BANNER CORPORATION



NASDAQ: BANR

\$63.04 - 10/21/2025



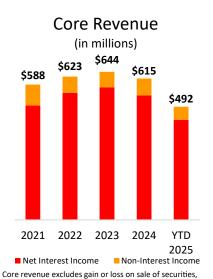
FACT SHEET

Total Assets (in billions)



Loans and Deposits (in billions)





fair value adjustments and losses incurred on

building and lease exits

THIRD QUARTER 2025 HIGHLIGHTS

- Net interest margin, on a tax equivalent basis, was 3.98% for the current quarter, compared to 3.92% in the preceding quarter and 3.72% in the third quarter a year ago.
- Revenue increased 5% to \$170.7 million for the third quarter of 2025, compared to \$162.2 million in the preceding quarter and increased 11% from \$153.7 million in the third quarter a year ago.
- Adjusted revenue* (the total of net interest income and total non-interest income adjusted for the net gain or loss on the sale of securities, the net change in valuation of financial instruments, and gains or losses incurred on building and lease exits) was \$168.7 million in the third quarter of 2025, compared to \$163.0 million in the preceding quarter and \$153.7 million in the third quarter a year ago.
- Net interest income was \$150.0 million in the third quarter of 2025, compared to \$144.4 million in the preceding quarter and increased 11% from \$135.7 million in the third quarter a year ago.
- Mortgage banking operations revenue was \$3.3 million for the third quarter of 2025, compared to \$3.2 million in both the preceding quarter and the third quarter a year ago.
- Return on average assets was 1.30% for the third quarter of 2025, compared to 1.13% in both the preceding quarter and third quarter a year ago.
- Net loans receivable were \$11.54 billion at September 30, 2025, compared to \$11.53 billion at June 30, 2025, and increased 4% compared to \$11.07 billion at September 30, 2024.
- Total deposits increased 4% to \$14.02 billion at September 30, 2025, compared to \$13.53 billion at June 30, 2025 and \$13.54 billion at September 30, 2024.
- Core deposits represented 89% of total deposits at September 30, 2025.
- Non-performing assets were \$45.3 million, or 0.27% of total assets, at September 30, 2025, compared to \$49.8 million, or 0.30% of total assets, at June 30, 2025 and \$45.2 million, or 0.28% of total assets, at September 30, 2024.
- The allowance for credit losses loans was \$159.7 million, or 1.36% of total loans receivable, as of September 30, 2025, compared to \$160.5 million, or 1.37% of total loans receivable, as of June 30, 2025 and \$154.6 million, or 1.38% of total loans receivable, as of September 30, 2024.
- Dividends paid to shareholders were \$0.48 per share in the quarter ended September 30, 2025.
- Common shareholders' equity per share increased 3% to \$55.71 at September 30, 2025, compared to \$53.95 at the preceding quarter end, and increased 7% from \$52.06 at September 30, 2024.
- Tangible common shareholders' equity per share* increased 4% to \$44.79 at September 30, 2025, compared to \$43.09 at June 30, 2025, and increased 9% from \$41.12 at September 30, 2024.

SUMMARY

Banner Corporation is a \$16.56 billion bank holding company operating a commercial bank in four Western states through a network of branches offering a full range of deposit services and business, commercial real estate, construction, residential, agricultural and consumer loans. Visit Banner Bank on the Web at www.bannerbank.com.

^{*}Non-GAAP (Generally Accepted Accounting Principles) measure



Share Data as of 10/21/2025

Recent Price	\$63.04	Market Cap	\$2.16 B
Shares Outstanding	34.3M	Book Value	\$55.71
Estimated Float	33.6M	Price/Book	1.13x
Insider Ownership	2%	Tangible Book Value	\$44.79
Institutional Ownership	94%	Price/Tangible Book	1.41x
Avg. Daily Volume	211,052	3Q25 Net Interest Margin*	3.98% *Tax Fauiyale

*Tax Equivalent

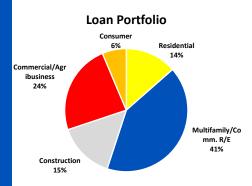
Quarterly Financial Highlights

(in thousands except shares and per share data)

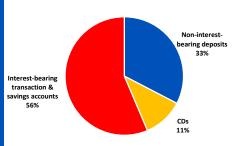
Income Statement

	Sep 30, 2025		Jun 30, 2025		Sep 30, 2024		
Interest income	\$	205,848	\$	200,259	\$	195,841	
Interest expense		55,859		55,860		60,166	
Net interest income before provision for credit losses		149,989		144,399		135,675	
Provision for credit losses		2,670		4,795		1,692	
Net interest income after provision for credit losses		147,319		139,604		133,983	
Non-interest income		20,130		17,666		18,024	
Net (gain) loss on sale of securities		377		(3)		-	
Net change in valuation of financial							
instruments carried at fair value		223		88		39	
Total non-interest income		20,730		17,751		18,063	
Total non-interest expense		102,022		101,348		96,291	
Income before provision for income taxes		66,027		56,007		55,755	
Provision for income taxes		12,525		10,511		10,602	
Net income	\$	53,502	\$	45,496	\$	45,153	
Diluted earnings per share	\$	1.54	\$	1.31	\$	1.30	
Cumulative dividends per share	\$	0.48	\$	0.48	\$	0.48	
Diluted weighted avg. shares O/S		34,659,346		34,738,948		34,650,322	
Balance Sheet	Sep 30, 2025		Jun 30, 2025		Sep 30, 2024		
Total assets	\$			\$ 16,437,169		\$ 16,188,676	
Total shareholders' equity	\$	1,912,892	\$	1,865,664	\$	1,793,721	
Tangible common shareholders' equity	\$	1,537,965	\$	1,490,396	\$	1,416,953	
Common shareholders' equity per share (1)	\$	55.71	\$	53.95	\$	52.06	
Common shareholders' tangible equity per share (1)(2)	\$	44.79	\$	43.09	\$	41.12	
Common shareholders' tangible equity to tangible assets (2)	,	9.50%	т.	9.28%	•	8.96%	
Consolidated tier 1 leverage capital ratio		11.33%		11.29%		10.91%	
Key Financial Ratios							
Net interest margin, tax equivalent		3.98%		3.92%		3.72%	
Return on average assets		1.30%	1.13%			1.13%	
Return on average equity		11.33%		9.92%		10.39%	
Efficiency ratio (3)		59.76%		62.50%		62.63%	
Adjusted efficiency ratio (4)		58.54%		60.28%		61.27%	

- (1) Calculation is based on number of common shares outstanding at the end of the period rather than weighted average shares outstanding.
- (2) Common shareholders' tangible equity excludes goodwill and other intangibles. Tangible assets exclude goodwill and other intangible assets. These ratios represent non-GAAP financial measures.
- (3) Non-interest expense divided by the total of net interest income (before provision for loan losses) and non-interest income.
- (4) Adjusted non-interest expense divided by adjusted revenue. Adjusted revenue excludes net gain (loss) on sale of securities and fair value adjustments. Adjusted non-interest expense excludes amortization of core deposit intangibles, REO operations and state/municipal business and use taxes. These represent non-GAAP.







Analyst Coverage

D.A. Davidson & Co.

Jeff Rulis-October 16, 2025

Janney

Tim Coffey-October 20, 2025

Keefe, Bruyette & Woods

Kelly Motta-October 16, 2025

Raymond James

David Feaster-October 16, 2025

Stephens Inc.

Andrew Terrell-October 20, 2025

Standard & Poor's

Corporate Information

Mark J. Grescovich, President & CEO Robert G. Butterfield, EVP & CFO

10 South First Avenue Walla Walla, WA 99362 (509) 527-3636 www.bannerbank.com