NEWS RELEASE

Bank of Southern California Names Scott Yates Group Managing Director

2/6/2019

San Diego, Calif., February 6, 2019 – Bank of Southern California, N.A. (OTC Pink: BCAL), a community business bank headquartered in San Diego, has expanded its business development team with the appointment of Scott Yates as Group Managing Director of Branch Sales and Deposit Origination. He will be responsible for leading the branch banking group in their efforts to grow the bank's core deposits, deepening existing client relationships and originating new client relationships.

Mr. Yates brings more than 14 years of industry experience specializing in commercial banking, treasury management, and sales management. Most recently, he served as Senior Vice President, Regional Banking Manager for Silvergate Bank. Active in the community, he serves as an Advisory Board Member for the San Diego Financial Literacy Center. Mr. Yates holds a bachelor's degree from the University of Arizona.

"Scott is a strong addition to the Branch Banking team and brings extensive sales management and commercial banking expertise along with a strong reputation and history of performance," said Gaylin Anderson, Executive Vice President, Chief Banking Officer. "His experience and strategic vision will be instrumental in further developing the team and growing our market presence in Southern California," concluded Anderson.