leases									
Senior Housing - Need Driven									
Assisted Living	86	4,726	\$ 22,956	\$ 975	\$ 21,981	\$ 89	\$ 22,070	\$ 61,018	\$ 83,088
Senior Living Campus	7	867	3,302	124	3,178	1	3,179	9,538	12,717
Total Need Driven	93	5,593	26,258	1,099	25,159	90	25,249	70,556	95,805
Senior Housing - Discretionary									
Independent Living	4	357	580	4	576	—	576	1,728	2,304
Entrance-Fee Communities	11	2,943	15,964	(166)	16,130	635	16,765	50,294	67,059
Total Discretionary	15	3,300	16,544	(162)	16,706	635	17,341	52,022	69,363
Total Senior Housing	108	8,893	42,802	937	41,865	725	42,590	122,578	165,168
Medical Facilities									
Skilled Nursing	65	8,524	21,559	180	21,379	—	21,379	64,133	85,512
Hospitals	1	87	1,075	84	991	—	991	2,973	3,964
Total Medical Facilities	66	8,611	22,634	264	22,370	—	22,370	67,106	89,476
Transitioned and Disposals			(5,868)	(12,144)	6,275	(1,375)	4,900	(4,900)	—
Total Leases	174	17,504	\$ 59,568	\$ (10,943)	70,511	\$ (650)	\$ 69,861	\$ 184,783	\$ 254,644
Mortgages and Other Notes									
Senior Housing - Need Driven	9	655	\$ 1,929		\$ 1,929	\$ (55)	\$ 1,874	\$ 5,622	\$ 7,496
Senior Housing - Discretionary	1	251	593		593	—	593	1,778	2,371
Skilled Nursing	3	367	596		596	(45)	551	1,140	1,691
Hospitals	1	36	547		547	(17)	530	1,591	2,121
Other Notes Receivable			2,789		2,789	(210)	2,579	7,883	10,512
Total Mortgage and Other Notes	14	1,309	\$ 6,454		\$ 6,454	\$ (327)	6,127	\$ 18,014	\$ 24,191
Total Real Estate Investments			\$ 66,022	\$ (10,943)	\$ 76,965	\$ (977)	\$ 75,988	\$ 202,797	\$ 278,835

* QTD Adjusted NOI includes the impact of assets held for sale, transitions, disposals, and deferral repayments during the quarter. The annualized impact excludes assets held for sale, transitions, disposals, and approximately \$1.3 million in unscheduled deferral repayments received during the quarter.

SENIOR HOUSING OPERATING PORTFOLIO (SHOP)

TOTAL SENIOR HOUSING OPERATING PORTFOLIO (DOLLARS IN THOUSANDS EXCEPT REVPOR)

Portfolio Overview	Q3 2025	Q2 2025	Q1 2025	Q4 2024	Q3 2024
Properties	22	15	15	15	15
Units	2,670	1,732	1,732	1,732	1,732
Occupancy	87.5%	89.1%	89.2%	89.4%	88.6%
REVPOR	\$3,020 ¹	\$3,071	\$3,008	\$3,014	\$2,989
Resident fees	\$21,177	\$14,217	\$13,939	\$14,004	\$13,771
Operating expenses	(15,191)	(9,687)	(10,162)	(10,059)	(10,065)
Management fees	(1,062)	(709)	(691)	(697)	(679)
NOI	\$4,924	\$3,821	\$3,086	\$3,248	\$3,027
NOI Margin	23.3%	26.9%	22.1%	23.2%	22.0%
Recurring capex	\$521	\$382	\$362	\$583	\$583

SAME-STORE SENIOR HOUSING OPERATING PORTFOLIO (DOLLARS IN THOUSANDS EXCEPT REVPOR)

Portfolio Overview	Q3 2025	Q2 2025	Q1 2025	Q4 2024	Q3 2024
Properties	15	15	15	15	15
Units	1,732	1,732	1,732	1,732	1,732
Occupancy	87.9%	89.1%	89.2%	89.4%	88.6%
REVPOR	\$3,074	\$3,071	\$3,008	\$3,014	\$2,989
Resident fees	\$14,057	\$14,217	\$13,939	\$14,004	\$13,771
Operating expenses	(10,388)	(9,687)	(10,162)	(10,059)	(10,065)
Management fees	(707)	(709)	(691)	(697)	(679)
NOI	\$2,962	\$3,821	\$3,086	\$3,248	\$3,027
NOI Margin	21.1%	26.9%	22.1%	23.2%	22.0%
Recurring capex	\$479	\$382	\$362	\$394	\$583

¹ On a pro forma basis to include the seven transitioned properties for a full quarter, REVPOR was approximately \$3,530.

INDUSTRY PARTNERS

		OWNERSHIP	MARKET FOCUS	% OF NOI ¹
	Senior Living Communities owns and operates luxury retirement communities located in Connecticut, South Carolina, North Carolina, Florida, Georgia and Indiana.	Private	EFC	17.4%
	NHC affiliates operate for themselves and third parties 80 skilled nursing facilities with 10,329 beds. NHC affiliates also operate 26 assisted living communities with 1,413 units, nine independent living communities with 777 units, three behavioral health hospitals, 34 homecare agencies, and 33 hospice agencies.	Public	SNF	12.2%
	Bickford Senior Living manages or operates over 50 independent living, assisted living, and memory care branches throughout the country. They are also an experienced developer, constructing over 150 communities.	Private	SH	12.1%
	The Ensign Group, Inc.'s independent operating subsidiaries provide a broad spectrum of skilled nursing and assisted living services, physical, occupational and speech therapies and other rehabilitative and healthcare services at multiple locations across 17 states.	Public	SNF	8.8%
	Encore Senior Living develops, renovates and manages senior living communities. The company's portfolio consists of 34 communities in five states providing the continuum of senior care including independent living, assisted living, and memory care.	Private	SH	3.7%
	Health Services Management is a non-profit formed in 2000. The Company operates more than 18 skilled nursing and assisted living facilities located in Florida, Tennessee, and Texas.	NFP	SNF	3.6%
	Based in Des Moines, Iowa, and established in 1971, Life Care Services operates and develops continuing care retirement communities, stand-alone assisted living, memory care, and rental communities nationwide.	Private	EFC	3.4%
	Spring Arbor Senior Living, a Foundry Commercial company, operates 33 senior living communities across the Mid-Atlantic, Southeast, and Midwest with a focus on serving residents and their loved ones. Spring Arbor assisted living and memory care residents enjoy a lifestyle focused on wellness with on-site therapy and a full schedule of activities, enabling residents to live life to the fullest.	Private	SH	3.1%
	PACS was founded in 2013 with two skilled nursing facilities. Since the purchase of those facilities, the PACS family consists of over 314 independent operating subsidiaries across 17 states, as well as ancillary and support services, and continues to bring its proven model of mission-driven care that balances access to a national network of support and resources with local decision making.	Public	SNF	2.2%
	Senior Living Hospitality Group, LLC manages senior living communities, including Continuing Care Retirement Communities that offer Independent Living, Assisted Living, Memory Care, Skilled Nursing, and Rehabilitation Services. The mission is to deliver the best product, service, and value in senior living. Each day, the focus is on providing exceptional attention to resident needs, delivered with loving care and hospitality beyond expectation—an approach that defines the essence of community.	Private	EFC	2.2%

¹ Based on annualized adjusted NOI of \$298.5 million for contracts in place on September 30, 2025.

LEASE PORTFOLIO EBITDARM COVERAGE & OCCUPANCY

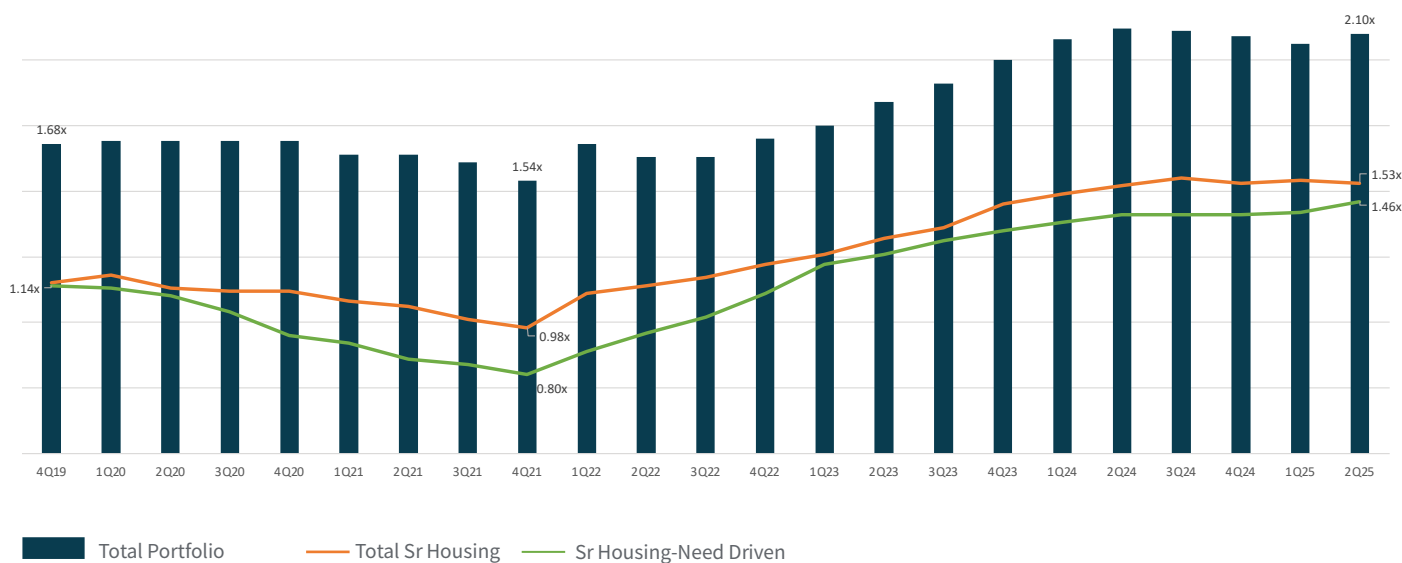
NHI TOTAL PORTFOLIO

PROPERTY TYPE	SH	SNF	MEDICAL NON-SNF	TOTAL
Properties	112	68	1	181
2Q24 Coverage	1.49x	3.04x	3.32x	2.05x
2Q24 Occupancy	85.2%	82.4%	79.5%	83.9%
2Q25 Coverage	1.53x	3.17x	2.56x	2.10x
2Q25 Occupancy	86.4%	83.8%	77.2%	85.2%

PROPERTY CLASS	NEED DRIVEN	NEED DRIVEN EXCL. BICKFORD	DISCRETIONARY	DISCRETIONARY EXCL. SLC	MEDICAL	MEDICAL EXCL. NHC
Properties	98	60	14	5	69	34
2Q24 Coverage	1.39x	1.21x	1.64x	1.87x	3.05x	2.20x
2Q24 Occupancy	85.8%	86.1%	84.3%	86.4%	82.4%	75.1%
2Q25 Coverage	1.46x	1.33x	1.64x	2.13x	3.15x	2.33x
2Q25 Occupancy	86.6%	87.0%	86.2%	88.6%	83.8%	79.0%

CUSTOMERS	NHC ¹	SLC ²	BICKFORD ²
Properties	35	10	38
2Q24 Coverage	4.12x	1.52x	1.72x
2Q24 Occupancy	88.4%	82.3%	85.1%
2Q25 Coverage	4.21x	1.41x	1.69x
2Q25 Occupancy	88.9%	83.7%	85.9%

NHI HISTORIC EBITDARM COVERAGE TRENDS



All tables based on trailing 12 months; excludes transitioned properties under cash-flow based leases, loans, mortgages; excludes development and lease up properties in operation less than 24 months; includes proforma cash rent for stabilized acquisitions in the portfolio less than 24 months;

¹ NHC Fixed Charge Coverage Ratio and displayed occupancies are on corporate-level. The occupancies are for the SNF portfolio only as can be seen in NHC's public filings.

² SLC operates 9 discretionary CCRC properties and one need driven assisted living community.

³ Bickford coverage for the TTM ended June 30, 2024 assuming the full impact of the April 2024 rent reset was 1.61x. Bickford pro forma coverages assuming the full impact of the April 2024 rent reset and deferral repayments are 1.49x for the TTM ended 2Q 2025 and 1.41x for the TTM ended 2Q 2024.

PURCHASE OPTIONS & LEASE MATURITIES

TENANT PURCHASE OPTIONS (DOLLARS IN THOUSANDS)

ASSET TYPE	PROPERTIES	LEASE EXPIRATION	1ST OPTION OPEN YEAR	OPTION TYPE	CURRENT CASH RENT (\$)	% OF TOTAL ¹
SH	2	May 2035	2029	A	\$6,463	2.32%
SNF	1	September 2028	2028	B	\$522	0.19%
SNF	1	April 2032	2031	C	\$2,659	0.95%
						3.46%

Option Type:

- A. Fixed base price plus a specified share on any appreciation
- B. Fixed base price
- C. Fixed minimum internal rate of return on NHI's investment

¹ Based on Real Estate Investments annualized adjusted NOI of \$278.8 million for contracts in place at September 30, 2025.

LEASE MATURITIES (ANNUALIZED CASH RENT; DOLLARS IN THOUSANDS)

	Properties	Units	SH (\$)	SNF (\$)	Other (\$)	Total (\$)	% of Total ²
2025	—	—	—	—	—	—	—%
2026	36	4,849	2,073	37,213	—	39,286	15.4%
2027	4	803	13,796	1,891	—	15,687	6.2%
2028	12	591	11,340	522	—	11,862	4.7%
2029	7	836	1,273	11,482	—	12,755	5.0%
2030	—	—	—	—	—	—	—%
2031	13	2,506	57,353	—	—	57,353	22.5%
2032	2	213	1,299	2,659	—	3,958	1.6%
2033	28	1,814	28,528	—	—	28,528	11.2%
2034	16	974	9,563	3,641	—	13,204	5.2%
Thereafter	56	4,918	39,943	28,104	3,964	72,011	28.3%

² Based on annualized cash lease revenue of \$254.6 million for contracts in place at September 30, 2025.

WE INVEST IN RELATIONSHIPS, NOT JUST PROPERTIES

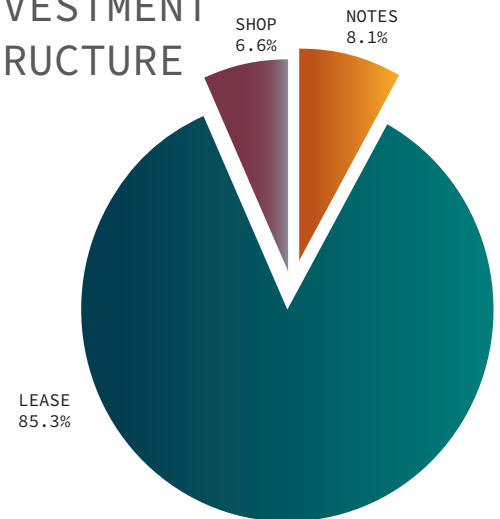
FOCUSED ON GROWING WITH OUR 38 OPERATING PARTNERS AND SELECT NEW CUSTOMERS

DIVERSIFIED INVESTMENT PLAN EMPHASIZING PRIVATE PAY SENIOR HOUSING PROPERTIES AND BEST-IN-CLASS SNF OPERATORS

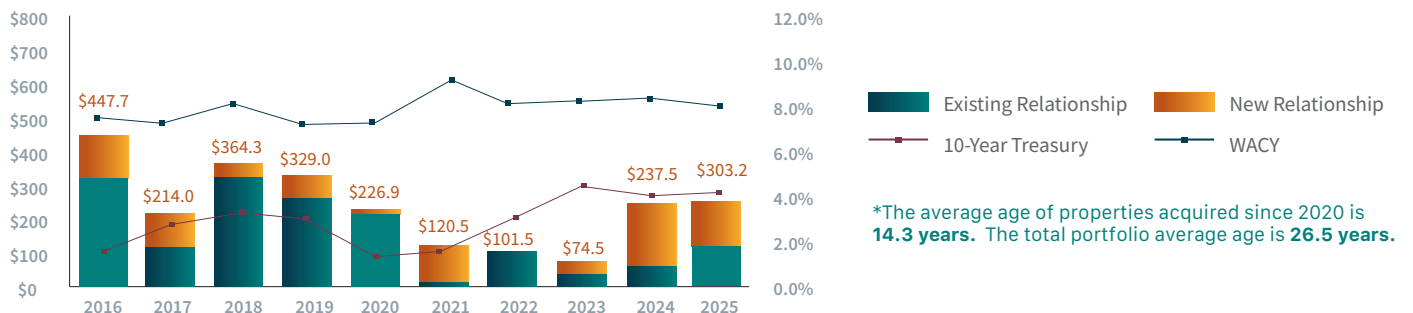
EXPERIENCED OPERATORS WITH PROVEN RECORD OF QUALITY CARE AND VALUE CREATION

LOW LEVERAGE BALANCE SHEET AND STAGGERED LONG-TERM DEBT MATURITIES

INVESTMENT STRUCTURE



INVESTMENT HISTORY* (DOLLARS IN MILLIONS)



RECENT INVESTMENTS

RECENT LEASE AND SHOP ACTIVITIES (DOLLARS IN THOUSANDS)

	Asset Class	Investment Type	Units/ Buildings ¹	Location	Yield ²	Total
Q3 2025						
Compass Senior Living	SH	SHOP	344/41	OK,OR	7.50%	\$74,300
Q2 2025						
Agemark Senior Living*	SH	Lease	205/6	NE	8.00%	63,500
Q1 2025						
Generations, LLC*	SH	Lease	108/1	CO	8.00%	21,200
Mainstay Healthcare ³	SH	Lease	88/1	FL	8.00%	8,600 ³
Juniper Communities LLC*	SH	Lease	120/1	NJ	7.95%	46,300
						\$ 213,900
Q4 2024						
Spring Arbor*	SH	Lease	522/10	NC	8.23%	121,300
William James Group, LLC*	SH	Lease	46/1	GA	8.50%	6,870
Q2 2024						
Encore Senior Living ⁴	SH	Lease	110/1	WI	8.25%	32,100 ⁴
						\$ 160,270

RECENT LOAN ORIGATION AND OTHER DEVELOPMENT (DOLLARS IN THOUSANDS)

	Asset Class	Investment Type	Units/ Buildings ¹	Location	Yield	Total	Funded	Remaining
Q2 2025								
Encore Senior Living	SH	Construction	84/1	MI	9.00%	\$28,000	\$(2,800)	\$25,200
Q1 2025								
Vizion Health	N/A	Mezzanine Loan	N/A	N/A	9.15%	\$5,400	\$(5,263)	137
Senior Living Hospitality Group, LLC	N/A	Mezzanine Loan	N/A	N/A	9.00%	1,900	\$(1,900)	—
						\$35,300	\$(9,963)	\$25,337
Q4 2024								
Capital Funding Group	N/A	Mezzanine Loan	N/A	N/A	10.00%	\$25,000	\$(12,500)	12,500
Mainstay Healthcare*	SH	Mortgage Loan	141/1	FL	8.50%	9,000	(9,000)	—
Mainstay Healthcare*	SH	Mezzanine Loan	N/A	N/A	8.50%	350	(350)	—
Q3 2024								
The Sanders Trust *	HOSP	Mortgage Loan	36/1	FL	9.00%	27,720	(25,061)	2,659
Q2 2024								
Compass Senior Living, LLC*	SH	Mortgage Loan	165/2	OK	8.50%	9,500	(9,500)	—
Q1 2024								
Carriage Crossing Senior Living*	SH	Mortgage Loan	80/1	FL	8.75%	15,000 ⁵	(15,000)	—
						\$86,570	\$(71,411)	\$15,159
Other Loan and Development Commitments								
Senior Living Hospitality Group	EFC	Working Capital Note	493/2	CT	7.50%	\$5,000	\$(3,976)	\$1,024
Timber Ridge OpCo	EFC	Working Capital Note	N/A	N/A	6.00%	5,000	—	5,000
Senior Living Communities	EFC	Revolving Credit	N/A	N/A	Variable	15,000	(6,750)	8,250
Bickford	SH	Renovation	Various	Various	NA	8,000	(4,191)	3,809
Navion Senior Solutions	SH	Renovation	Various	Various	NA	1,000	(319)	681
Senior Living Communities	EFC	Renovation	Various	Various	NA	10,000	(4,959)	5,041
Spring Arbor	SH	Renovation	522/10	NC	8.23%	3,000	—	3,000
Juniper Communities, LLC	SH	Renovation	120/1	NJ	7.95%	750	—	750
William James Group, LLC	SH	Renovation	46/1	GA	8.5%	600	(468)	132

*Indicates new relationship

¹ Building count excludes renovations.

² SHOP yields include estimate for routine capital expenditures.

³ This property was acquired in a deed in lieu of foreclosure transaction with SLM to satisfy the repayment of its \$10.0 million mortgage note receivable.

⁴ Acquisition was partially funded with with cancellation of a \$22.2 million construction loan.

⁵ Additional \$2.0 million available to be funded contingent upon the performance of facility operations until March 31, 2027.

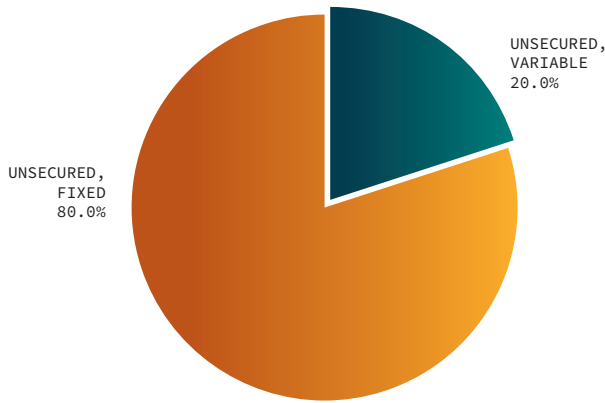
CAPITALIZATION OVERVIEW

(DOLLAR AND SHARE AMOUNTS IN THOUSANDS)

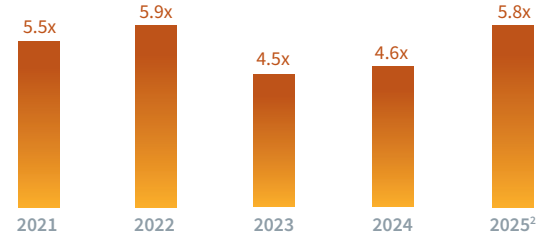
	Q3 2025	Q2 2025	Q1 2025	Q4 2024	Q3 2024
Balance Sheet Data					
Gross cost of real estate assets	\$ 3,104,283	3,097,842	\$ 3,031,719	\$ 2,953,548	\$ 2,820,430
Total assets	2,690,064	2,695,959	2,782,885	2,614,371	2,460,090
Total liabilities	1,191,566	1,198,665	1,338,300	1,229,195	1,212,680
Total noncontrolling interests	17,599	17,649	18,111	18,702	18,458
Total stockholder's equity attributable to NHI	1,480,899	1,479,645	1,426,474	1,366,475	1,228,950
Operating Data					
Total revenue	\$ 89,847	\$ 90,662	\$ 89,296	\$ 85,754	\$ 82,944
Rental revenue - GAAP	62,178	70,270	68,866	65,784	63,318
Straight-line rents	(10,942)	1,034	1,410	964	1,161
Amortization of lease incentives	725	725	725	724	723
Rental revenue - Cash	70,059	67,047	65,295	62,700	60,093
Net Operating Income	70,984	77,352	75,556	72,154	69,414
Adjusted EBITDA	75,378	70,348	68,060	67,146	64,364
Funds Available for Distribution	62,248	55,957	56,001	52,073	49,383
Interest expense	13,766	15,001	14,337	15,241	14,939
General & administrative expense	6,311	6,125	6,829	5,416	4,810
Diluted common shares outstanding	47,624	46,822	45,879	45,435	43,987
NAREIT FFO per diluted common share	1.09	1.19	1.14	1.24	1.03
Normalized FFO per diluted common share	1.32	1.22	1.15	1.12	1.03
Capitalization					
Common shares outstanding at end of each period	47,639	47,473	46,694	45,688	43,622
Market value of equity at end of each period	\$ 3,787,301	\$ 3,328,807	\$ 3,448,819	\$ 3,166,178	\$ 3,666,865
Total debt	1,109,065	1,118,835	1,262,985	1,146,041	1,136,303
Secured debt	—	—	75,704	75,816	75,925
Net debt	1,027,440	1,100,195	1,127,981	1,121,752	1,120,753
Total enterprise value	4,814,741	4,429,002	4,576,800	4,287,930	4,787,618
Ratios					
Interest coverage ratio	5.5x	4.7x	4.7x	4.5x	4.3x
Fixed charge coverage ratio	5.8x	5.0x	5.1x	4.7x	4.5x
Net debt to adjusted EBITDA (annualized)	3.6x	3.9x	4.1x	4.2x	4.4x
Net debt as a percentage of enterprise value	21.3%	24.8%	24.6%	27.6%	23.4%
Total Debt / Gross Assets	31.8%	32.2%	35.6%	35.7%	35.7%
Secured Debt / Gross Assets	—%	—%	2.1%	2.4%	2.4%
Dividend Information					
Regular dividends declared per common share	\$ 0.92	\$ 0.90	\$ 0.90	\$ 0.90	\$ 0.90
Normalized FFO payout ratio per common share	69.7%	73.8%	78.3%	80.4%	87.4%
Dividends declared	\$ 43,827	\$ 42,726	\$ 42,024	\$ 41,119	\$ 39,260
Normalized FFO payout ratio	69.9%	74.7%	79.9%	81.0%	86.3%
Normalized FAD payout ratio	70.3%	76.3%	74.9%	78.9%	79.4%
Portfolio Statistics					
Number of Properties	210	205	203	193	194

CAPITAL STRUCTURE

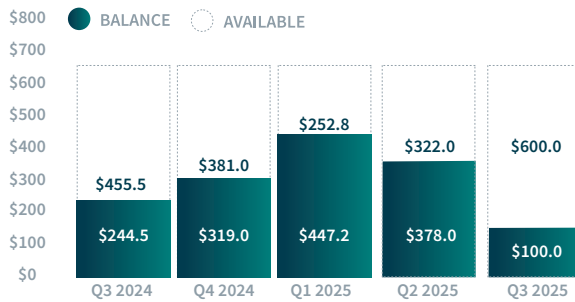
DEBT¹



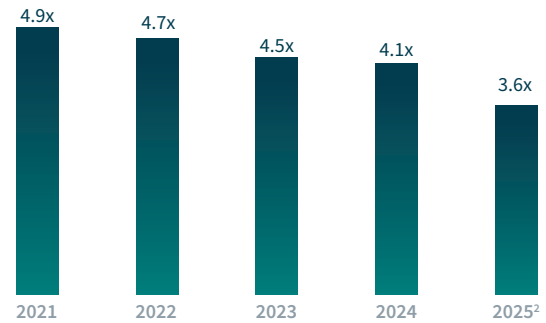
FIXED CHARGE COVERAGE



REVOLVER LIQUIDITY (DOLLARS IN MILLIONS)



NET DEBT TO ADJUSTED EBITDA



September 30, 2025	Amount	Rate	% of Total	Maturity
Unsecured Debt				
Fixed Rate				
Private Placement	150,000	4.45%	13.3%	1.1 years
Public Bonds due 2031	400,000	3.00%	35.6%	5.3 years
Public Bonds due 2033	350,000	5.35%	31.1%	7.3 years
Variable Rate				
Revolving Credit Facility	100,000	5.27%	8.9%	3.0 years
Term Loan	125,000	5.47%	11.1%	0.2 years
Total Unsecured Debt	\$ 1,125,000			
Subtotal	1,125,000	4.40%	100.0%	4.6 years
Note Discounts	(5,555)			
Unamortized Loan Costs	(10,380)			
Total Debt	\$ 1,109,065			

¹ Excludes impact of unamortized discounts and loan costs

² Annualized, see page 19 for reconciliation

DEBT MATURITIES

DEBT SCHEDULE (DOLLARS IN THOUSANDS)

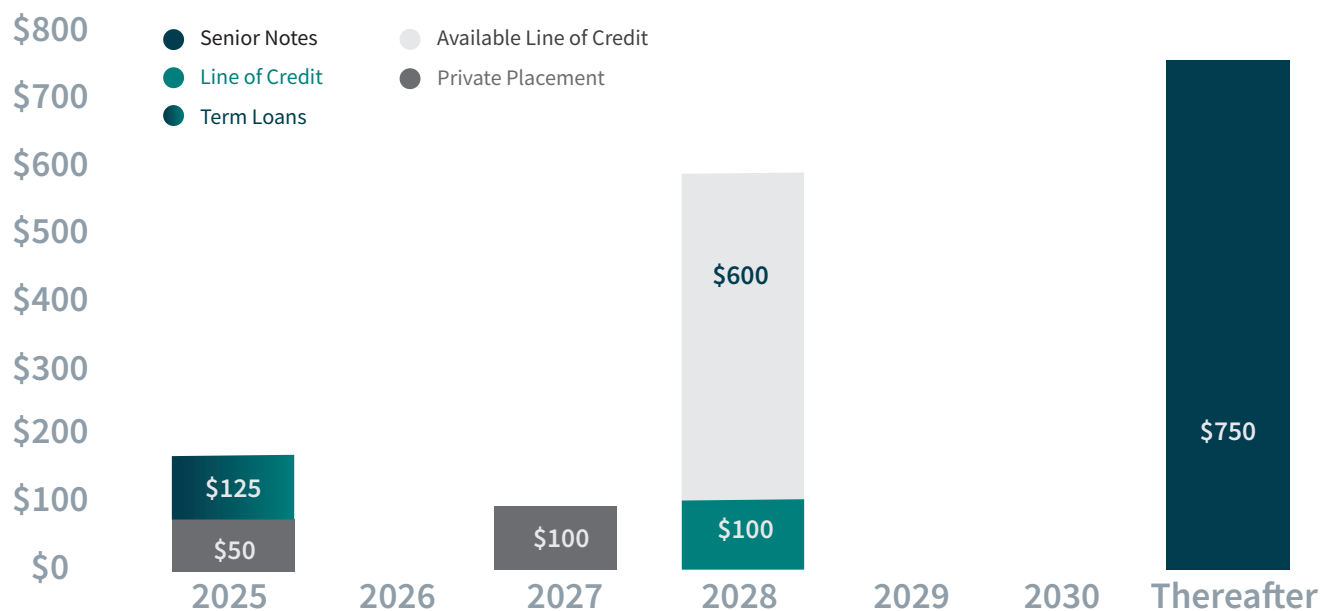
Financial Instrument	Amount Outstanding ¹	Interest Rate ²	Fixed/Variable	Maturity ³	Years to Maturity	Secured
Credit Facility						
\$700MM Revolver (S + 105)	\$100,000	5.27%	Variable	Oct-28	3.0	No
Bank Term Loan (S + 125)	125,000	5.47%	Variable	Dec-25	0.2	No
\$50MM Private Placement Term Loan	50,000	4.33%	Fixed	Nov-25	0.1	No
\$100MM Private Placement Term Loan	100,000	4.51%	Fixed	Jan-27	1.3	No
\$400MM Senior Unsecured Notes	400,000	3.00%	Fixed	Feb-31	5.3	No
\$350MM Senior Unsecured Notes	350,000	5.35%	Fixed	Feb-33	7.3	No
Total Debt	\$1,125,000					
Weighted Average Interest Rate		4.40%			4.6	

¹ As of September 30, 2025.

² Variable rates based on daily SOFR plus a 10 basis points spread adjustment for the quarter ended September 30, 2025.

³ Excludes optional extensions for the revolver and bank term loan. Subsequent to the quarter end, NHI extended the Term Loan by six months and repaid \$50 million in private placement notes.

DEBT MATURITY SCHEDULE¹ (DOLLARS IN MILLIONS)



SELECT DEBT COVENANTS¹

Credit Facility	Requirement	Q3 2025	Q2 2025	Q1 2025	Q4 2024	Q3 2024	Q2 2024
Leverage ratio	<= 60%	32%	34%	35%	35%	37%	37%
Unsecured leverage ratio	<= 60%	35%	37%	38%	38%	41%	41%
Secured leverage ratio	<= 30%	—%	—%	2%	2%	2%	2%
Fixed charge coverage ratio	>= 1.75	5.20	4.89	4.84	4.69	4.60	4.60
Tangible net worth	\$1.475bn	Pass	Pass	Pass	Pass	Pass	Pass

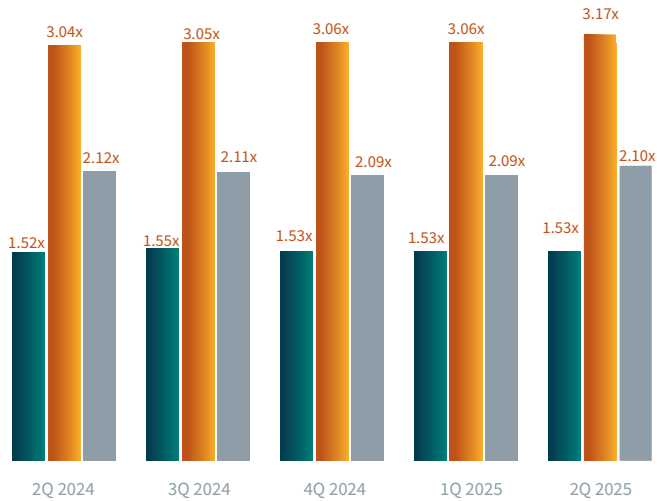
Private Placement	Requirement	Q3 2025	Q2 2025	Q1 2025	Q4 2024	Q3 2024	Q2 2024
Leverage ratio	<= 60%	31%	33%	38%	36%	38%	37%
Unencumbered leverage ratio	<= 60%	34%	36%	42%	40%	42%	40%
Secured leverage ratio	<= 30%	—%	—%	2%	2%	2%	2%
Fixed charge coverage ratio	>= 2.00	4.71	4.27	4.24	3.99	4.15	4.20
Tangible net worth	\$1.57bn	Pass	Pass	Pass	Pass	Pass	Pass

Public Bonds	Requirement	Q3 2025	Q2 2025	Q1 2025	Q4 2024	Q3 2024	Q2 2024
Leverage ratio	<= 60%	33%	33%	37%	35%	37%	37%
Secured leverage ratio	<= 40%	—%	—%	2%	2%	2%	2%
Debt service ratio	>= 1.50	5.80	5.36	5.13	5.16	5.01	4.85
Unencumbered asset ratio	>= 150%	308%	303%	279%	293%	279%	279%

¹ These calculations are made in accordance with the respective debt agreements and may be different than other metrics presented.

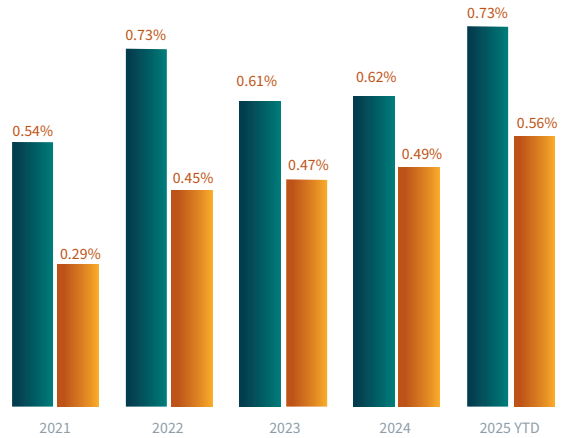
PERFORMANCE

EBITDARM COVERAGE¹ SENIOR HOUSING SKILLED NURSING² TOTAL

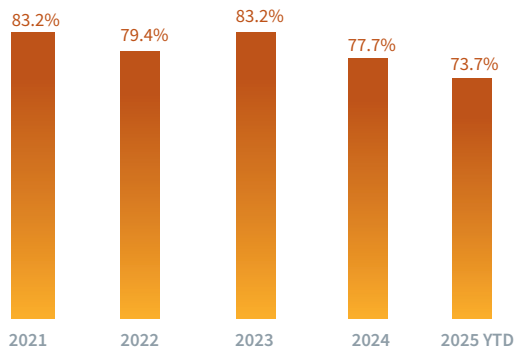


¹EBITDARM coverage is based on trailing twelve month results through the period indicated.
²Includes NHC Fixed Charge Coverage Ratio which is based on the corporate entity.

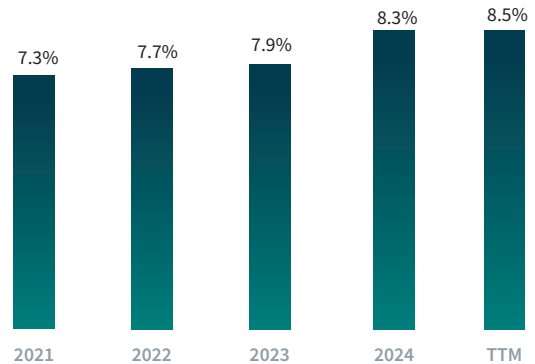
GENERAL & ADMINISTRATIVE AS % OF GROSS ASSETS G&A EXPENSE G&A EXPENSE EXCL. STOCK COMPENSATION



FAD PAYOUT RATIO

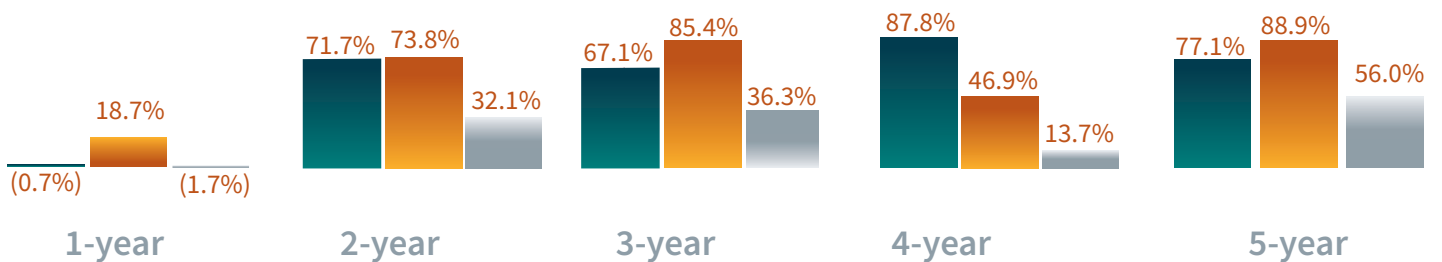


RETURN ON INVESTED CAPITAL



TOTAL RETURN³

NHI FTSE NAREIT Equity Health Care MSCI US REIT Index



³Through September 30, 2025

BALANCE SHEETS

(DOLLARS IN THOUSANDS)

	Q3 2025		Q4 2024	
	(unaudited)			
Assets				
Real estate properties				
Land	\$	209,444	\$	191,909
Buildings and improvements		2,882,373		2,751,071
Construction in progress		12,465		10,568
		3,104,282		2,953,548
Less accumulated depreciation		(801,614)		(742,295)
Real estate properties, net		2,302,668		2,211,253
Mortgage and other notes receivable, net of reserve of \$18,910 and \$20,249		209,169		268,926
Cash and cash equivalents		81,625		24,289
Straight-line rent receivable		77,906		87,150
Other assets, net		18,696		22,753
Total Assets¹	\$	2,690,064	\$	2,614,371
Liabilities and Stockholders' Equity				
Debt	\$	1,109,065	\$	1,146,041
Accounts payable and accrued expenses		34,654		37,757
Dividends payable		43,827		41,119
Deferred income		4,020		4,277
Total Liabilities¹		1,191,566		1,229,194
Commitments and Contingencies		—		—
Redeemable noncontrolling interest		9,034		9,790
National Health Investors Stockholders' Equity:				
Common stock, \$0.01 par value; 100,000,000 shares authorized; 47,638,502 and 45,687,942 shares issued and outstanding, respectively		476		457
Capital in excess of par value		1,875,800		1,736,831
Retained earnings		2,708,843		2,604,829
Cumulative dividends		(3,104,220)		(2,975,642)
Total National Health Investors Stockholders' Equity		1,480,899		1,366,475
Noncontrolling interests		8,566		8,912
Total Equity		1,489,464		1,375,387
Total Liabilities and Stockholders' Equity	\$	2,690,064	\$	2,614,371

¹ The condensed consolidated balance sheets include each of the following amounts related to consolidated variable interest entities: \$400.3 million and \$505.9 million of real estate properties, net; \$7.6 million and \$9.7 million of cash and cash equivalents; \$0.6 million and \$10.0 million of straight-line rent receivable; \$5.4 million and \$7.5 million of other assets, net; and \$5.7 million and \$5.7 million of accounts payable and accrued expenses as of September 30, 2025 and December 31, 2024, respectively.

STATEMENTS OF INCOME

(DOLLARS IN THOUSANDS EXCEPT PER SHARE AMOUNTS)

	Q3 2025		Q3 2024	
Revenues		(unaudited)		(unaudited)
Rental income	\$	62,178	\$	63,318
Resident fees and revenues		21,177		13,771
Interest income and other		6,492		5,855
	\$	89,847	\$	82,944
Expenses				
Depreciation		20,216		17,768
Interest		13,766		14,939
Senior Housing operating expenses		16,253		10,744
Legal		134		240
Franchise, excise and other taxes		244		83
General and administrative		6,311		4,810
Taxes and insurance on leased properties		2,610		2,786
Loan and realty losses (gains)		(1,979)		3,434
		57,555		54,804
Gains (losses) from equity method investment		73		—
Gains on sale of real estate		113		102
Net income		32,478		28,242
Less: net loss (income) attributable to noncontrolling interests		384		298
Net income attributable to stockholders		32,862		28,540
Add Less: net income attributable to unvested restricted stock awards		(50)		(29)
Net income attributable to common stockholders	\$	32,812	\$	28,511
Weighted average common shares outstanding:				
Basic		47,433,336		43,476,067
Diluted		47,623,623		43,987,072
Earnings per common share:				
Net income attributable to common stockholders - basic	\$	0.69	\$	0.66
Net income attributable to common stockholders - diluted	\$	0.69	\$	0.65

FFO & FAD RECONCILIATION

(DOLLARS IN THOUSANDS EXCEPT PER SHARE AMOUNTS)

	Q3 2025		Q3 2024	
Net income attributable to common stockholders	\$	32,812	\$	28,511
Elimination of certain non-cash items in net income:				
Real estate depreciation		19,662		17,494
Real estate depreciation related to noncontrolling interests		(400)		(412)
Gains on sales of real estate, net		(113)		(102)
NAREIT FFO attributable to common stockholders		51,961		45,491
Non-cash rental income related to operations transfer		(1,375)		
Non-cash write-off of straight-line rent receivable		12,141		—
Normalized FFO attributable to common stockholders		62,727		45,491
Non-cash lease revenue adjustments, net		(616)		(570)
Non-real estate depreciation, net		487		237
Amortization of debt issuance costs and discounts, net		658		873
Adjustments related to equity method investments, net		(273)		(453)
Recurring capital expenditures, net		(668)		(603)
Equity method investment non-refundable entrance fees		929		302
Note receivable credit loss expense		(1,979)		3,434
Non-cash stock-based compensation		983		670
Normalized FAD attributable to common stockholders	\$	62,248	\$	49,383
BASIC				
Weighted average common shares outstanding		47,433,336		43,476,067
NAREIT FFO attributable to common stockholders per share	\$	1.10	\$	1.05
Normalized FFO attributable to common stockholders per share	\$	1.32	\$	1.05
DILUTED				
Weighted average common shares outstanding		47,623,623		43,987,072
NAREIT FFO attributable to common stockholders per share	\$	1.09	\$	1.03
Normalized FFO attributable to common stockholders per share	\$	1.32	\$	1.03
PAYOUT RATIOS				
Regular dividends per common share	\$	0.92	\$	0.90
Normalized FFO payout ratio per diluted common share		69.7%		87.4%
Dividends declared	\$	43,827	\$	39,260
Normalized FFO payout ratio		69.9%		86.3%
Normalized FAD payout ratio		70.3%		79.4%

ADJUSTED EBITDA RECONCILIATION

(DOLLARS IN THOUSANDS)

	Q3 2025		Q3 2024	
ADJUSTED EBITDA RECONCILIATION				
Net Income		\$32,478		\$28,242
Interest expense		13,766		14,939
Franchise, excise, and other taxes		244		83
Depreciation		20,216		17,768
Gains on sales of real estate, net		(113)		(102)
Non-cash rental income related to operations transfer		(1,375)		—
Non-cash write-off of straight-line rent receivable		12,141		—
Note receivable credit loss expense		(1,979)		3,434
Adjusted EBITDA	\$	75,378	\$	64,364
Interest expense at contractual rates	\$	13,108	\$	14,129
Principal payments		—		106
Fixed Charges	\$	13,108	\$	14,235
Fixed Charge Coverage		5.8x		4.5x

NET DEBT TO ADJUSTED EBITDA

Consolidated Total Debt	\$	1,109,065
Less cash and cash equivalents		(81,625)
Consolidated Net Debt	\$	1,027,440
Adjusted EBITDA	\$	75,378
Annualizing Adjustment		226,134
Annualized impact of recent investments, disposals and payoffs		(15,107)
Annualized Adjusted EBITDA	\$	286,405
Consolidated Net Debt to Adjusted EBITDA		3.6x

NOI RECONCILIATIONS

(DOLLARS IN THOUSANDS)

	Q3 2025		Q3 2024	
NOI SEGMENT RECONCILIATION				
Triple-net leased rental income				
Senior Housing	\$	42,802	\$	37,537
Skilled Nursing		21,559		20,502
Hospital		1,075		1,106
Transitioned and Disposal revenue		(5,868)		1,387
Triple-net leased NOI	\$	59,568	\$	60,532
SHOP Resident Fees		21,177		13,771
SHOP operating expenses		(16,253)		(10,744)
SHOP NOI		4,924		3,027
Interest income and other		6,493		5,855
NOI	\$	70,984	\$	69,414
NOI TO ADJUSTED NOI RECONCILIATION				
Non-cash write-off of straight-line rent receivable		12,141		—
Straight-line revenue		(1,199)		(1,161)
Amortization of lease incentives		725		723
Non-cash rental income related to operations transfer		(1,375)		—
Amortization of commitment fees and discounts		(327)		(196)
Non-segment/Corporate		(38)		(112)
Adjusted NOI	\$	80,911	\$	68,668

NOI RECONCILIATIONS

(DOLLARS IN THOUSANDS)

	Q3 2025		Q3 2024	
NET INCOME		\$32,478		\$28,242
Interest		13,767		14,939
Gains on sales of real estate		(113)		(102)
Other non-operating income		—		—
Loss on early retirement of debt		—		—
(Gain) loss from equity method investment		(75)		—
Gain on operations transfer		—		—
Gain on note payoff		—		—
Franchise, excise and other taxes		244		83
Legal		134		240
Loan and realty gains (losses)		(1,199)		3,434
Proxy contest and related		—		—
General and administrative		6,312		4,810
Depreciation		20,216		17,768
Consolidated NOI	\$	70,984	\$	69,414
Non-cash write-off of straight-line rent receivable		12,141		—
Straight-line revenue		(1,199)		(1,161)
Amortization of lease incentives		725		723
Non-cash rental income related to operations transfer		(1,375)		—
Amortization of commitment fees and discounts		(327)		(196)
Non-segment/Corporate		(38)		(112)
Adjusted NOI	\$	80,911	\$	71,473

SHOP RECONCILIATIONS

(DOLLARS IN THOUSANDS)

TOTAL SHOP	Q3 2024		Q4 2024		Q1 2025		Q2 2025		Q3 2025	
Total revenues	\$	13,771	\$	14,004	\$	13,939	\$	14,217	\$	21,177
Labor		(4,304)		(4,435)		(4,299)		(4,324)		(7,168)
Dietary		(1,118)		(1,090)		(1,045)		(1,104)		(1,483)
Utilities		(1,071)		(970)		(1,097)		(940)		(1,567)
Taxes and insurance		(1,611)		(1,569)		(1,538)		(1,413)		(2,217)
Other senior housing operating expenses		(2,640)		(2,692)		(2,874)		(2,615)		(3,818)
NOI		3,027		3,248		3,086		3,821		4,924
Depreciation		(2,591)		(2,639)		(2,758)		(2,811)		(3,733)
Net income (loss)	\$	436	\$	609	\$	328	\$	1,010	\$	1,191
Total revenues		13,771		14,004		13,939		14,217		21,177
Units		1,732		1,732		1,732		1,732		2,670
Occupancy		88.6%		89.4%		89.2%		89.1%		87.5%
Average occupied units		1,535		1,549		1,544		1,543		2,337
RevPOR	\$	\$2,989	\$	3,014	\$	3,008	\$	3,071	\$	\$3,020

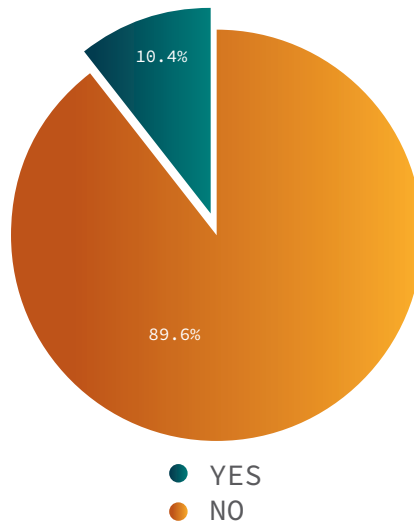
(DOLLARS IN THOUSANDS)

SAME-STORE SHOP	Q3 2024		Q4 2024		Q1 2025		Q2 2025		Q3 2025	
Total revenues	\$	13,771	\$	14,004	\$	13,939	\$	14,217	\$	14,057
Labor		(4,304)		(4,435)		(4,299)		(4,324)		(4,398)
Dietary		(1,118)		(1,090)		(1,045)		(1,104)		(1,058)
Utilities		(1,071)		(970)		(1,097)		(940)		(1,085)
Taxes and insurance		(1,611)		(1,569)		(1,538)		(1,413)		(1,721)
Other senior housing operating expenses		(2,640)		(2,692)		(2,874)		(2,615)		(2,833)
NOI		3,027		3,248		3,086		3,821		2,962
Depreciation		(2,591)		(2,639)		(2,758)		(2,811)		(2,843)
Net income (loss)	\$	436	\$	609	\$	328	\$	1,010	\$	119
Total revenues		13,771		14,004		13,939		14,217		14,057
Units		1,732		1,732		1,732		1,732		1,732
Occupancy		88.6%		89.4%		89.2%		89.1%		87.9%
Average occupied units		1,535		1,549		1,544		1,543		1,522
RevPOR	\$	2,989	\$	3,014	\$	3,008	\$	3,071	\$	3,074

SNF REVENUE BY STATE

State	Properties	Units	Annualized Cash	Percent	Expansion
TX	24	2,968	\$30,755,655	35.3%	No
FL	10	1,497	17,649,357	20.2%	No
TN	16	1,830	17,275,209	19.8%	No
SC	4	706	7,302,640	8.4%	No
OR	3	216	3,641,155	4.2%	Yes
WI	1	144	2,658,907	3.0%	No
AL	2	287	2,488,199	2.9%	No
MO	5	756	2,124,039	2.4%	Yes
KY	1	206	1,459,133	1.7%	Yes
AZ	1	161	930,434	1.1%	Yes
VA	1	120	917,869	1.0%	Yes
Total	68	8,891	\$87,202,596	100.0 %	

ANNUALIZED CASH NOI IN
ACA MEDICAID EXPANSION STATE



DEFERRALS & REPAYMENTS^{1,2}

DEFERRALS	2020	2021	2022 ³	2023 ^{4,5}	2024 ⁶	Q1 2025	Q2 2025	Q3 2025 ⁷	CUMULATIVE
Bickford	\$ 3,750	18,250	\$ 1,000	\$ (2,500)	\$ —	\$ —	\$ —	\$ —	\$ 20,500
All Others	1,232	6,087	7,944	2,258	(500)	—	—	—	17,021
Total	\$ 4,982	24,337	\$ 8,944	\$ (242)	\$ (500)	\$ —	\$ —	\$ —	\$ 37,521

REPAYMENTS ⁶	2020	2021	2022	2023	2024	Q1 2025	Q2 2025	Q3 2025 ⁷	CUMULATIVE
Bickford	\$ —	—	\$ 183	\$ 2,295	\$ 5,078	\$ 1,263	\$ 1,238	\$ 1,319	\$ 11,376
All Others	—	87	546	3,360	6,130	770	682	3,781	15,355
Total	\$ —	87	\$ 729	\$ 5,655	\$ 11,207	\$ 2,033	\$ 1,920	\$ 5,100	\$ 26,732

¹ Includes all rent concessions accounted for as variable lease payments and as lease modifications.

² Prior periods adjusted to reflect the satisfaction of deferral balances upon disposition of properties.

³ Q4 2022 includes a \$3.0 million credit to the Bickford deferral balance as well as a \$1.5 million forgiveness related to another operator.

⁴ Q1 2023 includes a \$2.5 million credit to the Bickford deferral balance.

⁵ Q3 2023 includes a \$0.5 million credit to a senior housing operator deferral balance and \$0.5 million in deferrals.

⁶ Q2 2024 includes a \$0.5 million credit to a senior housing operator deferral balance.

⁷ Q3 2025 includes a \$3.3 million in repayments related to the Discovery lease termination.

⁸ Includes principal and interest repayments.

NOTES

NOTES

GLOSSARY

Adjusted EBITDA & EBITDARM

We consider Adjusted EBITDA to be an important supplemental measure because it provides information which we use to evaluate our performance and serves as an indication of our ability to service debt. We define Adjusted EBITDA as consolidated earnings before interest, taxes, depreciation and amortization, including amounts in discontinued operations, excluding real estate asset impairments and gains on dispositions and certain items which, due to their infrequent or unpredictable nature, may create some difficulty in comparing Adjusted EBITDA for the current period to similar prior periods, and may include, but are not limited to, impairment of non-real estate assets, gains and losses attributable to the acquisition and disposition of assets and liabilities, and recoveries of previous write-downs. Adjusted EBITDA also includes our proportionate share of unconsolidated equity method investments presented on a similar basis. Since others may not use our definition of Adjusted EBITDA, caution should be exercised when comparing our Adjusted EBITDA to that of other companies.

EBITDARM is earnings before interest, taxes, depreciation, amortization, rent and management fees.

ADJUSTED NET OPERATING INCOME

We define Adjusted NOI as total revenues, less straight-line revenue, less corporate interest income, less tenant reimbursements and property operating expenses, and adjusted for non-cash revenue items including, but not limited to, amortization of commitment fees, deferred financing costs and original issue discounts and lease incentive amortization.

CAGR

The acronym CAGR refers to the Compound Annual Growth Rate. The compound annual growth rate represents the year-over-year growth rate over a specified time period.

FFO, NORMALIZED FFO & FAD

These operating performance measures may not be comparable to similarly titled measures used by other REITs. Consequently, our FFO, normalized FFO, & normalized FAD may not provide a meaningful measure of our performance as compared to that of other REITs. Since other REITs may not use our definition of these operating performance measures, caution should be exercised when comparing our Company's FFO, normalized FFO, & normalized FAD to that of other REITs. These financial performance measures do not represent cash generated from operating activities in accordance with generally accepted accounting principles ("GAAP") (these measures do not include changes in operating assets and liabilities) and therefore should not be considered an alternative to net earnings as an indication of operating performance, or to net cash flow from operating activities as determined by GAAP as a measure of liquidity, and are not necessarily indicative of cash available to fund cash needs.

FFO, as defined by the National Association of Real Estate Investment Trusts ("NAREIT") and applied by us, is net income (computed in accordance with GAAP), excluding gains (or losses) from sales of real estate property, plus real estate depreciation and amortization, and after adjustments for unconsolidated partnerships and joint ventures, if any. The Company's computation of FFO may not be comparable to FFO reported by other REITs that do not define the term in accordance with the current NAREIT definition or have a different interpretation of the current NAREIT definition from that of the Company; therefore, caution should be exercised when comparing our Company's FFO to that of other REITs.

Diluted FFO assumes the exercise of stock options and other potentially dilutive securities. Normalized FFO excludes from FFO certain items which, due to their infrequent or unpredictable nature, may create some difficulty in comparing FFO for the current period to similar prior periods, and may include, but are not limited to, impairment of non-real estate assets, gains and losses attributable to the acquisition and disposition of assets and liabilities, and recoveries of previous write-downs.

We believe that FFO and normalized FFO are important supplemental measures of operating performance for a REIT. Because the historical cost accounting convention used for real estate assets requires depreciation (except on land), such accounting presentation implies that the value of real estate assets diminishes predictably over time. Since real estate values instead have historically risen and fallen with market conditions, presentations of operating results for a REIT that uses historical cost accounting for depreciation could be less informative, and should be supplemented with a measure such as FFO. The term FFO was designed by the REIT industry to address this issue.

In addition to the adjustments included in the calculation of Normalized FFO, Normalized FAD excludes the impact of any straight-line rent revenue, amortization of the original issue discount on our senior unsecured notes, amortization of debt issuance costs, non-cash stock based compensation, as well as certain non-cash items related to our equity method investment.

Normalized FAD is an important supplemental performance measure for a REIT. GAAP requires a lessor to recognize contractual lease payments into income on a straight-line basis over the expected term of the lease. This straight-line adjustment has the effect of reporting lease income that is significantly more or less than the contractual cash flows received pursuant to the terms of the lease agreement. GAAP also requires the original issue discount of our senior unsecured notes and debt issuance costs to be amortized as non-cash adjustments to earnings. We also adjust Normalized FAD for the net change in our allowance for expected credit losses, non-cash stock based compensation as well as certain non-cash items related to our equity method investments such as straight-line lease expense and amortization of purchase accounting adjustments. Normalized FAD is an important supplemental measure of liquidity for a REIT as a useful indicator of the ability to distribute dividends to stockholders.

Facility Types

SH - Senior housing

EFC - Entrance Fee Community

SNF - Skilled nursing facility

HOSP - Hospital

MOB - Medical office building

Fixed Charges

The term Fixed Charges refers to interest expense and debt principal.

NET OPERATING INCOME

Net operating income ("NOI") is a U.S. non-GAAP supplemental financial measure used to evaluate the operating performance of real estate. We define NOI as total revenues, less tenant reimbursements and property operating expenses. We believe NOI provides investors relevant and useful information as it measures the operating performance of our properties at the property level on an unleveraged basis. We use NOI to make decisions about resource allocations and to assess the property level performance of our properties.

OCCUPANCY

Occupancy is the average percentage of all units in our SHOP segment that are occupied during the time period described. We define occupancy as the average number of units occupied in any given time period divided by the total number of available units.

RevPOR

RevPOR is the average monthly revenue generated by occupied units in our SHOP segment. We define RevPOR as monthly resident fees and services revenue divided the number of monthly occupied units.

RETURN ON INVESTED CAPITAL (ROIC)

ROIC is a performance metric that intends to measure the percentage return earned on capital invested by a company. NHI calculates ROIC as TTM Normalized FAD plus contractual interest divided by the average of total assets plus accumulated depreciation less straight-line rent receivable over the TTM period.

SAME-STORE ("SS") We define Same-Store as properties owned, consolidated and operational for the full period in both comparison periods and that are not otherwise excluded; provided, however, that we may include selected properties that otherwise meet the Same-Store criteria if they are included in substantially all of, but not a full, period for one or both of the comparison periods, and in our judgment such inclusion provides a more meaningful presentation of our segment performance.

Newly acquired properties, recently developed or redeveloped properties, and properties undergoing operator transitions in our SHOP reportable business segment will be included in Same-Store after five full quarters from the date of acquisition, transition, or being placed into service. Our SHOP and NNN that have undergone operator or business model transitions will be included in Same-Store once operating under consistent operating structures for the full period in both periods presented.

Properties are excluded from Same-Store if they are: (i) sold, classified as held for sale or properties whose operations were classified as discontinued operations in accordance with GAAP; (ii) impacted by significant disruptive events such as flood or fire; (iii) those properties that are currently undergoing a significant disruptive redevelopment; or (iv) those properties that are scheduled to undergo operator or business model transitions, or have transitioned operators or business models after the start of the prior comparison period.

Stabilized Lease

A newly acquired triple-net lease property is generally considered stabilized upon lease-up (typically when senior-care residents occupy at least 85% of the total number of certified units over at least a 12 month period) Newly completed developments, including redevelopments, are considered stabilized upon lease-up, as described above.

Total Return

The term Total Return refers to the total return an investor would have realized on an annual basis over a certain period assuming that all dividends are reinvested on the ex-dividend date.

WACY

The acronym WACY refers to Weighted Average Cash Yield, which is the anticipated rate of return upon initial investment excluding the impact of any discounts received or premiums paid.



National Health Investors

Q3 2025 Supplemental