# **Grab Investor Relations**

## **NEWS RELEASE**

# Introducing new solutions "For Every You" at our inaugural GrabX event

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At our inaugural GrabX product showcase, Grab unveiled a new lineup of innovations designed "For Every You". Grab understands that life is multifaceted and so are our users. As you put on different hats throughout the day, for the different roles you juggle in life, your needs vary from moment to moment.

Our landmark rollout of our latest products and features marks a shift in the way Grab seeks to serve your everyday needs. We've dived deeper into what matters to you on a daily basis. We've created new ways for you to discover, explore and connect with the people and world around you, leveraging both the scale and strength of our ecosystem, as well as the latest AI technologies.

"GrabX demonstrates our commitment to harnessing the latest technologies to build solutions that address real problems and serve real needs, for everyday people. These features have been designed with a philosophy we call Al-First with Heart – that puts Al at the core of how we work and what we build, without ever losing sight of who we're building for," said Anthony Tan, Group CEO and Co-founder of Grab. "As Southeast Asians shift more and more to digital solutions for daily needs, we want to expand Grab's relevance to their everyday lives. Our new suite of products is designed to achieve that, fostering growth and strengthening our connection with the communities we serve."

Our new solutions include Grab For Family | Teens and a better large order experience for the Family 'You'; GrabFood for One and Shared Saver for the Solo 'You'; as well as Advance Booking (Airport Pickup), Dine Out Discovery (Powered by GrabMaps) and Grab Travel Pass for the Explorer 'You'.

We've also launched a new Grab Early Access Programme, open to all our early adopters (or FOMO kings and queens!). At Grab, every product and feature is a work in progress because we're always looking for ways – no

matter how big or small – to improve them for you. User feedback is a critical part of the process, and with EAP, you'll be amongst the very first to try out new features from Grab, in return for your feedback. **Sign up for the programme today here**.

### FOR THE FAMILY 'YOU'

Family sits at the heart of our lives for most of us. Whether you're a caregiver, provider, or the fun one that's always bringing everyone together, we want to help you take care of your loved ones – because we know that's what matters to you.

Grab for Family | Teens is a safe and reliable way for teenagers aged 13 to 17 to travel independently while giving parents and caregivers peace of mind.

Teenagers have dozens of places to go every week. With their Teens account linked to your Grab for Family account, your teenager can book rides on their own or have rides booked by you. It's designed with extra safety features built in to protect them, including:

- Prioritised assignment to top-rated driver-partners with proven track records.
- Ride PIN verification to make sure teens don't get into the wrong car with the wrong driver. When their ride arrives, they have to get a PIN from the driver and enter it into their own app. The ride only starts if the PIN matches.
- Always-on AudioProtect, which will soon be able to use GenAl to detect in real-time if there is anything dangerous happening in the car, so we can intervene immediately.

All Grab for Family rides also feature trip monitoring that will allow parents to rest easy as you can track your teens' journey from beginning to end. Our technology will detect, and flag, if there is unusual activity on a trip – such as a deviation, unplanned stop or premature termination.

Look out for the Grab for Family | Teens experience launching across markets, starting May.

Gatherings made seamless: Big gatherings over delicious food are hallmarks of special occasions like Ramadan, Chinese New Year, Tết and Christmas. And we know we can't fail you in these moments.

That's why we've introduced a number of improvements behind-the-scenes to make sure your large orders arrive reliably. When your order comes in, we use a tailored Large Language Model (LLM) to determine if it's a large order by estimating the weight and size of the items in your order. We do this across 175 million food variations on our platform, for millions of transactions every hour.

If our algorithms determine that it's too bulky or heavy for one delivery person to handle, we'll try to find a 4-wheeler to deliver it to you. But if there isn't one – we'll split the order into two and assign it to two separate motorbike delivery partners. We'll dispatch them in a way that ensures both halves of your order don't arrive too far apart.

The solution is now live across Southeast Asia and continuously improving – because you should never have to worry about food not arriving, when it matters most.

### FOR THE SOLO 'YOU'

Even amidst the hustle and bustle of everyday life, there are often moments where you're on your own. Maybe you're a student cramming for exams, or pulling a late night in the office. Being on your own shouldn't be an inconvenience, nor should it limit the options you have, especially when it comes to food.

GrabFood for One: When you're ordering alone, it can be hard to find single-item options that are a complete meal and meet the minimum order value. Adding on the delivery fee can make this meal less affordable too. 'GrabFood for One' makes food delivery more accessible – and simpler! – for solo dining by offering affordable meals with no minimum spend, at a fixed low delivery fee. Grab works with merchant-partners to curate and design a diverse list of tasty meal options, which you can order through a quick checkout experience. So now, you can enjoy your favorite dishes on your own, delivered to your doorstep, without breaking the bank.

GrabFood for One is now live and available in Indonesia, Malaysia, Philippines, Singapore, Thailand and Vietnam.

Shared Saver was designed for all the times you wanted a cup of bubble tea or a midday snack, but ordering a small item felt wasteful, and you didn't have anyone to share the order with. With Shared Saver, you can discover and join live orders near you – kind of like joining a Group Order, but with complete strangers. You just won't know who else is in the order! Our AI detects when there are multiple orders in the vicinity for a same merchant and can decide to start a Shared Saver order.

There's a countdown timer to tell you how soon you need to make a decision, and on your checkout screen you'll see how much you've saved on delivery by piggybacking on someone else's order.

You can also be the one initiating a shared order – we'll just help you invite nearby eaters interested in the same restaurant to join your delivery. The best part – you get doorstep delivery that's even cheaper than Saver delivery, with no small order fee.

Shared Saver will be piloted in Singapore from April and we plan to roll out pilots in other cities by June.

### FOR THE EXPLORER 'YOU'

Whether abroad in new cities, or right here at home in our own neighbourhoods – we want Grab to be the perfect companion for the explorer in you, to help you travel around new cities with ease and uncover hidden culinary gems all around you.

Advance Booking (Airport Pickup) offers a reliable and predictable service that adjusts dynamically to your flight status. Make the booking before you even leave your home, and the system will track your flight in real-time. It can adjust driver schedules dynamically based on actual arrival times, ensuring that the driver is there when you arrive. So, all that's left for you to do when you land is to enjoy the rest of your trip!

Available today at the I Gusti Ngurah Rai International Airport in Bali, Soekarno–Hatta International Airport in Jakarta, Yogyakarta International Airport, Juanda International Airport in Surabaya, Kuala Lumpur International Airport 1, Phuket International Airport, and Seletar Airport in Singapore. With more launches across major cities in the coming months.

Dine Out Discovery (Powered by GrabMaps): We know maps and we know food. Dine Out Discovery brings the best of these worlds together to give you an easy, intuitive way to discover dining options and deals around you. Whether you're a traveller looking for the best hawker stalls in Singapore, a foodie chasing the latest cafe in Bangkok or simply exploring a new neighbourhood, Dine Out Discovery helps you discover the best restaurants, not just how to get there. Search, and filter, by cuisine, food preferences, what's popular, ratings, price and even walkable distance. Tap on restaurants to see details like menus, opening hours, photos, user reviews, and whether or not they're offering a dine out deal. You can also make a table reservation at the restaurant if it's available. Finally, use the map to navigate your way to the restaurant, or just tap to book a ride.

Dine Out Discovery will be available across all markets<sup>1</sup> by May. Reservations will be launched in Indonesia, Singapore and Thailand in May, with other markets to follow.

Grab Travel Pass: Southeast Asia is one of the most connected regions in the world – with travellers constantly hopping between cities for quick getaways. But every new destination comes with the same questions: How do I get a ride from the airport? Where do I eat? What's the best way to get around? To this end, Grab has launched a new Travel Pass that you can purchase in-app even before you leave your home country. Available across all countries today, it includes various vouchers for airport rides, general transport, food delivery, and dining out – to make your travels around Southeast Asia more affordable, convenient and enjoyable.

"Whether you're on your own, sharing moments with family or exploring new destinations, GrabX 2025 is a journey through tailored solutions that promise to enhance and enrich your daily experiences in both deeply personal and

communal ways. In designing these solutions, our goal is to remove friction and open up new ways for our users to focus on what truly matters, whatever role they might be playing." said Philipp Kandal, Chief Product Officer of Grab.

Visit **Inside Grab**, our corporate blog, for more information on our latest products and features.

<sup>&</sup>lt;sup>1</sup>Indonesia, Malaysia, Philippines, Singapore, Thailand and Vietnam