

Value Driven



WILLIAM B. GRANT

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WILLIAM B. GRANT
Retired Chairman of the Board and
Chief Executive Officer, 1996 - 2015

The Board of Directors, Management and Associates congratulate William B. Grant, former Chairman of the Board and Chief Executive Officer, on his retirement, December 31, 2015. His visionary leadership, dedication to associates, passion for community service and friendship will always be part of the legacy he leaves at First United.

Bill's leadership over the last twenty years has been rooted in integrity, always driven by a commitment to customer service. As the leader of over 370 employees, he inspired confidence, optimism and an enthusiasm among associates. During his tenure as Chairman and CEO, and through Bill's vision and leadership, the Bank nearly tripled in size as it has grown from \$487 million in assets to its current \$1.32 billion, with a presence in seven counties throughout Maryland and West Virginia. His clear vision led us to our community oriented business owner strategy and helped us to capitalize on a team-centric model for delivering solutions to our customers. Our operations division grew from the second floor of our Oakland office to an entire operations center. The Trust & Investments department, of which Bill was instrumental in establishing into our culture, has now grown to over \$715 million in assets.

Bill's career spanned over four decades of service through some of the best, and some of the most challenging, times in the history of the American banking system. Throughout his career, he led by example and lived by the vision of "uncommon commitment to service and solutions". His leadership fostered a family-oriented culture with a strong sense of customer and community service.

His legacy also includes an unwavering commitment to the Bank, the industry and his community. He was an avid champion for the banking industry through his board membership and leadership roles with the American Bankers Association, Maryland Bankers Association and Federal Reserve Bank of Richmond. His commitment extended beyond banking as he served in leadership positions with Garrett Regional Medical Center, Leadership Maryland, Oakland Lions Club, West Virginia Wesleyan Board of Directors and the Garrett Choral Society, just to name a few.

Bill leaves us a strong independent community bank, financially sound with solid capital, solid liquidity and seasoned, well-trained associates. We wish him the best in retirement!

TABLE OF

CONTENTS

0

LETTER TO THE SHAREHOLDERS
SUMMARY OF SELECTED FINANCIAL DATA 8
SHARING THE LOVE 9
UNIFIED BANKING EXPERIENCE
MOVING FORWARD
FIRST UNITED BANK & TRUST EXECUTIVE TEAM
FIRST UNITED BANK & TRUST ASSOCIATES
FIRST UNITED CORPORATION BOARD OF DIRECTORS
FIRST UNITED BANK & TRUST ADVISORY GROUPS

If you need assistance in any of the following areas:

- Change in registration
- Reporting lost certificates
- Non-receipt or loss of dividend checks
- Information on dividend reinvestment plan

Please contact our transfer agent at:

Computershare Trust Company, N.A. P.O. Box 43078 Providence, RI 02940-3078 www.computershare.com/investor First United's Direct Line: (866) 298-7858 TDD for Hearing Impaired: (800) 952-9245 Foreign Shareowners: (781) 575-2622 TDD for Hearing Impaired: (781) 575-2692

Shareholders' Meeting

The Annual Shareholders' Meeting will be held on:

Thursday, May 12, 2016, 10:00 a.m. The Wisp Resort 296 Marsh Hill Road McHenry, MD 21541

S.E.C. Form 10-K

The Corporation files an annual report on Form 10-K with the Securities and Exchange Commission. This statement can be found on our investor relations website at http://investors.mybank4.com or you may request to receive a copy by calling us at 1-888-692-2654. A statement may also be requested by mail, without charge, to any shareholder who requests it in writing to:

Carissa L. Rodeheaver, Corporate Secretary First United Corporation c/o First United Bank & Trust P.O. Box 9 Oakland, MD 21550-0009

SHAREHOLDERS

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Dear Shareholders, Associates, Customers and Community:

On behalf of our Board of Directors and management team, I am pleased to have the honor of communicating the progress of First United Corporation in 2015. Our focus in 2015 continued to be one of providing an uncommon commitment to service and solutions and our strategic objectives centered around this focus.

We know that our associates are at the very core of our clients' banking experience. We are committed to hiring individuals who embody our core values and culture and continue to develop those who have been exceeding expectations for years. We believe our associates need to be educated and informed in order to provide solutions for all of our customers' financial

"...our associates are at the very core of our clients' banking experience."

needs. Our bankers are trained to understand the financial needs of our community oriented business owners. Our point of difference is that we do not just focus on the business, but rather, we focus on the business owner. We excel in serving business owners who, like First United, are loyal to their communities and employees and who value a full banking relationship.

Speaking of communities, during the year, our associates were more involved than ever in serving their communities. I challenged them to "Share the Love" and they did not disappoint! Every community office and every department reached out to help our community, friends and families. They collected food for shelters, volunteered in schools, held leadership positions for non-profit organizations, supported local animal shelters and even sponsored fundraisers for United Way and the Ronald McDonald House. This challenge originally was intended to only last one month, but I am proud to share that I am still regularly notified of their generosity and caring and how they are entrenched in the communities where they live and where our bank serves. This is a natural part of our culture.

Beyond our commitment to an educated and knowledgeable associate base, and beyond our passion for our communities, we also understand the need to provide a unified banking experience. We want our customers to have the same unified experience when managing their financial needs, whether that be from home, a mobile device or in our community office network.

We continue to focus on technology and simplifying our digital channels. As an example of this, just check out our new website! After talking with customers and associates, we introduced the new site in early 2016 and have received very positive reports since the launch. Additionally, we are spending a considerable amount of time studying how to make our offices more technology friendly and ensuring that associates can guide our customers through the digital experience.



With improved technology, we continue to see improved efficiencies. These efficiencies will allow us to restructure our community office network.

We expect to see consolidations, transitions and

"We believe that banking should be an experience, not just a transaction!"

possibly even new locations to better serve our customers' banking needs. In addition, we are working on plans to update existing branch locations and are focused on enhancing our delivery methods. We want our community offices to provide a warm, welcoming and modern



experience for our customers and to be a place where our associates love to work. We believe that banking should be an experience, not just a transaction!

Our strategies are designed to culminate in an improved total return to shareholders. I am pleased to report that our stock price improved by 37% during 2015, closing the year at \$11.70.

It should be noted, however, that our stock is not heavily traded, which has caused, and will continue to cause, the trading prices to be somewhat volatile. We believe that we will continue to see improvement in the price as our earnings increase over time. Our net income available to common shareholders in 2015 was \$8.2 million or \$1.31 per common share, driven by a non-recurring \$11.6 million arbitration settlement received during the fourth quarter. This settlement gave us the opportunity to reposition our investment portfolio and to accomplish several capital objectives, including redemption of one-third, or \$10 million, of our outstanding Series A Preferred Stock in February 2016.

"Our strategies are designed to culminate in an improved total return to shareholders."

While we did not see large growth in assets, I am pleased to report that our loan production was very strong during 2015 in both commercial and residential mortgage lending, resulting in net loan growth of \$39 million. Provision expense was also lower in 2015 due to the improved



"I have been with the bank for over 40 years, and I can tell you that I truly love what I do. It's all about listening to people, being curious, and then helping them reach their goals. I am able to truly make a difference in peoples' lives. I enjoy caring for my customers and strive to be like family and more than just a trusted advisor."

SHIRLEY E. FITZWATER, Vice President and Senior Trust Officer

quality in our loan portfolio. We funded our loan growth with lower cost, core deposits as evidenced in our lower interest expense. Our community office network continues to be successful in changing the mix in the deposit portfolio towards core accounts linked to full customer relationships.

Other operating income continued to improve in 2015 as our Trust & Investments income increased, due to deepening our existing customer relationships and attracting new relationships. And as digital technology continues to supplement traditional payment systems, we also experienced an increase in debit card income. However, we did see increased operating expenses during the year, driven by higher costs of employee benefits, increased legal fees and higher data processing fees. We were able to offset some of the increased costs through lower expenses on the other real estate owned and through other expense control initiatives.

Capital levels remain strong, providing for future growth and adequately covering the risk on our balance sheet. As noted above, we redeemed one-third of the outstanding shares of our Series A Preferred Stock in February 2016, and we plan to retire additional amounts of this higher-cost capital over the next few years as we have the funds to do so.

"Capital levels remain strong, providing for future growth and adequately covering the risk on our balance sheet."

As we look to 2016 financial performance, we will focus on enhancing revenues through increased loan production and growth in our Trust & Investments income and through treasury management fee income. We are striving to hold expenses flat even though we have plans to increase brand awareness and will begin transforming the look and capabilities of our community office network.

Your Company remains committed to developing our associates, providing value to our customers, being a strong corporate citizen in our communities and ultimately, increasing the return to you, our shareholders. Thank you for your confidence in First United Corporation!

Sincerely,

CARISSA L. RODEHEAVER, CPA

Chairman of the Board,

Chief Executive Officer and President



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"Every day I come to work with a passion for helping our customers; whether that be through the education and awareness of our products and services or through helping to push forward internal improvements that make things easier and more intuitive. Our organization strives for constant improvement and that makes for an exciting environment in which to work."

ERIC W. NUTTER, Vice President and Director of Marketing

FINANCIAL DATA

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(Dollars in thousands, except per share data)

Results of Operations: Tax-equivalent interest income Interest expense Tax-equivalent net interest income Tax-equivalent adjustment Provision for loan losses Net interest income after provision for loan losses Non-interest income Operating non-interest income Non-operating non-interest income:	\$ 2015 45,827 9,407 36,420 795 1,054 34,571 22,487 24,992		\$ 2014 47,350 10,870 36,480 964 2,513 33,003 13,960 12,907
Net (losses)/gains-other Non-interest expenses	\$ (2,505) 41,115 41,115 15,943 5,067 10,876 (2,700) 8,176 49,057		\$ 1,053 40,095 40,095 6,868 1,271 5,597 (2,601) 2,996 20,199
Basic and diluted net income per common share Book value (at year end) Tangible book value (at year end)	\$ 1.31 14.51 13.20		\$ 0.48 13.30 11.37
Financial Condition (at year end): Assets Net loans Investment securities Deposits Shareholders' equity	\$ 1,323,458 867,101 275,792 998,794 120,771		\$ 1,332,296 827,926 330,566 981,323 108,999
Performance Ratios (for the year): Return on average equity Return on average assets Yield on average interest-earning assets Rate on average interest-bearing liabilities Net interest margin Efficiency ratio	9.54 0.82 3.83 0.97 3.04 69.30	%	5.07 % 0.42 3.90 1.07 3.00 78.10
Capital and Credit Quality Ratios: Average equity to average assets Total risk-based capital ratio Tier 1 to risk weighted assets Tier 1 to average assets (leverage) Common equity tier 1 to risk weighted assets Allowance for loan losses to gross loans Non-performing loans and 90 days past due loans to total assets Net charge-offs to average loans	8.69 17.37 15.31 11.51 9.92 1.36 1.25 0.14	%	8.26 % 15.40 14.23 11.29 N/A 1.44 0.91 0.49



"I am very pleased to be a part of the team here at First United. The culture here at the bank is very team oriented. We are all working together to help each other achieve more for our customers and our shareholders."

PATRICIA A. HARRISON, Assistant Vice President and Community Office Manager



EXPERIENCE

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Over the last several years, First United has placed an emphasis on expanding our technologies and the suite of products and services that we provide to our customers. For our business clients, we have further enhanced our electronic banking services toolkit. We offer our community businesses tools to make deposits remotely and manage cash flow as well as accept payments more quickly and easily. These improvements allow our business customers to save time and focus on what is most important to them - their own customers.

Additionally, in support of our mission, First United has been building a breadth of tools such as mobile and text banking for easy access to account information. Our mobile deposit capture app allows on-the-go customers to easily deposit checks directly into their accounts. This emphasis on technology reflects our desire to give our customers what they want, and mobile banking tools have shown the fastest growth in all the electronic services the company offers, as can be seen below:

400%

Adoption of mobile business banking accelerated dramatically in 2015, seeing many businesses adopt this great new technology and growing the user base by over 400 percent.

26%

Mobile access to the First United website increased to 26 percent of total traffic during 2015. This growth led to the launch of a more responsive, mobile-friendly website, as well as further enhancements and improvements, which will be coming soon.



MOBILE BANKING EXPERIENCE

Nearly 40 percent of First United's internet banking customers now utilize one or more mobile banking products. These tools allow customers to check balances, deposit checks, pay bills and transfer funds on-the-go. And new payment options, coming soon, will include Apple Pay and Samsung Pay.



MATTHEW T. GROWDEN, CISSP, CCBSO Vice President & Chief Information Officer

"I have been afforded many opportunities to grow and develop in my career at First United. During that time, one of the great strengths I have seen is that this organization allows everyone to have a voice. Everyone can be heard, regardless of position. That mutual respect throughout the company is a key part of the culture of the company and is a hard thing to find anywhere else."

FORWARD

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Heading into 2016 and beyond, First United has positioned itself to continue delivering new and innovative products and services that customers want. These technological advancements will help customers better manage their finances and provide them with the unified banking experience that we want to deliver. In addition, First United is also transforming to the branch of the future in order to enhance the customer experience within the community office network.



NEWEST LOCATION

Beginning with a new location in Frederick, Maryland in early 2016, this exciting, new and open concept will merge the uncommon commitment to service that First United provides, along with the technological advancements that further enhance the customer experience.

3D rendering of the new First United location in Frederick, Maryland

Over the next few years, First United has committed to enhancing our delivery methods and updating our existing locations to provide a warm and welcoming, modern environment. These locations will offer more than just a unified banking experience. They will reflect the local community and be a place where associates love to work.

We believe that 2016 will be an exciting year for First United as we strive to continue to offer some of the latest in technological advancements and improvements, while still remaining a true community bank.



"I believe that First United places value at the center of everything. That shows when we work together to customize solutions for our customers. We care about what they care about, and we're here to understand their story. We bring value in knowing our customer beyond their immediate needs."

MIKE A. MAJEED, Vice President and Commercial Relationship Manager



FIRST UNITED BANK & TRUST

EXECUTIVE TEAM

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CARISSA L. RODEHEAVER

Chairman of the Board, Chief Executive Officer and President

R.L. FISHER

Senior Vice President and Chief Lending Officer

ROBIN E. MURRAY

Senior Vice President and Director of Retail Banking

KAREN L. MALECKI

Vice President and Director of Strategic Initiatives

JASON B. RUSH

Senior Vice President, Director of Operations and Chief Risk Officer

KEITH R. SANDERS

Senior Vice President and Senior Trust Officer

BEVERLY A. SINES

Senior Vice President and Chief Credit Officer

TONYA K. STURM

Vice President and Chief Financial Officer

ASSOCIATES

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Brittany N. Adams Karlee J. Africa Janet Y. Alexander Vicki M. Alexander Daniel L. Anderson Valerie N. Andrews Raquel L. Anguiano Burrell Nakisha C. Aviles-Broadnax LaDonna R. Bach Brian L. Baker Danelle L. Baker Victoria A. Baker Rhonda S. Baniak Nancy S. Banzhoff Renee B. Barger Janice A. Bartles Staci R. Bateman Brian A Bazzle Sandra E. Bell Jeremy C. Bennett Dianna L. Berkey Kimberly A. Betson Rupal V. Bhatt Rebecca K. Biser Donna S. Bittinger Rebecca L. Bittinger Teresa M. Bittinger Evan A. Boehm Travis F. Bohrer Brad W. Bolyard Dionne L. Bolyard Mary M. Bond Joshua C. Bosley Carol A. Brant Yvonne C. Brantley R. Susie Brantner Susan E. Brenneman Maureen T Brewer Heather M. Broadwater Jill A. Brooks Rosalie A. Brooks Alec H. Brown Joyce A. Brown Maranda C. Burdock Shannon M. Burker Ashley C. Burleson Beth L. Butler Justine S. Calcamp Laura A. Capino William D. Cessna Robin L. Chambers Annette M. Chapman Jannie M. Chapman Kimberly A. Clark Amy S. Clise Frances M. Condry Cameron T. Crawford Donna J. Creegan Christine L. Creswell Michelle L. Creswell Tammy L. Crowe Douglas Cruces Melissa A. Custer Cvnthia L. Daniels Claude I Davenport Julia R. Davids Melinda M. Davis Sheila M. Davis Haven E. Decker John Eric Delaney Judy L. Derrow Lisa A. Devier Jessica L. DeWitt Leah C. Diehl Chelsea M. Dovle Kelsey J. Durst Lori F. Durst Maryanna C. Durst Rachel L. Dye Greta E. Edgar Sheila A. Edwards

Charles G. Eichelberger Nancy H. Eichelberger Christy A. Elkins Diane M. Emory David G. Esworthy Esther S. Evans George W. Evans Jennifer C. Evans Stacev M. Fvans Janis J. Fazenbaker Forrest W. Ferry Robert L. Fisher Shirley E. Fitzwater Marlena M. Fletcher Joyce A. Flinn Carol A. Flowers Jennifer L. Forrest Penny S. Foster D. Deane Foy Betty L. Frantz Shelley D. Friend Amy Law Garner Brenda L. Gibson Carol E. Gibson Wendy S. Glotfelty John Éric Goff Ashley D. Goldsborough A Louise Gordon Rebecca A. Graham Sherry L. Gray Tina L. Green Ashley L. Grossnickle Luther W. Groves Matthew T. Growden Tina L. Haggerty Debra F. Hamilton Marshall A. Hammer Renita L. Harman Melissa C. Harper Patricia A. Harrison David N. Hart Brittney E. Harter Julie C. Harvey Rebecca L. Harvey JoLeen D. Haskiell Ashley R. Havrilla Linda C. Hayes Erica L. Hayhurst Johnston N. Hegeman Stephanie L. Henline Beverly A. Hershman Tabitha J. Hess Deborah J. Hetrick Linda S. Hileman Joseph L. Hinton Elizabeth D. Holland Doris J. Holliday Sally A. Horn Joyce A. Horst Scott A. Hostetler Hannah E. Hostutler Samatha L. Jackson Ashley N. Jones Jennifer L. Jones Krista M. Jones Rebecca L. Jones Kenneth A. Jordan Cody M. Jose Tina R. Judy Kristi L. Kaiser

Stephanie M. Kapsch Mark A. Karcher Dianna M. Kelly Chasity L. Kent Dawn M. King Katie S. King Lisa A. Kinney Nada M. Kisner Anne E. Knight Jov K. Knotts Matthew T. Kradel Mary R. Kraft Jason M. Kreighbaum Jennifer S. Kreighbaum Sean G. Kreps Anita M. Lantz Rebecca M. Lantz Vicki F. Larrick Melanie J. Larson Todd L. Latocha Miranda L. Layman Chantel S. Legette Tammy L. Lemmon Charlene A. Lennox Jessica L. Leonard Carinna L. Lewis Carrie S. Lewis Dawn N Lewis Jennifer I Lewis Krvstal A. Lewis Lisa M. Lewis Stephanie L. Lida Carolyn L. Lipscomb Pamela J. Lipscomb Mary C. Llewellyn Colleen Y. Loewy Ana C. Long Laura C. Lowry Susan A. Lucas Kelly E. Maffett Mike A. Majeed Karen L. Malecki Jessica S. Maroney Janet L. Marsh Francis L. Martin Amy K. Mason Frances J. Mayor K. Pat McCormick Andrew R. McCreery Sean R. McCreery Joshua L. McKeever Amanda J. McKenzie Bradford L. McMillian Carol A. McNair Wendy A. Medlin Lynnette A. Michaels Beth A Miller Donna H. Miller Michele R. Miller Dianna M. Moats Jennifer L. Moreland Leslie E. Morgan Laura M. Morris Sines Helen K. Moyer Kimberly R. Moyers Connie S. Murray Robin E. Murray Amy L. Myers Benjamin A. Myers

Jeannie R. Myers

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Codi B. Sines Ginnie Sines Linda H. Sines Patrick F. Sines Rebecca L. Sines Tonya L. Sines Brooke C. Sisler Christine D. Sisler Janet L. Sisler Jason L. Sisler Stephanie C. Sisler Holley A. Slone Gina M. Smith Lesa R. Snyder Heather J. Spiker Melissa M. Spinks Amy L. Stansberry Stephanie L. Stephens Marlene E. Stiteler Tonya K. Sturm Pamela L. Subock Cody A. Sustakoski Barbara A. Sweitzer Jason A. Sweitzer Paulo C. Taboada Gregory E. Tanner Anthony J. Tasker Robin L. Tasker Val J. Teagarden Jody L. Teets Lisa R. Thomas Westley E. Tibbs Stephanie D. Tuel Kenneth R. Twigg Virginia A. Umbel David J. Upole Abraham G. VanMeter Michele K. Varner Joy B. Wagner Kaitlyn M. Wagner Blake S. Walker Cindy L. Wall Ashley E. Warnick Charlotte L. Warnick Linda S. Warren Beverly E. White-Callis Eileen F. Whitehair John F. Will John L. Williams LuAnn B. Williams Robin F. Williams Scott J. Wilson Tammy L. Wilson Donna L. Wilt Laura J. Winebrenner Kenneth P. Witte Ginger L. Wolf Melissa K. Wolfe Michelle I Wolfe Lorrie A. Wolff Patricia A. Wyatt Joshua P. Yeager Carla J. Yoder Derek J. Yoder Patricia E. Young Louise E. Younkin



"The community and family oriented culture at First United speaks clearly in what we do each and every day. I have personally experienced how deeply our team truly cares about each other, just like a family."



FIRST UNITED CORPORATION

BOARD OF DIRECTORS

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BRIAN R. BOAL

Principal, Boal & Associates, PC

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Certified Public Accountant, Owner, M. Kathryn Burkey, CPA

ROBERT W. KURTZ

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Certified Public Accountant, Retired as Partner of Ernst & Young, LLP

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Owner, Elaine L. McDonald, PC

CARISSA L. RODEHEAVER

Chairman of the Board, Chief Executive Officer, President, Corporate Secretary and Treasurer of First United Corporation and First United Bank & Trust

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Steve Peer, Assistant Superintendent/ Treasurer, Mineral Co Board of Education

Tom Marsh, Owner, Chat n Chew Greg, Tim, Linda and Jeff Uhl, Owners, Uhl Enterprises



DAVID G. ESWORTHYMarket President serving
Frederick County, MD

FREDERICK COUNTY

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Brett Hess, Owner, Business
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Catherine Mock, Vice President,
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Dani Gurrie, Owner, Tots2tweens.com
Denise Jacoby, Executive Officer,
Frederick County Building Industry
Association

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KIMBERLY R. MOYERS Market President serving Monongalia County, WV

MONONGALIA COUNTY

Development

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Bonnie Fisher, Owner, Evolve Brand Co. Lincoln Kinkade, PT, Owner, Dynamic Physical Therapy, LLC

Morgan (Mike) Mosser, Owner, Mosser Resource Consulting, LLC

Mark J. Nesselroad, Chief Operating Officer & General Counsel, Glenmark Holding, LLC / Broker, Black Diamond Realty

Kelly Palmer, Monongalia County Chief Tax Deputy

C. Seth Wilson, Partner, Bowles Rice, LLP Daniel J. Powell, CPA, Partner, Cunningham Powell Alexander, A.C.

Randy Neal, Realtor, Associate Broker, General Appriaser, KLM Properties, Inc.

Donald Reinke, *President*, *Community Development Solutions*

Nikki Bowman, Publisher & Editor, New South Media, Inc.

Tom S. Witt, Ph.D., Chief Economist, Witt Economics, LLC



PATRICIA E. YOUNG Market President serving Washington County, MD & Berkeley County, WV

WASHINGTON COUNTY

Jay Miller, Miller Construction Robin Miller, Miller Construction Tim McSherry, Carpet Gallery Dale Martin, Agri Services Michael Guessford, Applause Catering

Rick and Shari Metzger, Cavetown Auto Parts Jim and Tammy Aaron, Total Comfort Heating and Air Richard Tydings, Reliable Craftsmanship

Jim Reed, Antietam Tractor and Equipment

Peggy Bushey, The Cavetown Planning Mill Co.

Paul Cox, Sr., Professional Tax Service (Former Board of Director) George "Glenn" Fuscsick, CPA Danny Harne, C. Basil Grossnickle, Inc John Barr. Ellsworth Electric

John Barr, Ellsworth Electric (FUB&T Board of Director) Michele Hatzes, Trickling Springs Creamery

Bonnie Winders, *Bonnie A. Winders Attorney*

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Marlow Elementary School
David R. Welch, Multi-Media
Communications, Inc.
Susan E. and Jason M. Johnson,

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Tropical Smoothie Café

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William S. Haines, A-1 Services & ASi Pools & Spa

Lee Cloughfeather, Daily Companions, Inc.

Marissa A. Velasquez, Johnson and Johnson Heating and Air Conditioning, Inc.

Michael Bush, Attorney, Bowles Rice, IJP



